

***Franklin Park  
Conservatory Joint  
Recreation District***

*Financial Statements as of and for the  
Years Ended December 31, 2007 and 2006,  
and Independent Auditors' Reports*





# Mary Taylor, CPA

## Auditor of State

Board of Trustees  
Franklin Park Conservatory Joint Recreation District  
1777 East Broad Street  
Columbus, Ohio 43203

We have reviewed the *Independent Auditors' Report* of the Franklin Park Conservatory Joint Recreation District, Franklin County, prepared by Clark, Schaefer, Hackett & Co., for the audit period January 1, 2007 through December 31, 2007. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

### **Finding for Recovery Repaid Under Audit**

An expenditure in the amount of \$ 352.69 for flight and hotel charges was charged to the Conservatory credit card for an individual not employed by the Conservatory. The Board did not approve this expenditure nor did they have a policy permitting this type of expenditure.

In accordance with the forgoing facts, and pursuant to Ohio Rev. Code 117.28, a Finding for Recovery for public monies illegally expended is hereby issued against Phil Helser, Chief Financial Officer of the Conservatory for \$ 352.69 in favor of the Conservatory's operating account.

\$352.69 was repaid on April 15, 2008.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Franklin Park Conservatory Joint Recreation District is responsible for compliance with these laws and regulations.

*Mary Taylor*

Mary Taylor, CPA  
Auditor of State

September 30, 2008

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# FRANKLIN PARK CONSERVATORY JOINT RECREATION DISTRICT

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**Clark, Schaefer, Hackett & Co.**  
CERTIFIED PUBLIC ACCOUNTANTS  
BUSINESS CONSULTANTS

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees of the  
Franklin Park Conservatory Joint Recreation District:

We have audited the accompanying statements of net assets of the Franklin Park Conservatory Joint Recreation District (the "Conservatory") as of December 31, 2007 and 2006, and the related statements of revenues, expenses, and changes in net assets and of cash flows for the years then ended. These financial statements are the responsibility of the Conservatory's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the statements of financial position of the Franklin Park Conservatory Women's Sustaining Board, a discretely presented component unit, as of December 31, 2007 and 2006, and the related statement of revenues, expenses, and changes in net assets for the years then ended. Those financials were audited by others whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for Franklin Park Conservatory Women's Sustaining Board, is based solely on the report of other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of Franklin Park Conservatory Women's Sustaining Board were not audited in accordance with *Government Auditing Standards*, but were audited in accordance with auditing standards generally accepted in the United States of America. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the report of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audit and the report of other auditors, such financial statements referred to above present fairly, in all material respects, the financial position of the Franklin Park Conservatory Joint Recreation District and its discretely presented component unit as of December 31, 2007 and 2006, and their changes in financial position and their cash flows, where applicable, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis on pages 3 through 10 is not a required part of the financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated June 26, 2008, on our consideration of the Conservatory's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

*Clark, Schaefer, Hachett & Co.*

Cincinnati, Ohio  
June 25, 2008



## **MANAGEMENT’S DISCUSSION AND ANALYSIS**

The following Management’s Discussion and Analysis (“MD&A”) section of the Franklin Park Conservatory Joint Recreation District’s (the “Conservatory”) financial report represents a discussion and analysis of the Conservatory’s financial performance during the fiscal years ended December 31, 2007 and 2006. Please read it in conjunction with the Conservatory’s financial statements, which follow this section.

### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The Conservatory accounts for all transactions under a single enterprise fund and the financial statements are prepared using proprietary fund (enterprise fund) accounting. Under this method of accounting, an economic resources measurement focus and an accrual basis of accounting are used. Revenue is recorded when earned and expenses are recorded when incurred. The financial statements include a statement of net assets, a statement of revenues, expenses, and changes in net assets, and a statement of cash flows. These are followed by notes to the financial statements.

The Statement of Net Assets presents information on the assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Conservatory is improving or deteriorating.

The Statement of Revenues, Expenses and Changes in Net Assets reports the operating revenues and expenses and non-operating revenue and expenses of the Conservatory for the fiscal year with the difference being combined with any capital contributions to determine the change in net assets for the fiscal year.

The Statement of Cash Flows reports cash and cash equivalent activities for the fiscal year resulting from operating activities, capital and related financing activities, and investing activities. The net result of these activities added to the beginning of the year’s cash and cash equivalents balance reconciles to the cash and cash equivalents balance at the end of the current fiscal year.

## FINANCIAL HIGHLIGHTS

- Nearly 196,000 patrons visited the Franklin Park Conservatory during 2007. An increase of 8% over 2006.
- Combined operating and nonoperating revenues, and capital contributions were \$10.8 million.
- Net assets grew \$4.9 million during 2007, to \$16.1 million.
- The Conservatory raised \$7.1 million through its first bond issue.
- The Conservatory's working capital at December 31, 2007, was \$8.1 million.
- The Capital Campaign, which began in 2005, has raised over \$16 million toward realizing the Master Plan, a strategic initiative for improving the vitality and grandeur of Franklin Park.
- The Conservatory broke ground on phase one of the Master Plan. The first project expands the event facilities adjacent to the historic Palm House.
- Operating revenues were up over 8% in 2007, to just over \$2.6 million.
- Enchanted Express (October 2007 through March 2008) delighted visitors with elaborate miniature historical structures, from around the world, and model trains from the imagination of Paul Busse.
- Facility rental revenues were up 6% over 2006, while construction of the additional facilities continued.
- Over 17,200 hours were donated in 2007 by volunteers, at savings of approximately \$336,000 in labor costs.
- The Conservatory's community outreach program, Growing to Green, aided eighteen new projects, bringing the total more than 130 gardens started or rejuvenated since the program's inception.

## Financial Position

The following summarizes the Conservatory's financial position as of December 31, 2007, 2006, and 2005:

|  | 2007                 | 2006                 | 2005                 |
|--|----------------------|----------------------|----------------------|
| <b>ASSETS:</b>                                       |                      |                      |                      |
| Current assets                                       | \$ 10,889,898        | \$ 2,033,703         | \$ 2,108,556         |
| Capital assets                                       | 11,989,913           | 9,000,908            | 8,534,126            |
| Other noncurrent assets                              | <u>4,352,494</u>     | <u>3,575,857</u>     | <u>2,827,297</u>     |
| Total assets   | <u>\$ 27,232,305</u> | <u>\$ 14,610,468</u> | <u>\$ 13,469,979</u> |
| <b>LIABILITIES:</b>                                  |                      |                      |                      |
| Current liabilities                                  | \$ 2,824,351         | \$ 2,058,491         | \$ 2,174,257         |
| Noncurrent liabilities                               | <u>8,356,826</u>     | <u>1,428,198</u>     | <u>1,902,665</u>     |
| Total liabilities                                    | 11,181,177           | 3,486,689            | 4,076,922            |
| <b>NET ASSETS:</b>                                   |                      |                      |                      |
| Investment in capital assets,<br>net of related debt | 9,021,833            | 7,621,908            | 6,699,126            |
| Restricted assets                                    | 8,048,885            | 4,537,876            | 4,290,088            |
| Unrestricted net assets                              | <u>(1,019,590)</u>   | <u>(1,036,005)</u>   | <u>(1,596,157)</u>   |
| Total net assets                                     | <u>16,051,128</u>    | <u>11,123,779</u>    | <u>9,393,057</u>     |
| Total liabilities and net assets                     | <u>\$ 27,232,305</u> | <u>\$ 14,610,468</u> | <u>\$ 13,469,979</u> |

**Current Assets**—The increase in current assets for 2007 was attributed to the proceeds of the \$7.1 million bond issue held for construction, and an increase in the current portion of pledges receivable for the Capital Campaign. The increase in current assets for 2006 resulted from more pledges for the Master Plan receivable within 2007.

