Financial Report
with Required Supplemental Schedules
December 31, 2014



Board of Directors Public Entities Pool of Ohio 31555 West Fourteen Mile Road Farmington, Hills MI 48334

We have reviewed the *Independent Auditor's Report* of the Public Entities Pool of Ohio, Lucas County, prepared by Plante & Moran, PLLC, for the audit period January 1, 2014 through December 31, 2014. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Public Entities Pool of Ohio is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

June 10, 2015



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#### Independent Auditor's Report

To the Board of Directors Public Entities Pool of Ohio

#### **Report on the Basic Financial Statements**

We have audited the accompanying basic financial statements of Public Entities Pool of Ohio (the "Pool"), as of and for the years ended December 31, 2014 and 2013 and the related notes to the basic financial statements, which collectively comprise the Pool's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Basic Financial Statements

Management is responsible for the preparation and fair presentation of these basic financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Pool's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



To the Board of Directors Public Entities Pool of Ohio

### **Opinion**

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of Public Entities Pool of Ohio at December 31, 2014 and 2013, and the changes in its financial position and its cash flows, thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Required Supplemental Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, casualty claims development information, property claims development information, and statement of reconciliation of unpaid claims and claim adjustment expense liability by type of contract, as identified in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplemental information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the required supplemental information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance on said information.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated May 13, 2015 on our consideration of the Pool's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Pool's internal control over financial reporting and compliance.

Plante & Moran, PLLC

May 13, 2015

## **Management's Discussion and Analysis**

### **Using this Annual Report**

This annual report consists of the statement of net position, the statement of revenue, expenses, and changes in net position, and the statement of cash flows. Along with the notes to the basic financial statements, it provides detailed financial information concerning Public Entities Pool of Ohio (the "Pool" or PEP). The management's discussion and analysis (the "MD&A") provides a review of the Pool's operating results for the years 2012 through 2014, as well as its financial condition at December 31, 2014, 2013, and 2012. The MD&A should be read in conjunction with the basic financial statements and notes thereto.

#### **Overview**

PEP is a local government risk pool that offers comprehensive liability and property coverages specifically tailored to meet the needs of political subdivisions throughout the state of Ohio and provide them with an alternative to traditional insurance. PEP differs philosophically from traditional insurance programs in that PEP is owned by its members and serves only its members' interests.

Historically, the property and casualty insurance industry has been unable to provide the consistency of pricing and coverages needed by governmental authorities. The national insurance crisis of the late 1980s, in which political subdivisions in the State of Ohio were unable to purchase affordable insurance, led to the formation of local government risk pools. The transition from insurance to pooling has been so successful that there are over 500 governmental entity pools currently operating in the United States of America. PEP was formed in 1987 and has grown steadily to 488 members today.

The growth and success of pooling is often attributed to the availability of broad coverage and price stability, which PEP has consistently delivered since its formation. In addition to those advantages enjoyed by many pools, PEP stands out by providing responsive claims handling, coverage specific to Ohio political subdivisions, and customized loss control services, proving that its service-oriented philosophy has been a successful long-term solution for its members. PEP is endorsed by the Association of Ohio Health Commissioners and the Ohio Parks and Recreation Association.

PEP's Annual Report provides members with detailed financial information about the Pool and PEP's website provides members with information on news and events and contains links to valuable resources including a comprehensive online loss control library with numerous risk management tools available in a variety of formats.

PEP continues to build on its longstanding success by consistently providing customized coverage at a fair and stable price and being responsible, loyal, and responsive to its membership.

## **Management's Discussion and Analysis (Continued)**

#### Administration

York Risk Pooling Services, Inc. (York or "Management"), functions as the administrator of the Pool and provides underwriting, claims, loss control, risk management, and reinsurance services for the Pool. York's pool administration team includes certified public accountants, credentialed underwriters, attorneys that specialize in public entity claims and a host of other subject matter experts, who have decades of experience in the successful management of public entity pools.

### **Financial Overview and Highlights**

The analysis below presents a comparison of the Pool's current year financial position with the prior years:

	 2014		2013	 2012
Assets				
Cash and cash equivalents	\$ 3,859,012	\$	2,798,205	\$ 1,065,168
Investment securities - At fair value	18,208,798		18,254,772	18,637,833
Member contributions to be billed in				
the future	10,835,692		11,097,106	12,629,918
Other assets	 2,498,675		2,261,800	 2,056,650
Total assets	\$ 35,402,177	\$	34,411,883	\$ 34,389,569
Liabilities				
Claims and claim adjustment expense				
reserves	\$ 11,183,572	\$	11,642,576	\$ 13,108,270
Unearned premium reserves	97,372		146,900	151,254
Other liabilities	 1,082,313		970,718	 948,829
Total liabilities	\$ 12,363,257	<u>\$</u>	12,760,194	\$ 14,208,353
Net Position - Unrestricted	\$ 23,038,920	\$	21,651,689	\$ 20,181,216

Approximately 62 percent in 2014, 61 percent in 2013, and 57 percent in 2012 of total assets consist of cash, cash equivalents, and investments. As a result of the Pool's conservative investment objectives and policies, the overall investment return (excluding the net realized and unrealized losses on investments) totaled 1.73 percent during the year ended December 31, 2014. At December 31, 2014, 2013, and 2012, substantially all of the Pool's investments were invested in U.S. Treasury securities, U.S. agency securities, corporate bonds, or money market mutual funds and investment pools.

