### WRIGHT STATE UNIVERSITY FOUNDATION, INC. Dayton, Ohio

#### **CONSOLIDATED FINANCIAL STATEMENTS**

June 30, 2015 and 2014



Board of Trustees Wright State University Foundation Inc. 3640 Col. Glenn Highway Dayton, Ohio 45435

We have reviewed the *Independent Auditor's Report* of the Wright State University Foundation Inc., Greene County, prepared by Crowe Horwath LLP, for the audit period July 1, 2014 through June 30, 2015. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Wright State University Foundation Inc. is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

January 27, 2016



### WRIGHT STATE UNIVERSITY FOUNDATION, INC. Dayton, Ohio

#### CONSOLIDATED FINANCIAL STATEMENTS June 30, 2015 and 2014

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#### INDEPENDENT AUDITOR'S REPORT

Audit Committee of the Board of Trustees Wright State University Foundation, Inc. Dayton, Ohio

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Wright State University Foundation, Inc. ("Foundation"), which comprise the consolidated statements of financial position as of June 30, 2015 and 2014, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Wright State University Foundation, Inc. as of June 30, 2015 and 2014 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Management's Discussion and Analysis on pages 3 through 7 and multi-year summary schedules on pages 33 through 44 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements and accordingly, we do not express an opinion or provide any assurance on it.

#### Report on Other Legal and Regulatory Requirements

In accordance with *Government Auditing Standards*, we have also issued our report dated October 6, 2015 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Crowe Horwath LLP

Crowe Horwath LLP

Columbus, Ohio October 6, 2015

#### Overview

This section of the Wright State University Foundation's (the "WSU Foundation" or "Foundation") annual financial report presents management's discussion and analysis of the financial performance of the WSU Foundation during the fiscal years ended June 30, 2015 and 2014. This discussion has been prepared by management along with the financial statements and related note disclosures and should be read in conjunction with the statements and notes thereto.

The WSU Foundation is a 501(c)(3) nonprofit corporation whose mission includes the cultivation, solicitation, stewardship, management and distribution of private gifts for the exclusive benefit of Wright State University ("WSU" or the "University"). The Foundation is included in the University's financial statements as a discretely presented component unit. Transactions with WSU relate primarily to the disbursement of gift revenues to WSU, augmentation of the University's fund raising resources and payment for services rendered by University staff on behalf of the Foundation.

The discussion below relates to the WSU Foundation's basic financial statements, including the statements of financial position, statements of activities and statements of cash flows. The statements of financial position present the Foundation's financial situation at June 30, 2015 and 2014. The statements of activities summarize the financial transactions and consequent changes in net assets for the same fiscal years. The statements of cash flows provide details on the changes in cash levels for the same time period.

#### **Financial Highlights**

#### **Statements of Financial Position**

The purpose of the Statement of Financial Position (also known as the Balance Sheet) is to present the reader with a snapshot of the Foundation's financial condition at the end of the fiscal year. The statements may be used to assess the Foundation's ability to continue operations, to determine amounts owed to outside entities and to determine the adequacy of the reserves available for further appropriation.

The Statement of Financial Position is divided into three major categories: assets, liabilities and net assets. Assets are resources owned by the Foundation that are either restricted for specific purposes or available for general operational use of the Foundation. Liabilities are amounts owed to the University, external vendors and other entities for payments made on the Foundation's behalf, personnel costs, purchased goods and services, and other contractual obligations.

Net assets represent the excess of assets over liabilities and are subdivided into three categories: unrestricted, temporarily restricted and permanently restricted. Unrestricted net assets are those that the Foundation may use for any purpose related to its mission and over which it maintains complete control. Temporarily restricted net assets are donations that may be spent on purposes specified by the donor of the assets. Such restrictions relate to how or when the gift may be spent. Permanently restricted net assets are gifts that the donor has specified must be maintained in perpetuity and only the investment earnings on the gift may be spent for the purposes specified by the donor. These gifts are commonly known as endowments.

The following table lists the Foundation's assets, liabilities and net assets for the past three fiscal years:

#### Condensed Statements of Financial Position

(in thousands of dollars)

|                                  |                   |                   | Change, 20      | 14 to 2015 |                   | Change, 20°      | 13 to 2014 |
|----------------------------------|-------------------|-------------------|-----------------|------------|-------------------|------------------|------------|
|                                  | 2015              | 2014              | Dollars         | Percent    | 2013              | Dollars          | Percent    |
| Total Assets                     | <b>#</b> 407 400  | Ф 404 <b>7</b> 40 | Ф 0.005         | 0.00/      | <b>140 004</b>    | Ф. 44.004        | 40.40/     |
| Total Assets                     | <u>\$ 137,403</u> | <u>\$ 134,718</u> | <u>\$ 2,685</u> | 2.0%       | <u>\$ 119,884</u> | <u>\$ 14,834</u> | 12.4%      |
| Total Liabilities                | \$ 4,581          | \$ 4,739          | \$ (158)        | -3.3%      | \$ 3,929          | \$ 810           | 20.6%      |
| Net Assets:                      |                   |                   |                 |            |                   |                  |            |
| Unrestricted                     | 7,624             | 9,318             | (1,694)         | -18.2%     | 7,364             | 1,954            | 26.5%      |
| Temporarily Restricted           | 82,213            | 79,200            | 3,013           | 3.8%       | 70,849            | 8,351            | 11.8%      |
| Permanently Restricted           | 42,985            | 41,461            | 1,524           | 3.7%       | 37,742            | 3,719            | 9.9%       |
| Total Net Assets                 | 132,822           | 129,979           | 2,843           | 2.2%       | 115,955           | 14,024           | 12.1%      |
| Total Liabilities and Net Assets | \$ 137,403        | \$ 134,718        | \$ 2,685        | 2.0%       | \$ 119,884        | \$ 14,834        | 12.4%      |

Total assets increased slightly in fiscal year 2015 as financial market volatility restricted investment earnings on the Foundation's portfolios. Despite small positive returns, the value of the Foundation's investments declined slightly (due to net capital withdrawals) from the record levels reached in FY14. In conjunction with the University's ongoing comprehensive campaign, pledges receivable reached a record high in FY15. The campaign produced 3 seven-figure and 8 six-figure pledges during the fiscal year. In total, the level of pledges receivable (net of an allowance for uncollectible pledges) increased 76% over the previous year.

Foundation liabilities decreased slightly during the year. Most of this decrease resulted from a reduction in the Foundation's line of credit liability and a decline in annuities payable. The decrease in the latter liability resulted from the death of a significant annuitant during the year. The interplay of changes in assets and liabilities resulted in an overall increase in net assets of \$2.8 million. Although temporarily and permanently restricted net assets saw an overall increase for the year, unrestricted net assets saw a significant decline of 18%. This decline offset last year's 26% gain and nearly brought the level of unrestricted net assets back to the level at the end of FY13. This reduction was due in large part to less than projected investment earnings and increased spending on fund raising activities, as well as support for a University branding project.

#### **Statements of Activities**

The Statements of Activities (also known as the Income Statement) reports on the operating activities of the Foundation for the fiscal year. Included in these statements are two major categories. The first, revenues, represents resources obtained for distribution to WSU and for operation of the Foundation. Major revenue sources include gifts/contributions and investment earnings. Expenses, the second category, represent uses of those resources in support of various University programs, fund raising efforts and general operations of the Foundation. The difference between revenues and expenses is added to or subtracted from the Foundation's net assets.

The following table lists the revenues, expenses and changes in net assets for the last three fiscal years:

#### **Condensed Statements of Activities**

(in thousands of dollars)

|                              |           |           | Change, 201         | l4 to 2015 |          | Change, 20° | 13 to 2014 |
|------------------------------|-----------|-----------|---------------------|------------|----------|-------------|------------|
|                              | 2015      | 2014      | Dollars             | Percent    | 2013     | Dollars     | Percent    |
| Revenues                     |           |           |                     |            |          |             |            |
| Gifts and contributions      | \$ 11,572 | \$ 9,487  | \$ 2,085            | 22.0%      | \$ 7,289 | \$ 2,198    | 30.2%      |
| Investment earnings (losses) | 2,399     | 12,264    | (9,865)             | -80.4%     | 9,381    | 2,883       | 30.7%      |
| Other                        | 269       | 1,047     | (778)               | -74.3%     | 483      | 564         | 116.8%     |
| Total revenues               | 14,240    | 22,798    | (8,558)             | -37.5%     | 17,153   | 5,645       | 32.9%      |
| Expenses                     |           |           |                     |            |          |             |            |
| Program services             | 9,379     | 6,946     | 2,433               | 35.0%      | 7,327    | (381)       | -5.2%      |
| Fund raising                 | 1,600     | 1,215     | 385                 | 31.7%      | 697      | 518         | 74.3%      |
| Management and general       | 419       | 613       | (194)               | -31.6%     | 190      | 423         | 222.6%     |
| Total expenses               | 11,398    | 8,774     | 2,624               | 29.9%      | 8,214    | 560         | 6.8%       |
| Change in net assets         | \$ 2,842  | \$ 14,024 | <u>\$ (11,182</u> ) | -79.7%     | \$ 8,939 | \$ 5,085    | 56.9%      |

As indicated in the discussion above, FY15 investment earnings were off in comparison to the last two fiscal years, but still slightly positive overall. Gift revenues, on the other hand, improved 22%. Much of this upswing can be attributed to pledges secured for the campaign during the year, as is also discussed above. Total revenues finished the year at \$14.2 million, down 37% over the previous year, but high enough to cover total expenses.

Total expenses increased nearly 30% over the previous year. Large increases in scholarship awards and in academic program support were primarily responsible for the uptick, although increased fund raising activities and support for the University's branding initiative also contributed significantly. In the area of fund raising, the Foundation sponsored a kick-off event for the University's comprehensive campaign during the year, which was followed by regional mini-launches in areas with heavy concentrations of alumni. Despite lower revenues and increased cost pressures, total revenues did exceed total expenses for the year, adding to the Foundation's total net asset balance.

#### **Statements of Cash Flows**

Three major categories of activity appear on the Statements of Cash Flows: operating, investing and financing. Operating activities include mission-oriented functions such as amounts received from donors and amounts paid to Wright State students, employees and suppliers in accord with donor stipulations. Payments in support of the operations of the Foundation are also included in this category. Investing activities include capital expenditures and the purchase and redemption of investments held by the Foundation in its attempt to effectively manage the private support it holds. Finally, financing activities include inflows and outflows related to debt service. Contributions to the endowment are also categorized here.

The following table lists the categories of cash flows for the last three fiscal years:

#### Condensed Statements of Cash Flows

(in thousands of dollars)

|                      |                    |          | Change, 20        | 14 to 2015 |                 | Char     | nge, 2013 to 2014  |
|----------------------|--------------------|----------|-------------------|------------|-----------------|----------|--------------------|
|                      | 2015               | 2014     | Dollars           | Percent    | 2013            | Dolla    | ars Percent        |
| Operating activities | (3,023)            | (1,002)  | (2,021)           | -201.7%    | \$ (440)        | \$       | (562) -127.7%      |
| Investing activities | (4)                | (723)    | 719               | 99.4%      | (2,149)         | 1        | ,426 66.4%         |
| Financing activies   | 1,333              | 3,761    | (2,428)           | -64.6%     | 2,171           | <u>1</u> | ,590 73.2%         |
| Net change in cash   |                    |          |                   |            |                 |          |                    |
| and equivalents      | <u>\$ (1,694</u> ) | \$ 2,036 | <u>\$ (3,730)</u> | -183.2%    | <u>\$ (418)</u> | \$ 2     | <u>,454</u> 587.1% |

The Foundation's cash position decreased significantly during FY15 led by net cash outflows from operating activities. A 21% decline in cash processed and a 35% increase in payments made to students, employees and vendors were primarily responsible for the decline. Much of the increase in cash payments is attributable to the same factors as discussed under the Statement of Activities. Although partially offset by a net cash inflow from financing activities, the Foundation's cash position declined \$1.7 million or 52% during the year.

#### **Investment Performance**

The Foundation maintains two significant investment pools with its investment manager, SEI Investments (Oaks, PA). One pool represents endowed assets and the second, all other assets. As discussed above, market returns in FY15 were significantly lower than the previous two fiscal years. The endowed portfolio posted a return of 2.3% (net of fees and excluding private equity investments), compared to 12.6% in FY14 and 10.4% in FY13. The non-endowed portfolio, which is not invested as aggressively, also provided a muted return of 1.3% (net of fees). The Foundation did adjust its endowment investment allocation formula late in FY15 by adjusting its fixed income and alternative asset allocations. Throughout the year, actual allocation amounts were within tolerances established by the Foundation's investment policy statement.

#### **Endowment**

During the fiscal year ended June 30, 2015, the value of the Foundation's endowment decreased by \$1.3 million or 1.4%, finishing the year with a value of \$92.2 million. This decline resulted from the fact that investment earnings on the endowment and quasi-endowment funds did not exceed the spending rate (5.0%) mandated by the Foundation's investment policy statement. The Foundation's endowments have distributed nearly \$36 million dollars over the past ten fiscal years and the FY15 distribution was the highest made during that timeframe (\$4.1 million).

Unprecedented investment losses experienced in fiscal years 2008 and 2009 have reduced the values of some of the Foundation's endowment funds to less than the amount originally donated, a condition known as "underwater endowments." Anemic investment results in FY15 further exacerbated this condition, although only a small percentage of the Foundation's funds ended the year in this condition (less than three-tenths of a percentage of the total endowment value). There were adequate reserves in each of the endowment funds to distribute the full amount of earnings (5%) to all funds without reducing any funds below 80% of original donated value, as required by Foundation policy.

#### **Debt and Debt Guaranty**

The Foundation continued to maintain a line of credit with a local bank during FY15. No new draws on the line of credit were initiated in FY15 and a \$200 thousand payment was made on principal during the year. Interest costs incurred throughout the year were less than \$10 thousand.

During FY11, the Foundation agreed to guaranty debt related to a project initiated by an organization closely related to Wright State University and its mission. During FY15, the Foundation continued to designate a portion of its unrestricted net assets (\$600 thousand) in fulfillment of covenants contained in the debt guaranty. Management does not believe that this guaranty will be needed in the near future. More details about the guaranty may be found in note 13 to the financial statements.

#### **Comprehensive Capital Campaign**

Following its highly successful "Tomorrow Takes Flight" campaign completed in 2006, Wright State has launched its second such effort entitled "Rise. Shine". In October 2014, an event was held to publicly kick-off the campaign and a goal of \$150 million was announced. By the end of FY15, \$116.4 million or 78% of that goal had been achieved. Campaign priorities identified thus far include scholarships, endowed chairs/professorships and facility improvements. It is anticipated that the campaign will be concluded in FY17.