**Capital Assets**—Capital assets increased \$3,207,000 during 2007 for construction in progress on additional event facilities adjacent to the Palm House. \$103,000 worth of additional improvements were made to the Conservatory, most significantly new ventilation equipment for the tour and collections of \$38,000, \$28,000 for new walls in the classrooms, and \$13,000 to repair the Koi pond. Equipment purchases included a new engraving machine for \$8,000. Additions to capital assets in 2006 included \$741,000 in capitalized construction costs for the Master Plan, which included construction documents for all of Phase I. Improvements were made for the grand opening of The John F. Wolfe Chihuly Resource Center. To take advantage of the Conservatory's location for marketing purposes, new signage costing \$7,000 was constructed on Broad Street. Also, a new internet-based timekeeping system for \$3,000 was installed to improve efficiency and give managers better and timelier information. Event equipment for \$16,000 was purchased to reduce future equipment rental costs. Depreciation on capital assets was \$332,000 for 2007, and \$329,000 for 2006.

**Noncurrent Assets**—Pledges for the Master Plan Capital Campaign expected to be realized more than one year from the balance sheet date were \$893,000 more in 2007 than 2006, and \$720,000 more in 2006 than in 2005. In 2007, \$114,000 was recognized on the impairment of the investment in WOW!.

**Current Liabilities**—Current liabilities increased for 2007 as \$1,043,000 more of Master Plan construction costs were payable, while operating payables decreased \$277,000, paid with funds from year-end donations. Current liabilities in 2006 included \$110,000 more of payables for Master Plan construction than in 2005 as design work progressed, while 2005 included \$250,000 of deferred revenue for the Master Plan that was recognized in 2006.

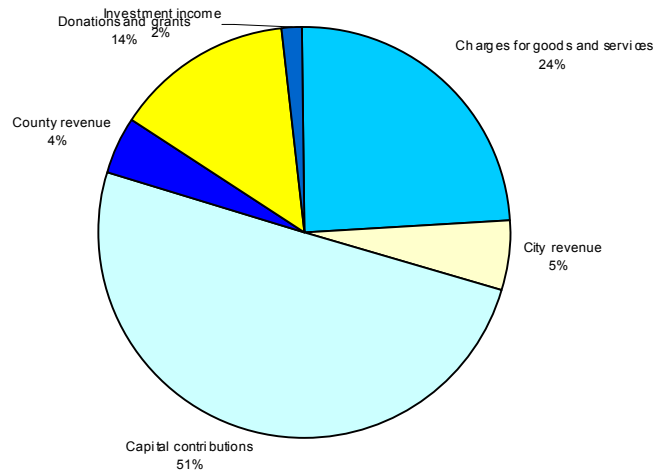
**Long-Term Liabilities**—Long-term liabilities for 2007 included \$7,100,000 of bonds issued to finance construction of the Master Plan. In 2007 and 2006, \$170,000 and \$475,000 were paid on a promissory note to a donor for exhibit acquisition, using donations received for that purpose.

**Net Assets**—The largest portion of the Conservatory's net assets each year represents its investment in capital assets, less related debt outstanding used to acquire those capital assets. The Conservatory uses these assets to provide services to its visitors; consequently, these assets are not available for future spending. For 2007, \$7,100,000 of bonds to finance the Master Plan construction were issued. Of these proceeds, \$1,778,000 was spent in 2007. \$170,000 was paid toward exhibit acquisition debt, and \$19,000 of Master Plan construction debt was repaid. \$3,207,000 of construction costs, including those paid with the bond proceeds, were capitalized during 2007, and an additional \$118,000 worth of operating capital assets were purchased. During 2006, \$475,000 was paid toward exhibit acquisition debt and \$19,000 was borrowed for Master Plan construction. \$741,000 of construction costs were capitalized during 2006, and an additional \$55,000 worth of operating capital assets were acquired. Depreciation charged to the investment in fixed assets was \$332,000 and 329,000 for 2007 and 2006. The increase in restricted assets for 2007 included Master Plan receipts and pledges that exceeded costs incurred by \$4,933,000, and undistributed earnings from endowment funds of \$7,000. \$3,207,000 was used to pay for construction in progress, including \$1,778,000 paid from the bond proceeds. Restricted assets increased during 2006 as pledges and cash received for the Master Plan Capital Campaign exceeded expenditures. Changes in unrestricted net assets result from changes in revenue and expenses as described below, less expenditures of unrestricted funds for capital assets, plus distributions from endowment funds.

## Financial Results

### Revenue

The following chart shows the major sources of revenue for the year ended December 31, 2007.



The following schedule presents a summary of revenues and capital contributions for the fiscal years ended December 31, 2007, 2006 and 2005.

|                                | 2007                 | 2006                | 2005                |
|--------------------------------|----------------------|---------------------|---------------------|
| Operating Revenues:            |                      |                     |                     |
| Charges for goods and services | \$ 2,609,836         | \$ 2,411,335        | \$ 2,179,858        |
| Non-operating Revenues:        |                      |                     |                     |
| City revenue                   | 552,680              | 452,693             | 452,693             |
| County revenue                 | 400,000              | 400,000             | 415,000             |
| Donations and grants           | 1,541,506            | 1,764,739           | 2,530,203           |
| Investment income              | 166,952              | 35,395              | 14,208              |
| Capital contributions          | <u>5,503,543</u>     | <u>2,647,199</u>    | <u>3,796,223</u>    |
|                                | <u>\$ 10,774,517</u> | <u>\$ 7,711,361</u> | <u>\$ 9,388,185</u> |

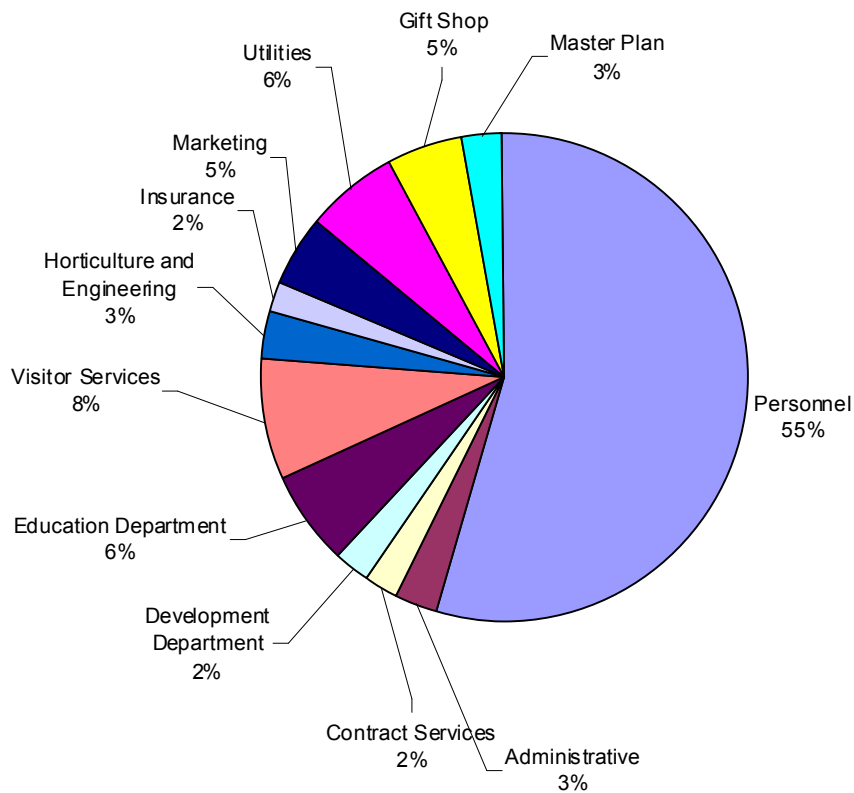
Operating revenues increased in 2007 with \$41,000 additional admissions revenue, resulting from increased ticket prices that took affect in September of 2006. Facility rental revenues increased \$63,000, primarily on increased liquor sales. Membership sales increased \$99,000 resulting from new marketing and retention initiatives. Gift shop sales increased \$22,000 on the strength of Chihuly items, benefiting from the Fiori exhibition that ran through February of 2007. The additional City revenue in 2007 partially matched a challenge donation made by an individual in 2006. Donations and grants for 2006 included a \$156,000 bequest. Investment income increased in 2007 as the proceeds of collected capital contributions and bond proceeds not expended were invested. Substantially all of the capital contributions represent

Capital Campaign gifts for the Master Plan, plus \$75,000 received from Franklin County. In 2007, five Capital Campaign donations of \$500,000, or more, were made.