## **Management's Discussion and Analysis (Continued)**

In accordance with the requirements of Governmental Accounting Standards Board (GASB) Statement No. 10, Accounting and Financial Reporting for Risk Financing and Related Insurance Issues, member contributions, claims and claim adjustment expenses, and operating expenses are recognized in the statement of revenue, expenses, and changes in net position on an accrual basis of accounting. Pursuant to the intergovernmental contract signed by each member of the Pool, the budgetary funding requirement for each member is based upon the estimated cash outflow of the Pool on an annual basis. As a result of the long claim cycle for casualty claims, member contributions are collected from active members when the estimated claims and claim adjustment expenses are anticipated to be paid. These estimated amounts are accounted for in the statement of net position as "member contributions to be billed in the future." Changes to these estimates are reflected in the statement of revenue, expenses, and changes in net position in a method similar to that of claim reserves, as detailed below. Because amounts are estimated in this manner, amounts will fluctuate from year to year due to changes in the estimate of the future cost of settling all existing claims.

The Pool's claims and claim adjustment expense reserves totaled \$11,183,572, \$11,642,576, and \$13,108,270 at December 31, 2014, 2013, and 2012, respectively. For known claims existing at December 31, the reserves are established based on known facts. For incurred but not reported reserves at year end, estimates are based on a variety of actuarial and statistical techniques that reflect recent settlements, claim frequency, and other economic and social factors. Because these estimates depend on complex factors, such as jury decisions, court interpretations, changes in doctrines of legal liability, damage awards, inflation, and legislative changes, the process used in estimating claims reserves does not necessarily result in an exact amount. Consistent with industry practices, adjustments to claims reserves are charged to expense in the periods in which they are made. During the year ended December 31, 2014, the Pool decreased its provision for claims incurred in prior years by \$1,431,189 as a result of a decrease in claim frequency from the original actuarial estimate and favorable outcomes on certain cases settled or expected to be settled in the near term. Total claims payments increased by approximately 23 percent, from \$5,875,445 in 2013 to \$7,218,286 in 2014, due to several large property claims that occurred in 2014.

Net position at December 31, 2014 increased \$1,387,231 from December 31, 2013 primarily as a result of an increase in member contributions along with improved investment earnings which more than offset the \$163,298 of actual and anticipated member distributions out of the cumulative reserve fund.

## **Management's Discussion and Analysis (Continued)**

The following table shows the major components of income from operations for the current year, compared with the prior years:

	 2014	 2013	2012
Operating Revenue			
Member contributions	\$ 16,538,076	\$ 15,744,530	\$ 14,684,178
Reinsurance premiums ceded	(2,977,139)	(2,852,935)	(2,872,385)
Change in contributions that will be billed in			
the future to pay unpaid claims	(261,414)	 (1,532,812)	 516,402
Total operating revenue	13,299,523	11,358,783	12,328,195
Operating Expenses			
Provision for claims	6,759,282	4,409,751	6,194,564
General and adminstrative expenses	5,261,771	 5,056,950	 4,703,758
Total operating expenses	 12,021,053	 9,466,701	 10,898,322
Operating Income	1,278,470	1,892,082	1,429,873
Nonoperating Revenue (Expenses)			
Investment earnings (losses)	313,720	(289,294)	329,104
Cumulative reserve fund distributions	(163,298)	 (125,415)	 (748,511)
Total nonoperating revenue (expense)	150,422	(414,709)	(419,407)
Withdrawals - Member capital	 (41,661)	 (6,900)	 (4,381)
Change in Net Position	\$ 1,387,231	\$ 1,470,473	\$ 1,006,085

The Pool's membership increased from 475 members in 2013 to 488 members in 2014. Member contributions increased approximately 5 percent, from \$15,744,530 in 2013 to \$16,538,076 in 2014.

## **Management's Discussion and Analysis (Continued)**

The Pool uses reinsurance and excess risk-sharing arrangements to reduce its exposure to loss. These agreements permit recovery of a portion of its claims from reinsurers and a risk-sharing pool; however, they do not discharge the Pool's primary liability for such payments. The Pool is a member of American Public Entity Excess Pool (APEEP), which is also administered by York. APEEP provides the Pool with an excess risk-sharing program. Under this arrangement, the Pool retains risks up to an amount specified in the contracts (at December 31, 2014, the Pool retained \$350,000 for casualty claims and \$100,000 for property claims). The board of directors and York periodically review the financial strength of the Pool and other market conditions to determine the appropriate level of risk the Pool will retain. Reinsurance premiums ceded to APEEP and the Pool's excess reinsurers totaled approximately \$2,977,000 and \$2,853,000 for the years ended December 31, 2014 and 2013, respectively. In addition, amounts deducted from claims and claim adjustment expense reserves as of December 31, 2014 and 2013 for expected recoveries under the reinsurance and excess risk-sharing agreements totaled approximately \$8,930,000 and \$2,706,000, respectively.

In accordance with generally accepted accounting standards, all investments maintained by the Pool must be reported at fair market value (marked to market concept). Annual changes in these values are recognized in the statement of revenue, expenses, and changes in net position as unrealized gains or losses on investments. Net realized and unrealized losses on investments totaled \$2,135 and \$667,853 for the years ended December 31, 2014 and 2013, respectively.

Total operating expenses of the Pool increased in 2014 from 2013, totaling \$12,021,053 and \$9,466,701, respectively, or 73 percent and 60 percent, respectively, of member contributions. The increase is primarily due to an increase in claims and claim adjustment expenses.

#### **Economic Factors and Next Year's Rates**

The rates charged by the Pool for member contributions for the next year are not expected to change significantly. All other operating expenses are expected to remain consistent with amounts reported in 2014. The provision for claims payments is expected to be consistent with historical trends and management is unaware of any new economic events or legislative events that would have a significant impact on the operations of the Pool.