#### **Requests for Information**

Offices in support of the WSU Foundation are located on the third floor of the Foundation Building across from the Dayton campus. Questions about any of the information provided in this report or requests for additional information may be directed to:

Bob Batson, CFP® CFO Wright State University Foundation, Inc. Foundation Building 375 3640 Colonel Glenn Highway Dayton, OH 45435-0001 (937) 775-2869 robert.batson@wright.edu

For additional information about the Foundation, please visit our Web site at: wright.edu/giving-alumni/wright-state-foundation.

# WRIGHT STATE UNIVERSITY FOUNDATION, INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2015 and 2014

| ASSETS  Cash and cash equivalents Pledges receivable (net) Gifts receivable from trusts held by others Investment in securities Other investments Interest and dividends receivable Capital assets Annuity assets Other assets | 2015<br>\$ 1,578,574<br>11,329,600<br>1,394,640<br>118,053,214<br>900,614<br>189,449<br>2,604,131<br>706,048<br>646,787 | 2014<br>\$ 3,273,096<br>6,440,300<br>1,326,100<br>118,180,039<br>1,155,707<br>212,022<br>2,674,455<br>815,123<br>641,594 |
|--|---|--|
| Total assets   | <u>\$137,403,057</u>  | <u>\$134,718,436</u>   |
| LIABILITIES AND NET ASSETS LIABILITIES Accounts payable Wright State University Trade and other Deposits held in custody for others Annuities payable Loan payable Total liabilities   | \$ 1,117,925<br>307,618<br>2,026,895<br>328,800<br>800,000<br>4,581,238   | \$ 1,115,440<br>274,824<br>1,997,880<br>350,900<br>1,000,000<br>4,739,044  |
| NET ASSETS Unrestricted Designated Undesignated  | 2,302,576<br>5,321,114  | 2,282,827<br>7,035,409   |
| Temporarily restricted Permanently restricted Total net assets   | 82,213,309<br>42,984,820<br>132,821,819   | 79,199,828<br>41,461,328<br>129,979,392  |
| Total liabilities and net assets   | <u>\$137,403,057</u>  | <u>\$134,718,436</u>   |

### WRIGHT STATE UNIVERSITY FOUNDATION, INC. CONSOLIDATED STATEMENTS OF ACTIVITIES

For the year ended June 30, 2015 with comparative 2014 totals

| Revenue and other support  | <u>U</u> | nrestricted       |    | emporarily<br>Restricted |    | ermanently<br>Restricted |    | Total<br>2015 |            | Total<br>2014 |
|--|----------|-------------------|----|--------------------------|----|--------------------------|----|---------------|------------|---------------|
| Gifts and contributions  | \$       | 147,684           | \$ | 9,891,739                | \$ | 1,532,764                | \$ | 11,572,187    | \$         | 9,487,402     |
| Investment earnings<br>Interest and dividends<br>Net realized and unrealize                      | ed       | 802,712           |    | 1,936,071                |    | -                        |    | 2,738,783     |            | 1,426,786     |
| gains (losses)   | -        | (563,843)         |    | 224,385                  |    | -                        |    | (339,458)     |            | 10,836,893    |
| Administrative fee charged to<br>certain restricted accounts<br>Change in value of split interes | st       | 871,936           |    | (871,936)                |    | -                        |    | -             |            | -             |
| agreements   |          | -                 |    | (5,900)                  |    | 567                      |    | (5,333)       |            | 95,442        |
| Other income   |          | 247,598           |    | 16,924                   |    | 9,143                    |    | 273,665       |            | 951,929       |
| Net assets released from restrictions  |          | 8,196,784         |    | (8,196,784)              |    | - (40.000)               |    | -             |            | -             |
| Change in donor restrictions   | _        |                   |    | 18,982                   | _  | (18,982)                 | _  |               |            |               |
| Total revenue and other support  |          | 9,702,871         | _  | 3,013,481                |    | 1,523,492                | _  | 14,239,844    |            | 22,798,452    |
| Expenses   |          |                   |    |                          |    |                          |    |               |            |               |
| Program services   |          |                   |    |                          |    |                          |    |               |            |               |
| Scholarships   |          | 3,053,382         |    | -                        |    | -                        |    | 3,053,382     |            | 2,765,129     |
| University programs  |          | 4,026,473         |    | -                        |    | -                        |    | 4,026,473     |            | 2,835,724     |
| Athletic programs  |          | 677,883           |    | -                        |    | -                        |    | 677,883       |            | 433,417       |
| Research   |          | 538,708           |    | -                        |    | -                        |    | 538,708       |            | 587,103       |
| Miscellaneous grants   |          | 1,082,706         |    | -                        |    | -                        |    | 1,082,706     |            | 324,967       |
| Fund raising   |          | 1,599,698         |    | -                        |    | -                        |    | 1,599,698     |            | 1,215,032     |
| Management and general   | _        | 418,567           |    |                          | _  |                          |    | 418,567       |            | 612,651       |
| Total expenses   |          | <u>11,397,417</u> |    | <del>-</del>             |    | <del>_</del>             |    | 11,397,417    |            | 8,774,023     |
| Change in net assets   |          | (1,694,546)       |    | 3,013,481                |    | 1,523,492                |    | 2,842,427     |            | 14,024,429    |
| Net assets<br>Beginning of year  |          | 9,318,236         |    | 79,199,828               |    | 41,461,328               | _  | 129,979,392   | <u>1</u>   | 15,954,963    |
| End of year  | \$       | 7,623,690         | \$ | 82,213,309               | \$ | 42,984,820               | \$ | 132,821,819   | <u>\$1</u> | 29,979,392    |

# WRIGHT STATE UNIVERSITY FOUNDATION, INC. CONSOLIDATED STATEMENTS OF ACTIVITIES For the year ended June 30, 2014

|  |                   | Temporarily                  | Permanently          | Total         |
|--|-------------------|------------------------------|----------------------|---------------|
|  | <u>Unrestrict</u> | ed Restricted                | Restricted           | <u>2014</u>   |
| Revenue and other support                  |                   |                              |                      |               |
| Gifts and contributions                    | \$ 196,8          | 63 \$ 5,729,298              | \$ 3,561,241         | \$ 9,487,402  |
| Investment earnings                        | 460.0             | 06 065 700                   |                      | 1 406 706     |
| Interest and dividends<br>Net realized and | 460,9             | 96 965,790                   | -                    | 1,426,786     |
| unrealized gains                           | 2,512,5           | 72 8,324,321                 | _                    | 10,836,893    |
| Administrative fee charged to              | 2,0.2,0           | 0,021,021                    |                      | 10,000,000    |
| certain restricted accounts                | 819,0             | 68 (819,068)                 | -                    | -             |
| Change in value of split interest          | ·                 | ,                            |                      |               |
| agreements                                 |                   | - 48,800                     | 46,642               | 95,442        |
| Other income                               | 221,2             | 15 706,753                   | 23,961               | 951,929       |
| Net assets released from                   | 0.547.4           | FF (0.547.455)               |                      |               |
| restrictions Change in donor restrictions  | 6,517,1           | 55 (6,517,155)<br>- (87,320) |                      | -             |
| Change in donor restrictions               |                   | (07,320)                     | 07,320               |               |
| Total revenue and other support            | 10,727,8          | <u>8,351,419</u>             | 3,719,164            | 22,798,452    |
| Expenses                                   |                   |                              |                      |               |
| Program services                           |                   |                              |                      |               |
| Scholarships                               | 2,765,1           | 29 -                         | -                    | 2,765,129     |
| University programs                        | 2,835,7           | 24 -                         | -                    | 2,835,724     |
| Athletic programs                          | 433,4             |                              | -                    | 433,417       |
| Research                                   | 587,1             |                              | -                    | 587,103       |
| Miscellaneous grants                       | 324,9             |                              | -                    | 324,967       |
| Fund raising                               | 1,215,0           |                              | -                    | 1,215,032     |
| Management and general                     | 612,6             | <u> </u>                     | <del>_</del>         | 612,651       |
| Total expenses                             | 8,774,0           | 23 -                         |                      | 8,774,023     |
| Change in net assets                       | 1,953,8           | 46 8,351,419                 | 3,719,164            | 14,024,429    |
| Net assets                                 |                   |                              |                      |               |
| Beginning of year                          | 7,364,3           | 90 70,848,409                | 37,742,164           | 115,954,963   |
| 3 - 7                                      |                   |                              |                      |               |
| End of year                                | \$ 9,318,2        | <u>\$ 79,199,828</u>         | <u>\$ 41,461,328</u> | \$129,979,392 |

# WRIGHT STATE UNIVERSITY FOUNDATION, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS For the years ended June 30, 2015 and 2014

| Cash flows from operating activities  |    | <u>2015</u>  |    | <u>2014</u>  |
|---|----|--------------|----|--------------|
| Cash received from contributors  Gifts and contributions received for permanently | \$ | 6,720,088    | \$ | 8,531,911    |
| restricted accounts   |    | (1,532,764)  |    | (3,561,241)  |
| Interest and dividends received   |    | 2,807,023    |    | 1,619,244    |
| Cash received for other revenue sources   |    | 251,224      |    | 865,027      |
| Cash paid to students, employees and suppliers                                    |    | (11,259,422) |    | (8,321,312)  |
| Interest paid   |    | (9,332)      |    | (10,429)     |
| Custodial deposits returned   |    |              |    | (125,000)    |
| Net cash used in operating activities   |    | (3,023,183)  |    | (1,001,800)  |
| Ocal flows from housether and the   |    |              |    |              |
| Cash flows from investing activities  |    | (4.004.040)  |    | (0.4.40.554) |
| Cash paid for investments   |    | (4,384,648)  |    | (6,146,551)  |
| Cash received from investments  |    | 4,427,108    |    | 6,754,157    |
| Investment in capital assets  | _  | (46,563)     | _  | (1,330,660)  |
| Net cash used in investing activities   |    | (4,103)      |    | (723,054)    |
| Cash flows from financing activities  |    |              |    |              |
| Gifts and contributions received for permanently                                  |    |              |    |              |
| restricted accounts   |    | 1,532,764    |    | 3,561,241    |
| Proceeds from line of credit  |    | -            |    | 400,000      |
| Payments on line of credit  |    | (200,000)    |    | (200,000)    |
| Net cash from financing activities  |    | 1,332,764    |    | 3,761,241    |
| · ·   |    |              |    |              |
| Net change in cash and cash equivalents   |    | (1,694,522)  |    | 2,036,387    |
| Cash and cash equivalents, beginning of year                                      | _  | 3,273,096    |    | 1,236,709    |
| Cash and cash equivalents, end of year  | \$ | 1,578,574    | \$ | 3,273,096    |

# WRIGHT STATE UNIVERSITY FOUNDATION, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years ended June 30, 2015 and 2014

| Reconciliation of change in net assets to net cash used in   |    | <u>2015</u> | <u>2014</u>           |
|--|----|-------------|-----------------------|
| operating activities   | ф  | 0.040.407   | Ф 44.004.400          |
| Change in net assets Adjustments to reconcile change in net assets to cash from operating activities | \$ | 2,842,427   | \$ 14,024,429         |
| Net realized and unrealized losses (gains) Gifts and contributions received for permanently          |    | 339,458     | (10,836,893)          |
| restricted accounts  |    | (1,532,764) | (3,561,241)           |
| Depreciation   |    | 116,887     | 67,842                |
| Changes in assets and liabilities  |    |             |                       |
| Pledges receivable   |    | (4,889,300) | (623,000)             |
| Gifts receivable from trusts held by others  |    | (68,540)    | (48,800)              |
| Interest and dividends receivable  |    | 22,573      | (11,191)              |
| Annuity assets   |    | 109,076     | (562,486)             |
| Other assets   |    | (5,193)     | (131,299)             |
| Accounts payable   |    | 35,278      | 375,801               |
| Deposits held in custody for others  |    | 29,015      | 85,038                |
| Annuities payable  |    | (22,100)    | 220,000               |
| Net cash used in operating activities  | \$ | (3,023,183) | <u>\$ (1,001,800)</u> |

#### **NOTE 1 - ORGANIZATION AND OPERATION**

Wright State University Foundation, Inc. (the "Foundation") was incorporated on December 15, 1966 to receive and hold gifts, grants and bequests of money and property for the benefit of Wright State University (the "University") and its students and faculty. Consistent with such purposes, the mission of the Foundation is to secure, manage and distribute private support to enhance the growth and development of the University. One of its most important roles is to ensure that funds and property contributed are used for purposes specified by the donor. The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Governing direction is provided by a code of regulations most recently revised in June of 2015. Overall policy direction is provided by a board of 25 – 35 community leaders who serve as trustees of the Foundation. Trustees elect a chair and other officers from their number. The Foundation has no employees of its own, but several University employees provide staff support, including the University's vice president for university advancement who serves as president of the board (non-voting).

The 557-acre Wright State campus is located near Dayton, Ohio and was founded in 1964. Wright State is a four-year institution operating under the auspices of the State of Ohio's public university system. Financial statements for the University may be obtained from the Controller's Office, 301 University Hall, 3640 Colonel Glenn Highway, Dayton, Ohio 45435-0001.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

In accord with generally accepted accounting principles as applied to not-for-profit organizations, the consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting. The Financial Accounting Standards Board ("FASB") is the accepted standards setting body for establishing accounting principles generally accepted in the United States ("GAAP"). The following is a summary of the Foundation's significant accounting and reporting policies presented to assist the reader in interpreting the financial statements and other data in this report.

<u>Principles of Consolidation</u>: The consolidated financial statements include the accounts of Wright State University Foundation and its wholly-owned limited liability company subsidiary Fairborn Office Property LLC. The consolidated entities are collectively referred to as "the Foundation". All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

<u>Cash and Equivalents</u>: The Foundation considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents, except cash equivalent holdings in its investment portfolios that have resulted from recent security sales that will used to purchase other long-term securities.

<u>Pledges Receivable</u>: Unconditional pledges are recorded in the period that the pledges are received. Conditional pledges are recorded in the period in which the conditions have been met. Payments on pledges to be collected in future years are recorded at net present value. All pledges are presented net of an allowance for doubtful collections.

Gifts Receivable from Trusts Held by Others: Irrevocable trusts which will benefit the Foundation are recognized as gift revenue and as a receivable in an amount equal to the present value of the estimated future benefits to be received when trust assets are distributed. Adjustments to the receivable to reflect revaluation of the present value of the estimated future payments to the donor-designated beneficiaries and changes in actuarial assumptions during the term of the trust will be recognized as changes in the value of the asset.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Investment in Securities</u>: Investments are stated at fair value. The fair values of investments are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments, when appropriate. Investments are initially recorded at their acquisition cost if they were purchased and at fair value if they are received through a contribution or exchange transaction. Securities traded on a national exchange are valued at their last reported sales price on the exchange on which they are traded.