The Conservatory has a comprehensive strategic plan and mission that serves as a business plan to ensure programmatic and financial success. As a result of this strategic plan, the Conservatory has decreased its dependence on government subsidies to just 10% of its revenue in 2007 compared to 100% in 1993.

### Expenses

The following chart shows the major categories of operating expenses for the year ended December 31, 2007.



The following schedule presents a summary of expenses for the fiscal years ended December 31, 2007, 2006 and 2005:

|                              | <b>2007</b>         | <b>2006</b>         | <b>2005</b>         |
|------------------------------|---------------------|---------------------|---------------------|
| Personnel                    | \$ 2,964,085        | \$ 2,705,077        | \$ 2,573,105        |
| Administrative               | 146,449             | 185,944             | 175,656             |
| Contract services            | 128,048             | 189,061             | 260,960             |
| Development                  | 128,371             | 118,215             | 119,633             |
| Education/Interpretive       | 335,660             | 222,566             | 173,109             |
| Visitor Services             | 445,329             | 431,023             | 446,605             |
| Horticulture and engineering | 177,303             | 157,081             | 154,185             |
| Insurance                    | 106,983             | 98,885              | 108,265             |
| Marketing                    | 251,830             | 428,002             | 372,619             |
| Utilities                    | 340,892             | 328,466             | 299,658             |
| Gift shop                    | 275,581             | 285,216             | 278,864             |
| Master plan                  | <u>147,028</u>      | <u>448,424</u>      | <u>236,618</u>      |
| Total operating expenses     | <u>\$ 5,447,559</u> | <u>\$ 5,597,960</u> | <u>\$ 5,199,277</u> |

Personnel expenses increased as a result of replacing the Conservatory's Executive Director in February of 2007. This position was vacant since June of 2006. The Horticulture and Landscaping departments were brought to full staff level in 2007, increasing personnel compensation by \$90,000. Approximately \$67,000 of the overall increase resulted from cost-of-living adjustments and \$36,000 in retirement plan expense resulting from higher compensation and increased employer contribution rate.

Administrative costs declined as \$30,000 was spent on the Conservatory's strategic plan which was substantially completed in 2006.

Contract services declined from 2006 when the professional search firm completed the placement of the new Executive Director at a cost of \$59,000.

Development expenses were up with the new Tastings on the Terrace fundraising event.

Education/interpretive expenses in 2007 reflect the \$114,000 impairment of the investment in WOW!, the collaborative of botanical gardens that created the exhibit at the Conservatory that ran through the winter of 2006.

Visitor services expenses in 2007 reflected \$29,000 less operating expenses for the Garden Pavilion, a tent leased for the summer event season. This savings was offset by \$37,000 for additional items supplied by the Conservatory for events.

Engineering expenses increased \$18,000 in 2007 over 2006, to address several deferred maintenance items of the Conservatory building.

Insurance expenses for 2007 included \$6,000 for retroactive insurance on the Conservatory's underground storage tank.

In early 2007, the Conservatory began using internal resources for its marketing efforts and significantly reduced its use of an outside agency by \$144,000 from the amount spent with the agency in 2006. Also, the Conservatory focused more on public relations and less on traditional advertising in 2007 than in 2006.

Utilities increased in 2007 due to electrical costs associated with construction. Natural gas for heating, experienced lower costs per unit, partially offset by colder temperatures in 2007 versus 2006.

Gift shop expenses include cost of goods sold which declined as a percentage of sales in 2007, as a result of increased management emphasis on improved gross profit margins.

Master plan expenses reflect more costs for actual construction in 2007, most of which are capitalized as construction in progress.



**FRANKLIN PARK CONSERVATORY  
JOINT RECREATION DISTRICT**

**STATEMENTS OF NET ASSETS  
AS OF DECEMBER 31, 2007 and 2006**

|  | <b>2007</b>                 | <b>2006</b>                 |
|--|-----------------------------|-----------------------------|
| <b>ASSETS</b>  |                             |                             |
| <b>CURRENT ASSETS:</b>                               |                             |                             |
| Cash and cash equivalents                            | \$ 24,753                   | \$ 180,689                  |
| Restricted cash and cash equivalents                 | 7,315,057                   | 317,961                     |
| Investments  | 3,970                       | 4,511                       |
| Receivables  | 3,297,404                   | 1,367,397                   |
| Prepays  | 123,130                     | 52,974                      |
| Inventory  | <u>125,584</u>              | <u>110,171</u>              |
| Total current assets                                 | <u>10,889,898</u>           | <u>2,033,703</u>            |
| <b>NONCURRENT ASSETS:</b>                            |                             |                             |
| Non-depreciable capital assets                       | 7,932,553                   | 4,725,525                   |
| Depreciable capital assets                           | 8,496,873                   | 8,389,252                   |
| Accumulated depreciation                             | <u>(4,439,513)</u>          | <u>(4,113,869)</u>          |
| Total capital assets—net of accumulated depreciation | 11,989,913                  | 9,000,908                   |
| Non-current receivables                              | 4,170,260                   | 3,276,846                   |
| Other noncurrent assets                              | <u>182,234</u>              | <u>299,011</u>              |
| Total noncurrent assets                              | <u>16,342,407</u>           | <u>12,576,765</u>           |
| <b>TOTAL</b>   | <u><u>27,232,305</u></u>    | <u><u>14,610,468</u></u>    |
| <b>LIABILITIES AND NET ASSETS</b>                    |                             |                             |
| <b>CURRENT LIABILITIES:</b>                          |                             |                             |
| Accounts payable                                     | 1,522,220                   | 762,381                     |
| Deferred revenue                                     | 221,855                     | 174,951                     |
| Customer deposits                                    | 151,110                     | 196,997                     |
| Accrued expenses                                     | 179,166                     | 155,162                     |
| Note payable   | <u>750,000</u>              | <u>769,000</u>              |
| Total current liabilities                            | <u>2,824,351</u>            | <u>2,058,491</u>            |
| <b>NONCURRENT LIABILITIES</b>                        |                             |                             |
| Note payable   | 1,190,000                   | 1,360,000                   |
| Bonds payable  | 7,100,000                   | -                           |
| Accrued vacation and sick                            | <u>66,826</u>               | <u>68,198</u>               |
| Total noncurrent liabilities                         | <u>8,356,826</u>            | <u>1,428,198</u>            |
| Total liabilities                                    | <u>11,181,177</u>           | <u>3,486,689</u>            |
| <b>NET ASSETS:</b>                                   |                             |                             |
| Invested in capital assets—net of related debt       | 9,021,833                   | 7,621,908                   |
| Restricted net assets:                               |                             |                             |
| Columbus Foundation                                  | 177,935                     | 173,868                     |
| Restricted for capital projects                      | 7,774,999                   | 4,271,123                   |
| Expendable endowments                                | <u>95,951</u>               | <u>92,885</u>               |
| Total restricted net assets                          | 8,048,885                   | 4,537,876                   |
| Unrestricted net assets (deficiency)                 | <u>(1,019,590)</u>          | <u>(1,036,005)</u>          |
| Total net assets                                     | <u>16,051,128</u>           | <u>11,123,779</u>           |
| <b>TOTAL</b>   | <u><u>\$ 27,232,305</u></u> | <u><u>\$ 14,610,468</u></u> |

See accompanying notes to the basic financial statements.

