# UNIVERSITY HOUSING CORPORATION

## Financial Report for the Years Ended July 31, 2005 and 2004





Board of Directors University Housing Corporation One University Plaza Youngstown, Ohio 44555

We have reviewed the Independent Auditor's Report of the University Housing Corporation, Mahoning County, prepared by Ernst & Young LLP for the audit period August 1, 2004 through July 31, 2005. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The University Housing Corporation is responsible for compliance with these laws and regulations.

Betty Montgomeny

BETTY MONTGOMERY Auditor of State

January 3, 2006



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#### Report of Independent Auditors

Board of Directors University Housing Corporation

We have audited the accompanying statements of financial position of University Housing Corporation as of July 31, 2005 and 2004, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of University Housing Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the University Housing Corporation's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University Housing Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of University Housing Corporation as of July 31, 2005 and 2004, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 7, 2005 on our consideration of University Housing Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Ernst + Young LLP

October 7, 2005

#### STATEMENTS OF FINANCIAL POSITION

	<b>July 31</b> ,		
		2005	2004
ASSETS			
Current Assets			
Cash	\$	147,667	\$ 157,472
Restricted cash		83,959	299,527
Accounts receivable, net		27,144	28,427
Interest receivable		9,980	939
Accounts receivable-Youngstown State University		73,768	-
Restricted investments		2,613,366	2,686,506
Prepaid expenses		199,887	205,225
Total Current Assets		3,155,771	3,378,096
Property, Facilities, and Equipment		17,272,367	17,830,414
Other Assets			
Bond issue costs, net		371,187	 385,063
TOTAL ASSETS	\$	20,799,325	\$ 21,593,573
LIABILITIES & NET DEFICIT			
Liabilities			
Current Liabilities			
Accounts payable	\$	9,030	\$ 17,741
Accrued bond interest payable		69,191	71,074
Bonds payable, current portion		30,000	30,000
Capital lease payable, current portion		18,528	16,287
Prepaid rent		35,473	38,339
Due to Ambling Companies		9,626	9,626
Accounts payable - Youngstown State University		, _	120,000
Security deposits		98,588	127,097
Other accruals		22,985	10,501
Total Current Liabilities		293,421	440,665
Long Term Debt		_	_
Bonds payable		21,740,000	21,980,000
Interest rate swap		1,092,304	1,212,027
Loan payable - Youngstown State University Foundation		103,463	98,772
Capital lease payable		62,816	81,344
Total Long Term Debt		22,998,583	23,372,143
Total Liabilities		23,292,004	23,812,808
Unrestricted Net Deficit		(2,492,679)	(2,219,235)
TOTAL LIABILITIES & NET DEFICIT	\$	20,799,325	\$ 21,593,573
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#### University Housing Corporation

#### STATEMENTS OF ACTIVITIES

	Year ended July 31,		
		2005	2004
REVENUE			
Rental income	\$	1,848,418	\$ 2,025,003
Interest income		119,907	139,703
Other income		76,730	49,339
TOTAL REVENUE		2,045,055	2,214,045
EXPENSES			
Administrative		27,700	32,925
Contract services		34,657	32,753
Interest expense		901,567	884,525
Bond fees		258,925	258,223
Depreciation and amortization expense		571,923	541,194
Bad debt expense		65,997	61,974
Management fees		114,312	104,786
Advertising costs		13,672	21,405
Payroll and payroll-related		147,640	155,338
Accounting and legal		27,529	47,514
Repairs and maintenance		74,142	66,458
Insurance		51,860	59,963
Unit utilities expense		148,298	207,849
Start up costs		-	12,599
(Gain) loss on interest rate swap		(119,723)	18,302
TOTAL EXPENSES		2,318,499	2,505,808
NCREASE IN UNRESTRICTED NET DEFICIT		(273,444)	(291,763)
NRESTRICTED NET DEFICIT AT BEGINNING OF YEAR		(2,219,235)	(1,927,472)
NRESTRICTED NET DEFICIT AT END OF YEAR	\$	(2,492,679)	\$ (2,219,235)

