

THE JEFFERSON HEALTH PLAN

FINANCIAL STATEMENTS
WITH REQUIRED SUPPLEMENTAL INFORMATION
AND INDEPENDENT AUDITORS' REPORT

JUNE 30, 2018



Big Thinking. Personal Focus.

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OHIO AUDITOR OF STATE **KEITH FABER**



March 19, 2019

The attached audit report was completed and prepared for release prior to the commencement of my term of office on January 14, 2019. Reports completed prior to that date contain the signature of my predecessor.

A handwritten signature in cursive script that reads "Keith Faber".

Keith Faber
Auditor of State
Columbus, Ohio

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Dave Yost • Auditor of State

Board of Directors
Jefferson Health Plan
2023 Sunset Blvd
Steubenville, Ohio 43952

We have reviewed the *Independent Auditors' Report* of the Jefferson Health Plan, Jefferson County, prepared by Schneider Downs & Co., Inc., for the audit period July 1, 2017 through June 30, 2018. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Jefferson Health Plan is responsible for compliance with these laws and regulations.

A handwritten signature in cursive script that reads "Robert R. Hinkle".

Robert Hinkle
Deputy Auditor of State

March 6, 2019

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INDEPENDENT AUDITORS' REPORT

Board of Directors
The Jefferson Health Plan
Steubenville, Ohio 43952

Report on the Financial Statements

We have audited the accompanying financial statements of The Jefferson Health Plan (the Consortium) as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Consortium's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Consortium's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Consortium's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinion.

Schneider Downs & Co., Inc.
www.schneiderdowns.com



One PPG Place, Suite 1700
Pittsburgh, PA 15222
TEL 412.261.3644
FAX 412.261.4876

65 E. State Street, Suite 2000
Columbus, OH 43215
TEL 614.621.4060
FAX 614.621.4062

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Consortium as of June 30, 2018 and the changes in its net financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require this presentation to include Management's Discussion and Analysis, Ten-Year Claims Development Information, the Schedule of the Consortium's Proportionate Share of the Net Pension Liability – Ohio Public Employees Retirement System – Traditional Plan, and the Schedule of the Consortium's Contributions to the Ohio Public Employees Retirement System – Traditional Plan, listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, consisting of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries to the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not opine or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to opine or provide any other assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 28, 2018, on our consideration of the Consortium's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Consortium's internal control over financial reporting and compliance.

Schneider Downs & Co., Inc.

Columbus, Ohio
December 28, 2018

**THE JEFFERSON HEALTH PLAN
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2018**

Our discussion and analysis of The Jefferson Health Plan's (the Consortium) financial performance provides an overview of the Consortium's financial activities for the fiscal year ended June 30, 2018. Management's Discussion and Analysis is intended to provide an overview of the Consortium's financial performance as a whole. The readers should also review the basic financial statements and the notes to the basic financial statements in conjunction with the Management's Discussion and Analysis.

FINANCIAL HIGHLIGHTS

- As described in Note 1 to the financial statements the Consortium has prepared their financial statements using the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) to meet the reporting requirements of the Ohio Administrative Code 117-2-03(B).
The Consortium's net position was \$111,658,313 and \$101,483,204 at June 30, 2018 and 2017, respectively. This represents an increase to the net position of \$10,175,109 from July 1, 2017 to June 30, 2018 and a decrease to the net position of \$11,618,887 from July 1, 2016 to June 30, 2017.
- The Consortium made an infrastructure loan to a member dated October 2017 in the amount of \$1,500,000. The infrastructure loan calls for sixty payments of \$26,687, including interest at 2.60%. The Consortium made an infrastructure loan to a member dated July 2016 in the amount of \$900,000. The first two payments, due in March and November of 2017, were \$72,799, including interest at 2.275%. Thereafter, payments of \$36,149 and \$72,799 are due each March and November, respectively, through November 2025. The member may make additional payments throughout the year. The member made an additional payment in September 2016. The Consortium received payments on the infrastructure loans of \$321,946 and \$81,336, which includes \$38,431 and \$18,457 of interest during fiscal years 2018 and 2017, respectively. Infrastructure loans are available only to allocated members of the Consortium who have been a member of the Consortium for at least two years and are in good standing. If a member meets the requirements, they may apply to obtain an infrastructure loan for the construction of new infrastructure or reconstruction, rehabilitation, restoration, or replacement projects. The net pension liability for the public employees retirement system was \$770,023 at June 30, 2018.
- For the fiscal year ended June 30, 2018, the Consortium had operating revenues of \$280,598,720 and operating expenses of \$270,000,439 with operating income of \$10,598,281. For the fiscal year ended June 30, 2018, the Consortium had investment losses of \$(468,663) and had interest income from infrastructure loans of \$45,491. For the fiscal year ended June 30, 2017, the Consortium had operating revenues of \$277,522,836, and operating expenses of \$289,717,438 with an operating loss of \$(12,194,602). For the fiscal year ended June 30, 2017, the Consortium had investment earnings of \$557,258 and had interest income from an infrastructure loan of \$18,457. Operating revenues were net of \$7,404,394 and \$3,091,244 due to moratoriums for the fiscal years ended June 30, 2018 and 2017, respectively. Operating revenues increased due to an increase in rebates and expenses decreased due to a decrease in claims.

USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements, notes to the financial statements and required supplemental information. The statement of net position and the statement of revenues, expenses, and change in net position provide information about the activities of the Consortium as a whole and present a longer-term view of the Consortium's finances.