**FRANKLIN PARK CONSERVATORY  
WOMEN'S SUSTAINING BOARD**

**STATEMENTS OF FINANCIAL POSITION - COMPONENT UNIT  
AS OF DECEMBER 31, 2007 AND 2006**

|  | <u>2007</u>             | <u>2006</u>          |
|--|-------------------------|----------------------|
| <b>ASSETS</b>                                    |                         |                      |
| Cash   | \$ 3,453                | 49,222               |
| Accounts receivable                              | 2,800                   | 6,800                |
| Accounts receivable - Franklin Park Conservatory | <u>5,213</u>            | <u>-</u>             |
| <b>TOTAL</b>                                     | <u><u>11,466</u></u>    | <u><u>56,022</u></u> |
| <b>LIABILITIES AND NET ASSETS</b>                |                         |                      |
| <b>LIABILITIES:</b>                              |                         |                      |
| Accounts payable                                 | 8,322                   | 27,065               |
| Accounts payable - Franklin Park Conservatory    | -                       | 6,993                |
| Accounts payable - Friends of the Conservatory   | <u>-</u>                | <u>1,325</u>         |
| <b>TOTAL</b>                                     | <u><u>8,322</u></u>     | <u><u>35,383</u></u> |
| <b>NET ASSETS—Unrestricted net assets</b>        | <u><u>3,144</u></u>     | <u><u>20,639</u></u> |
| Total net assets                                 | <u><u>3,144</u></u>     | <u><u>20,639</u></u> |
| <b>TOTAL</b>                                     | <u><u>\$ 11,466</u></u> | <u><u>56,022</u></u> |

See accompanying notes to the basic financial statements.

**FRANKLIN PARK CONSERVATORY  
JOINT RECREATION DISTRICT**

**STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS  
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**

|   | <u>2007</u>          | <u>2006</u>        |
|---|----------------------|--------------------|
| OPERATING REVENUES—Charges for goods and services | \$ 2,609,836         | 2,411,335          |
| OPERATING EXPENSES:                               |                      |                    |
| Personnel   | 2,964,085            | 2,705,077          |
| Administrative                                    | 146,449              | 185,944            |
| Contract services                                 | 128,048              | 189,061            |
| Development                                       | 128,371              | 118,215            |
| Education/interpretive                            | 335,660              | 222,566            |
| Visitor Services                                  | 445,329              | 431,023            |
| Horticulture and engineering                      | 177,303              | 157,081            |
| Insurance   | 106,983              | 98,885             |
| Marketing   | 251,830              | 428,002            |
| Utilities   | 340,892              | 328,466            |
| Gift shop   | 275,581              | 285,216            |
| Master Plan                                       | 147,028              | 448,424            |
| Total operating expenses                          | <u>5,447,559</u>     | <u>5,597,960</u>   |
| OPERATING LOSS BEFORE DEPRECIATION                | (2,837,723)          | (3,186,625)        |
| DEPRECIATION                                      | <u>332,415</u>       | <u>328,895</u>     |
| OPERATING LOSS                                    | <u>(3,170,138)</u>   | <u>(3,515,520)</u> |
| NONOPERATING REVENUE (EXPENSES):                  |                      |                    |
| Intergovernmental:                                |                      |                    |
| City  | 552,680              | 452,693            |
| County  | 400,000              | 400,000            |
| Donations and grants                              | 1,541,506            | 1,764,739          |
| Investment income                                 | 166,952              | 35,395             |
| Interest expense                                  | <u>(67,194)</u>      | <u>(53,784)</u>    |
| Total nonoperating revenue (expenses)             | <u>2,593,944</u>     | <u>2,599,043</u>   |
| INCOME (LOSS) BEFORE CAPITAL CONTRIBUTIONS        | (576,194)            | (916,477)          |
| CAPITAL CONTRIBUTIONS                             | <u>5,503,543</u>     | <u>2,647,199</u>   |
| CHANGE IN NET ASSETS                              | 4,927,349            | 1,730,722          |
| NET ASSETS—Beginning of year                      | <u>11,123,779</u>    | <u>9,393,057</u>   |
| NET ASSETS—End of year                            | \$ <u>16,051,128</u> | <u>11,123,779</u>  |

See accompanying notes to the basic financial statements.

**FRANKLIN PARK CONSERVATORY  
WOMEN'S SUSTAINING BOARD**

**STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS -  
COMPONENT UNIT  
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**

|   | <u>2007</u>            | <u>2006</u>          |
|---|------------------------|----------------------|
| REVENUE AND SUPPORT:                    |                        |                      |
| Gardens fair                            | \$ 240,602             | 258,651              |
| Member dues:                            |                        |                      |
| Active                                  | 4,725                  | 3,845                |
| Sustainer                               | 11,315                 | 12,175               |
| Contributions                           | 6,500                  | 5,570                |
| Other                                   | 739                    | 175                  |
| Member event                            | 39,521                 | 6,434                |
| Interest                                | 170                    | 452                  |
|   | <u>303,572</u>         | <u>287,302</u>       |
| OPERATING EXPENSES:                     |                        |                      |
| Donations to Franklin Park Conservatory | 154,000                | 167,000              |
| Gardens fair                            | 118,436                | 112,642              |
| Dues                                    | 5,260                  | 6,185                |
| Member event                            | 37,539                 | 6,160                |
| Roster                                  | 538                    | 679                  |
| Database                                | 48                     | 999                  |
| Meetings                                | 388                    | 650                  |
| Audit fees                              | 2,650                  | 2,500                |
| New members                             | 467                    | 626                  |
| Newsletter                              | -                      | 233                  |
| Miscellaneous                           | 1,741                  | 223                  |
|   | <u>321,067</u>         | <u>297,897</u>       |
| CHANGES IN NET ASSETS                   | (17,495)               | (10,595)             |
| NET ASSETS:                             |                        |                      |
| Beginning of year                       | <u>20,639</u>          | <u>31,234</u>        |
| End of year                             | \$ <u><u>3,144</u></u> | <u><u>20,639</u></u> |

See accompanying notes to the basic financial statements.