#### **UNIVERSITY HOUSING CORPORATION**

#### STATEMENTS OF CASH FLOWS

	Year ended July 31,		
		2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES			
Increase in total net deficit	\$	(273,444)	\$ (291,763)
Adjustments to reconcile increase in total net deficit to net cash (used in) operating activities:			
Depreciation and amortization		571,923	541,194
Gain (loss) on interest rate swap		(119,723)	18,302
Changes in assets and liabilities:			
Accounts receivable, net		1,283	(28,427)
Interest receivable		(9,041)	17,057
Prepaid expenses		5,338	(33,188)
Accounts payable		(8,711)	(1,002,856)
Retainage payable		-	(412,750)
Accrued bond interest payable		(1,883)	1,531
Prepaid rent		(2,866)	38,339
Due to Ambling Companies		-	(1,950)
Loan payable - Youngstown State University Foundation		4,691	5,706
Accounts receivable/payable - Youngstown State University		(193,768)	115,100
Security deposits		(28,509)	5,397
Other accruals		12,484	10,501
NET CASH (USED IN) OPERATING ACTIVITIES		(42,226)	(1,017,807)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, facilities, and equipment		-	(1,722,712)
Proceeds from sale of restricted investments		73,140	3,099,881
NET CASH PROVIDED BY INVESTING ACTIVITIES		73,140	1,377,169
CASH FLOWS FROM FINANCING ACTIVITIES			
Principal payments on debt and capital lease		(256,287)	(33,841)
NET CASH (USED IN) FINANCING ACTIVITIES		(256,287)	(33,841)
NET (DECREASE) INCREASE IN CASH		(225,373)	325,521
CASH AT BEGINNING OF YEAR		456,999	131,478
CASH AT END OF YEAR	\$	231,626	\$ 456,999

The accompanying notes are an integral part of these financial statements.

#### Note 1 – Organization

#### **Nature of Business**

University Housing Corporation (the Corporation) was formed on July 18, 2001 to further the educational mission of Youngstown State University (University) by developing and owning housing for the students, faculty and staff of the University. Rental units are located in Youngstown, Ohio and house approximately 400 residents.

In accordance with Governmental Accounting Standards Board (GASB) Statement No. 39, Determining Whether Certain Organizations are Component Units, the Corporation's financial statements are included, as a discretely presented component unit, in Youngstown State University's annual financial report.

On May 1, 2002, the Corporation entered into a Agreement Development with **Ambling** Development Company Youngstown, L.L.C. (Ambling Development) to plan, design and construct a new student housing facility (The University Courtyard Project or Project); construction was completed at the end of August 2003. In addition, the Corporation entered into a Management Agreement with Ambling Management Company to manage the University Courtyard Apartments. 2002, the Corporation issued tax-exempt bonds with Mahoning County in order to finance the cost of The University Courtyard Project.

#### **Development Agreement**

Ambling Development received a development fee of \$1,200,000, of which \$530,769 was paid in fiscal year 2002, \$169,231 was paid in fiscal year 2003 and \$500,000 was paid in fiscal year 2004. The development fee was capitalized as a

component of the project and is being amortized over the life of the Project.

The Corporation owed Ambling Development fees of \$100 at July 31, 2005 and 2004 for reimbursement of certain expenses paid on the Corporation's behalf which are recorded in Due to Ambling Companies on the statement of financial position. The Corporation paid Ambling Development \$1,198 during fiscal year 2004 for reimbursement of payroll, architect fees and various zoning and permit fees.

#### **Management Agreement**

On May 1, 2002 the Corporation entered into a Agreement Management with Management Company (Ambling Management) to manage the operations of the student housing facility and act as its leasing agent. Management Agreement is effective August 1, 2003 and expires in 2008 and can be renewed annually thereafter. Under the Management Agreement, Ambling Management receives a monthly management fee of \$9,526. August 2003 management fee was expensed under start-up costs while the remaining \$104,786 of the fee for fiscal 2004 was expensed as management fees under operating The Corporation owed Ambling costs. Management \$9,526 at July 31, 2005 and 2004 for the July 2005 and 2004 management fees, respectively, which are recorded in Due to Ambling Companies on the statement of financial position. In fiscal year 2005, additional payments to Ambling Management included:

Reimbursement for:	Amount
Payroll and payroll related	\$ 147,640
Administrative expenses	6,591
Marketing and leasing	1,414
Total	\$ 155,645

### Note 2 – Summary of Significant Accounting Policies

#### Cash

The Corporation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

The Corporation maintains its cash balances in financial institutions. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. The Corporation's deposits may at times exceed the insured limit.