### **Contacting the Pool's Management**

This financial report is intended to provide PEP members and the Ohio auditor of the state with a general overview of the accountability for the revenue PEP receives. Additional information regarding the Pool can be found on PEP's website, <a href="www.pepohio.org">www.pepohio.org</a>. If you have questions about this report or need additional information, contact John W. Brockschmidt, President, York Risk Pooling Services, Inc. at (248) 671-1742.

## **Statement of Net Position**

		December 31, 2014		December 31, 2013
Current Assets				
Cash and cash equivalents (Note 2)	\$	3,859,012	\$	2,798,205
Investment securities - At fair value (Note 2)		3,319,655		3,619,669
Member contributions receivable		2,201,598		2,132,533
Reinsurance receivable on paid claims (Note 4)		179,486		22,493
Deductible receivable		29,500		14,272
Member contributions to be billed in the future		4,500,000		4,300,000
Accrued investment income		88,091		92,502
Total current assets		14,177,342		12,979,674
Noncurrent Assets				
Investment securities - At fair value (Note 2)		14,889,143		14,635,103
Member contributions to be billed in the future		6,335,692		6,797,106
Thermoer contributions to be blilled in the luttile		0,333,072		0,777,100
Total noncurrent assets		21,224,835	_	21,432,209
Total assets	\$	35,402,177	\$	34,411,883
Current Liabilities				
Accounts payable and accrued expenses	\$	860,885	\$	748,422
Claims and claim adjustment expense reserves (Note 3)	Ψ.	4,847,880	Ψ	4,845,470
Reinsurance premiums payable (Note 4)		221,428		222,296
		<u> </u>		
Total current liabilities		5,930,193		5,816,188
Noncurrent Liabilities				
Claims and claim adjustment expense reserves (Note 3)		6,335,692		6,797,106
Unearned premium reserves		97,372		146,900
·		6,433,064		6,944,006
Total noncurrent liabilities		U, TJJ, UO4		0,777,006
Total liabilities	\$	12,363,257	<u>\$</u>	12,760,194
Net Position - Unrestricted	\$	23,038,920	\$	21,651,689

## Statement of Revenue, Expenses, and Changes in Net Position

	Year Ended December 31			
		2014	2013	
Operating Revenue			_	
Member contributions (Note 6)	\$	16,538,076 \$	15,744,530	
Reinsurance premiums ceded (Note 4)		(2,977,139)	(2,852,935)	
Change in contributions that will be billed in the future to		(241.41.4)	(1.500.010)	
pay unpaid claims		(261,414)	(1,532,812)	
Total operating revenue		13,299,523	11,358,783	
Operating Expenses				
Claims and claim adjustment expenses (Note 3):				
Paid		9,584,643	6,487,600	
Recoveries		(2,366,357)	(612,155)	
Change in claims and claim adjustment		(450.004)	(1.445.404)	
expense reserves		(459,004)	(1,465,694)	
Total claims and claim adjustment expenses		6,759,282	4,409,751	
Marketing and administrator fees		4,776,074	4,568,901	
Other		485,697	488,049	
Total operating expenses		12,021,053	9,466,701	
Operating Income		1,278,470	1,892,082	
Nonoperating Revenue (Expenses)				
Investment earnings - Interest and dividends		315,855	378,559	
Net realized and unrealized losses on investments		(2,135)	(667,853)	
Cumulative reserve fund distributions (Note 5)		(163,298)	(125,415)	
Total nonoperating revenue (expenses)		150,422	(414,709)	
Withdrawals - Member capital		(41,661)	(6,900)	
Change in Net Position		1,387,231	1,470,473	
Net Position - Beginning of year		21,651,689	20,181,216	
Net Position - End of year	\$	23,038,920 \$	21,651,689	

## **Statement of Cash Flows**

	Year Ended December 31			
		2014		2013
Cash Flows from Operating Activities	,			
Cash received from members	\$	16,419,483	\$	15,517,755
Cash received from reinsurance recoveries		2,209,364		589,662
Cash paid for claims		(9,599,871)		(6, <del>4</del> 67,613)
Cash paid for reinsurance premiums		(2,978,007)		(2,905,397)
Cash paid for administrative and general expenses		(5,212,077)		(4,982,599)
Net cash provided by operating activities		838,892		1,751,808
Cash Flows from Investing Activities				
Investment income received		320,266		398,336
Purchase of investments		(4,099,454)		(6,654,767)
Proceeds from sales and maturities of investments		4,143,293		6,369,975
Net cash provided by investing activities		364,105		113,544
Cash Flows from Noncapital Financing Activities				
Payments for member withdrawals - Capitalization		(41,661)		(6,900)
Payments for member cumulative reserve fund distributions		(100,529)		(125,415)
Net cash used in noncapital financing activities		(142,190)		(132,315)
Net Increase in Cash and Cash Equivalents		1,060,807		1,733,037
Cash and Cash Equivalents - Beginning of year		2,798,205		1,065,168
Cash and Cash Equivalents - End of year	\$	3,859,012	\$	2,798,205

## **Statement of Cash Flows (Continued)**

A reconciliation of operating income to net cash provided by operating activities is as follows:

	Year Ended December 3				
		2014		2013	
Operating income	\$	1,278,470	\$	1,892,082	
Adjustments to reconcile operating income to					
net cash from operating activities:					
(Increase) decrease in assets:					
Member contributions receivable		(69,065)		(222,421)	
Deductibles receivable		(15,228)		19,987	
Reinsurance receivable on paid claims		(156,993)		(22,493)	
Member contributions to be billed in the future		261,414		1,532,812	
(Decrease) increase in liabilities:					
Unearned premium reserves		(49,528)		(4,354)	
Claims and claim adjustment expense reserves		(459,004)		(1,465,694)	
Reinsurance premiums payable		(868)		(52,462)	
Accounts payable and accrued expenses		49,694		74,351	
Net cash provided by operating activities	<u>\$</u>	838,892	<u>\$</u>	1,751,808	
Supplemental Disclosure of Cash Flow Information - Noncash investing activities - Net realized and unrealized					
gains on investments	<u>\$</u>	(2,135)	<u>\$</u>	(667,853)	

# Notes to Basic Financial Statements December 31, 2014 and 2013

## Note I - Nature of Business and Significant Accounting Policies

The Pool was created in March 1987 and organized under the laws of the State of Ohio as a local government risk pool. The Association of Ohio Health Commissioners and the Ohio Parks and Recreation Association endorse and promote the Pool. A total of 488 political subdivisions within the State of Ohio participate in the Pool. The Pool's primary objective is to formulate, develop, and administer, on behalf of its members, a program of managing property losses and third-party casualty claims, to obtain stable costs for that coverage, and to develop a comprehensive loss control program.

Members entering the Pool agree to participate in the Pool for a period of not less than one year and provide capitalization contributions as defined in the contract signed between the member and the Pool. Members electing to withdraw from the Pool may receive a partial refund of their capitalization contribution as defined by the contract, provided the member has given 60 days' written notice prior to its anniversary date. In addition, upon withdrawal, all payments for casualty claims and claim expenses become the sole responsibility of the withdrawing member, regardless of whether a claim was incurred or reported prior to the member's withdrawal.

The accompanying basic financial statements are presented using the full accrual method of accounting in conformity with accounting principles generally accepted in the United States of America as applicable to governmental entities.

The Pool distinguishes operating revenue and expenses from nonoperating items. Operating revenue and expenses generally result from providing services in connection with the Pool's principal ongoing operations. The principal operating revenue relates to member contributions. Operating expenses include claims and claim adjustment expenses and general and administrative expenses. All revenue and expenses not meeting this definition are reported as nonoperating.

The Pool engages York Risk Pooling Services, Inc. (York) to serve as the administrator of the Pool. York specializes in public entity risk pool management and provides a full spectrum of administrative services. As provided for in its administrative agreement, York contracts specific services to subcontractors. Marketing and member services are provided by Burnham and Flower Agency of Ohio, Inc. and USI Midwest, LLC. Claim and loss control services are provided by York's wholly owned subsidiary, Public Entity Risk Services of Ohio. These organizations are reimbursed for their services pursuant to the terms of their respective agreements with York.

**Cash Equivalents** - Cash equivalents are liquid assets maturing no more than three months from purchase date and include money market investment pools and money market mutual funds.

**Investments** - Investments are stated at fair value, based on quoted market prices. Investment income is recognized when earned.

# Notes to Basic Financial Statements December 31, 2014 and 2013

# Note I - Nature of Business and Significant Accounting Policies (Continued)

**Investment Earnings** - Investment earnings, including changes in the fair value of investments, are recognized as nonoperating revenue (expense) in the statement of revenue, expenses, and changes in net position.

**Member Contributions Receivable** - Member contributions receivable represent amounts due from members of the Pool and are considered collectible. Accordingly, the Pool has no allowance for doubtful accounts for financial reporting purposes.

**Member Contributions to be Billed in the Future** - Member contributions to be billed in the future represent the amounts recoverable from members which have not been billed as of December 31 and directly relate to current estimates of unpaid claims and claim adjustment expenses. These amounts will be billed in the period when the estimated incurred claims, claim adjustment expenses, and related administrative expenses for each certificate year are anticipated to be paid.

Claims and Claim Adjustment Expense Reserves - Claims and claim adjustment expense reserves represent the estimated liability for unpaid claims and related claim expenses from reported claims and claims incurred but not reported. Expected recoveries under reinsurance and excess risk-sharing agreements are deducted from claims and claim expense reserves. Changes to estimates are currently reflected in the statement of revenue, expenses, and changes in net position.

Capitalization Contributions - Casualty capitalization contributions are accounted for under the provisions of GASB Interpretation No. 4, Accounting and Financial Reporting for Capitalization Contributions to Public Entity Risk Pools (Interpretation No. 4). Under Interpretation No. 4, capitalization contributions to pools to which risk is transferred must be accounted for as revenue by initially recording such contributions as unearned premiums, then amortizing them into revenue over an appropriate period not to exceed 10 years. Unearned premium reserves resulting from the application of Interpretation No. 4 are being amortized pro rata over the funding period, the period over which a member makes casualty capitalization contributions.

Member Contributions - Member contributions are recognized under the accrual method of accounting and follow the provisions of GASB Statement No. 10, Accounting and Financial Reporting for Risk Financing and Related Insurance Issues. Member contributions are estimated using a variety of actuarial and statistical techniques and are recognized when billed. Member contributions reflect the amount to be contributed by members for payment of incurred claims, claim adjustment expenses, reinsurance expenses, and related operating expenses for each certificate year.

# Notes to Basic Financial Statements December 31, 2014 and 2013

# Note I - Nature of Business and Significant Accounting Policies (Continued)

Cumulative Reserve Fund Distributions - In accordance with the membership agreement, the board of directors may authorize distributions of cumulative reserve funds (CRF) to members. Members must meet certain qualifications and their CRF account balance must exceed levels as determined by the board of directors. If the board of directors approves a CRF Distribution Plan, amounts to be distributed under this plan are determined annually based on a variety of factors including risk assumed by the Pool, operating results, changes in doctrines of legal liability, changes in damage awards, investment markets and other insurance industry developments. Amounts are reflected in the basic financial statements in the year the distribution is approved by the board of directors.