**FRANKLIN PARK CONSERVATORY  
JOINT RECREATION DISTRICT**

**STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**

|  | <u>2007</u>           | <u>2006</u>           |
|--|-----------------------|-----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |                       |                       |
| Cash received from customers   | \$ 2,631,508          | \$ 2,378,773          |
| Cash paid to employees   | (2,964,920)           | (2,714,317)           |
| Cash paid to others  | <u>(2,723,655)</u>    | <u>(2,916,905)</u>    |
| Net cash used in operating activities  | <u>(3,057,067)</u>    | <u>(3,252,449)</u>    |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:   |                       |                       |
| Cash received from governmental entities   | 952,680               | 852,693               |
| Cash received from donations and grants  | <u>1,480,162</u>      | <u>2,128,327</u>      |
| Cash provided by noncapital financing activities   | <u>2,432,842</u>      | <u>2,981,020</u>      |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:                                      |                       |                       |
| Purchases of property, plant, and equipment  | (2,260,183)           | (686,056)             |
| Proceeds from bonds  | 7,100,000             | 0                     |
| Cash received from notes   | 20,000                | 19,500                |
| Cash paid on notes   | (209,000)             | (475,000)             |
| Contributed capital  | 2,680,348             | 1,175,026             |
| Interest   | <u>(73,168)</u>       | <u>(53,784)</u>       |
| Net cash provided by (used in) capital and related financing activities                        | <u>7,257,997</u>      | <u>(20,314)</u>       |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |                       |                       |
| Interest and dividends received on cash and investments  | 157,176               | 21,124                |
| Sale of investments  | <u>50,212</u>         | <u>599,647</u>        |
| Net cash provided by investing activities  | <u>207,388</u>        | <u>620,771</u>        |
| NET INCREASE IN CASH AND CASH EQUIVALENTS  | 6,841,160             | 329,028               |
| CASH AND CASH EQUIVALENTS—Beginning of year  | <u>498,650</u>        | <u>169,622</u>        |
| CASH AND CASH EQUIVALENTS—End of year (including restricted cash of \$7,315,057 and \$317,961) | \$ <u>7,339,810</u>   | \$ <u>498,650</u>     |
| RECONCILIATION OF OPERATING LOSS TO NET CASH USED IN OPERATING ACTIVITIES:                     |                       |                       |
| Operating loss   | (3,170,138)           | (3,515,520)           |
| Adjustments to reconcile loss from operations to net cash used in operating activities:        |                       |                       |
| Depreciation   | 332,415               | 328,895               |
| Impairment of investment asset   | 113,633               | -                     |
| Loss on fixed asset disposal   | 3,500                 | -                     |
| (Increase) decrease in assets:   |                       |                       |
| Accounts receivable  | 17,155                | (51,058)              |
| Prepays  | (70,156)              | (23,512)              |
| Inventory  | (15,413)              | 3,097                 |
| Other non-current assets   | 7,211                 | -                     |
| Increase (decrease) in liabilities:  |                       |                       |
| Accounts payable   | (276,844)             | (49,995)              |
| Deferred revenue   | 46,904                | 33,413                |
| Customer deposits  | (45,887)              | (14,921)              |
| Accrued expenses   | <u>553</u>            | <u>37,152</u>         |
| NET CASH USED IN OPERATING ACTIVITIES  | \$ <u>(3,057,067)</u> | \$ <u>(3,252,449)</u> |

Non-cash items: Purchase of capital assets included in accounts payable of \$1,152,278 and \$109,621, in 2007 and 2006. Capitalized construction interest included in accrued expenses of \$22,080 in 2007. Investments of \$4,084 included for donations and \$39,882 for capital contributions, in 2007.

See accompanying notes to the basic financial statements.

# FRANKLIN PARK CONSERVATORY JOINT RECREATION DISTRICT

## Notes to the Basic Financial Statements

### Years Ended December 31, 2007 and 2006

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Franklin Park Conservatory Joint Recreation District (the "Conservatory") have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

##### **Reporting Entity**

The City of Columbus (the "City") and Franklin County (the "County") agreed in 1990 to establish the Conservatory pursuant to the authority contained in Section 755.14 (B) of the Ohio Revised Code ("ORC") upon the conclusion of Ameriflora 1992, Inc.'s horticulture exposition held at Franklin Park Conservatory. In April 2007, the City and County entered into an amended and restated agreement regarding the Conservatory, pursuant to the authority contained in Section 755.14 (C) of the ORC. The new agreement allows the Conservatory to exist until July 31, 2057. However, the City and County may renew and extend the agreement for additional successive terms of 50 years, with the title to the Conservatory's assets reverting back to the City at the end of the agreement.

The Conservatory is governed by a 21-member board, eight of whom shall be appointed by the City of Columbus' Mayor subject to confirmation by the City Council and six appointed by Franklin County. The Governor, the Speaker of the House of Representatives, and the President of the Senate of the State of Ohio shall each appoint one member to the Conservatory board. State appointed members are non-voting members if they also serve as members of the Ohio General Assembly; no member presently serves both roles. Four members of the board are appointed by a majority of the existing board members.

The accompanying financial statements comply with the provisions of Governmental Accounting Standards Board ("GASB") Statement No. 14, *The Financial Reporting Entity*, in that the financial statements include all organizations, activities, and functions for which the Conservatory is financially accountable. Financial accountability is defined as the appointment of a voting majority of a component unit's board and either (i) the Conservatory's ability to impose its will over a component unit, or (ii) the possibility that the component unit will provide a financial benefit or impose a financial burden on the Conservatory. On that basis, the reporting entity of the Conservatory includes the Friends of the Conservatory as a blended component unit.

GASB Statement No. 39, *Determining Whether Certain Organizations Are Component Units, as amendment of GASB Statement No. 14* ("GASB 39") and implemented by the Conservatory effective January 1, 2004, further clarifies that certain organizations warrant an inclusion as part of the financial reporting entity because of the nature and significance of their relationship with the primary government, including ongoing financial support of the primary government. The Conservatory has determined that the Franklin Park Conservatory Women's Sustaining Board meets this definition and is therefore included as a discretely presented component unit in the Conservatory's financial statements.

***Friends of the Conservatory***—In July 1999, the Conservatory created Friends of the Conservatory ("Friends"), a separate legal not-for-profit corporation, in accordance with section 501(c)(3) of the Internal Revenue Code, to support the common good of the general public through the support and assistance of and cooperation with the Conservatory. Although it is legally separate from the Franklin Park Conservatory, Friends of the Conservatory is reported as if it were part of the primary government because its sole purpose is to promote the Conservatory and raise capital and solicit funds in support of the Conservatory.

***Franklin Park Conservatory Women's' Sustaining Board***—In 1984, the Franklin Park Conservatory Women's Sustaining Board (the "Women's Board"), was organized to create awareness of the Conservatory, to provide support to the Conservatory and to broaden the base of support in the community for the Conservatory. The Women's Board is a legally separate not-for-profit organization in accordance with section 501(c)(3) of the Internal Revenue Code, and its financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles as prescribed by the Financial Accounting Standards Board Statements and Interpretations. The Women's Board is considered a discretely presented component unit of the Conservatory under GASB 39.

***WOW! Collaborative***—In 2002, Franklin Park Conservatory became a member of the WOW! Collaborative, five conservatories and botanical gardens joined together to create traveling exhibitions.

***Joint Venture***—The arrangement between the City and the County establishing the Conservatory possesses the characteristics of an entity classified as a joint venture. The City contributed certain fixed assets to the Conservatory at the time of its inception and both the City and County have historically agreed to annual operating subsidies. In 2007, the subsidies included \$1,027,680, including \$75,000 which has been recorded as a capital contribution from the County, and in 2006, the subsidies totaled \$1,102,693, including \$250,000 which has been recorded as a capital contribution from the City. This represents 10% and 14% of the Conservatory's 2007 and 2006 revenue and capital contributions, respectively. In the event of the Conservatory's liquidation, its assets will be transferred to the City. Based on the above, the Conservatory is a joint venture between the City and the County. Future capabilities of the Conservatory to operate at current service levels are dependent upon annual operating subsidiaries from the City and the County.

### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting, whereby revenues and expenses are recognized in the period earned or incurred. All transactions are accounted for in a single enterprise fund.

Revenues from charges for services are reported as operating revenues. Transactions, which are capital, financing, or investment related, are reported as non-operating revenues. Expenses from employee wages and benefits, purchases of services, materials and supplies, and other miscellaneous expenses are reported as operating expense.

Pursuant to GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the Conservatory follows GASB guidance as applicable to proprietary funds and FASB Statements and Interpretations, Accounting Principles Board Opinions and Accounting Research Bulletins issued on or before November 30, 1989, that do not conflict or contradict GASB pronouncements. The Conservatory has elected to follow GASB guidance for proprietary funds rather than FASB guidance issued after November 30, 1989.

### **Cash and Cash Equivalents**

For the purpose of the statement of cash flows, the Conservatory considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Restricted cash and cash equivalents consist of cash and cash equivalents restricted for endowments, donor restrictions, and customer deposits.

The Governmental Accounting Standards Board Statement No. 31 (GASB 31), “Accounting and Financial Reporting for Certain Investments and for External Investment Pools”, requires that investments be recorded at their fair value and that changes in the fair value be reported in the operating statement. The Conservatory records all its investments at fair value, as required by Statement.