#### **Restricted Cash and Restricted Investments**

Restricted cash and restricted investments are required to be maintained per the Reimbursement Agreement (see Note 6). The Reimbursement Agreement limits the use of some of these amounts to principal and interest payments on the bonds. As of July 31, 2005 and 2004, \$2,697,325 and \$2,986,033, respectively, were recorded as restricted cash and investments for these purposes on the statement of financial position.

#### **Property, Facilities and Equipment**

Property, facilities and equipment are recorded at cost. Renewals and replacements of a routine nature are expensed, while those that extend or improve the life of existing properties are capitalized. Assets are depreciated by the straight-line method over their estimated useful lives once the assets have been placed into service (see Note 5). Leased equipment is amortized using the straight-line method over the shorter period of the lease term or the estimated useful life of the equipment.

The Corporation capitalizes interest in accordance with Financial Accounting Standard No. 62, Capitalization of Interest Cost in

Situations Involving Certain Tax-Exempt Borrowings and Certain Gifts and Grants (Statement 62), which requires the Corporation to capitalize interest costs of restricted tax-exempt borrowings less any interest earned on temporary investment of the proceeds of those borrowings from the date of borrowing until the specified qualifying assets acquired with those borrowings are ready for their intended use.

#### **Financial Instruments**

The carrying values of cash, accounts receivable, accounts payable and other short-term obligations approximate their carrying values due to the short-term nature of these financial instruments. The carrying values of the Corporation's long-term obligations approximate fair value.

#### **Bond Issue Costs**

The costs related to the issuance of bonds are capitalized and amortized using the straight-line method over the life of the bonds.

#### **Security Deposits**

Each tenant is required to pay a refundable security deposit. The security deposit or any portion thereof may be withheld for unpaid rent or damage in excess to normal wear and tear to the premises, common areas, major appliances and furnishings. The security deposit is recorded as a liability on the statement of financial position.

## Note 2 – Summary of Significant Accounting Policies, (continued)

#### **Derivatives and Hedging Activities**

The Corporation follows Financial Accounting Standard No. 133, Accounting for Derivative Instruments and Hedging Activities (Statement 133), which requires derivative financial instruments, such as interest rate swaps, to be recognized as assets or liabilities in the statement of financial position at fair value.

The fair value of the interest rate swap reflects the present value of the future potential gains (losses), if settlement were to take place. This derivative instrument is not designated as a hedging instrument, thus gains and losses on the derivative instrument are recognized in the statement of activities during the period of change (see Note 6).

#### **Net Assets**

The Corporation is required report to information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Temporarily restricted net assets are those whose use has been limited by donorimposed time or purpose restrictions. Permanently restricted net assets are net assets required by donor restriction or by law to be maintained by the Corporation in perpetuity. Unrestricted net assets are all other net assets.

#### **Advertising Costs**

The Corporation incurs advertising costs in the form of television, radio, newspaper and other print ads. Such costs are expensed as incurred. Advertising costs charged to expense were \$13,672 in fiscal year 2005 and \$21,405 in fiscal year 2004.

#### **Start Up Costs**

In accordance with Statement of Position 98-5, Reporting on the Costs of Start-Up Activities, the Corporation expenses all start-up activities including management fees, advertising costs, training costs, and travel expenses, when incurred.

#### **Federal Income Taxes**

The Corporation is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

#### Reclassification

Certain prior year amounts have been reclassified to conform to current year presentation.

#### Note 3 – Accounts Receivable

Accounts receivable are recorded at net realizable value with an allowance for doubtful accounts of \$12,000 at July 31, 2005 and \$1,500 at July 31, 2004. Uncollected balances are written off in the year turned over to collection. Recoveries of accounts written off are recorded in the year received.