**THE JEFFERSON HEALTH PLAN
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)
JUNE 30, 2018**

USING THIS ANNUAL REPORT (Continued)

- **Statement of Net Position** – statement includes Consortium assets and liabilities. The statement provides information about the nature and amount of resources (assets) owned by the Consortium, and obligations owed by the Consortium (liabilities) at June 30, 2018. The Consortium's net position is the difference between the assets and liabilities.

- **Statement of Revenues, Expenses, and Change in Net Position** – statement includes information on the Consortium's operating and non-operating revenue and expenses for the fiscal year ended June 30, 2018. Operating revenues consist primarily of contributions from members, and the major sources of operating expenses consist of claims payments and administrative fees. Non-operating revenue and expenses consist of investment earnings (losses) and infrastructure loan interest.

- **Statement of Cash flows** – statement is prepared on the direct method of reporting and provides information about the Consortium's cash receipts and cash disbursements. The statement is summarized with net change resulting from operating, investing, and financing activities.

CAPITAL ASSETS AND DEBT ADMINISTRATION

At June 30, 2018 and 2017, the Consortium had \$65,062 invested in two vehicles. The Consortium did not finance these vehicles. At June 30, 2018, the Consortium purchased intellectual property for \$2,196,000. Depreciation and amortization are calculated on the straight-line basis over the estimated useful lives of capital assets. Vehicles have useful lives of five years with total depreciation expense of \$13,012 and \$7,012 for the years ended June 30, 2018 and 2017, respectively. Intellectual property has a useful life of seven years with total amortization expense of \$156,858 for the fiscal year ended June 30, 2018. Intellectual property related to proprietary underwriting methodologies and models.

At June 30, 2018, the Consortium has an intellectual property payable of \$1,830,000 for consideration of rights and assignment of the intellectual property. At and during the fiscal year ended June 30, 2017, the Consortium had no debt outstanding.

BUDGET HIGHLIGHTS

The Consortium is not required to follow the budgetary provisions set forth in the Ohio Revised Code Chapter 5705.

CONTACTING THE CONSORTIUM'S FINANCIAL MANAGEMENT

This financial report is designated to provide citizens, taxpayers, and investors and creditors with a general overview of the Consortium's finances, and to show the Consortium's accountability for the money it received. If you have any questions about this report, or need additional information, contact the fiscal agent, Jefferson County Educational Service Center; attention: Don Donahue, 2023 Sunset Blvd., Steubenville, Ohio, 43952.

**THE JEFFERSON HEALTH PLAN
STATEMENT OF NET POSITION
June 30, 2018**

ASSETS

Non-capital assets		
Cash and cash equivalents	\$	8,710,344
Investments		133,535,306
Receivables:		
Accounts receivable		1,132,527
Investment income receivable		466,355
Other receivable		383,836
Infrastructure loan receivable		2,053,606
Interest income receivable - infrastructure loan		7,060
Prepaid expenses		71,094
Deposits		244,400
Total non-capital assets		<u>146,604,528</u>
 Capital assets net of accumulated depreciation and amortization		 <u>2,075,152</u>
Total assets	\$	<u><u>148,679,680</u></u>

LIABILITIES AND NET POSITION

Liabilities		
Accounts payable and other accrued liabilities	\$	245,612
Accrued payroll and payroll taxes		132,753
Reserve for claims		27,903,372
Intellectual property payable		1,830,000
Net pension liability		770,023
Unearned revenue		6,139,607
Total liabilities		<u>37,021,367</u>
 Net position		
Unrestricted		111,413,161
Investment in capital assets, net of related payable		245,152
Total net position		<u>111,658,313</u>
Total liabilities and net position	\$	<u><u>148,679,680</u></u>

The accompanying notes are an integral part of these financial statements.

THE JEFFERSON HEALTH PLAN
STATEMENT OF REVENUES, EXPENSES, AND CHANGE IN NET POSITION
For the Year Ended June 30, 2018

Operating revenues		
Contributions from members - net	\$	276,256,279
Rebates		3,959,440
Other revenues		383,001
	Total operating revenues	280,598,720
Operating expenses		
Claims expenses		239,093,648
Administrative fees		17,489,497
Depreciation and amortization		169,870
Affordable Care Act fees and taxes		63,611
Purchased services		1,433,755
Stop-loss premiums		660,466
Reimbursement of member balances		10,544,107
Life, vision, and EAP premiums		545,485
	Total operating expenses	270,000,439
	Operating income	10,598,281
Non-operating revenue (expenses)		
Investment losses		(468,663)
Infrastructure loan interest		45,491
	Total non-operating expenses	(423,172)
	Change in net position	10,175,109
Net position		
Beginning of year		101,483,204
Ending of year		\$ 111,658,313

The accompanying notes are an integral part of these financial statements.