**Use of Estimates** - Management has made a number of estimates and assumptions, relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities, as of the statement of net position date and the amounts of revenue and expenses during the reporting period, in order to prepare these basic financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from those estimates.

**Tax Status** - The Pool's income is excludable from gross income under Section 115 of the Internal Revenue Code and is thus exempt from federal income taxes. Management believes that the Pool continues to operate in a manner whereby it continues to be tax exempt.

**Upcoming Accounting Pronouncement** - In February 2015, the Governmental Accounting Standards Board issued GASB Statement No. 72, *Fair Value Measurement and Application*. The requirements of this statement will enhance comparability of financial statements among governments by requiring measurement of certain assets and liabilities at fair value using a consistent and more detailed definition of fair value and accepted valuation techniques. This statement also will enhance fair value application guidance and related disclosures in order to provide information to financial statement users about the impact of fair value measurements on a government's financial position. GASB Statement No. 72 is required to be adopted for years beginning after June 15, 2015. The Pool is currently evaluating the impact this standard will have on the financial statements when adopted, during the Pool's 2016 fiscal year.

## Notes to Basic Financial Statements December 31, 2014 and 2013

## **Note 2 - Deposits and Investments**

The Pool designated Fifth Third Bank, Star Plus, and Star Ohio for the deposit of its funds and handling the investments for the Pool.

Deposits and investments are reported in the basic financial statements for December 31, 2014 as follows:

	Cash and Cash			Investment	
	<b>Equivalents</b>			Securities	
Deposits - Cash	\$	1,142,527	\$	-	
Investments:					
Money market investment pools		2,716,485		-	
Corporate bonds		-		1,711,833	
U.S. Treasury securities		-		11,919,377	
U.S. agencies and pass-throughs			_	4,577,588	
Total investments		2,716,485		18,208,798	
Total	\$	3,859,012	\$	18,208,798	

Deposits and investments are reported in the basic financial statements for December 31, 2013 as follows:

	Cash and Cash Equivalents			Investment Securities	
Deposits - Cash	\$	\$ 1,072,432		-	
Investments:					
Money market investment pools	988			-	
Money market mutual funds (U.S. Treasuries)	1,724,785			-	
Corporate bonds		-		537,279	
U.S. Treasury securities		-		13,221,625	
U.S. agencies and pass-throughs			_	4,495,868	
Total investments	1,725,773		_	18,254,772	
Total	\$	2,798,205	\$	18,254,772	

# Notes to Basic Financial Statements December 31, 2014 and 2013

## Note 2 - Deposits and Investments (Continued)

The Pool's cash and investments are subject to several types of risk, which are examined in more detail below.

**Custodial Credit Risk of Bank Deposits** - The Pool maintains balances in its deposit accounts to adequately cover current operating and claims payment expenses. At December 31, 2014 and 2013, the Pool had \$135,367 and \$0, respectively, of deposits (checking account and money market funds) that were uninsured and uncollateralized.

Custodial credit risk is the risk that, in the event of a bank failure, the Pool's deposits may not be returned to it. The Pool's policy related to custodial credit risk of bank deposits is to evaluate each financial institution with which it deposits funds and assess the level of risk of each institution; only those institutions with an acceptable estimated risk level are used as depositories. The board of directors has adopted, and reviews annually, a banking policy to ensure risk of loss of the Pool's deposits is negligible.

Interest Rate Risk - Interest rate risk is the risk that the value of investments will decrease as a result of a rise in interest rates. The Pool's investment policy restricts the maximum maturity for any one issue to no more than 10 years. The Pool's policy also minimizes interest rate risk by structuring the investment portfolio so that securities mature to meet cash requirements for ongoing operations, thereby avoiding the need to sell securities in the open market and limiting the average maturity in accordance with the Pool's cash requirements.

At December 31, 2014, the Pool had the following weighted average maturities of investments:

_		Weighted Average Maturity
Investment Type	Fair Value	(Years)
Money market investment pools Corporate bonds U.S. Treasury securities U.S. agencies and pass-throughs	\$ 2,716,485 1,711,833 11,919,377 4,577,588	1.00 3.10 2.59 3.34
Total fair value	\$ 20,925,283	
Portfolio weighted average maturity		2.59

# Notes to Basic Financial Statements December 31, 2014 and 2013

## Note 2 - Deposits and Investments (Continued)

At December 31, 2013, the Pool had the following weighted average maturities of investments:

Investment Type	Fair	· Value	Weighted Average Maturity (Years)
Money market investment pools	\$	988	1.00
Money market mutual funds (U.S. Treasuries)	Ι,	724,785	1.00
Corporate bonds		537,279	3.47
U.S. Treasury securities	13,	,221,625	2.91
U.S. agencies and pass-throughs	4,	495,868	4.27
Total fair value	<u>\$ 19,</u>	980,545	
Portfolio weighted average maturity			3.07

**Credit Risk** - Credit risk is the risk that an issuer of an investment will not fulfill its obligations. In accordance with the Pool's investment policy, the Pool may invest in U.S. Treasury securities, U.S. agency securities, corporate bonds, and money market mutual funds or investment pools.