### **Inventory**

All inventories are valued at cost using the average cost method.

### **Plant Collection**

The Conservatory does not capitalize their plants. They are expensed as purchased. The plant collection is held for public exhibition and education, is protected, kept unencumbered, cared for, and preserved and is subject to a Conservatory policy that requires proceeds from sales of the plant collection be used to acquire other plant collections.

### **Capital Assets**

Capital assets, which include property, plant and equipment, are capitalized at cost or estimated historical cost where no historical records exist. The Conservatory defines capital assets as those with an individual cost of more than \$2,500. The Conservatory does not possess any infrastructure such as roads. Depreciation has been provided, where appropriate, using the straight-line method over useful lives ranging from 3 to 30 years.

### **Compensated Absences**

The Conservatory follows GASB Statement No. 16, *Accounting for Compensated Absences*, which requires that a liability be accrued for vacation and sick leave if it is probable that the employee will be compensated through a cash payment.

### **Budgetary Accounting and Control**

The Conservatory’s annual budget is prepared on the accrual basis of accounting and approved by the Board of Directors. The budget includes anticipated amounts for current year revenues and expenses as well as new capital projects. The Conservatory maintains budgetary control by not permitting total operating expenses and expenditures for individual programs to exceed their respective budget amounts without the appropriate approvals. The Board is apprised bi-monthly of actual results compared to budget. All budget amounts lapse at year end.



## Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

## **2. CASH AND INVESTMENTS**

The investment and deposit of the Conservatory's monies are governed by the provisions of the Ohio Revised Code. In accordance with these statutes, the Conservatory is authorized to invest in United States and State of Ohio bonds, notes and other obligations, bank certificates of deposit, banker acceptances, commercial paper notes rated prime and issued by United States corporations, repurchase agreements secured by United States obligations, and STAROhio.

STAROhio is an investment pool managed by the State Treasurer's Office that allows governments within the State to pool their funds for investment purposes. STAROhio is not registered with the SEC as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAR Ohio are valued at STAROhio's share price, which is the price at which the investment could be redeemed.

The following information classifies deposits and investments by categories of risk as defined in GASB Statement 3, "Deposits with Financial Institutions, Investments and Reverse Repurchase Agreements" and amended by GASB Statement No. 40 "Deposit and Investment Risk Disclosures":

Deposits with Financial Institutions – At December 31, 2007 and 2006, the carrying amount of the Conservatory's deposits with financial institutions were \$2,010,145 and \$497,639, respectively, and the total bank balances were \$2,093,924 and \$870,412, respectively, with the differences being due to deposits in transit and outstanding checks. Custodial credit risk is the risk that in the event of a bank failure, the Conservatory's deposits may not be returned to it. Of the bank balances at December 31, 2007 and 2006, \$296,614 and \$232,650, respectively were covered by deposit insurance provided by FDIC, and \$1,797,310 and \$637,762, respectively was exposed to custodial credit risk since it was uninsured and collateralized with securities held by the pledging financial institution's trust department or agent, but not in the Conservatory's name.

As of December 31, 2007, the Conservatory has petty cash on hand of \$7,345.

STAROhio – The Conservatory's investment in STAROhio is not evidenced by securities that exist in physical or book entry form. Investments in STAROhio were rated AAAM by Standard & Poor's. The Conservatory's investment balance with STAROhio was \$5,322,320 and \$1,011 at December 31, 2007 and 2006, respectively.

The Conservatory held shares of common stock that were gifted to the Conservatory in December 2007 and 2006. These shares with fair market values of \$3,970 and \$4,511 at December 31, 2007 and 2006, respectively, were sold in January 2008 and 2007, respectively.

### 3. CAPITAL ASSETS

Capital assets activity for the years ended December 31, 2007 and 2006 were as follows:

|                                | Balance<br>12/31/06 | Additions        | Disposals       | Balance<br>12/31/07 |
|--------------------------------|---------------------|------------------|-----------------|---------------------|
| <b>Nondepreciable:</b>         |                     |                  |                 |                     |
| Land                           | \$ 100,000          | -                | -               | 100,000             |
| Art collections                | 3,491,450           | -                | -               | 3,491,450           |
| Construction in progress       | 1,134,075           | 3,207,028        | -               | 4,341,103           |
| Subtotal                       | <u>4,725,525</u>    | <u>3,207,028</u> | <u>-</u>        | <u>7,932,553</u>    |
| <b>Depreciable:</b>            |                     |                  |                 |                     |
| Buildings                      | 6,980,580           | -                | -               | 6,980,580           |
| Building improvements          | 864,088             | 103,226          | -               | 967,314             |
| Equipment and fixtures         | 480,277             | 14,666           | (10,271)        | 484,672             |
| Vehicles                       | 64,307              | -                | -               | 64,307              |
| Subtotal                       | <u>8,389,252</u>    | <u>117,892</u>   | <u>(10,271)</u> | <u>8,496,873</u>    |
| Totals at historical cost      | <u>13,114,777</u>   | <u>3,324,920</u> | <u>(10,271)</u> | <u>16,429,426</u>   |
| Less accumulated depreciation: |                     |                  |                 |                     |
| Buildings                      | 3,373,948           | 232,686          | -               | 3,606,634           |
| Building improvements          | 353,812             | 53,634           | -               | 407,446             |
| Equipment and fixtures         | 330,578             | 41,282           | (6,771)         | 365,089             |
| Vehicles                       | 55,531              | 4,813            | -               | 60,344              |
| Total accumulated depreciation | <u>4,113,869</u>    | <u>332,415</u>   | <u>(6,771)</u>  | <u>4,439,513</u>    |
| Capital assets, net            | <u>\$ 9,000,908</u> | <u>2,992,505</u> | <u>(3,500)</u>  | <u>11,989,913</u>   |

|                                | Balance<br>12/31/05 | Additions      | Disposals | Balance<br>12/31/06 |
|--------------------------------|---------------------|----------------|-----------|---------------------|
| <b>Nondepreciable:</b>         |                     |                |           |                     |
| Land                           | \$ 100,000          | -              | -         | 100,000             |
| Art collections                | 3,480,000           | 11,450         | -         | 3,491,450           |
| Construction in progress       | 393,134             | 740,941        | -         | 1,134,075           |
| Subtotal                       | <u>3,973,134</u>    | <u>752,391</u> | <u>-</u>  | <u>4,725,525</u>    |
| <b>Depreciable:</b>            |                     |                |           |                     |
| Buildings                      | 6,980,580           | -              | -         | 6,980,580           |
| Building improvements          | 861,087             | 3,001          | -         | 864,088             |
| Equipment and fixtures         | 439,992             | 40,285         | -         | 480,277             |
| Vehicles                       | 64,307              | -              | -         | 64,307              |
| Subtotal                       | <u>8,345,966</u>    | <u>43,286</u>  | <u>-</u>  | <u>8,389,252</u>    |
| Totals at historical cost      | <u>12,319,100</u>   | <u>795,677</u> | <u>-</u>  | <u>13,114,777</u>   |
| Less accumulated depreciation: |                     |                |           |                     |
| Buildings                      | 3,141,262           | 232,686        | -         | 3,373,948           |
| Building improvements          | 303,719             | 50,093         | -         | 353,812             |
| Equipment and fixtures         | 291,446             | 39,132         | -         | 330,578             |
| Vehicles                       | 48,547              | 6,984          | -         | 55,531              |
| Total accumulated depreciation | <u>3,784,974</u>    | <u>328,895</u> | <u>-</u>  | <u>4,113,869</u>    |
| Capital assets, net            | <u>\$ 8,534,126</u> | <u>466,782</u> | <u>-</u>  | <u>9,000,908</u>    |

#### 4. DEFINED BENEFIT PENSION PLANS

All conservatory employees are required to participate in the statewide Ohio Public Employees Retirement System (“OPERS”). OPERS administers three separate pension plans. The Traditional Pension Plan is a cost sharing, multiple-employer defined benefit pension plan. The Member-Directed Plan is a defined contribution plan in which the member invests both member and employer contributions (employer contributions vest over five years at 20% per year). Under the Member-Directed Plan, members accumulate retirement assets equal to the value of member and (vested) employer contributions plus any investment earnings. The Combined Plan is a cost sharing, multiple-employer defined benefit pension plan. Under the Combined Plan, OPERS invests employer contributions to provide a formula retirement benefit similar in nature to the Traditional Pension Plan benefit. Member contributions, the investment of which is self-directed by the members, accumulate retirement assets in a manner similar to the Member-Directed Plan.