**THE JEFFERSON HEALTH PLAN
STATEMENT OF CASH FLOWS
For the Year Ended June 30, 2018**

Cash Flows from Operating Activities	
Cash received from members	\$ 277,758,430
Cash received from other	10,000
Cash received from rebates	3,959,440
Cash paid to members	(10,544,107)
Cash paid for claims	(243,834,822)
Cash paid for administrative and general expenses	(18,917,812)
Net cash provided by operating activities	<u>8,431,129</u>
Cash Flows from Investing Activities	
Investment income received	1,752,151
Infrastructure loan interest received	38,431
Issuance of infrastructure loan	(1,500,000)
Receipts from infrastructure loan	283,515
Purchase of investments	(126,872,464)
Proceeds from sales and maturities of investments	107,558,950
Net cash used in investing activities	<u>(18,739,417)</u>
Cash Flows from Financing Activities	
Payments on intellectual property payable	<u>(366,000)</u>
Net cash used in financing activities	<u>(366,000)</u>
Net Decrease in Cash and Cash Equivalents	(10,674,288)
Cash and Cash Equivalents - Beginning of year	<u>19,384,632</u>
Cash and Cash Equivalents - End of year	<u>\$ 8,710,344</u>

A reconciliation of operating income to net cash provided by operating activities is as follows:

Reconciliation of Operating Income to Net Cash provided by Operating Activities	
Operating income	\$ 10,598,281
Adjustments to reconcile operating income to net cash provided by operating activities:	
Depreciation and amortization	169,870
Pension liability	770,023
Changes in assets and liabilities:	
Accounts receivable	452,117
Other receivable	557,558
Prepaid expenses	(15,091)
Accounts payable and other accrued liabilities	(105,025)
Accrued payroll and payroll taxes	102,717
Reserve for claims	(4,741,174)
Unearned revenue	641,853
Net cash provided by operating activities	<u>\$ 8,431,129</u>

The accompanying notes are an integral part of these financial statements.

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2018**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Description of the Entity

The Jefferson Health Plan (the Consortium) is a claims servicing pool established pursuant to Ohio Revised Code (ORC) Chapter 167 and Section 9.833. The legislative body of the Consortium is an assembly consisting of a designee from each of its 110 members. The membership of the assembly appoints a nine-member Board of Directors, which acts as the managerial body of the Consortium. The Consortium provides a cooperative program to administer medical, prescription, vision, and dental benefits for employees of participating entities and their eligible dependents. In connection with amendments to Ohio House Bill 64, the Consortium expanded its marketing efforts to other states where permitted by state law. During fiscal year 2018, the Consortium reached an agreement with a member in a state outside of Ohio as permitted by Ohio House Bill 64.

Member contributions are calculated to annually produce a sufficient sum of money within the self-insurance pool adequate to fund administrative expenses of the Consortium and to create adequate reserves for claims and allocated expenses. The Consortium has a stop-loss policy from a third party for claims in excess of \$1,500,000 per participant at June 30, 2018.

Besides standard monthly contributions, the Consortium may extend an assessment to each member based on a three year window calculation determined by an independent consultant. The calculation is based on the ratio of total expense to total income for each member during the previous three fiscal years ended June 30. Each participant's medical, prescription, vision, and dental balances are separately reviewed for potential assessments. Conversely, a participant may be eligible for a month or two-month waiver of its monthly contributions based on the above calculation.

A participant may withdraw from the Consortium or any particular benefits program. Four participants withdrew from the Consortium, while eighteen additional participants enrolled during the period July 1, 2017 through June 30, 2018. Twelve of the eighteen additional participants were from a former pooled member that withdrew from the Consortium during the current fiscal year.

The Consortium's management believes that this financial statement presents all activities for which the Consortium is financially accountable.

The Jefferson County Education Service Center acts as fiscal agent for the Consortium and is a separate reporting entity with separate financial statements. As the Jefferson County Education Service Center is the fiscal agent and a member of the Consortium, the amounts paid to the Jefferson County Education Service Center are considered related party transactions. For the fiscal year ended June 30, 2018, the Consortium had fiscal agent expenses of \$848,799, and \$0 in accounts payable and other accrued liabilities at June 30, 2018.

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

A. Description of the Entity (Continued)

The Board of Directors declared a one-time special dividend for certain eligible participating member organizations during fiscal year 2014. The one-time special dividend was still available for election by qualifying member organizations that have not previously made an election through June 30, 2018. The one-time special dividend was declared to have the effect of transferring the payment of run out claims for a period not longer than six months from the effective date of termination for the member organization to the Consortium.

Member organizations that take part in the one-time special dividend are required to execute a new agreement modifying their original agreement with the Consortium to permanently transfer their payment of run out claims for a period not longer than six months from the effective date of termination to the Consortium from the participating member organization in return for membership in the Consortium for three additional years. The one-time special dividend would transfer a substantial debt from member organizations to the Consortium. Members leaving the Consortium not having given a six month notice of termination are not eligible to participate. At June 30, 2018, forty-one members obtained the one-time special dividend.

B. Basis of Accounting

These financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP).

C. Cash and Cash Equivalents

The Consortium considers all highly liquid investments with an initial maturity of three months or less when purchased to be cash equivalents. Deposits are either (1) insured by the Federal Depository Insurance Corporation, (2) collateralized by securities specifically pledged by the financial institution to the Consortium, or (3) collateralized by the financial institution's public entity deposit pool.

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

D. Valuation of Investments

The Plan's investments are stated at fair value. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date.

Investment income or loss (including realized/unrealized gains and losses on investments, and interest) is recognized in the statement of revenues, expenses, and change in net position as a component of non-operating revenue (expenses).

Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term.

E. Receivables and Contributions

All receivables are shown net of an allowance for uncollectible amounts, if any. Receivables are recorded as an asset in the period that they are earned. Receivables are written off when deemed uncollectible. The Consortium had no uncollectible amounts at June 30, 2018.