At December 31, 2014 and 2013, the credit quality ratings of debt securities by investment type (other than the U.S. Treasury securities) are as follows:

Investment Type - Rating		air Value 2014	Fair Value 2013		
Corporate bonds:					
Aa l	\$	180,357	\$	179,008	
Aa2		178,525		181,099	
Aa3		273,917		-	
Al		538,563		89,044	
A2		451,461		-	
A3		89,010		88,128	
Total	\$	1,711,833	\$	537,279	
U.S. agencies and pass-throughs - AAA	<u>\$</u>	4,577,588	\$	4,495,868	
Money market investment pools - Aaa	\$	2,716,485	\$	988	

The rating organizations used by the Pool to rate its investments were Moody's and Standard and Poor's.

# Notes to Basic Financial Statements December 31, 2014 and 2013

### Note 2 - Deposits and Investments (Continued)

**Concentration of Credit Risk** - The Pool places no limit on the amount it may invest in any one issuer. The Pool's investment holdings subject to concentration of credit include corporate bonds and U.S. agencies and pass-throughs.

At December 31, 2014, the Pool had investments of \$1,798,799 in Federal Home Loan Bank, \$1,625,726 in Freddie Mac, and \$1,153,063 in Fannie Mae; these investments represent 28.6 percent, 25.8 percent, and 18.3 percent, respectively, of the Pool's total investments subject to concentration of credit risk.

At December 31, 2013, the Pool had investments of \$1,432,787 in Federal Home Loan Bank, \$2,396,928 in Freddie Mac, and \$666,153 in Fannie Mae; these investments represent 28.5 percent, 47.6 percent, and 13.2 percent, respectively, of the Pool's total investments subject to concentration of credit risk.

### **Note 3 - Claims and Claim Adjustment Expense Reserves**

For known claims existing at December 31, the reserves are established based on known facts. For incurred but not reported reserves at year-end, estimates are based on a variety of actuarial and statistical techniques that reflect recent settlements, past claim experience, claim frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claim costs is implicit in the calculation because reliance is placed both on actual historical data that reflects past inflation and on other factors that are considered to be appropriate modifiers of past experience. Because actual claim costs depend on complex factors such as inflation, changes in doctrines of legal liability, and damage awards, the process used in estimating claim liabilities does not necessarily result in an exact amount, particularly for coverage such as third-party liability; therefore, it is reasonably possible that a material change in the estimate will occur within the near term and thus the actual claims paid may be substantially different than these estimates. Consistent to industry practices, adjustments to claims reserves are charged to expense in the periods in which they are made.

# Notes to Basic Financial Statements December 31, 2014 and 2013

## Note 3 - Claims and Claim Adjustment Expense Reserves (Continued)

The following changes in claims and claim adjustment expense reserves for the years ended December 31, 2014, 2013, and 2012:

	2014	2013	2012
Claims and Claim Adjustment Expense Reserves - Beginning of year	\$ 11,642,576	\$ 13,108,270	\$ 12,953,747
Incurred Claims and Claim Adjustment Expenses Provision for claims incurred in current year Change in provision for claims incurred in prior years	8,190,471 (1,431,189)	6,545,015 (2,135,264)	7,567,795 (1,373,231)
Total incurred claims and claim adjustment expenses	6,759,282	4,409,751	6,194,564
Payments			
Claims and claim adjustment expenses paid for claims incurred in current year  Claims and claim adjustment expenses paid for claims	(3,297,707)	(1,959,555)	(2,428,538)
incurred in prior years	(3,920,579)	(3,915,890)	(3,611,503)
Total payments	(7,218,286)	(5,875,445)	(6,040,041)
Claims and Claim Adjustment Expense Reserves - End of year	\$ 11,183,572	\$ 11,642,576	\$ 13,108,270

Reserves for claims and claim adjustment expenses attributable to covered events in prior years changed as a result of re-estimation of unpaid claims and claim adjustment expenses. This change is generally a result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased as additional information becomes known regarding individual claims.

## **Note 4 - Reinsurance and Excess Risk-Sharing Agreements**

The Pool uses reinsurance and excess risk-sharing agreements to reduce its exposure to large specific and aggregate losses. These agreements permit recovery of a portion of its claims from reinsurers and a risk-sharing pool, although they do not discharge the Pool's primary liability for such payments. The Pool does not report reinsured risks as liabilities unless it is probable that those risks will not be covered by reinsurers or excess risk-sharing agreements. Premiums ceded to reinsurance carriers and the risk-sharing pool during the years ended December 31, 2014 and 2013 totaled \$2,977,139 and \$2,852,935, respectively, and the amounts deducted from claims and claim adjustment expense reserves as of December 31, 2014 and 2013 for reinsurance and excess risk-sharing agreements totaled approximately \$8,930,000 and \$2,706,000, respectively.

# Notes to Basic Financial Statements December 31, 2014 and 2013

## **Note 4 - Reinsurance and Excess Risk-Sharing Agreements (Continued)**

The Pool is a member of American Public Entity Excess Pool (APEEP), which is also administered by York. APEEP provides reinsurance and excess risk-sharing programs for its member pools, all of which are public entity risk pools.

#### Note 5 - Member Distributions

Members must make contributions to the CRF for the first six years of membership. Qualifying members may receive distributions from the CRF pursuant to the formulas currently established by the Pool. CRF distributions to qualifying members totaled \$163,298 and \$125,415 for the years ended December 31, 2014 and 2013, respectively.

