

CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.

ANNUAL REPORT

DECEMBER 31, 2010 AND 2009

**Wolfe, Wilson, & Phillips, Inc.
37 South Seventh Street
Zanesville, Ohio 43701**



Dave Yost • Auditor of State

Board of Trustees
Cambridge-Guernsey Community Improvement Corporation
806 Cochran Avenue
Cambridge, Ohio 43725

We have reviewed the *Independent Auditors' Report* of the Cambridge-Guernsey Community Improvement Corporation, Guernsey County, prepared by Wolfe, Wilson & Phillips, Inc., for the audit period January 1, 2010 through December 31, 2010. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Cambridge-Guernsey Community Improvement Corporation is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost
Auditor of State

July 25, 2011

This Page is Intentionally Left Blank.

**WOLFE, WILSON, & PHILLIPS, INC.
37 SOUTH SEVENTH STREET
ZANESVILLE, OHIO 43701**

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Cambridge-Guernsey Community Improvement Corp.
Guernsey County
Cambridge, Ohio

We have audited the accompanying statements of financial position of The Cambridge-Guernsey Community Improvement Corp. (a nonprofit organization) as of December 31, 2010 and 2009, and the related statements of activities and net assets and cash flows for the years then ended. These financial statements are the responsibility of the Cambridge-Guernsey Community Improvement Corp. management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cambridge-Guernsey Community Improvement Corp., as of December 31, 2010 and 2009, and the changes in its net assets and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated June 15, 2011, on our consideration of the Cambridge-Guernsey Community Improvement Corporation's internal control structure over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Wolfe, Wilson, & Phillips, Inc.
Zanesville, Ohio
June 15, 2011

CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2010 AND 2009

	2010	2009
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 267,109	\$ 259,219
Cash held for custodial purposes	1,607	766
Accounts receivable	-	-
Prepaid expenses	2,086	2,127
Total Current assets	270,802	262,112
Property and Equipment:		
Land	-	-
Furniture and Fixtures	22,368	22,368
Automobiles	22,253	22,051
Leasehold improvements	6,000	6,000
	50,621	50,419
Accumulated Depreciation	20,155	26,663
Net Property and Equipment	30,466	23,756
Other Assets:		
Workers Comp. Deposit	100	100
Organizational costs	750	750
Land/Building for resale	15,727	15,727
Total Other Assets	16,577	16,577
TOTAL ASSETS	\$ 317,845	\$ 302,445
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable	\$ 2,293	\$ 2,703
Cash held for custodial purposes	1,607	766
Deposit on real estate sale	-	-
Accrued and withheld taxes	5,026	4,661
Total Current Liabilities	8,926	8,130
NET ASSETS		
Unrestricted Net Assets	308,919	294,315
Total Net Assets	308,919	294,315
TOTAL LIABILITIES AND NET ASSETS	\$ 317,845	\$ 302,445

See notes to financial statements.

CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.
STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2010 AND 2009