All members are required to remit monthly contributions to the Consortium, which are used to pay claims and administrative expenses. The monthly contribution is determined for each member in accordance with the number of covered employees and dependents and the prior loss experience of the respective member group that is set each plan year. Member contributions are recorded in revenue in the period that they are earned. A premium moratoria is used to offset member cash remittals to the consortium and can be granted up to a three-month limit at any one time. A member may request a premium moratoria once they have achieved sufficient reserves in their account. Contributions from members are shown on the statement of revenues, expenses, and changes in net position net of approved premium moratorias. For the fiscal year ended June 30, 2018, members were granted moratorias of \$7,404,394.

F. Capital Assets

Capital assets, which consist of vehicles and intellectual property, are carried at cost, less accumulated depreciation and amortization. Depreciation and amortization are calculated on the straight-line basis over the estimated useful lives of depreciable assets. Vehicles have useful lives of five years and the intellectual property has a useful life of seven years. Costs of maintenance and repairs are charged to expense when incurred.

G. Reserve for Claims

Reserves for claims represent the Consortium's reserves for incurred claims, plus an estimate of provisions for loss development and claims incurred but not reported (IBNR) and allocated and unallocated loss adjustment expenses. See Note 6 for additional information related to the Consortium's reserve for claims.

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

H. Unearned Revenue

Unearned revenues represent contributions paid in advance of the coverage date by members at June 30, 2018. The contributions will be recognized as revenue in the month to which they pertain.

I. Net Position

Unrestricted net position consists of net position that does not meet the definition of “restricted” or “invested in capital assets, net of related payable.”

At June 30, 2018, the Consortium does not have a “restricted” net position.

J. Other Revenues

Other revenues recorded on the statement of revenues, expenses, and change in net position consist of promotional sponsorships and miscellaneous revenues.

K. Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

L. Budgetary Process

The budgetary process is not a requirement of the Consortium.

2. RISK MANAGEMENT

Self-Insurance

The Consortium is a claims servicing self-insurance pool organized under ORC Section 9.833 for the purpose of establishing and carrying out a cooperative program to administer medical, prescription, vision and dental benefits for employees of the participating entities and their eligible dependents. The Consortium contracts with third-party administrators to process and pay medical, prescription, vision, and dental claims incurred by its members.

The Consortium also purchases stop-loss coverage for claims in excess of a set amount for individual claims.

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

2. RISK MANAGEMENT (Continued)

Each member of the Consortium is obligated to pay a fee based on an estimate of the member's share of the Consortium costs for the fiscal year. Included in this estimate are claims by eligible employees, which are payable by each member, the member's share of the medical, prescription, vision and dental premiums, and their proportionate share of the administrative costs of the Consortium. The actual balance of each member's account is determined on a monthly basis. Each member is required to meet or exceed the claims that have been incurred but not reported and to maintain adequate reserves or current funding to meet or exceed their claims fluctuation reserve requirements. If a member is in a deficit position, the participating member has two fiscal years to make up a negative reserve amount or an insufficient IBNR and three fiscal years to make up insufficient claims fluctuation reserves.

Members are required to provide a six month notice of withdraw from the Consortium for the termination, allowing the Consortium time to determine any withdrawal balance owed to or by the departing member. Any outstanding reserve balances are held by the Consortium for a maximum period of six months to satisfy the payment of claims incurred before termination. The terminating member has the option to pay all of the claims incurred prior to the termination of membership so that any reserves could be released sooner. Members found to be in a deficit position wishing to leave the Consortium will be required to repay the deficit in full within 90 days of the effective withdrawal date. Additionally, such terminating member will be required to pay any claims incurred prior to termination notification.

3. INFRASTRUCTURE BANK

During 2016, the Consortium established an infrastructure bank for its members. In connection with amendments to Ohio House Bill 64 related to regional council of governments, the Consortium is permitted to facilitate projects with qualifying political subdivisions to address urgent local infrastructure needs through an establishment of an infrastructure bank. As of June 30, 2018, the Consortium had two outstanding infrastructure loans.

One of the outstanding infrastructure loans is to a member dated July 2016 in the amount of \$900,000 with payments of \$72,299 for March and November 2017, and \$36,149 and \$72,299 due each March and November starting March 2018, respectively, which includes interest of 2.275%, with a final payment scheduled for November 2025. The other outstanding infrastructure loan is to a member dated October 2017 in the amount of \$1,500,000 with payments of \$26,687, which includes interest of 2.60%, due each month with a final payment scheduled for October 2022. The infrastructure loans are collateralized by the projects for which the loans were made.

The aggregate annual maturities of the infrastructure loans for the five years and thereafter subsequent to June 30, 2018 are as follows:

2019	\$	381,313
2020		391,004
2021		401,018
2022		411,250
2023		206,619
Thereafter		262,402
Total	\$	<u>2,053,606</u>

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS

Concentration of Credit Risk

Concentration of credit risk is the risk of inability to recover the value of deposits, investments, or collateral securities in the possession of an outside party. Investment managers are expected to maintain diversified portfolios by sector and issuer. The Consortium has no more than 5% of the fixed income portfolio invested in the securities of any one issuer.

Investments of the Consortium are comprised of the following at June 30, 2018:

	Cost	Market
Bonds	\$ 134,952,879	\$ 133,535,306

Interest Rate Risk

Interest rate risk is the risk that an interest rate change could adversely affect an investment's fair value. The Consortium does not have a policy to limit interest rate risk. The reporting of effective duration in the table below quantifies, to the fullest extent possible, the interest rate risk of the Consortium's fixed income assets.