#### **Note 6 - Member Contributions**

The following summarizes the components of member contributions for the years ended December 31, 2014 and 2013:

	 2014	2013
Member contributions - Operating	\$ 15,971,691	\$ 
Member contributions - Cumulative reserve fund Change in unearned premium reserves	 516,857 49,528	 631,993 4,354
Total member contributions	\$ 16,538,076	\$ 15,744,530

## **Required Supplemental Information**

## **Casualty Claims Development Information**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
I. Required contributions										
and investment income:										
Earned	\$ 7,797,811 \$	8,210,922	\$ 8,504,660 \$	8,585,521	\$ 8,223,319	\$ 8,068,139	\$ 7,972,127	\$ 8,388,169	\$ 8,736,443	\$ 8,911,767
Ceded	1,194,657	1,242,826	1,551,017	1,334,428	1,333,703	957,296	800,861	789,898	835,889	897,691
Net	6,603,154	6,968,096	6,953,643	7,251,093	6,889,616	7,110,843	7,171,266	7,598,271	7,900,554	8,014,076
2. Expenses other than allocated claim										
adjustment expenses	2,019,343	2,190,216	2,142,248	2,200,369	2,168,868	2,133,237	2,268,851	2,334,576	2,481,455	2,548,221
3. Estimated claims and allocated										
claim adjustment expenses - End of policy year:										
Incurred	6,777,375	6,848,085	8,567,574	4,947,263	5,878,548	5,081,002	5,196,962	5,689,561	5,261,927	5,896,378
Ceded	675,873	652,684	2,108,295	493,314	236,163	437,006	474,966	447,216	486,828	476,256
Net	6,101,502	6,195,401	6,459,279	4,453,949	5,642,385	4,643,996	4,721,996	5,242,345	4,775,099	5,420,122
4. Cumulative net paid and allocated										
claim adjustment expenses as of:										
End of policy year	337,555	270,765	557,564	787,968	624,011	580,102	554,358	524,312	545,428	825,688
One year later	963,477	920,959	1,778,270	1,211,560	1,264,308	1,250,648	1,053,530	1,241,554	1,214,051	· -
Two years later	2.326.885	1.978.040	2,757,846	2,234,344	1,742,187	2,333,252	2.060.045	2,606,448	-	
Three years later	3,304,865	2.522.837	3,692,117	3,920,781	2,444,958	3,003,044	2,541,153	_,,	_	_
Four years later	3,794,704	2.825.984	4.277.525	4,214,817	2,852,649	3,358,752	_, ,	_	_	_
Five years later	4,129,775	3,318,976	4.346.264	4,528,970	3,068,040	-,,	_	_	_	_
Six years later	4,169,073	3,466,442	4.653.646	4.808.304	-	_	_	_	_	_
Seven years later	4,377,933	3.518.823	4.696.293	-	_	_	_	_	_	_
Eight years later	4,383,543	3,546,886	-	_	_	_	_	_	_	_
Nine years later	4,398,089	-	_	_	_	_	-	_	_	_
5. Re-estimated ceded claims and expenses	1.236.695	523.653	1.641.139	762,449	_	5.099	261.644	520.890	189.658	476,256
Re-estimated net incurred claims and	.,,	,	.,,	,		-,		,	,	,
allocated claim adjustment expenses:										
End of policy year	6.101.502	6.195.401	6.459.279	4,453,949	5.642.385	4,643,996	4.721.996	5.242.345	4,775,099	5,420,122
One year later	4,514,686	5,290,411	5.362.506	4,733,399	4.521.978	4,533,908	4,203,808	4.501.803	4,262,907	3,720,122
Two years later	4,587,149	4,691,782	5,152,036	4,611,126	3,616,875	3,904,773	3,604,938	4.413.827	4,202,707	-
Three years later	4,762,416	4,021,761	4,811,063	5,062,790	3,383,320	3,595,613	2,854,979	7,713,027	-	-
Four years later	4.681.256	3.693.022	4.651.758	5.237.054	3,103,679	3,537,372	2,034,777	_	-	-
Five years later	4.639.181	3,611,714	4.569.051	5,113,250	3,252,611	3,337,372	-	-	-	-
Six years later	4.806.675	3.971.237	4.887.967	5,113,230	3,232,011	-	-	-	-	-
Seven years later	4,815,527	3,856,396	4,747,908	3,124,770	-	-	-	-	-	-
Eight years later	4,401,559	3,848,634	4,/4/,706	-	-	-	-	-	-	-
Nine years later	4,420,260	-	-	-	-	-	-	_	-	-
7. (Decrease) increase in estimated net incurred										
claims and allocated claim adjustment expenses	* //									
subsequent to initial policy year end	<u>\$ (1,681,242)</u> \$	(2,346,767)	\$ (1,711,371)	671,029	<b>\$</b> (2,389,774)	\$ (1,106,624)	<u>\$ (1,867,017)</u>	\$ (828,518)	\$ (512,192)	<u> - </u>