	<u>2010</u>	<u>2009</u>
PUBLIC SUPPORT AND REVENUE		
Interest income	\$ 1,554	\$ 2,684
Reimbursements and other income	356	911
Donations - Corporations	41,500	43,500
Donations - Public Entities	146,138	121,122
Grants and projects	4,500	6,774
Lease Income	<u>25</u>	<u>325</u>
Total Public Support and Revenue	<u>194,073</u>	<u>175,316</u>
 EXPENSES:		
Advertising	2,710	12,084
Auto Expense	4,552	4,927
Bank service charges	65	128
Data processing fees	285	-
Depreciation	6,354	6,763
Dues & subscriptions	1,919	1,906
Grants - Cambridge Main Street	1,600	1,600
Grants - Guernsey County 911 Mapping Project	5,000	5,000
Insurance	10,555	10,636
Lease expense	2,456	2,704
Licenses, fees, permits	100	100
Miscellaneous	345	614
Office & postage expense	1,100	1,106
Professional fees	2,134	2,095
Repairs and maintenance	375	180
Rent	10,200	10,200
Salaries & wages	107,722	105,633
Seminars, conferences and meetings	2,018	2,096
Supplies	2,940	2,491
Payroll taxes	8,636	8,565
Taxes: Real estate	343	341
Telephone	7,679	8,186
Travel & entertainment	<u>446</u>	<u>227</u>
Total Expenses	<u>179,534</u>	<u>187,582</u>
 OTHER INCOME AND EXPENSE		
Realized gain (loss) on sale of fixed assets	<u>65</u>	<u>(171)</u>
 Increase (Decrease) in Unrestricted Net Assets	14,604	(12,437)
 NET ASSETS AT BEGINNING OF YEAR	<u>294,315</u>	<u>306,752</u>
 NET ASSETS AT END OF YEAR	<u><u>\$ 308,919</u></u>	<u><u>\$ 294,315</u></u>

See notes to financial statements.

**CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.
STATEMENT OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2010 and 2009**

	<u>2010</u>	<u>2009</u>
Cash Flows from Operating Activities		
Changes in net assets from activities	\$ 14,604	\$ (12,437)
Adjustments to reconcile increase(decrease) in net assets To net assets provided by operating activities		
Depreciation	6,354	6,763
Realized (gain)/loss on sale of fixed assets	(65)	171
(Increase) Decrease in:		
Prepaid expenses	41	52
Increase (Decrease) in:		
Accounts payable	(410)	384
Cash held for custodial purposes	841	(8,035)
Accrued and withheld taxes	365	(719)
Net cash provided (used) by operating activities	<u>21,730</u>	<u>(13,821)</u>
Cash Flows from Investing Activities		
Proceeds from sale of fixed assets	9,254	-
Purchase of property and equipment	(22,253)	(1,246)
Net cash provided (used) by investing activities	<u>(12,999)</u>	<u>(1,246)</u>
Net Increase (Decrease) in Cash and Cash Equivalents	8,731	(15,067)
Cash and Cash Equivalents at Beginning of Year	<u>259,985</u>	<u>275,052</u>
Cash and Cash Equivalents at End of Year	<u><u>\$ 268,716</u></u>	<u><u>\$ 259,985</u></u>

See notes to financial statements.

**CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.
NOTES TO FINANCIAL STATEMENTS**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The Cambridge-Guernsey Community Improvement Corp. (CIC) is an Ohio non-profit corporation. The Internal Revenue Service has determined the organization is exempt from federal income tax under Section 501 (a) of the Internal revenue Code as an organization described in Section 501 (c) (3) of the Internal Revenue Code.

The CIC is a county-wide entity whose purpose is to enhance the industrial base of Guernsey County while creating the opportunity for new industry and jobs.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Land, Building, and Equipment

Land, building, and equipment are carried at cost less accumulated depreciation. Depreciation is provided over the useful lives of the related assets. Maintenance and repairs are charged to operations when incurred. Renewals and betterments of a nature considered to materially extend the useful lives of the assets are capitalized. When assets are retired or otherwise disposed of, the assets and related allowances for depreciation and amortization are eliminated from the accounts and any resulting gain or loss is reflected in income.

Depreciation, for financial reporting purposes, is based on the following policies:

<u>Description</u>	<u>Useful Life</u>	<u>Method</u>
Railroad Spur/track	10 years	Straight line
Auto	5 years	Straight line
Leasehold Improvements	39 years	Straight line
Furniture and fixtures	5-10 years	Straight line

Cash Equivalents

For purposes of the statement of cash flows, the CIC considers all highly liquid debt instruments purchased with maturity of three months or less to be cash equivalents.

