Fairfield County Visitors and Convention Bureau, Inc.

Agreed-Upon Procedures over Lodging Tax Receipts and Related Disbursements

For the Years Ended December 31, 2009 and 2008



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Balestra, Harr & Scherer, CPAs, Inc.

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Independent Accountants' Report on Applying Agreed-Upon Procedures

June 24, 2010

Members of the Board Fairfield County Visitors and Convention Bureau, Inc. 126 West Main Street Lancaster, OH 43130

We have performed the procedures enumerated below, to which the management of the Fairfield County Visitors and Convention Bureau, Inc. (the Bureau) agreed, solely to assist the Bureau in evaluating whether it recorded all lodging taxes it received from City of Lancaster and Fairfield County, Ohio, and to help evaluate whether the Bureau disbursed these lodging taxes for allowable purposes described below for the years ended December 31, 2009 and 2008. The Bureau is responsible for disbursing lodging taxes for allowable purposes. We followed the American Institute of Certified Public Accountants' attestation standards for agreed-upon procedures engagements. The sufficiency of the procedures is solely the responsibility of the Bureau. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

Cash Receipts

1. We confirmed with City of Lancaster and Fairfield County, Ohio the lodging taxes paid to the Bureau during the years ending December 31, 2009 and 2008. The City and the County confirmed the following amounts:

Amount
\$118,101.60
\$138,708.21
\$217,705.25
\$267,489.78

2. We compared the amounts from step 1 to amounts recorded as lodging tax receipts in the Bureau's general ledger. We found no exceptions.

Fairfield County Visitors and Convention Bureau, Inc. Independent Accountants' Report on Applying Agreed-Upon Procedures

Cash Disbursements

 We inquired of management regarding sources describing allowable purposes or restrictions related to the Bureau's disbursements of lodging taxes. We listed these sources and summarized significant related restrictions below:

Sources of Restriction:

- The Bureau's Articles of Incorporation
- The Bureau's By-Laws and Constitution
- Fairfield County, Ohio's Resolution 6-17-81
- City of Lancaster's Ordinance 19-84
- Contractual Agreement dated 1-19-85 between the County, Fairfield County Chamber of Commerce and the Bureau
- Ohio Revised Code Section 5739.09(A)(2)

The Bureau's tax exemption prohibits it from disbursements supporting a candidate's election.

Ohio Revised Code Section 5739.09(A)(2) restricts the Bureau to spending lodging tax "specifically for promotion, advertising, and marketing of the region in which the city and county are located.

Auditor of State Bulletin 2003-005 deems any disbursement of public funds (e.g. lodging taxes) for alcohol to be improper.

Fairfield County Resolution 6-17-81 permits the Bureau to spend lodging taxes only as prescribed in the Ohio Revised Code.

City of Lancaster Ordinance 19-84 permits the Bureau to spend lodging taxes only as prescribed in the Ohio Revised Code.

2. We selected all non-payroll-related disbursements exceeding \$1,000 for the years ended December 31, 2009 and 2008, and compared the purpose for these disbursements as documented on vendor invoices or other supporting documentation to the source of restrictions listed in Cash Disbursements Step 1 above. We found no instances where the purpose described on the invoice or other supporting documentation described a violation of the restrictions listed above.

We were not engaged to, and did not examine, the Bureau's lodging tax receipts and disbursements for the years ended December 31, 2009 and 2008, the objective of which would have been to opine on lodging tax receipts and disbursements. Accordingly, we do not express an opinion. Had we performed additional procedures, other matters might have come to our attention that we would have reported to you.

This report is intended solely for the information and use of the Bureau's management and Board of Directors and is not intended to be, and should not be, used by anyone else.

Balestra, Harr, & Scherer CPAs, Inc.

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June 24, 2010



Mary Taylor, CPA Auditor of State

FAIRFIELD COUNTY VISITORS AND CONVENTION BUREAU, INC.

FAIRFIELD COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED SEPTEMBER 9, 2010