At June 30, 2018, the Consortium had the following investment maturities:

<u>Investment Type</u>	<u>Investment Maturities</u>					
	<u>Fair Value</u>	<u>6 Months or Less</u>	<u>7 to 12 Months</u>	<u>13 to 18 Months</u>	<u>19 to 24 Months</u>	<u>Greater than 24 Months</u>
Bonds	\$ 133,535,306	\$ 24,882,950	\$ 10,468,577	\$ 11,401,785	\$ 9,792,554	\$ 76,989,440

Investment income (loss) on the Consortium's investments is summarized as follows for the fiscal year ended June 30, 2018:

Interest income	\$ 1,752,151
Net unrealized and realized loss on investments	(2,220,814)
Net investment losses	\$ (468,663)

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Credit Risk

Credit risk is the risk that an issuer or counterparty to an investment will be unable to fulfill its obligations. The Consortium exposure to credit risk on fixed income securities, based on Standard & Poor's Quality Ratings, is as follows at June 30, 2018:

AA+	\$	106,652,836
A1+		9,962,750
A1		14,920,200
AAA		1,999,520
	Total	\$ 133,535,306

Money-Weighted Rate of Return

The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested. For the fiscal year ended June 30, 2018, the annual money-weighted rate of return on investments, net of investment expense, was 1.45%.

Fair Value Measurements

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels are described as follows:

Level 1. Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Consortium has the ability to access.

Level 2. Inputs to the valuation methodology include:

- a. Quoted prices for similar assets or liabilities in active markets;
- b. Quoted prices for identical or similar assets or liabilities in inactive markets;
- c. Inputs other than quoted prices that are observable for the asset or liability;
- d. Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Level 3. Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2018.

Bonds: Valued using pricing models that maximize the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Consortium believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies and assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth, by level, within the fair value hierarchy, the Consortium's assets carried at fair value:

<u>Description</u>	<u>Total</u>	<u>Fair Value Measurements at</u>		
		<u>June 30, 2018</u>		
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Bonds:				
Bank and Finance	\$ 14,917,150	-	\$ 14,917,150	-
Government Agency	93,545,986	-	93,545,986	-
Industrial	9,965,800	-	9,965,800	-
Municipal	1,999,520	-	1,999,520	-
Treasury	<u>13,106,850</u>	<u>-</u>	<u>13,106,850</u>	<u>-</u>
Total	<u>\$ 133,535,306</u>	<u>-</u>	<u>\$ 133,535,306</u>	<u>-</u>

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

5. CAPITAL ASSETS

Capital assets activity for the fiscal year ended June 30, 2018 was as follows:

<u>Capital Assets</u>	<u>Balance July 1, 2017</u>	<u>Additions</u>	<u>Disposals</u>	<u>Balance June 30, 2018</u>
Vehicles	\$ 65,062	\$ -	-	\$ 65,062
Intellectual property	-	2,196,000	-	2,196,000
Total Gross property	<u>65,062</u>	<u>2,196,000</u>	<u>-</u>	<u>2,261,062</u>
Accumulated depreciation/amortization	(16,040)	(169,870)	-	(185,910)
Net	<u>\$ 49,022</u>	<u>\$ 2,026,130</u>	<u>-</u>	<u>\$ 2,075,152</u>

On January 1, 2018, the Consortium purchased intellectual property for \$2,196,000. The Consortium has all rights, title, and interest in the intellectual property. The Consortium has a license to use the intellectual property until December 31, 2024. See Note 10 regarding the consideration for the sale of rights and assignment of the intellectual property.

6. RESERVE FOR CLAIMS

The IBNR claims (actuarial liability) at June 30 are used by the Consortium to help determine the rates to charge members. Additionally, the estimation of IBNR, as of a valuation date, allows the consortium to compare the liability to the funds reserved and to determine whether the amounts reserved meet the requirements of ORC Section 9.833. The Consortium has also established a formal funding policy for claims fluctuation reserves to aid in tempering potential significant fluctuations in premiums and contribution levels that may be required. The IBNR claims liability are based on actuarial assumptions that produce a liability estimate consistent with the plan of benefits in force and with administrative practices and have been calculated on actuarial assumptions that are reasonable and appropriate under the circumstances. Premium charges to members are based on calculations provided by the Consortium's Actuary.

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

6. RESERVE FOR CLAIMS (Continued)

The following table represents changes in the reserve for unpaid claims for the Consortium for the fiscal year ended June 30, 2018.

Reserves for Unpaid Claims and Claim	
Adjustment Expenses - Beginning of year	\$ 32,644,546
Incurred Claims and Claim Adjustment Expenses	
Provision for claims incurred in current year	238,693,876
Change in provision for claims incurred in prior years	<u>399,772</u>
Total incurred claims and claim adjustment expenses	239,093,648
Payments	
Claims and claim adjustment expenses paid for claims incurred in current year	(210,790,504)
Claims and claim adjustment expenses paid for claims incurred in prior years	<u>(33,044,318)</u>
Total payments	<u>(243,834,822)</u>
Reserves for Unpaid Claims and Claim	
Adjustment Expenses - End of year	<u>\$ 27,903,372</u>

7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN

On March 1, 2017, the Consortium had personnel who became eligible to participant in the Ohio Public Employees Retirement System (OPERS).