#### Note 4 – Investments

Investments consist of the following as of July 31, 2005 and 2004:

	July 31, 2005	July 31, 2004
Guaranteed Investment Co	ontracts:	
MBIA	1,742,041	\$1,742,041
Other investments:		
Mutual funds	871,325	944,465
Total	\$2,613,366	\$2,686,506

The guaranteed investment contracts, which have non-readily determinable fair value, are recorded at cost plus accrued interest in the statements of financial position.

The Corporation has a Guaranteed Investment Contract in which U.S. Bank is authorized to invest in certain funds with MBIA Inc. (MBIA) pursuant to an agreement dated May 16, 2002. This investment is for the Debt Service Reserve Fund. MBIA pays interest at the rate of 5.8385% per annum.

#### Note 5 – Property, Facilities, and Equipment

Property, facilities and equipment are recorded at cost, net of accumulated depreciation. Recorded values as of July 31, 2005 and 2004 are as follows:

	July 31, 2005	July 31, 2004
Buildings	\$17,442,241	\$17,442,241
Other capital assets	915,491	915,491
Total cost	18,357,732	18,357,732
Less accumulated depreciation	(1,085,365)	(527,318)
Property, facilities and equipment, net	\$17,272,367	\$17,830,414

#### Note 6 – Long-Term Debt

In May 2002, the Corporation \$22,040,000 of County of Mahoning, Ohio Adjustable Rate Housing Revenue Bonds Series 2002 (Series 2002 Bonds). The proceeds were used to finance the construction, improvements, furnishing and equipping of the University Courtyard Project. The bonds bear interest at a variable rate determined weekly by BancOne Capital Markets, Inc. as Remarketing Agent based on the weekly tax-exempt index as determined by BancOne Capital Markets, and are due at various dates until 2033. These variable interest rates at July 31, 2005 and 2004 were 2.3% and 1.05%, respectively, with an average weekly rate of 1.92% during fiscal year 2005 and .96% during fiscal year 2004. The bonds are secured by the assignment of incomes and revenues of the Project of the Corporation.

The Series 2002 Bonds were issued pursuant to a Trust Indenture dated May 1, 2002 between Mahoning County (County) and the Trustee. In connection with the issuance of the Series 2002 Bonds, the Corporation entered into a Reimbursement Agreement with a bank. Under the terms of the Reimbursement Agreement, the

#### Note 6 – Long-Term Debt, (continued)

Corporation must establish and maintain a debt service reserve fund (\$1,742,041 at July 31, 2005 and 2004) and the Youngstown State University Foundation (Foundation or Guarantor) is required to guarantee the maintenance of the debt service fund and replenish any deficits on a semi-annual basis. No replenishments were required in fiscal years 2005 or 2004.

Additionally, under the of terms the Reimbursement Agreement, the Corporation entered into an Irrevocable Letter of Credit Agreement dated May 8, 2002, which is automatically renewed on an annual basis through fiscal 2007. The Foundation will provide a conditional full guaranty of the Letter of Credit only under conditions which would indicate a failure of the Project to attain a sustained cash flow sufficient to maintain service of the debt as outlined in the Letter of Credit Agreement. Under the terms of the Reimbursement Agreement, the Guarantor executed and delivered a Guaranty Agreement for payment of the Series 2002 Bonds, dated May 1, 2002.

Maturities of the bonds are as follows:

Year ending July 31,	Amount
2006	\$ 30,000
2007	60,000
2008	100,000
2009	130,000
2010	175,000
Thereafter	21,275,000
Total	\$21,770,000

The Corporation's objectives of its derivative instruments include managing the risk of increased debt service resulting from rising market interest rates, the risk of decreased surplus returns resulting from falling interest rates, and the management risk of an increase in the fair value of outstanding fixed rate obligations resulting from declining market interest rates. Consistent with its interest rate risk management objectives, the Corporation entered into an interest rate swap in May 2002 with a notional amount of \$20,715,000 at July 31, 2005 and \$20,745,000 at July 31, 2004. This swap agreement effectively changes the Corporation's interest rate exposure on its floating rate bonds to a fixed rate of 3.97%. The interest swap rate agreement matures in May 2012.