Alternative investments, such as hedge funds, private equity and venture capital instruments, for which there is no ready market, are valued at fair value as estimated by management. To estimate fair value, management may rely on valuations reported by the general partners of such investments in unaudited financial reports and/or the Foundation's independent investment advisor. The Foundation believes the carrying amount of these financial instruments is a reasonable estimate of fair value. Because of the inherent uncertainty of valuation in the absence of readily ascertainable market values, the estimated values of those investments may differ from the values that would have been used had a ready market existed for such investments or if the investments were realized, and the differences could be material.

Realized gains or losses are included in the consolidated statement of activities. Unrealized gains or losses are based on the differences between cost and fair value of each classification of security and are reported in the consolidated statement of activities. Investments are managed by professional investment managers.

<u>Annuity Assets/Payable</u>: Under charitable gift annuity agreements, the Foundation has recorded the donated assets at fair value and the liabilities to the donor and/or his/her beneficiaries at the present value of the estimated future payments to be distributed by the Foundation to such individuals. The amount of the gift is the difference between the asset and liability and is recorded as gift revenue.

<u>Capital Assets</u>: Expenditures for property and equipment and items that substantially increase the useful lives of existing assets are capitalized at cost. It is the policy of the Foundation to capitalize additions with an original cost of \$5,000 or more. Assets acquired by gift are valued at fair value as of the date donated. The Foundation provides for depreciation using the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives as follows:

|                         | <u>Years</u> |
|-------------------------|--------------|
| Land improvements       | 10-25        |
| Buildings               | 20-65        |
| Machinery and equipment | 5-10         |

Long-lived assets, such as buildings, machinery and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. At June 30, 2015 and 2014, management has concluded that they are unaware of any impairments to be recorded.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Deposits Held in Custody for Others</u>: These assets represent resources received and held by the Foundation as custodian. The assets are placed in the Foundation's investment portfolio and receive a pro-rata share of net investment earnings.

<u>Net Assets</u>: The Foundation's net assets are classified into three categories: (1) unrestricted net assets, which include no donor-imposed restrictions, (2) temporarily restricted net assets, which include donor-imposed restrictions that will be satisfied in the future and (3) permanently restricted net assets, which include donor-imposed restrictions that the assets be maintained permanently.

The unrestricted net assets consist of operating funds available for any purpose authorized by the Board of Trustees. Included in unrestricted net assets are funds that have been designated as endowments by the board (quasi-endowments). The board may elect to reverse the decision to designate unrestricted net assets.

Temporarily restricted net assets consist of funds arising from a gift in which the donor has stipulated, as a condition of the gift, restrictions on how or when the gift may be spent. Temporarily restricted net assets also include unspent gains on donor-restricted gifts by virtue of the Foundation's spending policy. This policy, which was approved by the Board of Trustees, aims to protect the Foundation's donor-designated endowments from the effects of inflation by reinvesting a portion of the earnings on these funds as if they were endowment funds. Since the reinvestment of earnings from endowments was not explicitly designated by the donors, the reinvested earnings cannot be classified as permanently restricted under GAAP.

Quasi-endowment funds may also be established by request of a University college or department in accord with the Foundation's quasi-endowment policy adopted by the Board of Trustees in fiscal year 2011. The objective of this policy is to allow significantly large temporarily restricted funds to generate earnings that may be used by the requesting unit for the purpose(s) specified by the donor.

Permanently restricted net assets consist of funds arising from a gift or bequest in which the donor has stipulated, as a condition of the gift, that the principal be maintained in perpetuity and only the investment income from investment of the funds be expended. Certain donor endowments also specify that a portion of the earnings from the investment be reinvested as principal, or that all income earned over a period of time be reinvested. Amounts are also transferred for specific uses from time to time, as requested by the donor.

<u>Gifts and Contributions</u>: Gifts and contributions are recorded at their fair value on the date of receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Gifts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset categories.

Contributed property is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used or restrict the use of such assets for a specific purpose, the contributions are recorded as restricted support. In the absence of such stipulations, gifts of property are recorded as unrestricted support.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Investment Earnings</u>: Interest and dividends from endowment investments are credited to temporarily restricted funds and spent in compliance with donor stipulations and the Foundation's spending policy. Interest and dividends from non-endowment investments are credited to the unrestricted fund for expenditure at the discretion of the Foundation's Board of Trustees. Realized gains or losses are determined based on the average cost method.

<u>Net Assets Released from Restrictions</u>: When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

<u>Federal Income Taxes</u>: The Foundation has been approved under the Internal Revenue Code Section 501(c)(3) as a nonprofit organization exempt from federal taxes on its normal activities.

GAAP prescribes recognition thresholds and measurement attributes for the consolidated financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. Management has concluded that they are unaware of any tax benefits or liabilities to be recognized at June 30, 2015 or 2014, respectively.

The Foundation does not have any tax benefits recorded at June 30, 2015, and does not expect that position to significantly change in the next year. The Foundation would recognize interest and/or penalties related to income tax matters in income tax expense, if applicable, and there were no amounts accrued for interest and penalties at June 30, 2015 or 2014.

<u>Fair Value of Financial Instruments</u>: Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The carrying value of the Foundation's financial instruments, which include cash and cash equivalents, pledges receivable, investments, accounts payable, annuity agreements and long-term debt, approximate fair value.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to June 30, 2015, to determine the need for any adjustments to and/or disclosures within the audited consolidated financial statements for the year ended June 30, 2015. Management has performed their analysis through October 6, 2015, the date the consolidated financial statements were available to be issued.

<u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Reclassifications</u>: Certain reclassifications have been made to data in the accompanying prior year consolidated financial statements to conform to the current year's presentation. These reclassifications had no effect on net assets or the change in net assets.

#### NOTE 3 - BUSINESS AND CONCENTRATIONS OF CREDIT RISK

The Foundation's financial instruments that are exposed to various risks, such as interest rate, market and concentrations of credit risk consist primarily of cash and investments. The Foundation deposits its cash in federally insured banks. These deposits are generally in excess of the Federal Deposit Insurance Corporation's insurance limit.

Investments are managed by a professional investment management company under an outsourced chief investment officer arrangement. The investment manager is subject to the Foundation's investment policy, approved by the Board of Trustees, which contains objectives, guidelines and restrictions designed to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the funds without undue exposure to risk. Certain funds have been pooled for ease of management and to achieve greater diversification in investments. Due to the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible the changes in risks in the near term would result in material changes in the fair value of long-term investments and net assets of the Foundation.

#### **NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market on the measurement date.

The fair value hierarchy established by U.S. GAAP requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

In May 2015, the FASB issued ASU No. 2015-07, Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent). ASU 2015-07 removes the requirement to categorize within the fair value hierarchy investments for which fair values are estimated using the net asset value practical expedient provided by Accounting Standards Codification 820, Fair Value Measurement. The guidance is effective for fiscal years beginning after December 15, 2016, with retrospective application to all periods presented and may be implemented earlier, which the Foundation elected to do. Consequently, the Foundation has added an "other" column to the fair value table presented below and reclassified its hedge fund, private equity and distressed debt investments to that classification since these investments utilize the NAV practical expedient. Such an adjustment was also made to the previous fiscal year's presentation to ensure comparability.

#### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Assets measured at fair value on a recurring basis are summarized below for the years ended June 30, 2015 or 2014:

|   |   |   | Fair Va  | lue Mea  | asurem   | nents at June                                   | 30, 20 <sup>-</sup> | 15 Using  |                          |    |  |
|---|---|---|--|----------|----------|---|---------------------|---|--------------------------|----|--|
|   | Quoted P<br>in Active M<br>for Ident<br>Asset<br>(Level | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | le       | Und      | ignificant<br>observable<br>Inputs<br>Level 3)  |                     | <u>Other</u>                                    |                          |    | <u>Totals</u>  |
| ASSETS Gifts receivable from trusts held by others  | \$  | _   | \$   | _        | \$       | 1,394,640                                       | \$                  |   | _                        | \$ | 1,394,640  |
| Investment in securities:   | •   |   | Ψ  |          | Ψ        | .,00 .,0 .0                                     | •                   |   |                          | Ψ  | .,00 .,0 .0  |
| Cash and equivalents  | 7 60  | 00,000  |  | _        |          | _   |                     |   | _                        |    | 7,600,000  |
| Mutual funds:   | .,  | ,   |  |          |          |   |                     |   |                          |    | ,,,,,,,,,,   |
| Equity  | 51,59   | 6,598   |  | -        |          | -   |                     |   | -                        |    | 51,596,598   |
| Fixed income  |   | 9,216   |  | -        |          | -   |                     |   | -                        |    | 41,549,216   |
| Alternative assets:   |   |   |  |          |          |   |                     |   |                          |    |  |
| Hedge funds   |   | -   |  | -        |          | -   |                     | 11,938,   | 497                      |    | 11,938,497   |
| Private equity  |   | -   |  | -        |          | -   |                     | 2,449,  | 314                      |    | 2,449,314  |
| Distressed debt   |   |   |  |          |          | <u>-</u>  | _                   | 2,919,  |                          | _  | 2,919,589  |
| Total investment in securities  | 100,74  | 15,814  |  | -        |          | -   |                     | 17,307,   | 400                      |    | 118,053,214  |
| Other investments:  |   |   |  |          |          |   |                     |   |                          |    |  |
| Limited partnerships  |   | -   |  | -        |          | -   |                     | 900,  | 614                      |    | 900,614  |
| Annuity assets  |   |   | _  |          |          |   |                     |   |                          |    |  |
| Cash and equivalents  |   | -   |  | ,164     |          | -   |                     |   | -                        |    | 7,164  |
| Mutual funds-securities   |   | 12,182  |  | ,702     |          |   | _                   |   |                          | _  | 698,884  |
| Total annuity assets  |   | 12,182  | 663  | ,866     |          |   |                     |   |                          |    | 706,048  |
| Total   | \$ 100,78   | 37,996  | \$ 663   | ,866     | \$       | 1,394,640                                       | \$                  | 18,208,   | 014                      | \$ | 121,054,516  |
|   |   |   |  |          |          |   |                     |   |                          |    |  |
|   |   |   | Fair Va  | lue Mes  | surem    | ents at lune                                    | 30 20·              | 14 Heina  |                          |    |  |
|   | Quoted P  | rices   |  |          | asurem   | ents at June                                    | 30, 20 <sup>-</sup> | 14 Using  |                          |    |  |
|   | Quoted P  |   | Fair Va<br>Significar<br>Other                               |          |          |   | 30, 20 <sup>-</sup> | 14 Using  |                          |    |  |
|   |   | larkets   | Significar   | nt       | s        | nents at June<br>ignificant<br>observable       | 30, 20 <sup>-</sup> | 14 Using  |                          |    |  |
|   | in Active M   | larkets<br>tical  | Significar<br>Other  | nt       | s        | ignificant                                      | 30, 20 <u>°</u>     | 14 Using  |                          |    |  |
|   | in Active M<br>for Ident                                | larkets<br>tical<br>s   | Significar<br>Other<br>Observab                              | nt<br>le | S<br>Und | ignificant<br>observable                        | 30, 20 <sup>-</sup> | 14 Using Other                                  |                          |    | <u>Totals</u>  |
| ASSETS  | in Active M<br>for Ident<br>Asset                       | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs                    | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs              | 30, 20 <sup>-</sup> |   |                          |    | <u>Totals</u>  |
| ASSETS Gifts receivable from trusts held by others  | in Active M<br>for Ident<br>Asset<br>(Level             | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   |                          | \$ |  |
| Gifts receivable from trusts held by others   | in Active M<br>for Ident<br>Asset                       | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs                    | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs              | 30, 20              |   | -                        | \$ | <u>Totals</u>  |
| Gifts receivable from trusts held by others Investment in securities:   | in Active M<br>for Ident<br>Asset<br>(Level             | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   | -                        | \$ |  |
| Gifts receivable from trusts held by others<br>Investment in securities:<br>Cash and equivalents  | in Active M<br>for Ident<br>Asset<br>(Level             | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   | -                        | \$ |  |
| Gifts receivable from trusts held by others Investment in securities:   | in Active M<br>for Ident<br>Asset<br>(Level             | larkets<br>tical<br>s   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   | -<br>-                   | \$ |  |
| Gifts receivable from trusts held by others<br>Investment in securities:<br>Cash and equivalents<br>Mutual funds:   | in Active M<br>for Ident<br>Asset<br>(Level<br>\$       | larkets<br>tical<br>s<br>1)   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   | -<br>-<br>-              | \$ | 1,326,100  |
| Gifts receivable from trusts held by others<br>Investment in securities:<br>Cash and equivalents<br>Mutual funds:<br>Equity   | in Active M<br>for Ident<br>Asset<br>(Level<br>\$       | larkets<br>lical<br>s<br>1)   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   | -<br>-<br>-              | \$ | 1,326,100<br>-<br>55,351,028   |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income  | in Active M<br>for Ident<br>Asset<br>(Level<br>\$       | larkets<br>lical<br>s<br>1)   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     |   | -<br>-<br>-<br>-<br>860  | \$ | 1,326,100<br>-<br>55,351,028   |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets:  | in Active M<br>for Ident<br>Asset<br>(Level<br>\$       | larkets<br>lical<br>s<br>1)   | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | <u>Other</u>                                    |                          | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699   |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt   | in Active M for Ident Asset (Level \$                   | larkets<br>icical<br>s<br>1)<br>-<br>-<br>51,028<br>22,699                                    | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,            | 760<br>692               | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692   |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities  | in Active M<br>for Ident<br>Asset<br>(Level<br>\$       | larkets<br>icical<br>s<br>1)<br>-<br>-<br>51,028<br>22,699                                    | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,                      | 760<br>692               | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760  |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities Other investments:   | in Active M for Ident Asset (Level \$                   | larkets<br>icical<br>s<br>1)<br>-<br>-<br>51,028<br>22,699                                    | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,<br>16,556, | 760<br><u>692</u><br>312 | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692<br>118,180,039                                    |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships  | in Active M for Ident Asset (Level \$                   | larkets<br>icical<br>s<br>1)<br>-<br>-<br>51,028<br>22,699                                    | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       | nt<br>le | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,            | 760<br><u>692</u><br>312 | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692   |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships Annuity assets   | in Active M for Ident Asset (Level \$                   | larkets<br>icical<br>s<br>1)<br>-<br>-<br>51,028<br>22,699                                    | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       |          | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,<br>16,556, | 760<br><u>692</u><br>312 | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692<br>118,180,039<br>1,155,707                       |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships Annuity assets Cash and equivalents                          | in Active M for Ident Asset (Level \$ \$ 55,38 46,27    | larkets<br>cical<br>s<br>1)<br>-<br>-<br>51,028<br>72,699<br>-<br>-<br>-<br>23,727            | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)       |          | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,<br>16,556, | 760<br><u>692</u><br>312 | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692<br>118,180,039<br>1,155,707<br>209,209            |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships Annuity assets Cash and equivalents Mutual funds-securities: | in Active M for Ident Asset (Level \$ \$ 55,35 46,27    | larkets<br>cical<br>s<br>s<br>11)<br>-<br>-<br>51,028<br>72,699<br>-<br>-<br>-<br>23,727<br>- | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)<br>\$ |          | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,<br>16,556, | 760<br><u>692</u><br>312 | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692<br>118,180,039<br>1,155,707<br>209,209<br>605,914 |
| Gifts receivable from trusts held by others Investment in securities: Cash and equivalents Mutual funds: Equity Fixed income Alternative assets: Hedge funds Private equity Distressed debt Total investment in securities Other investments: Limited partnerships Annuity assets Cash and equivalents                          | in Active M for Ident Asset (Level \$ \$ 55,35 46,27    | larkets<br>cical<br>s<br>1)<br>-<br>-<br>51,028<br>72,699<br>-<br>-<br>-<br>23,727            | Significar<br>Other<br>Observab<br>Inputs<br>(Level 2)<br>\$ |          | S<br>Und | ignificant<br>observable<br>Inputs<br>(Level 3) |                     | Other<br>11,596,<br>2,210,<br>2,748,<br>16,556, | 760<br><u>692</u><br>312 | \$ | 1,326,100<br>-<br>55,351,028<br>46,272,699<br>11,596,860<br>2,210,760<br>2,748,692<br>118,180,039<br>1,155,707<br>209,209            |

#### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The table below presents a reconciliation and consolidated statement of activities classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30, 2015 and 2014:

|  | 2015 Gifts Receivable from Trusts Held by Others |
|--|--|
| Beginning balance, July 1, 2014 Purchases Change in value of split interest agreements | \$ 1,326,100<br>74,440<br>(5,900)                |
| Ending balance, June 30, 2015  | \$ 1,394,640                                     |
|  | 2014 Gifts Receivable from Trusts Held by Others |
| Beginning balance, July 1, 2013 Change in value of split interest agreements           | \$ 1,277,300<br>48,800                           |
| Ending balance, June 30, 2014  | \$ 1,326,100                                     |

The fair value of gifts receivable from trusts held by others is based on a valuation model that calculates the present value of estimated residual trust value. The valuation model incorporates assumptions that market participants would use in estimating future investment earnings. Management determines the fair value based on best information available (Level 3 inputs).

Investments in securities consist primarily of mutual fund shares managed by a professional investment management company utilizing the "manager of managers" model of portfolio administration, as described in Note 3. The fair value of mutual funds is based on quoted prices in active markets (Level 1 inputs).

#### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

For private equity, for which there is no active market, information such as historical and current performance of the underlying assets, cash flow projections, liquidity and credit premiums required by a market participant, and financial trend analysis with respect to the individual fund manager, are utilized in determining individual securities. Due to current market conditions as well as the limited trading activity of these securities, the market value of the securities is highly sensitive to assumption changes and market value volatility.

For hedge funds and distressed debt, for which there is no active market, information such as historical and current performance of the underlying assets, cash flow projections, liquidity and credit premiums required by a market participant, and financial trend analysis with respect to the individual fund manager, are utilized in determining individual security valuations.

Approximately one half of the Foundation's hedge fund allocation is invested in a "fund of funds" vehicle structured as an offshore company that invests all of its capital in private placement funds. The fund's investment objective is to seek to achieve a return somewhere between historical market equity and fixed income returns with a moderate level of risk undertaken. The fund is broadly diversified and invests in multiple hedge fund strategies including convertible bond hedging, credit hedging, distressed debt, equity market neutral, equity long/short, merger arbitrage, short biased and sovereign debt and mortgage hedging. The fund generally invests in 30-40 hedge funds and the fund of funds manager requires full transparency of each of the underlying funds' investment positions. The Foundation is no longer subject to the fund's initial one-year lock-up period and may, therefore, request liquidation on a quarterly basis with 65 days prior notification. At June 30, 2015, the Foundation has no significant unfunded commitments to this hedge fund allocation. The valuation of this investment is based on net asset value ("NAV").

The balance of the Foundation's hedge fund allocation is also invested in a "fund of funds" structured as an offshore company. The fund's investment objective is to seek to achieve high returns balanced against an appropriate level of volatility and directional market exposure over a full market cycle. The fund is broadly diversified and invests in various private funds such as hedge funds that pursue hedged or other alternative investment strategies, private equity funds, hybrid funds and any other alternative investment funds, while also opportunistically investing directly in any other securities and financial instruments. The fund generally invests in 15-20 funds and the fund of funds manager requires full transparency of each of the underlying funds' investment positions. The Foundation is no longer subject to the fund's initial two-year lock-up period and may, therefore, request liquidation on a semi-annual basis with 95 days prior notification. At June 30, 2015, the Foundation has no significant unfunded commitments to this hedge fund allocation. The valuation of this investment is based on NAV.

The private equity fund investment is structured as a domestic partnership in which the Foundation is a limited partner. The fund seeks to invest the capital contributed to it in a diversified pool of long-term investments in non-publically traded companies. Diversification is accomplished by investing 40-60% of committed capital in underlying funds focused on the United States, 20-40% on Europe and 0-30% on emerging markets. Capital commitments of the limited partners are payable to the partnership in installments over a 3-5 year period. At June 30, 2015, the Foundation's total capital commitment of \$3,500,000 was 71.4% (\$2,498,908) funded. Due to the long-term commitment of capital and the unpredictability of capital calls and partnership distributions, the fund is generally considered illiquid. It is also not unusual for private equity funds to experience losses in the early years of their existence. The valuation of this investment is based on NAV.

#### NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

A new private equity investment was initiated in FY15. This fund investment is also structured as a domestic partnership in which the Foundation is a limited partner. The fund seeks to continue the investment policy of the first fund, but seeks more diversification, shorter duration and a focus on cash returns. Diversification is accomplished by investing over five sub-class targets: buyouts, venture capital, debt, real estate and real assets/infrastructure. Capital commitments of the limited partners are payable to the partnership in installments over a 3 – 5 year period. At June 30, 2015, the Foundation's total capital commitment of \$6,400,000 was 1.5% (\$93,186) funded. Due to the long-term commitment of capital and the unpredictability of capital calls and partnership distributions, the fund is generally considered illiquid. It is also not unusual for private equity funds to experience losses in the early years of their existence. The valuation of this investment is based on NAV.

The Foundation's investment in distressed debt is in the form of a fund that invests in a diversified portfolio of structured credit instruments, the majority of which are Collateralized Debt Obligation (CDO) equity and mezzanine notes. CDOs are structured finance securities that hold a diversified pool of income-generating collateral that is financed through the issuance of debt securities. CDO investors assume the first level of default risk. These notes are lowly correlated to traditional and other alternative investments have minimal interest rate risk and are highly transparent. The Foundation's investment in this asset class was fully funded at June 30, 2015. The Foundation is no longer subject to the investment's two year lockup period and may, therefore, request liquidation on a quarterly basis with 69 days prior notice. The valuation of this investment is based on NAV.

Valuation of limited partnership shares reported as "other investments" are derived from reports issued by the general partners adjusted for capital contributions and withdrawals throughout the fiscal year. Although the fund custodians provide annual audited financial statements for each of the funds, the value of the underlying securities is difficult to ascertain as there is no active market associated with these ownership interests. The valuation of this investment is based on NAV.

Valuation of annuity assets is based on a "Default Level Matrix" developed by the custodian. Mutual funds and other instruments are classified based on analysis and review of FASB standards, together with input from securities pricing service companies, broker/dealers and investment managers regarding their pricing methodologies; discussions with clients and independent accounting firms regarding various market inputs used to determine fair value and participation in industry forums. Management believes that this custodian-developed matrix accurately interprets applicable FASB guidance with respect to the level classification defined therein (Level 2 inputs – market approach).

#### **NOTE 5 - PLEDGES RECEIVABLE**

Pledges receivable at June 30, 2015 and 2014, by fund type, are as follows:

|                                     |                     | 2                         | 015                       |               |
|-------------------------------------|---------------------|---------------------------|---------------------------|---------------|
|                                     | <u>Unrestricted</u> | Temporarily<br>Restricted | Permanently<br>Restricted | <u>Totals</u> |
| Less than one year                  | \$ 20,127           | \$ 2,873,907              | \$ 573,535                | \$ 3,467,569  |
| One to five years                   | -                   | 6,335,181                 | 574,539                   | 6,909,720     |
| Six years or greater                |                     | 2,211,000                 | <u>-</u> _                | 2,211,000     |
| Gross pledges receivable            | 20,127              | 11,420,088                | 1,148,074                 | 12,588,289    |
| Present value discount              | (27)                | (1,156,588)               | (15,474)                  | (1,172,089)   |
| Allowance for uncollectible pledges |                     | (78,600)                  | (8,000)                   | (86,600)      |
| Pledges receivable (net)            | \$ 20,100           | \$10,184,900              | \$ 1,124,600              | \$11,329,600  |
|                                     |                     | 2                         | 014                       |               |
|                                     |                     | Temporarily               | Permanently               |               |
|                                     | Unrestricted        | Restricted                | Restricted                | <u>Totals</u> |
| Less than one year                  | \$ 58,627           | \$ 1,485,022              | \$ 328,376                | \$ 1,872,025  |
| One to five years                   | -                   | 3,479,767                 | 225,588                   | 3,705,355     |
| Six years or greater                | <u>-</u>            | 2,016,500                 | <u>-</u>                  | 2,016,500     |
| Gross pledges receivable            | 58,627              | 6,981,289                 | 553,964                   | 7,593,880     |
| Present value discount              | (27)                | (1,080,789)               | (5,464)                   | (1,086,280)   |
| Allowance for uncollectible pledges |                     | (55,000)                  | (12,300)                  | (67,300)      |
| Pledges receivable (net)            | \$ 58,600           | \$ 5,845,500              | \$ 536,200                | \$ 6,440,300  |

The fair value of pledges receivable was determined using discount rates applicable to the year in which the pledge was established. Rates ranged from 0.72% to 3.34%.

#### NOTE 6 - GIFTS RECEIVABLE FROM TRUSTS HELD BY OTHERS

The Foundation is a party to charitable gift trusts. Third party trustees maintain trust assets in irrevocable trusts for the benefit of the Foundation. The fair values of the trusts are estimated based upon the fair value of the assets contributed by the donor less the present value of the payment expected to be made to other beneficiaries. The present value is calculated using the discount rate the year in which the trust was established. Rates ranged from 1.72% to 4.92%. The balances at June 30, 2015 and 2014, are \$1,394,640 and \$1,326,100, respectively, and are included in Temporarily Restricted net assets.

#### **NOTE 7 - INVESTMENT IN SECURITIES**

The fair value of the Foundation's investments, at June 30, 2015 and 2014, are as follows:

|                                    | <u>2015</u>    | <u>2014</u>    |
|------------------------------------|----------------|----------------|
| Cash and equivalents Mutual funds: | \$ 7,600,000   | \$ -           |
| Equity                             | 51,596,598     | 55,351,028     |
| Fixed income                       | 41,549,216     | 46,272,699     |
| Alternative assets                 | 17,307,400     | 16,556,312     |
| Totals                             | \$ 118,053,214 | \$ 118,180,039 |

Net realized gains on sales of investments were \$5,833,612 and \$1,480,018 for the years ended June 30, 2015 and 2014, respectively. Calculation of net realized gains on sales of investments is based on original cost. Net unrealized gains (losses) amounted to (\$6,173,070) and \$9,356,875 for the years ended June 30, 2015 and 2014, respectively.

#### **NOTE 8 - OTHER ASSETS**

In July of 2012, the Foundation, along with the University of Dayton, purchased an option to acquire approximately 53 acres of real property owned by the Miami Valley Research Foundation (MVRF). The Foundation's share of the option price was \$250,000. The renewable option agreement is valid for a period of two years, after which the option payment is returned to the Foundation without interest accruing. The option further provides that the MVRF may prematurely terminate the agreement and return the option payment along with a 5% annual premium. The option expired in July 2014, but was renewed for an additional two-year period by both entities.

Also, included in other assets are unrestricted funds set aside for a specific group of University students to invest in order to provide them experience in managing a "live" portfolio. The project is known as Raider Asset Management (RAM). As the funds are not under the direct control of the Foundation's investment management system, they have been separately classified from investments in securities. The balance at June 30, 2015 and 2014 was \$270,305 and \$253,982, respectively. Earnings generated from the project are included in other income. Total net returns for 2015 and 2014 amounted to \$16,323 and \$30,477, respectively.

#### **NOTE 9 - CAPITAL ASSETS**

Capital assets activity for the year ended June 30, 2015 and 2014 is summarized as follows:

|                                |                     |                  | 2015        |                  |                |
|--------------------------------|---------------------|------------------|-------------|------------------|----------------|
|                                | Beginning           |                  |             |                  | Ending         |
|                                | <u>Balance</u>      | <u>Additions</u> | Reductions  | <u>Transfers</u> | <u>Balance</u> |
| Capital assets                 |                     |                  |             |                  |                |
| Land                           | \$ 173,000          | \$ -             | \$ -        | \$ -             | \$ 173,000     |
| Buildings and improvements     | 2,550,064           | -                | -           | -                | 2,550,064      |
| Machinery and equipment        | 28,632              | -                | -           | -                | 28,632         |
| Construction in progress       |                     | 46,563           |             |                  | 46,563         |
| Total capital assets           | 2,751,696           | 46,563           | -           | -                | 2,798,259      |
| Less accumulated depreciation  |                     |                  |             |                  |                |
| Building and improvements      | 71,106              | 112,796          | -           | -                | 183,902        |
| Machinery and equipment        | 6,135               | 4,091            |             |                  | 10,226         |
| Total accumulated depreciation | 77,241              | 116,887          |             |                  | 194,128        |
| Capital assets, net            | <u>\$ 2,674,455</u> | \$ (70,324)      | <u>\$ -</u> | <u>\$</u> _      | \$ 2,604,131   |
|                                |                     |                  | 2014        |                  |                |
|                                | Beginning           |                  | 2011        |                  | Ending         |
|                                | Balance             | Additions        | Reductions  | Transfers        | Balance        |
| Capital assets                 | <u> </u>            | <u> </u>         |             |                  |                |
| Land                           | \$ 173,000          | \$ -             | \$ -        | \$ -             | \$ 173,000     |
| Buildings and improvements     | 588,264             | · <u>-</u>       | · <u>-</u>  | 1,961,800        | 2,550,064      |
| Machinery and equipment        | 28,632              | -                | -           | -                | 28,632         |
| Construction in progress       | 701,770             | 1,260,030        |             | (1,961,800)      |                |
| Total capital assets           | 1,491,666           | 1,260,030        | -           | -                | 2,751,696      |
| Less accumulated depreciation  |                     |                  |             |                  |                |
| Building and improvements      | 7,354               | 63,752           | -           | -                | 71,106         |
| Machinery and equipment        | 2,045               | 4,090            |             |                  | 6,135          |
| Total accumulated depreciation | 9,399               | 67,842           |             |                  | 77,241         |
| Capital assets, net            | <u>\$ 1,482,267</u> | \$ 1,192,188     | <u>\$</u>   | <u>\$</u>        | \$ 2,674,455   |

#### **NOTE 10 - ACCOUNTS PAYABLE**

Most of the Foundation's expenses are processed by the University Controller's Office. The Foundation reimburses the University monthly for those checks written on its behalf. At June 30, 2015 and 2014, the balance owed to the University was \$1,117,925 and \$1,115,440, respectively.