## **Property Claims Development Information**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Required contributions     and investment income:     Earned     Ceded	\$ 5,753,147 \$ 1,556,586	6,070,873 \$ 1,732,185	6,270,981 S	\$ 6,380,983 \$ 1,684,793	6,094,467 \$ 1,660,953	6,270,466 \$ 1,840,356	6,257,762 \$ 1,788,590	6,910,992 \$ 2,056,470	7,494,153 \$	7,875,457 1,997,820
Net	4,196,561	4,338,688	4,492,373	4,696,190	4,433,514	4,430,110	4,469,172	4,854,522	5,554,605	5,877,637
Expenses other than allocated claim adjustment expenses	1,939,413	2,044,839	2,101,034	2,111,180	2,074,129	2,121,004	2,126,641	2,369,179	2,575,495	2,713,546
Estimated claims and allocated claim     adjustment expenses - End of policy year:     Incurred     Ceded	1,994,163	1,436,969	2,235,674	3,620,911 507,690	1,370,215	2,073,021	3,134,553 162,457	2,298,094	1,940,649 186,914	11,313,649 8,543,300
Net	1,958,302	1,301,285	2,172,462	3,113,221	1,370,215	2,073,021	2,972,096	2,298,094	1,753,735	2,770,349
4. Cumulative net paid and allocated claim adjustment expenses as of:     End of policy year     One year later     Two years later     Three years later     Four years later     Five years later     Six years later     Seven years later     Eight years later	1,047,241 1,619,456 1,603,532 1,616,540 1,617,167 1,617,167 1,621,467 1,623,213 1,641,452 1,641,473	977,307 1,323,384 1,365,074 1,363,341 1,363,555 1,373,951 1,373,960 1,373,960	1,523,208 1,609,225 1,618,131 1,618,283 1,619,635 1,633,669 1,609,564 1,610,062	2,413,197 2,682,762 2,699,177 2,699,152 2,699,076 2,698,876	1,042,263 1,327,989 1,338,607 1,342,717 1,341,116 1,340,241 - - -	1,640,749 1,945,496 1,938,011 1,939,385 1,939,052 - - - - -	2,162,237 2,736,818 2,798,329 2,798,931 - - - - -	1,876,870 2,246,580 2,350,633 - - - - - - -	1,397,946 1,758,704 - - - - - - - -	2,472,019
5. Re-estimated ceded claims and expenses	728,080	322,704	108,129	548,799	-	-	202,379	90,067	104,748	8,543,300
6. Re-estimated net incurred claims and allocated claim adjustment expenses:  End of policy year  One year later  Two years later  Three years later  Four years later  Five years later  Six years later  Seven years later  Eight years later  Nine years later	1,958,302 2,326,263 2,137,103 1,612,415 1,617,167 1,617,587 1,617,467 1,619,213 1,642,914	1,301,285 1,574,819 1,312,837 1,363,781 1,363,671 1,373,951 1,373,960 1,373,960	2,172,462 1,727,990 1,642,576 1,618,841 1,631,893 1,637,302 1,612,638 1,610,062	3,113,221 2,739,948 2,699,353 2,699,152 2,699,076 2,699,076 - -	1,370,215 1,394,248 1,354,335 1,358,338 1,351,037 1,350,162 - - -	2,073,021 1,950,689 1,944,184 1,940,279 1,939,052 - - - - -	2,972,096 2,772,519 2,811,245 2,826,226 - - - - - -	2,298,094 2,407,993 2,361,354 - - - - - -	1,753,735 1,758,704 - - - - - - - -	2,770,349 - - - - - - - -
<ol> <li>(Decrease) increase in estimated net incurred claims and allocated claim adjustment expenses subsequent to initial policy year end</li> </ol>	<u>\$ (315,388)</u> <u>\$</u>	72,675 \$	(562,400)	\$ (414,345) \$	(20,053) \$	i (133,969) \$	(145,870) \$	63,260 \$	4,969	<u> </u>

# Statement of Reconciliation of Unpaid Claims and Claim Adjustment Expense Liability by Type of Contract

	Fiscal and Policy Years Ended December 3 I						
		2014					
	Liability	Property	Total	Liability	Property	Total	
Unpaid claims and claim adjustment expenses liability - Beginning of year	\$11,097,106	\$ 545,470	\$11,642,576	\$12,629,918	\$ 478,352	\$13,108,270	
Incurred claims and claim adjustment expenses:							
Provision for insured events of the current fiscal year	5,420,122	2,770,349	8,190,471	4,791,281	1,753,734	6,545,015	
Change in provision for insured events of prior fiscal years	(1,399,622)	(31,567)	(1,431,189)	(2,275,403)	140,139	(2,135,264)	
Total incurred claims and claim adjustment expense	4,020,500	2,738,782	6,759,282	2,515,878	1,893,873	4,409,751	
Payments:							
Claims and claim adjustment expenses attributable to							
insured events of the current fiscal year	(825,688)	(2,472,019)	(3,297,707)	(561,609)	(1,397,946)	(1,959,555)	
Claims and claim adjustment expenses attributable to							
insured events of prior fiscal years	(3,456,226)	(464,353)	(3,920,579)	(3,487,081)	(428,809)	(3,915,890)	
Total payments	(4,281,914)	(2,936,372)	(7,218,286)	(4,048,690)	(1,826,755)	(5,875,445)	
Unpaid claims and claim adjustment expenses - End of year	\$10,835,692	\$ 347,880	\$11,183,572	\$11,097,106	\$ 545,470	\$11,642,576	

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Basic Financial Statements Performed in Accordance with Government Auditing Standards



1111 Michigan Ave. East Lansing, MI 48823 Tel: 517.332.6200 Fax: 517.332.8502 plantemoran.com

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Basic Financial Statements

Performed in Accordance with Government Auditing Standards

Independent Auditor's Report

To Management and the Board of Directors Public Entities Pool of Ohio

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the basic financial statements of Public Entities Pool of Ohio, which comprise the statement of financial position as of December 31, 2014 and the related statements of revenue, expenses, and changes in net position and cash flows for the year then ended, and the related notes to the basic financial statements, and have issued our report thereon dated May 13, 2015.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the basic financial statements, we considered Public Entities Pool of Ohio's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control. Accordingly, we do not express an opinion on the effectiveness of the Pool's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Pool's basic financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



To Management and the Board of Directors Public Entities Pool of Ohio

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Public Entities Pool of Ohio's basic financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Pool's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Pool's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Plante & Moran, PLLC

May 13, 2015



#### **PUBLIC ENTITIES POOL**

#### **LUCAS COUNTY**

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

CERTIFIED JUNE 23, 2015