OPERS provides retirement, disability, survivor and death benefits and annual cost-of living adjustments to members of the Traditional Pension and Combined Plans. Members of the Member-Directed Plan do not qualify for ancillary benefits. Authority to establish and amend benefits is provided in Chapter 145 of the Ohio Revised Code. OPERS issues a stand-alone financial report. Interested parties may obtain a copy by writing to OPERS, 277 East Town Street, Columbus, OH 43215-4642, or by calling 614-222-5601 or 800-222-7377.

The Ohio Revised Code provides statutory authority for member and employer contributions. For 2006, member and employer contribution rates were consistent across all three plans. The 2007 and 2006 member contribution rates were 9.5% and 9.0%, respectively, for members in state, local, and public safety classifications. The 2007 and 2006 employer contribution rates for local employers were 13.85% and 13.70%, respectively, of covered payroll. Total contributions paid by Conservatory were approximately \$355,000, \$301,000, and \$285,000 in 2007, 2006, and 2005, respectively, which were equal to the required contributions each year.

## **5. POSTEMPLOYMENT BENEFITS**

OPERS provides postretirement health care coverage to age and service retirees with ten or more years of qualifying Ohio service credit. Health care coverage for disability recipients and primary survivor recipients is available. The health care coverage provided by the retirement system is considered an Other Post-employment Benefit (“OPEB”) as described in GASB Statement No. 12 *Disclosure of Information on Postemployment Benefits other than Pension Benefits by State and Local Government Employers*. A portion of each contribution to OPERS is set aside for the funding of postretirement health care. The Ohio Revised Code provides statutory authority for employer contributions. In 2007 and 2006, employer contribution rates for local employers were 13.85% and 13.70%, respectively, of covered payroll; 4.50% in 2006, and 5% from January 1 through June 30, 2007 and 6% from July 1 through December 31, 2007, was the portion that was used to fund health care. These rates are the actuarially determined contribution requirement for OPERS. The portion of the Conservatory’s 2007 and 2006 contributions that were used to fund postemployment benefits were approximately \$140,000 and \$99,000, respectively. The Ohio Revised Code provides that statutory authority requiring public employers to fund postretirement health care through their contributions to OPERS.

The assumptions and calculations below were based on the Retirement System’s latest Actuarial Review performed as of December 31, 2006. An entry age normal actuarial cost method of valuation is used in determining the present value of OPEB. The difference between assumed and actual experience (actuarial gains and losses) becomes part of unfunded actuarial accrued liability. All investments are carried at market value. For actuarial valuation purposes, a smoothed market approach is used. Under this approach, assets are adjusted annually to reflect 25% of unrealized market appreciation or depreciation on investment of assets, not to exceed a 12% corridor. The investment assumption rate for 2006 was 6.50%. An annual increase of 4.00% compounded annually is the base portion of the individual pay increase assumption. This assumes no change in the number of active employees. Additionally, annual pay increases, over and above the 4.00% base increase, were assumed to range from 0.50% to 6.30%. Health care costs were assumed to increase at the projected wage inflation rate plus an additional factoring ranging from .50% to 5% for the next 8 years. In subsequent years (10 and beyond) health care costs were assumed to increase 4% (the projected wage inflation rate).

OPEB are advance-funded on an actuarially determined basis. As of December 31, 2006, the actuarial value of the Retirement System’s net assets available for OPEB was \$12 billion. The number of active contributing participants was 362,130. The actuarially accrued liability and the unfunded actuarial accrued liability, based on the actuarial cost method used, were \$30.7 billion and \$18.7 billion, respectively.

On September 9, 2004 the OPERS Retirement Board adopted a Health Care Preservation Plan (“HCPP”) with an effective date of January 1, 2007. The HCPP restructures OPERS’ health care coverage to improve the financial solvency of the fund in response to skyrocketing health care costs.

Under the HCPP, retirees eligible for health care coverage will receive a graded monthly allocation based on their years of service at retirement. The Plan incorporates a cafeteria approach, offering a broad range of health care options that allow benefit recipients to use their monthly allocation to purchase health care coverage customized to meet their individual needs. If the monthly allocation exceeds the cost of the options selected, the excess is deposited into a Retiree Medical Account that can be used to fund future health care expenses.

## 6. NOTES PAYABLE

During 2006, the Conservatory negotiated a revolving credit agreement of \$750,000, for operations, and a second non-replenishing credit agreement of \$900,000 for construction. Both lines are with a bank, and bear interest at prime plus 1% due monthly when the lines have been drawn. These borrowings are collateralized by all personal property now owned and those acquired. At December 31, 2006, the amounts outstanding on the lines of credit were \$750,000 and \$19,000, respectively.

During 2007, Friends negotiated a revolving credit agreement of \$750,000 with essentially the same terms as the Conservatory's agreement. The proceeds were used to pay off the Conservatory's operating line, which was then closed.

## 7. LONG-TERM OBLIGATIONS

Detail of the changes in bonds, notes and compensated absences of the Conservatory for the years ended December 31, 2007 and 2006, were as follows:

|                              | <b>Balance</b>         |                      |                       | <b>Balance</b>         | <b>Amount</b>            |
|------------------------------|------------------------|----------------------|-----------------------|------------------------|--------------------------|
|                              | <b><u>12/31/06</u></b> | <b><u>Issued</u></b> | <b><u>Retired</u></b> | <b><u>12/31/07</u></b> | <b><u>Due Within</u></b> |
|                              |                        |                      |                       |                        | <b><u>One Year</u></b>   |
| Variable-rate tax free bonds | \$ -                   | 7,100,000            | -                     | 7,100,000              | -                        |
| 0.0% Promissory note         | 1,360,000              | -                    | (170,000)             | 1,190,000              | -                        |
| Compensated absences         | <u>86,378</u>          | <u>16,989</u>        | <u>(18,180)</u>       | <u>85,187</u>          | <u>18,361</u>            |
|                              | <u>\$ 1,446,378</u>    | <u>7,116,989</u>     | <u>(188,180)</u>      | <u>8,375,187</u>       | <u>18,361</u>            |

|                      | <b>Balance</b>         |                      |                       | <b>Balance</b>         | <b>Amount</b>            |
|----------------------|------------------------|----------------------|-----------------------|------------------------|--------------------------|
|                      | <b><u>12/31/05</u></b> | <b><u>Issued</u></b> | <b><u>Retired</u></b> | <b><u>12/31/06</u></b> | <b><u>Due Within</u></b> |
|                      |                        |                      |                       |                        | <b><u>One Year</u></b>   |
| 0.0% Promissory note | \$ 1,835,000           | -                    | (475,000)             | 1,360,000              | -                        |
| Compensated absences | <u>85,073</u>          | <u>18,713</u>        | <u>(17,408)</u>       | <u>86,378</u>          | <u>18,180</u>            |
|                      | <u>\$ 1,920,073</u>    | <u>18,713</u>        | <u>(492,408)</u>      | <u>1,446,378</u>       | <u>18,180</u>            |