#### **NOTE 11 - DEPOSITS HELD IN CUSTODY FOR OTHERS**

Assets currently held by the Foundation in custody for others consist of resources deposited by the Western Ohio Education Foundation (WOEF), an educational Foundation that benefits the Lake Campus branch of Wright State University, and the Wright State University Alumni Association. As of June 30, 2015 and 2014, the balances of these deposits were as follows:

|                        | <u>2015</u>  | <u>2014</u>  |
|------------------------|--------------|--------------|
| WOEF                   | \$ 1,299,519 | \$ 1,280,916 |
| WSU Alumni Association | 727,376      | 716,964      |
| Totals                 | \$ 2,026,895 | \$ 1,997,880 |

#### **NOTE 12 - LINE OF CREDIT**

The Foundation maintains a line-of-credit agreement with a bank that provides up to \$1.5 million of borrowings at the bank's prime rate or LIBOR, plus 0.75% (0.93675% at June 30, 2015). The line of credit expires March 31, 2016, with an option to extend. The line of credit is collateralized with a portion of the Foundation's investments. Outstanding borrowings were \$800,000 at June 30, 2015 and \$1,000,000 at June 30, 2014. Borrowings were used to underwrite the costs of renovating the Foundation's new administrative offices.

#### **NOTE 13 - DEBT GUARANTIES**

During fiscal year 2011, the Foundation entered into agreement with Dayton Regional STEM Schools, Incorporated ("STEM") guarantying payments on a lease (and such other obligations imposed by the lease) related to the purchase and renovation of an existing building that is utilized by the School in fulfillment of its corporate purposes. STEM is one of ten Ohio schools offering students a relevant, real world educational experience that will prepare them for college and opportunities in the work world. Wright State University has acted as STEM's fiscal agent as well as providing space, supplies and personnel in support of its operations. The agreement pledges unrestricted net assets of the Foundation in an amount not to exceed \$3,000,000 and the designation of unrestricted net assets in the amount of one year of maximum debt service (\$600,000) on bonds associated with the project. Since the guaranty may expire without being drawn upon, the total guaranty does not necessarily represent future cash requirements. As of June 30, 2015, no amounts have been recognized as a liability under the financial guaranty in the Foundation's consolidated statement of financial position as the likelihood that STEM would be unable to fulfill its obligation in full or in part under the debt agreement is not considered to be probable.

Also during fiscal year 2011, the Foundation entered into an agreement with Wright State Physicians, Incorporated ("WSP") guarantying the debt service payments on \$13,500,000 worth of bonds issued to finance construction of a three-story medical office building on Wright State's main campus that will be used to fulfill WSP's corporate purposes. WSP is the faculty practice plan for Wright State's Boonshoft School of Medicine ("BSOM"), which functions to recruit and retain clinicians and scientists in support of the clinical, educational, research and community service activities of BSOM. The agreement pledges the remaining proceeds of a large donation to BSOM made in fiscal year 2005. As of June 30, 2015 and 2014, no amounts were recognized as a liability under the financial guaranty in the Foundation's consolidated statement of financial position. On May 12, 2014, the Foundation's obligation under this financing arrangement was terminated due to a refinancing arrangement initiated by WSP. The new financing arrangement does not involve a guaranty or any other financial obligation by the Foundation.

**NOTE 14 - NET ASSETS** 

Net assets, as June 30, 2015 and 2014, are available for the following purposes:

|                      |           |                   | 2                    | 015                 |           |               |
|----------------------|-----------|-------------------|----------------------|---------------------|-----------|---------------|
|                      |           |                   | Temporarily          | Permanently         |           | _             |
|                      | <u>Un</u> | <u>restricted</u> | Restricted           | Restricted          |           | <u>Totals</u> |
| Scholarships         | \$        | 334,499           | \$ 25,068,171        | \$19,122,666        | \$        | 44,525,336    |
| University programs  |           | 250,000           | 52,414,153           | 15,523,000          |           | 68,187,153    |
| Athletic programs    |           | -                 | 128,390              | -                   |           | 128,390       |
| Research             |           | -                 | 4,602,595            | 8,339,154           |           | 12,941,749    |
| Market stabilization |           | 1,118,077         | -                    | -                   |           | 1,118,077     |
| Debt guaranty        |           | 600,000           | -                    | -                   |           | 600,000       |
| Undesignated         |           | 5,321,114         |                      |                     |           | 5,321,114     |
| Totals               | \$        | 7,623,690         | <u>\$ 82,213,309</u> | <u>\$42,984,820</u> | <u>\$</u> | 132,821,819   |
|                      |           |                   | 2                    | 014                 |           |               |
|                      |           |                   | Temporarily          | Permanently         |           | _             |
|                      | <u>Un</u> | <u>restricted</u> | Restricted           | Restricted          |           | <u>Totals</u> |
| Scholarships         | \$        | 332,849           | \$ 24,228,068        | \$18,040,648        | \$        | 42,601,565    |
| University programs  |           | 250,000           | 50,136,724           | 15,197,536          |           | 65,584,260    |
| Athletic programs    |           | -                 | 124,848              | -                   |           | 124,848       |
| Research             |           | -                 | 4,710,188            | 8,223,144           |           | 12,933,332    |
| Market stabilization |           | 1,099,978         | -                    | -                   |           | 1,099,978     |
| Debt guaranty        |           | 600,000           | -                    | -                   |           | 600,000       |
| Undesignated         |           | 7,035,409         | <del>-</del>         |                     |           | 7,035,409     |
| Totals               | <u>\$</u> | 9,318,236         | \$ 79,199,828        | \$41,461,328        | <u>\$</u> | 129,979,392   |

#### **NOTE 15 - ENDOWMENT COMPOSITION**

The Foundation's endowment primarily consists of three separate portfolios, all of which are held by SEI Investments. Its endowment includes donor-restricted endowment funds, funds that accumulate excess net earnings on the donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by applicable standards, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment net asset composition by type of fund as of June 30, 2015 and 2014:

|  |                                    | 20                        | 015                              |                                |
|--|------------------------------------|---------------------------|----------------------------------|--------------------------------|
|  |                                    | Temporarily               | Permanently                      | _                              |
|  | <u>Unrestricted</u>                | Restricted                | Restricted                       | <u>Totals</u>                  |
| Donor restricted endowment funds                           | \$ (25,844)                        | \$ 9,291,344              | \$ 42,984,820                    | \$ 52,250,320                  |
| Board-designated funds                                     | 584,499                            | 39,315,560                | <del>_</del>                     | 39,900,059                     |
| Totals   | \$ 558,655                         | \$ 48,606,904             | \$ 42,984,820                    | \$ 92,150,379                  |
|  |                                    | 20                        | 04.4                             |                                |
|  |                                    |                           | 014                              |                                |
|  |                                    | Temporarily               | Permanently                      |                                |
|  | Unrestricted                       |                           |                                  | <u>Totals</u>                  |
| Donor restricted endowment funds                           | <u>Unrestricted</u><br>\$ (17,735) | Temporarily               | Permanently                      | <u>Totals</u><br>\$ 52,165,791 |
| Donor restricted endowment funds<br>Board-designated funds |                                    | Temporarily<br>Restricted | Permanently<br><u>Restricted</u> |                                |

#### NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Changes in endowment net assets for the years ended June 30, 2015 and 2014:

|  |                            | 2  | 2015                                 |   |
|--|----------------------------|--|--------------------------------------|---|
| •  |                            | Temporarily  | Permanently                          |   |
|  | <u>Unrestricted</u>        | Restricted   | Restricted                           | <u>Totals</u>   |
| Net assets, beginning of year Investment return  | \$ 565,114                 | \$51,385,322   | \$41,461,328                         | \$ 93,411,764   |
| Investment income (net)  | -                          | 1,757,099  | -                                    | 1,757,099   |
| Net appreciation (depreciation)  | (8,109)                    | 479,328  | <u>-</u>                             | 471,219   |
| Total investment return  | (8,109)                    | 2,236,427  |                                      | 2,228,318   |
| Contributions  | _                          | 222,190  | 1,532,764                            | 1,754,954   |
| Change in value of split interest agreements   | _                          | ,  | 567                                  | 567   |
| Other income (expenses)  | _                          | (2,395)  | 9,143                                | 6,748   |
| Change in donor restrictions   | -                          | -  | (18,982)                             | (18,982)  |
| Net assets released from restrictions  | 30,618                     | -  | -                                    | 30,618  |
| Appropriation of assets for expenditure  | (28,968)                   | (5,234,640)  |                                      | (5,263,608)   |
| Net assets, end of year  | \$ 558,655                 | \$48,606,904   | \$42,984,820                         | \$ 92,150,379   |
|  |                            |  |                                      |   |
|  |                            | 2  | 2014                                 |   |
|  |                            | Temporarily  | 2014<br>Permanently                  |   |
|  | Unrestricted               |  |                                      | <u>Totals</u>   |
| Net assets, beginning of year Investment return  | Unrestricted<br>\$ 540,796 | Temporarily  | Permanently                          | <u>Totals</u><br>\$ 84,195,844  |
|  |                            | Temporarily<br>Restricted  | Permanently<br>Restricted            |   |
| Investment return  |                            | Temporarily Restricted \$45,912,884  | Permanently<br>Restricted            | \$ 84,195,844   |
| Investment return Investment income (net)  | \$ 540,796                 | Temporarily Restricted \$45,912,884 730,264                                  | Permanently<br>Restricted            | \$ 84,195,844<br>730,264  |
| Investment return Investment income (net) Net appreciation Total investment return   | \$ 540,796<br>-<br>23,019  | Temporarily Restricted  \$45,912,884  730,264 8,225,915 8,956,179            | Permanently Restricted \$37,742,164  | \$ 84,195,844<br>730,264<br>8,248,934<br>8,979,198  |
| Investment return Investment income (net) Net appreciation Total investment return  Contributions  | \$ 540,796<br>-<br>23,019  | Temporarily Restricted  \$45,912,884  730,264 8,225,915                      | Permanently Restricted \$37,742,164  | \$ 84,195,844<br>730,264<br>8,248,934<br>8,979,198<br>4,563,932                               |
| Investment return Investment income (net) Net appreciation Total investment return  Contributions Change in value of split interest agreements   | \$ 540,796<br>-<br>23,019  | Temporarily Restricted  \$45,912,884  730,264 8,225,915 8,956,179  1,002,691 | Permanently Restricted \$37,742,164  | \$ 84,195,844<br>730,264<br>8,248,934<br>8,979,198<br>4,563,932<br>46,642                     |
| Investment return Investment income (net) Net appreciation Total investment return  Contributions Change in value of split interest agreements Other income (expense)                              | \$ 540,796<br>-<br>23,019  | Temporarily Restricted  \$45,912,884  730,264 8,225,915 8,956,179            | Permanently Restricted  \$37,742,164 | \$ 84,195,844<br>730,264<br>8,248,934<br>8,979,198<br>4,563,932<br>46,642<br>22,412           |
| Investment return Investment income (net) Net appreciation Total investment return  Contributions Change in value of split interest agreements   | \$ 540,796<br>-<br>23,019  | Temporarily Restricted  \$45,912,884  730,264 8,225,915 8,956,179  1,002,691 | Permanently Restricted \$37,742,164  | \$ 84,195,844<br>730,264<br>8,248,934<br>8,979,198<br>4,563,932<br>46,642                     |
| Investment return Investment income (net) Net appreciation Total investment return  Contributions Change in value of split interest agreements Other income (expense) Change in donor restrictions | \$ 540,796<br>             | Temporarily Restricted  \$45,912,884  730,264 8,225,915 8,956,179  1,002,691 | Permanently Restricted  \$37,742,164 | \$ 84,195,844<br>730,264<br>8,248,934<br>8,979,198<br>4,563,932<br>46,642<br>22,412<br>87,320 |

#### NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Interpretation of UPMIFA: On June 1, 2009, the State of Ohio's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) became effective for all non-profit, charitable organizations including the Foundation. The Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original and subsequent gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. However, per policies adopted during the fiscal year ended June 30, 2010, the Foundation may expend up to 20% of the fair value of the original gift(s) when no other net earnings (current or accumulated) are available for distribution.

The Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization.

Return Objectives and Risk Parameters: The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s), as well as Board-designated funds. Under the Foundation's formally adopted investment policy, the primary investment objective of the endowment portfolio is to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the endowment without undue exposure to risk. The performance objective is to grow the market value of assets net of inflation, spending, and expenses, over a full market cycle (generally defined as a three to five year period) without undue exposure to risk. In quantitative terms, the portfolio is invested so as to earn a total return of 5% over inflation without exceeding a standard deviation of 1.2 times a weighted benchmark index. The benchmark index will be comprised of each asset class index weighted by its target allocation. It is also expected that the investment results will outperform their weighted benchmark indices over a full market cycle. Return is calculated on a total return basis, which includes income (interest and dividends), realized and unrealized capital gains (losses).

Strategies Employed for Achieving Objectives: The purpose of endowment funds is to facilitate donors' desire to make substantial long-term gifts to the University and to develop a significant source of revenue for the Foundation. In so doing, the funds will provide a secure, long-term source of funds to: (i) stabilize funding for University schools, colleges and departments, especially in times characterized by declining State support of higher education, (ii) enhance the quality and variety of learning opportunities for Wright State students, (iii) fund special grants, (iv) ensure long-term growth of the University, (v) enhance the University's ability to meet changing educational needs and demands in both the short- and long-term and (vi) support the administrative expenses of the Foundation as deemed appropriate.

#### NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy: The distribution rate is based upon a total return approach, which utilizes both income and capital appreciation to be withdrawn for spending. For the fiscal years ended June 30, 2015 and 2014, the spending rate for the Foundation was 5% of the previous twelve-quarter average of the endowment portfolio's market value. The spending rate is determined annually by the Foundation Board of Trustees, who may elect to make no distribution in any given year.

<u>Funds with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. Deficiencies of this nature that are in excess of related temporarily restricted amounts are reported in unrestricted net assets. Such amounts totaled \$25,844 and \$17,735 as of June 30, 2015 and 2014, respectively. Endowment fund principal, unless otherwise directed by the originating donor(s), may be disbursed in accord with Foundation policy so long as the principal amount shall not fall below 80% of the fair value of the original gift and any subsequent gifts to the fund.