Income Taxes

The CIC is exempt from federal income taxes under Internal Revenue Code Section 501 (c) (3) and has been recognized as a nonprofit organization by the State of Ohio. Therefore, no provision has been made for federal or Ohio income taxes in the accompanying financial statements. In addition, the CIC has been determined by the Internal Revenue Service not to be a “private foundation” within the meaning of Section 509(a) of the Internal Revenue Code. There was no unrelated business income for 2010 and 2009, respectively.

**CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.
NOTES TO FINANCIAL STATEMENTS**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from these estimates.

Donated Property

The value of donated property is recognized as revenue at its fair market value on the date of donation.

Basis of Presentation

Net assets and revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the CIC and changes there are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the CIC and/or passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the CIC. Generally, the donors of these assets permit the CIC to use all or part of the income earned on related investments for general or specific use.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor stipulation purpose has been fulfilled and /or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

2. CONCENTRATION OF CREDIT RISK

The CIC's cash is placed with institutions with high credit ratings. This investment policy limits the CIC's exposure to concentration of credit risk. The CIC did not carry amounts in excess of federally insured limits with the local banks

3. CASH HELD FOR CUSTODIAL PURPOSES

The CIC receives and holds cash for various local organizations or activities. This cash is separated on the statement of position as cash held for custodial purposes, as it cannot be used for any CIC operations. A corresponding liability is also shown in the same amount. The custodial accounts revenue and expenses are not shown on the statement of activities.

**CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORP.
NOTES TO FINANCIAL STATEMENTS**

4. LAND AND BUILDINGS HELD FOR RESALE OR LEASE

A summary of the properties and their valuation is as follows:

	<u>Value 12/31/10</u>	<u>Value 12/31/09</u>	<u>Valuation Based on</u>
Land – Downtown Cambridge	\$ 15,385	\$ 15,385	FMV after Building razing
Land – beside Industrial Park	342	342	FMV
Total	<u>\$ 15,727</u>	<u>\$ 15,727</u>	

5. SUBSEQUENT EVENTS

The CIC receives monies from the Guernsey County Department of Job and Family Services each year, passed through from the State of Ohio in the form of TANF (Temporary Assistance for Needy Families) funds. The amount received was \$92,224 and \$64,000, for 2010 and 2009, respectively. On May 12, 2011 the CIC received a letter from the Guernsey County Department of Job and Family Services noting that the proposed budget from the State of Ohio includes a 27.5% cut to the TANF monies for the state’s fiscal year of July 1, 2011 through June 30, 2012. However, the amount that the CIC will receive from the Guernsey County Department of Job and Family Services for the period of July 1, 2011 through June 30, 2012 has not yet been determined.

**WOLFE, WILSON, & PHILLIPS, INC.
37 SOUTH SEVENTH STREET
ZANESVILLE, OHIO 43701**

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
REQUIRED BY GOVERNMENT AUDITING STANDARDS.**

To the Board of Directors
Cambridge-Guernsey Community Improvement Corporation
806 Cochran Avenue
Cambridge, Ohio 43725

We have audited the financial statements of Cambridge-Guernsey Community Improvement Corporation as of and for the years ended December 31, 2010 and 2009, and have issued our report thereon dated June 15, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Cambridge-Guernsey Community Improvement Corporation's internal control over financial reporting as a basis for designing our audit procedures for expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses, as defined above.

We noted other matters involving internal control over financial reporting, which we have reported to management of the Cambridge-Guernsey Community Improvement Corporation in a separate letter dated June 15, 2011.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Cambridge-Guernsey Community Improvement Corporation's combined financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended for the information of the Board of Directors, and the Auditor of State and is not intended to be and should not be used by anyone other than these specified parties.

Wolfe, Wilson, & Phillips, Inc.
Zanesville, Ohio
June 15, 2011

This Page is Intentionally Left Blank.



Dave Yost • Auditor of State

CAMBRIDGE-GUERNSEY COMMUNITY IMPROVEMENT CORPORATION

GUERNSEY COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
AUGUST 4, 2011**