*Bonds* – During 2007, the Conservatory issued \$7,100,000 of variable-rate tax-free bonds, through the Columbus-Franklin County Finance Authority. The proceeds of this issue are used for construction of new facilities. The bonds are secured by a letter of credit issued by a bank, and are redeemable prior to maturity at the option of the Conservatory. The Conservatory subsequently entered into interest rate swap agreements for \$5,600,000 of the outstanding bonds. By entering into the interest rate swaps, the

Conservatory agreed to receive interest at a variable rate and pay interest at a fixed rate. The weighted average fixed rate for the bonds subject to the swaps is 3.86% at December 31, 2007, increasing to 3.98% by 2014, as the swap agreements expire. The interest rate on the \$1,500,000 of outstanding bonds not subject to the swaps was 3.46% at December 31, 2007. Future maturities for the bonds, plus interest at the maximum rate of 10%, are as follows:

|           |    | <u>Principal</u> | <u>Interest</u>  |
|-----------|----|------------------|------------------|
| 2008      | \$ | -                | 710,000          |
| 2009      |    | 240,000          | 702,000          |
| 2010      |    | 250,000          | 677,667          |
| 2011      |    | 265,000          | 652,292          |
| 2012      |    | 275,000          | 625,458          |
| 2013-2017 |    | 1,620,000        | 2,673,250        |
| 2018-2022 |    | 2,075,000        | 1,761,458        |
| 2023-2027 |    | <u>2,375,000</u> | <u>593,208</u>   |
| Total     | \$ | <u>7,100,000</u> | <u>8,395,333</u> |

*Promissory Note* – During 2005, Friends obtained a promissory note for \$1,835,000 from a donor. The note automatically matures in December 2009, and may be prepaid at any time. The note must be prepaid upon the collection of restricted donations.

## 8. COMMITMENTS AND CONTINGENCIES

Amounts received or receivable from grantor agencies are subject to audit and adjustment by the grantor agencies. Any disallowed claims resulting from such audits could become a liability of the applicable fund. However, in the opinion of management, any such disallowed claims will not have a material adverse effect on the overall financial position of the Conservatory at December 31, 2007 and 2006.

## 9. RISK MANAGEMENT

The Conservatory maintains comprehensive insurance coverage with private carriers for real property, building contents, directors and officers' liability insurance and vehicles. Vehicle policies include liability coverage for bodily injury and property damage. In addition, the Conservatory provides medical benefits to most of its employees on a fully insured basis with an independent insurance company. The premium rate is calculated based on claim history and administrative costs. The Conservatory is part of the state-wide plan for workers' compensation insurance coverage. There were no changes to the above policies during the current fiscal year. Claims experience over the past three years indicates that there were no instances of losses exceeding insurance coverage.

## 10. ENDOWMENT FUNDS

In 1996, the Women's Sustaining Board created an Endowment Fund (the "Fund") for the Conservatory at the Columbus Foundation, an Ohio not-for-profit corporation. As of December 31, 2007 and 2006, the Fund has assets, recorded in other noncurrent assets, with a fair value of \$177,935 and \$173,868, respectively. The Fund is included in the Conservatory's financial statements.

In July 1999, the Conservatory created Friends of the Conservatory (“Friends”), a separate legal not-for-profit corporation, in accordance with section 501(c)(3) of the Internal Revenue Code, to support the common good of the general public through the support and assistance of and cooperation with the Conservatory. During 2005, Friends began raising support for the Conservatory’s Master Plan. The Master Plan is comprehensive strategic plan to promote programmatic and financial goals of the Conservatory. The support is donor restricted for use on the Master Plan. As of December 31, 2007 and 2006, net assets of \$7,774,999 and \$4,271,123, respectively, were restricted for this purpose.

In 2001, Annie’s Fund for the Creative Arts created an Endowment Fund for the Conservatory in the form of a collection of Koi (Japanese carp) fish. All donations received for the endowment fund are reserved for the care and support of these fish and their environment. At December 31, 2007 and 2006, the endowment was valued at \$54,991 and \$52,939, respectively.

In December 2002, the Master Plan Gateway Fund was established for gateway development in Franklin Park. All donations received for the endowment fund will be used to build gateways in Franklin Park. At December 31, 2007 and 2006, the fund was valued at \$9,905 and \$9,535, respectively.

In September 2006, the Growing to Green Endowment was established to support the annual program operations of the Conservatory’s Growing to Green Program. At December 31, 2007 and 2006, the fund was valued at \$31,055 and \$30,411, respectively.

## **11. FRANKLIN PARK CONSERVATORY WOMEN’S SUSTAINING BOARD**

*Revenue Recognition* – All contributions are considered to be available for unrestricted use unless restricted by the donor for specific purpose. Contributions received with donor-imposed restrictions are reported as temporarily restricted or permanently restricted support that increases those net asset classes. If a restriction is fulfilled in the same time period in which the contribution is received, the Women’s Board reports the support as restricted with a corresponding release in restriction.

*Net Assets* – As of December 31, 2007 and 2006, the Women’s Board had unrestricted net assets only.

*Financial Statement Presentation* – The Women’s Board is required to disclose, on a functional basis, costs associated with each program. Substantially all of the expenses incurred by the Women’s Board relate specifically to the Women’s Board primary program, to provide donations in support of services to meet the needs of the Conservatory. Any expenses incurred which do not directly relate to this program are deemed immaterial for financial statement purposes and therefore, are not shown separately.



**Clark, Schaefer, Hackett & Co.**  
CERTIFIED PUBLIC ACCOUNTANTS  
BUSINESS CONSULTANTS

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
*GOVERNMENT AUDITING STANDARDS***

To the Board of Trustees of the  
Franklin Park Conservatory Joint Recreation District:

We have audited the financial statements of the Franklin Park Conservatory Joint Recreation District (the "Conservatory") as of and for the year ended December 31, 2007, and have issued our report thereon dated June 26, 2008, which included a reference to other auditors who audited the financial statements of Franklin Park Conservatory Women's Sustaining Board, a discretely presented component unit of the Conservatory. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Conservatory's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Conservatory's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Conservatory's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned function, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.



Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance And Other Matters

As part of obtaining reasonable assurance about whether the Conservatory's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Conservatory in a separate letter dated June 26, 2008.

This report is intended solely for the information and use of the Board of Trustees and management, and is not intended to be and should not be used by anyone other than those specified parties.

*Clark, Schaefer, Hackett & Co.*

Cincinnati, Ohio  
June 26, 2008

# FRANKLIN PARK CONSERVATORY JOINT RECREATION DISTRICT

## Schedule of Prior Audit Findings

Year Ended December 31, 2007

### **Finding 2006-1 – Revenue Recognition**

*Condition:* The Conservatory restated net assets as of December 31, 2005 in the amount of \$3.3 million. This restatement was necessary due to errors in revenue recognition of nonexchange transactions specifically related to voluntary nonexchange transactions. The Conservatory's revenue recognition policies did not conform to generally accepted accounting principles.

*Current Status:* Corrected.

### **Finding 2006-2 – Revolving Credit Agreements**

*Condition:* The Ohio Revised Code indicates in Section 755.17 that a joint recreation district may issue bonds "for the purpose of acquiring lands or buildings, or extending, enlarging, or improving existing lands, facilities, or buildings for parks, playgrounds, playfields, gymnasiums, swimming pools, public baths, indoor recreation centers, or community centers, and for the equipment thereof." The Conservatory has entered into two revolving credit agreements with financial institutions to provide operating capital and capital for construction. It does not appear the Conservatory has statutory authority to enter such revolving credit agreements.

*Current Status:* Corrected.



**Mary Taylor, CPA**  
Auditor of State

**FRANKLIN PARK CONSERVATORY JOINT RECREATION DISTRICT**

**FRANKLIN COUNTY**

**CLERK'S CERTIFICATION**

**This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.**

*Susan Babbitt*

**CLERK OF THE BUREAU**

**CERTIFIED  
OCTOBER 14, 2008**