<u>Foundation's Reserve Policy</u>: Prompted by the market downturn of 2001-03, the Foundation implemented a policy establishing a reserve fund, the primary purpose of which was to provide matching grants to endowment funds that suffer investment losses resulting in fund deficiencies. The policy stipulates that the reserve fund will make grants in an amount equal to or less than 50% of the amount that would normally have been generated by the endowment had earnings been available so long as the benefitting school, college or department provides a dollar-for-dollar match. No such grants were necessary in fiscal years 2015 and 2014.

The reserve policy further stipulates that in those years in which the unrestricted net assets of the Foundation increase, 5% of the increase is to be transferred into the reserve fund so long as the transfer does not cause the value of the fund to exceed \$1 million. No transfer is required if the reserve amount is greater than \$1 million. Since the value of the reserve exceeded \$1 million in fiscal years 2015 and 2014, no such transfer was required in either year.

#### **NOTE 16 - LEASE REVENUE**

The Foundation leases office space in its building to Wright State University and another non-university tenant. Rent revenues for the years ended June 30, 2015 and 2014, were \$185,350 and \$132,553, respectively. Future minimum revenues for all leases as of June 30, 2015, are as follows:

| 2016                 | \$ 189,712     |
|----------------------|----------------|
| 2017                 | 194,252        |
| 2018                 | 198,905        |
| 2019                 | 203,673        |
| 2020                 | <u>208,561</u> |
|                      |                |
| Total lease revenues | \$ 995.103     |

#### **NOTE 17 - FUNCTIONAL CLASSIFICATION OF EXPENSES**

Total expenses, classified by both service areas and expense categories for the years ended June 30, 2015 and 2014, consist of the following:

|  |  |  |  | 2   | 015   |  |  |   |
|--|--|--|--|---|---|--|--|---|
|  |  | F  | Program Service  | s   |   | Support  | Services   |   |
| Expense Category   | <u>Scholarships</u>  | University<br>Programs   | Athletic<br>Programs   | <u>Research</u>   | Miscellaneous<br>Grants                             | Fund<br><u>Raising</u>   | Management<br><u>&amp; General</u>                     | <u>Totals</u>   |
| Salaries and wages Employee benefits Professional services Supplies Travel Information and communications Maintenance and repair Student financial aid   | \$ 27,127<br>-<br>-<br>6,990<br>1,650<br>(1,103)<br>-<br>3,018,718 | \$ 1,498,241<br>392,317<br>341,718<br>126,526<br>408,765<br>117,307<br>48,466<br>217,880 | \$ -<br>2,295<br>(192)<br>143,518<br>40,691<br>97,237<br>2,846 | \$ 155,291<br>32,306<br>173,844<br>115,419<br>34,342<br>9,233<br>2,189<br>7,021 | \$ -<br>639,269<br>43,361<br>19,035<br>381,041<br>- | \$ 255,515<br>79,399<br>868,966<br>45,172<br>161,949<br>187,113<br>1,584 | \$ -<br>75,252<br>13,467<br>15,695<br>4,942<br>124,077 | \$ 1,936,174<br>504,022<br>2,101,344<br>350,743<br>784,954<br>739,224<br>273,553<br>3,246,465 |
| Other<br>Capital outlay<br>Debt service  | -<br>-<br>-  | 288,938<br>586,315   | 95,470<br>296,018<br>  | 6,563<br>2,500  |   | -<br>-<br>-  | 58,915<br>116,887<br>9,332                             | 449,886<br>1,001,720<br>9,332   |
| Totals   | \$ 3,053,382   | \$ 4,026,473   | \$ 677,883   | \$ 538,708  | \$ 1,082,706  | \$ 1,599,698   | \$ 418,567   | \$ 11,397,417   |
|  |  |  |  |   |   |  |  |   |
|  |  |  |  | 2   | 014   |  |  |   |
|  |  | F  | Program Service  |   | 014   | Support  | Services   |   |
| Expense Category   | Scholarships   | University Programs  | Program Service<br>Athletic<br>Programs                        |   | 014  Miscellaneous  Grants                          | Support<br>Fund<br>Raising   | Services  Management  & General                        | <u>Totals</u>   |
| Expense Category  Salaries and wages Employee benefits Professional services Supplies Travel Information and communications Maintenance and repair Student financial aid Other Capital outlay Debt service | Scholarships \$ 20,655 - 60,000 1,330 - 631 - 2,682,513            | University   | Athletic   | S   | Miscellaneous                                       | Fund   | Management   | Totals  \$ 1,416,101  |

#### WRIGHT STATE UNIVERSITY FOUNDATION, INC. NOTES TO FINANCIAL STATEMENTS June 30, 2015 and 2014

#### **NOTE 18 - FUND RAISING EXPENSES**

Fund raising expenses, for the years ended June 30, 2015 and 2014, consist of the following:

|  | <u>2015</u>     |    | <u>2014</u> |
|--|-----------------|----|-------------|
| Central development operations         | \$<br>445,285   | \$ | 531,029     |
| Central development support operations | 93,759          |    | 112,428     |
| In-college development officers        | 72,203          |    | 95,134      |
| In-college development operations      | 133,146         |    | 125,599     |
| Capital campaign expense               | <br>855,305     | _  | 350,842     |
| Totals                                 | \$<br>1,599,698 | \$ | 1,215,032   |

The Foundation partially supports the University's fund raising efforts by underwriting the costs of several of its development department functions and also areas supporting development. Included in these functions are annual appeals, corporate and foundation relations, major donor cultivation, donor recognition events, planned giving, gift entry and donor database management.

The salaries and benefits of development officers assigned to several of the University's colleges and schools, as well as some of their operational costs, are partially offset by the Foundation.

The Foundation also underwrites the costs of University events that enhance relations with the University community and its donors as well as costs associated with conducting the University's current fund raising campaign.

#### **NOTE 19 - MANAGEMENT AND GENERAL EXPENSES**

Management and general expenses, for the years ended June 30, 2015 and 2014, consist of the following:

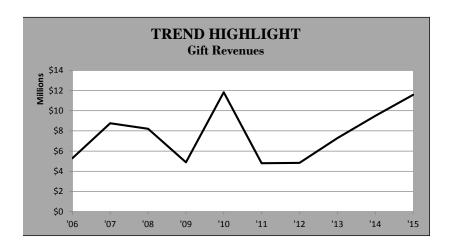
|   | <u>2015</u>   | <u>2014</u>   |
|---|---------------|---------------|
| Reimbursement for university staff support  | \$<br>-       | \$<br>250,000 |
| Building operation and maintenance          | 149,299       | 154,631       |
| Professional fees                           | 70,377        | 57,518        |
| Insurance                                   | 19,389        | 18,929        |
| Board/committee meetings                    | 19,298        | 30,324        |
| Loan interest                               | 9,332         | 10,429        |
| Change in reserve for uncollectible pledges | 19,300        | 11,400        |
| Depreciation                                | 116,887       | 67,842        |
| Other                                       | <br>14,685    | <br>11,578    |
| Totals                                      | \$<br>418,567 | \$<br>612,651 |

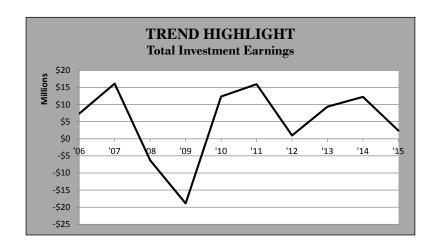
The Foundation has agreed to provide the University an annual allocation in the amount of 1% of certain net assets as reimbursement for administrative staff support provided by various University employees. The amount of the reimbursement is subject to annual review and adjustment. For the fiscal years ended June 30, 2015 and 2014, the Foundation paid nothing and \$250,000 to the University, respectively. For the fiscal year ended June 30, 2015, the Foundation negotiated an agreement with the University that allowed it to forego the 1% allocation payment in exchange for financial support of a branding initiative undertaken by the University.



# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL REVENUES (Unaudited) For the ten years ended June 30, 2006 to 2015

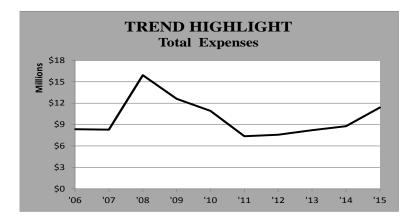
|        |              | Gifts and Co | ontributions |            |              | Investme       | nt Earnings    |              |              |             |
|--------|--------------|--------------|--------------|------------|--------------|----------------|----------------|--------------|--------------|-------------|
| Fiscal |              | Temporarily  | Permanently  |            | Interest and | Realized       | Unrealized     |              | Other Income | Total       |
| Year   | Unrestricted | Restricted   | Restricted   | Subtotal   | Dividends    | Gains (Losses) | Gains (Losses) | Subtotal     | (Losses)     | Revenues    |
| 2006   | 76,833       | 4,324,101    | 889,803      | 5,290,737  | 4,510,019    | 2,681,645      | 434,322        | 7,625,986    | 3,861,874    | 16,778,597  |
| 2007   | 47,072       | 8,254,681    | 454,971      | 8,756,724  | 3,307,068    | 5,638,104      | 7,177,944      | 16,123,116   | 17,298       | 24,897,138  |
| 2008   | 169,772      | 7,542,053    | 503,454      | 8,215,279  | 2,364,080    | 10,026,863     | (18,692,035)   | (6,301,092)  | (318,936)    | 1,595,251   |
| 2009   | 79,194       | 4,580,326    | 230,501      | 4,890,021  | 2,356,165    | (3,228,364)    | (18,028,546)   | (18,900,745) | 4,259,426    | (9,751,298) |
| 2010   | 59,046       | 9,694,617    | 2,072,392    | 11,826,055 | 3,152,713    | (1,353,331)    | 10,539,275     | 12,338,657   | (113,727)    | 24,050,985  |
| 2011   | 64,957       | 4,059,628    | 671,525      | 4,796,110  | 2,509,261    | (3,917,350)    | 17,345,741     | 15,937,652   | 404,331      | 21,138,093  |
| 2012   | 97,681       | 3,830,952    | 898,684      | 4,827,317  | 2,272,173    | 628,997        | (1,916,361)    | 984,809      | 15,750       | 5,827,876   |
| 2013   | 53,291       | 5,864,390    | 1,371,014    | 7,288,695  | 2,652,887    | 1,064,618      | 5,663,769      | 9,381,274    | 483,463      | 17,153,432  |
| 2014   | 196,863      | 5,729,298    | 3,561,241    | 9,487,402  | 1,426,786    | 1,480,018      | 9,356,875      | 12,263,679   | 1,047,371    | 22,798,452  |
| 2015   | 147,684      | 9,891,739    | 1,532,764    | 11,572,187 | 2,738,783    | 5,833,612      | (6,173,070)    | 2,399,325    | 268,332      | 14,239,844  |

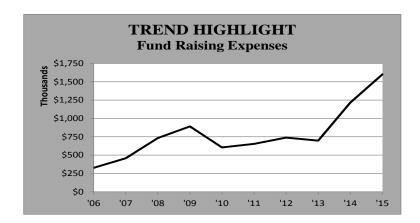




### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL EXPENSES BY SERVICE AREA (Unaudited) For the ten years ended June 30, 2006 to 2015

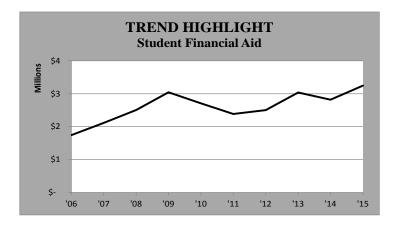
|        |              |            | Program  | 1 Services |               |            |           |             |            |
|--------|--------------|------------|----------|------------|---------------|------------|-----------|-------------|------------|
| Fiscal |              | University | Athletic |            | Miscellaneous |            | Fund      | Management  | Total      |
| Year   | Scholarships | Programs   | Programs | Research   | Grants        | Subtotal   | Raising   | and General | Expenses   |
|        |              |            |          |            |               |            |           |             |            |
| 2006   | 1,711,966    | 5,055,359  | 356,455  | 550,275    | 45,031        | 7,719,086  | 326,470   | 311,009     | 8,356,565  |
| 2007   | 2,177,740    | 3,796,241  | 282,840  | 1,046,645  | 56,702        | 7,360,168  | 457,294   | 471,164     | 8,288,626  |
| 2008   | 2,352,007    | 10,732,749 | 503,462  | 1,030,633  | 61,072        | 14,679,923 | 732,275   | 510,819     | 15,923,017 |
| 2009   | 2,831,997    | 7,555,156  | 371,231  | 814,602    | 58,062        | 11,631,048 | 891,351   | 96,068      | 12,618,467 |
| 2010   | 2,486,494    | 6,161,392  | 472,485  | 766,938    | 84,697        | 9,972,006  | 604,006   | 345,702     | 10,921,714 |
| 2011   | 2,264,720    | 3,029,763  | 488,515  | 500,969    | 89,310        | 6,373,277  | 653,096   | 339,698     | 7,366,071  |
| 2012   | 2,420,055    | 3,193,474  | 441,574  | 371,322    | 66,783        | 6,493,208  | 738,382   | 341,669     | 7,573,259  |
| 2013   | 3,010,581    | 3,099,999  | 830,817  | 306,240    | 79,844        | 7,327,481  | 696,784   | 190,112     | 8,214,377  |
| 2014   | 2,765,129    | 2,835,724  | 433,417  | 587,103    | 324,967       | 6,946,340  | 1,215,032 | 612,651     | 8,774,023  |
| 2015   | 3,053,382    | 4,026,473  | 677,883  | 538,708    | 1,082,706     | 9,379,152  | 1,599,698 | 418,567     | 11,397,417 |

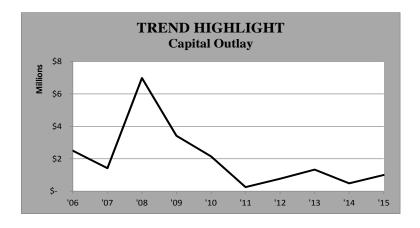




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL EXPENSES BY OBJECT CATEOGRY (Unaudited) For the ten years ended June 30, 2006 to 2015