Net Pension Liability

The net pension liability reported on the statement of net position represents a liability to employees for pensions. Pensions are a component of exchange transactions—between an employer and its employees—of salaries and benefits for employee services. Pensions are provided to an employee—on a deferred-payment basis—as part of the total compensation package offered by an employer for employee services each financial period. The obligation to sacrifice resources for pensions is a present obligation because it was created as a result of employment exchanges that already have occurred.

The net pension liability represents the Consortium's proportionate share of each pension plan's collective actuarial present value of projected benefit payments attributable to past periods of service, net of each pension plan's fiduciary net position. The net pension liability calculation is dependent on critical long-term variables, including estimated average life expectancies, earnings on investments, cost of living adjustments and others. While these estimates use the best information available, unknowable future events require adjusting this estimate annually.

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)

The ORC limits the Consortium's obligation for this liability to annually required payments. The Consortium cannot control benefit terms or the manner in which pensions are financed; however, the Consortium does receive the benefit of employees' services in exchange for compensation including pension.

Governmental Accounting Standards Board (GASB) 68 assumes any net pension liability is solely the obligation of the employer, because (1) they benefit from employee services; and (2) State statute requires all funding to come from these employers. All contributions to date have come solely from these employers (which also includes costs paid in the form of withholdings from employees). State statute requires the pension plans to amortize unfunded liabilities within 30 years. If the amortization period exceeds 30 years, each pension plan's board must propose corrective action to the State legislature. Any resulting legislative change to benefits or funding could significantly affect the net pension liability. Resulting adjustments to the net pension liability would be effective when the changes are legally enforceable.

The proportionate share of each plan's unfunded benefits is presented as a *net pension liability* on the accrual basis of accounting. Any liability for the contractually-required pension contribution outstanding at the end of the year is included in *accounts payable and accrued liabilities* on the accrual basis of accounting.

Plan Description – OPERS

Plan Description - Consortium employees participate in OPERS. OPERS administers three separate pension plans. The Traditional Pension Plan is a cost-sharing, multiple-employer defined benefit pension plan. The Member-Directed Plan is a defined contribution plan and the Combined Plan is a cost-sharing, multiple-employer defined benefit pension plan with defined contribution features. While members (e.g. Consortium employees) may elect the Member-Directed Plan and the Combined Plan, substantially all employee members are in OPERS' Traditional Pension Plan.

OPERS provides retirement, disability, survivor and death benefits, and annual cost of living adjustments to members of the Traditional Pension Plan. Authority to establish and amend benefits is provided by Chapter 145 of the ORC. OPERS issues a stand-alone financial report that includes financial statements, required supplementary information and detailed information about OPERS' fiduciary net position that may be obtained by visiting <https://www.opers.org/financial/reports.shtml>, by writing to the Ohio Public Employees Retirement System, 277 East Town Street, Columbus, Ohio 43215-4642, or by calling 800-222-7377.

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

**7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)**

Senate Bill (SB) 343 was enacted into law with an effective date of January 7, 2013. In the legislation, members were categorized into three groups with varying provisions of the law applicable to each group. The following table provides age and service requirements for retirement and the retirement formula applied to final average salary (FAS) for the three member groups under the Traditional Pension Plan as per the reduced benefits adopted by SB 343 (see OPERS CAFR referenced above for additional information):

Group A Eligible to retire prior to January 7, 2013 or five years after January 7, 2013	Group B 20 years of service credit prior to January 7, 2013 or eligible to retire ten years after January 7, 2013	Group C Members not in other Groups and members hired on or after January 7, 2013
State and Local Age and Service Requirements: Age 60 with 60 months of service credit or Age 55 with 25 years of service credit	State and Local Age and Service Requirements: Age 60 with 60 months of service credit or Age 55 with 25 years of service credit	State and Local Age and Service Requirements: Age 57 with 25 years of service credit or Age 62 with 5 years of service credit
Formula: 2.2% of FAS multiplied by years of service for the first 30 years and 2.5% for service years in excess of 30	Formula: 2.2% of FAS multiplied by years of service for the first 30 years and 2.5% for service years in excess of 30	Formula: 2.2% of FAS multiplied by years of service for the first 35 years and 2.5% for service years in excess of 35

FAS represents the average of the three highest years of earnings over a member's career for Groups A and B. Group C is based on the average of the five highest years of earnings over a member's career.

Members who retire before meeting the age and years of service credit requirement for unreduced benefits receive a percentage reduction in the benefit amount.

When a benefit recipient has received benefits for 12 months, an annual cost of living adjustment (COLA) is provided. This COLA is calculated on the base retirement benefit at the date of retirement and is not compounded. For those retiring prior to January 7, 2013, the COLA will continue to be a 3% simple annual COLA. For those retiring subsequent to January 7, 2013, beginning in calendar year 2019, the COLA will be based on the average percentage increase in the Consumer Price Index, capped at 3%.

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

**7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)**

Funding Policy - The ORC provides statutory authority for member and employer contributions as follows:

	State and Local (%)
2017 Statutory Maximum Contribution Rates	
Employer	14.0
Employee	10.0
2017 Actual Contribution Rates	
Employer:	
Pension	13.0
Post-employment Health Care Benefits	1.0
Total Employer	14.0
Employee	10.0

Employer contribution rates are actuarially determined and are expressed as a percentage of covered payroll.

The Consortium's contractually required contribution for the Traditional Pension Plan was \$160,947 for the fiscal year June 30, 2018. Of this amount, \$16,932 is reported as accounts payable and accrued liabilities at June 30, 2018.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

The net pension liability for the OPERS was measured as of December 31, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Consortium's proportion of the net pension liability was based on the Consortium's share of contributions to the pension plan relative to the contributions of all participating entities.

**THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018**

**7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)**

Following is information related to the proportionate share and pension expense:

	OPERS
Proportionate Share of the Net Pension Liability	\$ 770,023
Proportion of the Net Pension Liability	0.0048330%
Change in Proportionate Share Pension Expense	First Year \$ 770,023

At June 30, 2018, the Consortium reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	OPERS
Deferred outflows of resources	
Change in assumptions	\$ 91,548
Change in Consortium proportion share and difference in employer contributions	538,180
Consortium contributions subsequent to the measurement date	160,947
Total deferred outflows of resources	\$ 790,675
 Deferred inflows of resources	
Differences between expected and actual experience	\$ 14,314
Changes in employer's proportionate percentage/ difference between employer contributions	164,461
Total deferred inflows of resources	\$ 178,775

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)

Other amounts reported as deferred outflows (inflows) of resources related to pension will be recognized in pension expense as follows:

	OPERS
Fiscal Year Ended December 31:	
2019	\$ 343,958
2020	259,496
2021	(84,922)
2022	(67,579)
2023	-
Thereafter	-
Total	\$ 450,953

Actuarial Assumptions - OPERS

Actuarial valuations of an ongoing plan involve estimates of the values of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and cost trends. Actuarially determined amounts are subject to continual review or modification as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employers and plan members) and include the types of benefits provided at the time of each valuation. The total pension liability in the December 31, 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Assumptions	December 31, 2017 Valuation
Wage inflation	3.25%
Future salary increases, Including inflation	3.25% to 10.75%
COLA or Ad Hoc COLA	Pre 1/7/2013 retirees: 3% simple; Post 1/7/2013 retirees: 3% simple through 2018, then 2.15% simple
Investment rate of return	7.50%
Actuarial cost method	Individual entry age
Mortality tables	RP-2014

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)

Mortality rates are based on the RP-2014 Healthy Annuitant mortality table. For males, Healthy Annuitant Mortality tables were used, adjusted for mortality improvement back to the observation period base of 2006 and then established the base year as 2015. For females, Healthy Annuitant Mortality tables were used, adjusted for mortality improvements back to the observation period base year of 2006 and then established the base year as 2010. The mortality rates used in evaluating disability allowances were based on the RP-2014 Disabled mortality tables, adjusted for mortality improvement back to the observation base year of 2006 and then established the base year as 2015 for males and 2010 for females. Mortality rates for a particular calendar year for both healthy and disabled retiree mortality tables are determined by applying the MP-2015 mortality improvement scale to the above described tables.

The most recent experience study was completed for the five year period ended December 31, 2015.

The long-term rate of return on defined benefit investment assets was determined using a building block method in which best-estimate ranges of expected future real rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected real rate of return by weighting the expected future real rates of return by the target asset allocation percentage, adjusted for inflation.

The allocation of investment assets with the Defined Benefit portfolio is approved by the OPERS Board of Trustees as outlined in the annual investment plan. Plan assets are managed on a total return basis with a long-term objective of achieving and maintaining a fully funded status for the benefits provided through the defined benefit pension plans. The table below displays the Board approved asset allocation policy for 2017 and the long-term expected real rates of return:

<u>Asset Class</u>	<u>Target Allocation (%)</u>	<u>Weighted Average Long-Term Expected Real Rate of Return (Arithmetic)(%)</u>
Fixed income	23.00	2.20
Domestic equities	19.00	6.37
Real estate	10.00	5.26
Private equity	10.00	8.97
International equities	20.00	7.88
Other investments	18.00	5.26
Total	<u>100.00</u>	<u>5.66</u>

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

7. PUBLIC EMPLOYEES RETIREMENT SYSTEM DEFINED BENEFIT PENSION PLAN
(Continued)

Discount Rate

The discount rate used to measure the total pension liability was 7.5%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and those of the contributing employers are made at the contractually required rates, as actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefits payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Consortium's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following table presents the Consortium's proportionate share of the net pension liability calculated using the current period discount rate assumption of 7.5%, as well as what the Consortium's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one-percentage-point lower (6.5%) or one percentage - point higher (8.5%) than the current rate:

	1% Decrease (6.50%)	Current Discount Rate (7.50%)	1% Increase (8.50%)
Consortium's proportionate share of the net pension liability	\$ 1,367,370	\$ 770,023	\$ 272,021

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

8. POST-EMPLOYMENT BENEFITS

Plan Description - OPERS administers three separate pension plans: The Traditional Pension Plan (a cost-sharing, multiple-employer defined benefit pension plan); the Member Directed Plan (a defined contribution plan); and the Combined Plan (a cost-sharing, multiple-employer defined benefit pension plan) that has elements of both a defined benefit and defined contribution plan.

OPERS maintains a cost-sharing, multiple-employer defined benefit post-employment health care trust which funds multiple health care plans including medical coverage, prescription drug coverage, and deposits to a Health Reimbursement Arrangement to qualifying benefit recipients of both the Traditional Pension and the Combined plans. This trust is also used to fund health care for Member Directed Plan participants in the form of a Retiree Medical Account (RMA). At retirement or refund, Member-Directed Plan participants may be eligible for reimbursement of qualified medical expenses from their vested RMA balance.