Under terms of the interest rate swap agreement, the Corporation makes payments calculated at a fixed rate of 3.97% to the counterparty of the swap. In return, the counterparty makes payments to the Corporation equal to 68% of 1-Month USD-LIBOR-BBA Index. Only the net difference in payments is exchanged with the counterparty. During fiscal year 2005 and 2004 the 1-Month USD-LIBOR-BBA Index ranged from 1.52% to 3.52% (3.52% at July 31, 2005) and 1.09% to 1.50% (1.50% at July 31, 2004), respectively.

The fair value of the swap agreement at July 31, 2005 and 2004 was \$1,092,304 and \$1,212,027, respectively, and is recorded as a liability on the statements of financial position. The change of \$119,723 in the fair value of the swap during fiscal year 2005 is recorded as a gain on interest rate swap (\$18,302 recorded as a loss in fiscal year 2004) in the statements of activities.



#### Note 6 – Long-Term Debt, (continued)

Total interest paid was \$887,051 and \$873,059 in fiscal year 2005 and fiscal year 2004, respectively.

#### Note 7 – Leases

In May 2002, the Corporation entered into a 40-year lease with Youngstown State University for land to develop the Project. The lease contains a renewal option to extend the term for an additional 40 years. Future minimum annual lease payments are \$100 per year over the life of the lease.

In November 2003, the Corporation entered into a 5-year capital lease for building equipment. As a result, property rights under the capital lease obligation totaling \$65,957 and \$86,251, net of accumulated depreciation, are included in property, facilities and equipment on the statement of financial position at July 31, 2005 and 2004, respectively. The net present value of future lease payments is recorded as a liability in the amount of \$81,344 and \$97,631 at July 31, 2005 and 2004, respectively. The future lease payments are as follows:

Year ending July 31,	Amount
2006	\$ 27,995
2007	27,995
2008	27,995
2009	18,664
	102,649
Less interest	(21,305)
Principal	\$ 81,344

#### **Note 8 - Related Party Transactions**

At times, an affiliated entity, Youngstown State University Foundation, pays expenses on behalf of the Corporation. Amounts owed to the affiliate are payable upon demand and bear interest at Prime Rate on the beginning date of each loan and fixed thereafter. As of July 31, 2005 and 2004, the interest rates averaged 4.75% on the outstanding loan payable of \$103,463 and \$98,772, respectively.

The University is committed to marketing the housing facility. In addition, the University annually awards housing scholarships to University students for a minimum of \$25,000.

Accounts receivable of \$73,768 from the University at July 31, 2005 represented reimbursements due the Corporation for fiscal year 2005 electricity billings. Accounts payable of \$120,000 due to the University at July 31, 2004 represented amounts owed for electric consumption.

Additional payments to Youngstown State University during fiscal year 2005 included:

Reimbursement for:	Amount
Telephone/Internet	\$ 56,408
Electricity	41,232
Ground rent	100
Total	<b>\$97,740</b>

#### **UNIVERSITY HOUSING CORPORATION**

## BOARD OF TRUSTEES at JULY 31, 2005

Tom Cavalier, President,

Secretary Butler, Wick and Company

Larry Fauver, President,

Trustee Greater Youngstown Area AFL-CIO

Earnest Perry, MD, Private Practice Physician

Trustee

John Pogue, Harrington, Hoppe and Mitchell, Ltd.

President/Treasurer

Richard Schiraldi, Cohen & Company

Trustee

Jan Strasfeld, Senior Vice President, Chamber Services, Vice President Youngstown/Warren Regional Chamber



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#### Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance With *Government Auditing Standards*

Board of Directors University Housing Corporation

We have audited the financial statements of University Housing Corporation (the Corporation) as of and for the year ended June 30, 2005, and have issued our report thereon dated October 7, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Corporation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended for the information and use of the Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.

Ernst & Young LLP



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800-282-0370

Facsimile 614-466-4490

## UNIVERSITY HOUSING CORPORATION MAHONING COUNTY

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

CERTIFIED JANUARY 17, 2006