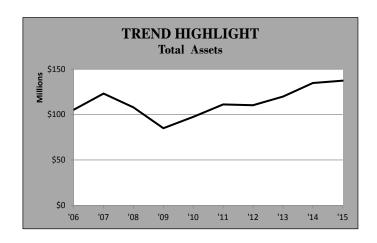
|        |           |          |              |          |         | Information   |               | Student   |         |           |         |            |
|--------|-----------|----------|--------------|----------|---------|---------------|---------------|-----------|---------|-----------|---------|------------|
| Fiscal | Salaries  | Employee | Professional |          |         | and           | Maintenance   | Financial |         | Capital   | Debt    | Total      |
| Year   | and Wages | Benefits | Services     | Supplies | Travel  | Communication | ns and Repair | Aid       | Other   | Outlay    | Service | Expenses   |
|        |           |          |              |          |         |               |               |           |         |           |         |            |
| 2006   | 1,724,210 | 380,245  | 370,085      | 288,951  | 454,283 | 439,368       | 59,483        | 1,743,917 | 346,183 | 2,499,970 | 49,870  | 8,356,565  |
| 2007   | 2,177,995 | 522,493  | 685,800      | 290,787  | 474,455 | 318,998       | 48,248        | 2,114,430 | 179,596 | 1,420,362 | 55,462  | 8,288,626  |
| 2008   | 2,471,985 | 649,659  | 952,298      | 376,244  | 788,394 | 894,731       | 124,871       | 2,505,334 | 143,038 | 6,979,772 | 36,691  | 15,923,017 |
| 2009   | 2,923,130 | 772,321  | 946,108      | 221,206  | 661,303 | 450,117       | 21,951        | 3,043,141 | 148,957 | 3,418,813 | 11,420  | 12,618,467 |
| 2010   | 2,874,971 | 751,374  | 911,478      | 330,771  | 487,274 | 441,085       | 75,452        | 2,709,010 | 191,031 | 2,145,335 | 3,933   | 10,921,714 |
| 2011   | 1,857,754 | 488,013  | 928,456      | 185,941  | 439,210 | 531,694       | 148,087       | 2,384,496 | 150,503 | 250,454   | 1,463   | 7,366,071  |
| 2012   | 1,543,539 | 342,687  | 828,228      | 305,640  | 622,346 | 416,519       | 88,790        | 2,503,326 | 154,222 | 767,962   | -       | 7,573,259  |
| 2013   | 1,402,191 | 358,852  | 439,714      | 309,649  | 566,618 | 345,520       | 255,852       | 3,038,026 | 166,763 | 1,329,603 | 1,589   | 8,214,377  |
| 2014   | 1,416,101 | 407,065  | 1,367,097    | 449,479  | 638,517 | 671,974       | 324,946       | 2,820,222 | 181,338 | 486,855   | 10,429  | 8,774,023  |
| 2015   | 1,936,174 | 504,022  | 2,101,344    | 350,743  | 784,954 | 739,224       | 273,553       | 3,246,465 | 449,886 | 1,001,720 | 9,332   | 11,397,417 |

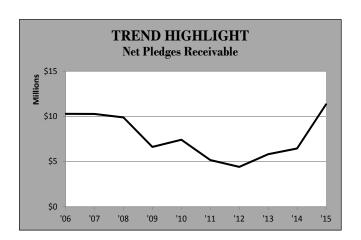




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL ASSETS (Unaudited) For the ten years ended June 30, 2006 to 2015

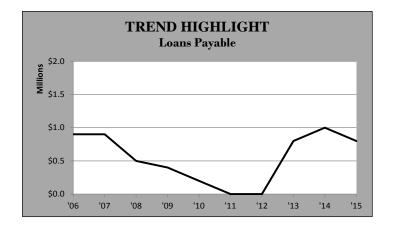
| Fiscal<br>Year | Cash and<br>Equivalents | Net Pledges<br>Receivable | Receivable<br>from Trusts | Investments | Annuity<br>Assets | Capital<br>Assets | Other<br>Assets | Total<br>Assets |
|----------------|-------------------------|---------------------------|---------------------------|-------------|-------------------|-------------------|-----------------|-----------------|
| 2006           | 294,258                 | 10,281,100                | 1,315,500                 | 90,785,185  | 1,243,024         | 650,000           | 687,143         | 105,256,210     |
| 2007           | 2,858,861               | 10,264,459                | 2,947,470                 | 104,450,293 | 1,310,881         | 650,000           | 741,463         | 123,223,427     |
| 2008           | 1,012,378               | 9,887,420                 | 1,958,100                 | 92,881,428  | 1,149,184         | 650,000           | 438,870         | 107,977,380     |
| 2009           | 2,453,452               | 6,616,800                 | 1,495,300                 | 72,717,984  | 786,367           | 650,000           | 333,693         | 85,053,596      |
| 2010           | 2,139,175               | 7,416,300                 | 1,305,300                 | 85,930,565  | 179,991           | -                 | 462,629         | 97,433,960      |
| 2011           | 5,355,232               | 5,167,500                 | 1,545,600                 | 98,115,756  | 222,680           | -                 | 786,384         | 111,193,152     |
| 2012           | 1,654,245               | 4,414,400                 | 1,414,100                 | 101,900,059 | 215,276           | -                 | 670,526         | 110,268,606     |
| 2013           | 1,236,709               | 5,817,300                 | 1,277,300                 | 109,106,459 | 252,637           | 1,482,267         | 711,127         | 119,883,799     |
| 2014           | 3,273,096               | 6,440,300                 | 1,326,100                 | 119,335,746 | 815,123           | 2,674,455         | 853,616         | 134,718,436     |
| 2015           | 1,578,574               | 11,329,600                | 1,394,640                 | 118,953,828 | 706,048           | 2,604,131         | 836,236         | 137,403,057     |

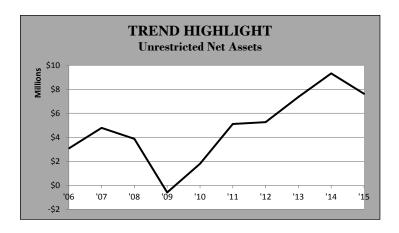




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF TOTAL LIABILITIES AND NET ASSETS (Unaudited) For the ten years ended June 30, 2006 to 2015

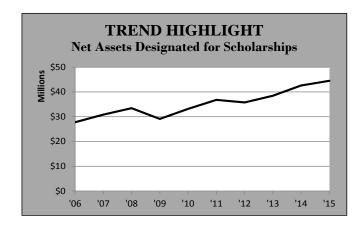
|                |                                  |                             | LIABILITIE           | NET ASSETS       |                      |              |                           |                           |                     |
|----------------|----------------------------------|-----------------------------|----------------------|------------------|----------------------|--------------|---------------------------|---------------------------|---------------------|
| Fiscal<br>Year | Payable to<br>WSU and<br>Vendors | Deposits Held<br>for Others | Annuities<br>Payable | Loans<br>Payable | Total<br>Liabilities | Unrestricted | Temporarily<br>Restricted | Permanently<br>Restricted | Total<br>Net Assets |
| 2006           | 490,877                          | 1,251,716                   | 664,600              | 900,000          | 3,307,193            | 3,068,930    | 72,466,166                | 26,413,921                | 101,949,017         |
| 2007           | 1,704,496                        | 1,417,102                   | 645,300              | 900,000          | 4,666,898            | 4,789,994    | 86,994,917                | 26,772,618                | 118,557,529         |
| 2008           | 1,300,260                        | 1,312,457                   | 634,900              | 500,000          | 3,747,617            | 3,872,027    | 72,926,632                | 27,431,104                | 104,229,763         |
| 2009           | 1,172,156                        | 1,010,742                   | 610,700              | 400,000          | 3,193,598            | (587,609)    | 50,013,826                | 32,433,781                | 81,859,998          |
| 2010           | 1,023,658                        | 1,096,633                   | 124,400              | 200,000          | 2,444,691            | 1,799,353    | 58,594,379                | 34,595,537                | 94,989,269          |
| 2011           | 1,021,199                        | 1,277,662                   | 133,000              | -                | 2,431,861            | 5,107,510    | 68,175,298                | 35,478,483                | 108,761,291         |
| 2012           | 1,191,983                        | 1,926,215                   | 134,500              | -                | 3,252,698            | 5,260,177    | 65,535,744                | 36,219,987                | 107,015,908         |
| 2013           | 1,085,094                        | 1,912,842                   | 130,900              | 800,000          | 3,928,836            | 7,364,390    | 70,848,409                | 37,742,164                | 115,954,963         |
| 2014           | 1,390,264                        | 1,997,880                   | 350,900              | 1,000,000        | 4,739,044            | 9,318,236    | 79,199,828                | 41,461,328                | 129,979,392         |
| 2015           | 1,425,543                        | 2,026,895                   | 328,800              | 800,000          | 4,581,238            | 7,623,690    | 82,213,309                | 42,984,920                | 132,821,919         |

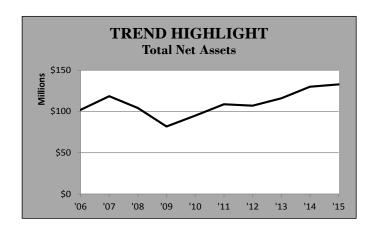




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF NET ASSET RESTRICTIONS AND DESIGNATIONS (Unaudited) For the ten years ended June 30, 2006 to 2015

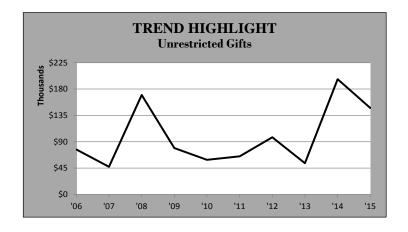
| Fiscal<br>Year | Scholarships | University<br>Programs | Athletic<br>Programs | Research   | Market<br>Stabilization | Debt<br>Guaranty | Undesignated | Total<br>Net Assets |
|----------------|--------------|------------------------|----------------------|------------|-------------------------|------------------|--------------|---------------------|
|                |              |                        |                      |            |                         |                  |              |                     |
| 2006           | 27,771,963   | 68,427,714             | 203,169              | 2,909,936  | 789,178                 | -                | 1,847,057    | 101,949,017         |
| 2007           | 30,840,764   | 77,369,148             | 91,912               | 6,242,782  | 917,796                 | -                | 3,095,127    | 118,557,529         |
| 2008           | 33,439,086   | 61,769,905             | 77,776               | 5,819,290  | 914,195                 | -                | 2,209,511    | 104,229,763         |
| 2009           | 29,121,590   | 44,102,948             | 32,279               | 9,750,145  | 745,187                 | -                | (1,892,151)  | 81,859,998          |
| 2010           | 33,176,487   | 50,722,858             | 21,491               | 9,850,078  | 769,218                 | -                | 449,137      | 94,989,269          |
| 2011           | 36,818,929   | 56,946,708             | 81,009               | 10,393,879 | 980,076                 | 600,000          | 2,940,690    | 108,761,291         |
| 2012           | 35,764,132   | 56,639,070             | 84,017               | 9,854,035  | 1,035,199               | 600,000          | 3,039,455    | 107,015,908         |
| 2013           | 38,445,069   | 60,639,894             | 116,357              | 9,970,803  | 1,058,405               | 600,000          | 5,124,435    | 115,954,963         |
| 2014           | 42,601,565   | 65,584,260             | 124,848              | 12,933,332 | 1,099,978               | 600,000          | 7,035,409    | 129,979,392         |
| 2015           | 44,525,336   | 68,187,153             | 128,390              | 12,941,749 | 1,118,077               | 600,000          | 5,321,114    | 132,821,819         |

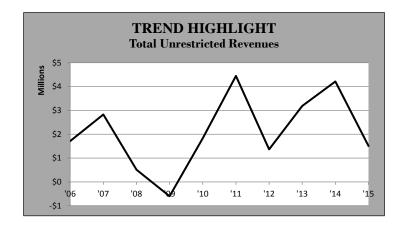




# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF UNRESTRICTED GENERAL FUND REVENUES (Unaudited) For the ten years ended June 30, 2006 to 2015

| Fiscal | Gifts and     | Interest and | Realized       | Unrealized     | Administrative | Change in Value of Split Interest | Rental  | Other Income |           |
|--------|---------------|--------------|----------------|----------------|----------------|-----------------------------------|---------|--------------|-----------|
| Year   | Contributions | Dividends    | Gains (Losses) | Gains (Losses) | Fees           | Agreements                        | Income  | (Expense)    | Totals    |
| 2006   | 76,833        | 673,730      | 346,851        | 20,649         | 662,415        | (103,100)                         | -       | 36,580       | 1,713,958 |
| 2007   | 47,072        | 505,095      | 594,426        | 890,797        | 749,033        | 7,100                             | -       | 33,607       | 2,827,130 |
| 2008   | 169,772       | 419,410      | 1,064,319      | (1,909,951)    | 817,265        | (110,300)                         | -       | 61,460       | 511,975   |
| 2009   | 79,194        | 296,691      | (420,263)      | (1,066,001)    | 491,195        | (38,200)                          | -       | 55,346       | (602,038) |
| 2010   | 59,046        | 379,138      | (42,034)       | 794,868        | 549,658        | -                                 | -       | 91,658       | 1,832,334 |
| 2011   | 64,957        | 728,929      | 233,966        | 2,630,284      | 642,596        | -                                 | -       | 145,160      | 4,445,892 |
| 2012   | 97,681        | 743,015      | 46,662         | (423,384)      | 745,347        | -                                 | -       | 156,652      | 1,365,973 |
| 2013   | 53,291        | 828,296      | 31,276         | 1,202,341      | 744,983        | -                                 | 41,589  | 284,716      | 3,186,492 |
| 2014   | 196,863       | 460,996      | 679,392        | 1,833,180      | 819,068        | -                                 | 132,553 | 88,662       | 4,210,714 |
| 2015   | 147,685       | 802,712      | 1,806,404      | (2,370,247)    | 871,936        | -                                 | 185,350 | 62,247       | 1,506,087 |



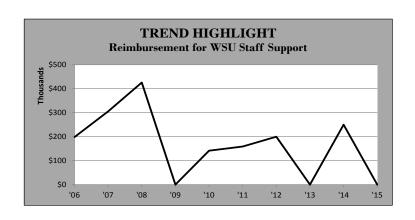


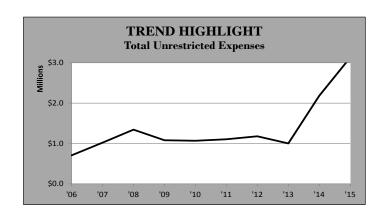
### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF UNRESTRICTED GENERAL FUND EXPENSES (Unaudited) For the ten years ended June 30, 2006 to 2015

|        | Program      | Services  |             | Fund R      | aising      |                      |                | Ma          | anagement ar | nd General |         |                          |           |
|--------|--------------|-----------|-------------|-------------|-------------|----------------------|----------------|-------------|--------------|------------|---------|--------------------------|-----------|
|        |              |           |             | In-college  | Advancement | Other                | Reimbursement  | Building    | Pro-         |            |         | Other                    |           |
| Fiscal |              |           | Development | Development | Services    | Fund                 | for University | Operation/  | fessional    | Loan       | Depre-  | Management               |           |
| Year   | Scholarships | Grants    | Support     | Officers    | Support     | Raising <sup>1</sup> | Staff Support  | Maintenance | Fees         | Interest   | ciation | and General <sup>2</sup> | Totals    |
| 2006   | 22,793       | 45,031    | 130,725     | 99,635      | 53,660      | 42,450               | 198,130        | -           | 19,857       | 49,870     | -       | 43,152                   | 705,303   |
| 2007   | 34,362       | 56,702    | 135,181     | 165,128     | 132,170     | 24,815               | 305,539        | -           | 21,464       | 55,462     | -       | 88,699                   | 1,019,522 |
| 2008   | 37,430       | 61,072    | 136,361     | 146,841     | 151,013     | 298,060              | 426,000        | -           | 26,801       | 36,691     | -       | 21,327                   | 1,341,596 |
| 2009   | 33,626       | 58,062    | 372,776     | 164,599     | 179,085     | 174,891              | _ 3            | -           | 26,936       | 11,420     | -       | 57,712                   | 1,079,107 |
| 2010   | 31,800       | 84,697    | 166,671     | 195,846     | 165,085     | 76,404               | 141,615 4      | -           | 122,032      | 3,933      | -       | 78,122                   | 1,066,205 |
| 2011   | 22,920       | 89,310    | 406,673     | 73,678      | 80,166      | 92,579               | 159,038 4      | -           | 162,828      | 1,463      | -       | 16,369                   | 1,105,024 |
| 2012   | 30,998       | 66,783    | 308,083     | 79,117      | 83,293      | 267,889              | 200,000        | -           | 96,690       | -          | -       | 44,979                   | 1,177,832 |
| 2013   | 34,050       | 79,844    | 437,873     | 97,099      | 82,550      | 79,262               | _ 3            | 83,302      | 34,106       | 1,589      | 9,399   | 61,716                   | 1,000,790 |
| 2014   | 28,300       | 324,967   | 656,628     | 95,134      | 112,428     | 350,842              | 250,000        | 154,631     | 57,518       | 10,429     | 67,842  | 72,231                   | 2,180,950 |
| 2015   | 29,430       | 1,082,706 | 445,285     | 72,203      | 93,759      | 988,451              | _ 3            | 149,299     | 70,377       | 9,332      | 116,887 | 72,672                   | 3,130,401 |

<sup>&</sup>lt;sup>1</sup> Includes expenses related to donor and community events, donor recognition efforts and campaign planning/execution.

<sup>&</sup>lt;sup>4</sup> In FY10 and FY11, in lieu of it's reimbursement payment to the University, the Foundation reimbursed the University for separation incentives paid to three Advancement employees.





<sup>&</sup>lt;sup>2</sup> Includes expenses related to board/committee meetings, insurance, property taxes and changes in allowance for uncollectible pledges receivable.

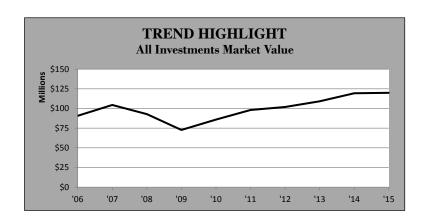
<sup>&</sup>lt;sup>3</sup> Wright State agreed to waive the annual reimbursement.

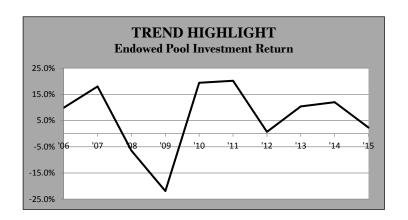
### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF INVESTMENT VALUES, CLASSIFICATIONS AND PERFORMANCE (Unaudited) For the ten years ended June 30, 2006 to 2015

| Fiscal | Fair        |               | Fair Value Classification <sup>1</sup> |              |                    |              | Endow               | ed Pool | Non-endo | wed Pool |
|--------|-------------|---------------|--|--------------|--------------------|--------------|---------------------|---------|----------|----------|
| Year   | Value       | Level 1       | Level 2                                | Level 3      | Other <sup>2</sup> | Return       | Return <sup>3</sup> | Index   | Return   | Index    |
| 2006   | 90,785,185  | n/a           | n/a                                    | n/a          | n/a                | 7,625,986    | 9.9%                | 9.7%    | 9.0%     | 8.3%     |
| 2007   | 104,450,293 | n/a           | n/a                                    | n/a          | n/a                | 16,123,116   | 18.0%               | 17.8%   | 16.5%    | 16.3%    |
| 2008   | 92,881,428  | n/a           | n/a                                    | n/a          | n/a                | (6,301,092)  | -6.5%               | -3.5%   | -3.2%    | -0.5%    |
| 2009   | 72,717,984  | \$ 59,006,036 | \$ 10,666,244                          | \$ 3,045,704 | n/a                | (18,900,745) | -21.9%              | -16.9%  | -16.2%   | -13.2%   |
| 2010   | 85,930,565  | 69,263,657    | 10,879,556                             | 5,787,352    | n/a                | 12,338,657   | 19.4%               | 11.9%   | 15.1%    | 14.5%    |
| 2011   | 98,115,756  | 77,280,382    | 18,417,757                             | 2,417,617    | n/a                | 15,937,652   | 20.2%               | 20.2%   | 18.6%    | 17.4%    |
| 2012   | 101,900,059 | 82,497,600    | 16,578,989                             | 2,823,470    | n/a                | 984,809      | 0.7%                | 1.4%    | 1.8%     | 2.4%     |
| 2013   | 109,106,459 | 91,736,221    | 9,069,289                              | 8,300,949    | n/a                | 9,381,274    | 10.4%               | 10.5%   | 8.2%     | 8.0%     |
| 2014   | 119,335,746 | 101,623,727   | -                                      | -            | 17,712,019         | 12,263,679   | 12.0%               | 12.6%   | 11.7%    | 10.8%    |
| 2015   | 118,953,828 | 100,745,814   | -                                      | -            | 18,208,014         | 2,399,325    | 2.3%                | 1.4%    | 1.3%     | 1.1%     |

<sup>&</sup>lt;sup>1</sup> For level definitions, see Notes to the Financial Statements - Note 4 elsewhere in this report

<sup>&</sup>lt;sup>3</sup> Does not include returns on private equity investments





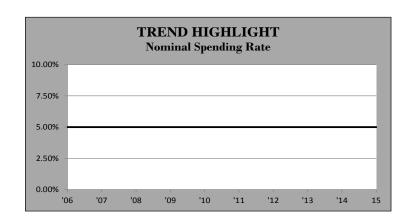
<sup>&</sup>lt;sup>2</sup> Assets values measured using the net asset value practical expedient

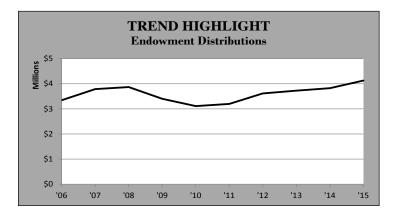
### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF VARIOUS STATISTICAL DATA (Unaudited) For the ten years ended June 30, 2006 to 2015

| Fiscal<br>Year | Number of<br>True and Quasi-<br>Endowment Funds | Endowment<br>Value | Nominal<br>Spending<br>Rate <sup>1</sup> | Effective<br>Spending<br>Rate <sup>2</sup> | Endowment<br>Distributions | University<br>Support | Direct<br>Scholarship<br>Support | Alternative<br>Investments<br>as a Percent of<br>Total Investments | Investment<br>Management<br>Fees |
|----------------|---|--------------------|--|--|----------------------------|-----------------------|----------------------------------|--|----------------------------------|
| 2006           | 262   | n/a                | 5.00%                                    | 4.94%                                      | 3,344,128                  | 8,045,556             | 117,793                          | 0.17%  | \$ 528,958                       |
| 2007           | 272   | n/a                | 5.00%                                    | 4.84%                                      | 3,787,887                  | 7,817,462             | 134,362                          | 0.15%  | 609,553                          |
| 2008           | 307   | n/a                | 5.00%                                    | 4.63%                                      | 3,868,598                  | 15,412,198            | 137,430                          | 14.39%   | 544,815                          |
| 2009           | 319   | n/a                | 5.00%                                    | 4.17%                                      | 3,403,180                  | 12,522,399            | 133,626                          | 18.86%   | 384,103                          |
| 2010           | 328   | \$ 68,860,221      | 5.00%                                    | 5.18%                                      | 3,110,279                  | 10,588,512            | 121,800                          | 19.40%   | 450,378                          |
| 2011           | 345   | 79,602,177         | 5.00%                                    | 4.57%                                      | 3,195,177                  | 7,026,373             | 82,920                           | 21.24%   | 510,091                          |
| 2012           | 362   | 76,972,250         | 5.00%                                    | 4.69%                                      | 3,615,410                  | 7,231,590             | 90,998                           | 19.04%   | 536,514                          |
| 2013           | 384   | 84,195,844         | 5.00%                                    | 4.94%                                      | 3,725,624                  | 8,024,265             | 134,050                          | 15.92%   | 590,377                          |
| 2014           | 415   | 93,411,764         | 5.00%                                    | 4.80%                                      | 3,821,472                  | 8,161,372             | 128,300                          | 14.84%   | 702,027                          |
| 2015           | 441   | 92,150,379         | 5.00%                                    | 4.78%                                      | 4,126,210                  | 10,978,850            | 129,430                          | 21.70%   | 726,254                          |

<sup>&</sup>lt;sup>1</sup> As defined by Foundation's investment policy statement

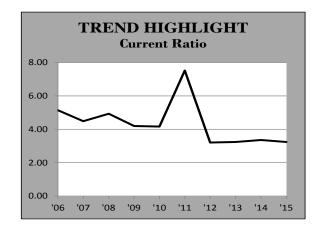
<sup>&</sup>lt;sup>2</sup> Defined as annual endowment distribution divided by market value of endowment portfolio on July 1

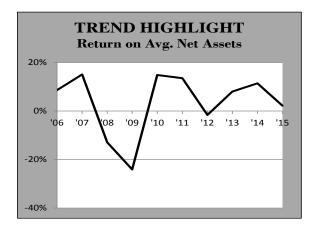




### WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF FINANICAL RATIOS (Unaudited) For the ten years ended June 30, 2006 to 2015

| Fiscal<br>Year | Current<br>Ratio | Days Cash<br>on Hand | Return on<br>Average<br>Net Assets | Program<br>Spending<br>Ratio | Fund Raising<br>Spending<br>Ratio | Interest<br>Expense Pct. |
|----------------|------------------|----------------------|------------------------------------|------------------------------|-----------------------------------|--------------------------|
| 2006           | 5.14             | 12.85                | 8.62%                              | 92.37%                       | 3.91%                             | 4.99%                    |
| 2007           | 4.48             | 125.89               | 15.06%                             | 88.80%                       | 5.52%                             | 6.16%                    |
| 2008           | 4.93             | 23.21                | -12.86%                            | 92.19%                       | 4.60%                             | 4.08%                    |
| 2009           | 4.19             | 70.97                | -24.04%                            | 92.17%                       | 7.06%                             | 2.28%                    |
| 2010           | 4.16             | 71.49                | 14.85%                             | 91.30%                       | 5.53%                             | 0.98%                    |
| 2011           | 7.52             | 265.36               | 13.52%                             | 86.52%                       | 8.87%                             | 0.73%                    |
| 2012           | 3.21             | 79.73                | -1.62%                             | 85.74%                       | 9.75%                             | 0.00%                    |
| 2013           | 3.24             | 54.95                | 8.02%                              | 89.20%                       | 8.48%                             | 0.00%                    |
| 2014           | 3.36             | 136.16               | 11.41%                             | 79.17%                       | 13.85%                            | 0.01%                    |
| 2015           | 3.24             | 50.55                | 2.16%                              | 82.29%                       | 14.04%                            | 0.01%                    |





# WRIGHT STATE UNIVERSITY FOUNDATION, INC. SUMMARY OF INSTITUTIONAL DATA (Unaudited) For the year ended June 30, 2015

| Date of incorporation                                  | December 15, 1966     |  |
|--|-----------------------|--|
| Tax-exempt status                                      | 501(c)(3)             |  |
| Public charity status                                  | Sec. 170(b)(1)(A)(vi) |  |
| Employer identification number                         | 23-7019799            |  |
|  |                       |  |
| Nright State University                                |                       |  |
| Date founded   | 1964                  |  |
| Date achieved independent university status            | 1967                  |  |
| Tax-exempt status                                      | 501(c)(1)             |  |
| Employer identification number                         | 31-0732831            |  |
| Student population (Fall 2014):                        |                       |  |
| Total enrollment (some students attend both campuses)  | 17,779                |  |
| Dayton Campus  | 16,842                |  |
| Lake Campus  | 1,147                 |  |
| Characteristics:                                       |                       |  |
| Men/women  | 48%/52%               |  |
| Full-time/part-time                                    | 77%/23%               |  |
| Undergraduate/Graduate/Doctoral                        | 77%/19%/4%            |  |
| International students                                 | 10%                   |  |
| Minority students (excludes international students)    | 20%                   |  |
| Age 25 and older                                       | 30%                   |  |
| Mean age, all students                                 | 25 years              |  |
| Academics:   |                       |  |
| Number of colleges                                     | 8                     |  |
| Number of schools                                      | 3                     |  |
| Degree programs:                                       |                       |  |
| Undergraduate, Associate                               | 13                    |  |
| Undergraduate, Bachelor's                              | 96                    |  |
| Graduate, Master's, Doctoral and Professional          | 119                   |  |
| Full time employees:                                   |                       |  |
| Faculty  | 896                   |  |
| Staff  | 1,425                 |  |
| Total  | 2,321                 |  |
| Facilities:  |                       |  |
| Dayton Campus:   |                       |  |
| Acreage  | 557                   |  |
| Academic and academic support buildings                | 26                    |  |
| Student residential buildings                          | 30                    |  |
| Lake Campus:   |                       |  |
| Acreage  | 173                   |  |
| Academic and academic support buildings                | 4                     |  |
| Student residential buildings                          | 1                     |  |
| Number of degrees awarded since inception              | 116,108               |  |
| Research grant awards                                  | \$90,784,436          |  |
| Annual full-time undergraduate tuition (Ohio resident) | \$8,730               |  |
| to the street of the following                         | <del>+</del> 5,.50    |  |



#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To Audit Committee of the Board of Trustees Wright State University Foundation, Inc. Dayton, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Wright State University Foundation, Inc., which comprise the consolidated statement of financial position as of June 30, 2015, and the related consolidated statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 6, 2015.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Wright State University Foundation, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Wright State University Foundation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Wright State University Foundation, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Wright State University Foundation, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Crowe Horwath LLP

Crowe Horwath LLP

Columbus, Ohio October 6, 2015



#### WRIGHT STATE UNIVERSITY FOUNDATION

#### **GREENE COUNTY**

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

**CERTIFIED FEBRUARY 9, 2016**