In order to qualify for health care coverage, age-and-service retirees under the Traditional Pension and Combined plans must have 20 or more years of qualifying Ohio service credit. Health care coverage for disability benefit recipients and qualified survivor benefit recipients is available. The health care coverage provided by OPERS meets the definition of an Other Post-Employment Benefit (OPEB) as described in GASB Statement 45. Please see the Plan Statement in the OPERS 2016 CAFR for details.

The ORC permits, but does not require, OPERS to provide health care to its eligible benefit recipients. Authority to establish and amend health care coverage is provided to the OPERS Board of Trustees (OPERS Board) in Chapter 145 of the ORC.

Disclosures for the healthcare plan are presented separately in the OPERS financial report which may be obtained by visiting <https://www.opers.org/financial/reports.shtml>, writing to OPERS, 277 East Town Street, Columbus, OH 43215-4642 or by calling (614) 222-5601 or (800) 222-7377.

Funding Policy – The ORC provides the statutory authority requiring public employers to fund health care through their contributions to OPERS. A portion of each employer's contributions to OPERS may be set aside to fund OPERS health care plans.

Employer contribution rates are expressed as a percentage of the covered payroll of active employees. In 2017, state and local government employers contributed 14.00% of covered payroll. Each year the OPERS Board determines the portion of the employer contribution rate that will be set aside for the funding of the postemployment health care benefits. The portion of employer contributions allocated to fund post-employment healthcare for members in the Traditional Plan for 2017 was 1.00%. As recommended by OPERS actuary, the portion of employer contributions allocated to health care beginning January 1, 2018 decreased to 0.0%. The OPERS Board is also authorized to establish rules for the retiree or their surviving beneficiaries to pay a portion of the health care provided. Payment amounts vary depending on the number of covered dependents and the coverage selected.

Actual employer contributions for fiscal year ended 2018 which were used to fund post-employment benefits was approximately \$9,000.

THE JEFFERSON HEALTH PLAN
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2018

9. COMPENSATED ABSENCES

Consortium employees earn vacation and sick leave at varying rates depending on contractual agreements. Unless otherwise provided in the employee's contract, unused vacation leave in a given contract year shall be lost and cannot be carried-over into a subsequent year of employment.

Sick leave may be accrued up to two hundred (200) days. However, earned but unused sick leave benefits are payable only upon retirement from the Consortium with ten or more years of service with the state, any political subdivision or any combination thereof. The amount of sick leave benefit payable at retirement is one fourth of the value of the accrued but unused sick leave (capped at fifty (50) days).

10. INTELLECTUAL PROPERTY PAYABLE

As of January 1, 2018, the Consortium entered into an Intellectual Property Sale Agreement. According to this agreement, the Consortium acquires the rights, title, and interest in the identified intellectual property and gains exclusive use, except as otherwise provided within the contract. The Consortium shall pay the sum of \$2,196,000 with payments of \$366,000 per year with the final payment scheduled in 2023 for the consideration of the rights and assignments. Intellectual property relates to proprietary underwriting methodologies and models.

At June 30, 2018, the Consortium had \$1,830,000 of intellectual property payable outstanding.

11. CONTINGENCIES

As of December 28, 2017, the Consortium has been involved in a dispute with the Ohio Public Entity Consortium Healthcare Cooperative (OPEC-HC) and certain of its members concerning administration of health care benefits. In June 2014, OPEC-HC joined the Consortium by signing the membership agreement to administrate the OPEC-HC Pool. In June 2017, OPEC-HC's Board of Directors terminated the Consortium as its administrator, effective July 1, 2017. Certain members of OPEC-HC, as Plaintiffs, filed suit to challenge this action and to seek damages against OPEC-HC and its broker agent. The Consortium was later added to the suit whereby the plaintiffs are requesting a complete and detailed accounting of all money received and expended by the Consortium and OPEC-HC as it relates to the plaintiffs, as well as a declaratory judgment that the Consortium may not impose any monetary penalties against the Plaintiffs.

The case is currently in the discovery phase. The Consortium intends to vigorously defend itself, and potentially pursue the recovery of funds, which it believes are owed, by OPEC-HC and the OPEC-HC membership. At this stage of the proceedings, the Consortium cannot conclude with any degree of legal certainty the outcome of the case.

12. SUBSEQUENT EVENTS

The Consortium has evaluated all events or transactions subsequent to the statement of net position date of June 30, 2018 through December 28, 2018, which is the date these financial statements were available to be issued, and determined that there are no subsequent events that require disclosure.

Required Supplemental Information

**THE JEFFERSON HEALTH PLAN
CLAIMS DEVELOPMENT
JUNE 30, 2018**

Claims Development Information

The following table illustrates how the Consortium's earned revenue and investment income compare to related costs of loss and other expenses assumed by the Consortium as of the end of each of the last 10 years. The columns of the table show data for successive policy years.

The rows of the table are defined as follows:

1. This line shows the total of each fiscal year's earned contribution revenue and investment revenue, contribution revenue ceded to excess insurers, and net earned contribution revenue and reported investment revenue.
2. This line shows each fiscal year's other operating costs of the Consortium including overhead and claims expense not allocable to individual claims.
3. This line shows the Consortium's gross incurred claims and allocated claim adjustment expenses, claims assumed by excess insurers, and net incurred claims and allocated adjustment expenses (both paid and accrued) as originally reported at the end of the first year in which the event that triggered coverage under the contract occurred (called policy year).
4. This section of 10 rows shows the cumulative net amounts paid as of the end of successive years for each policy year.
5. This line shows the latest re-estimated amount of claims assumed by excess insurers as of the end of the current year for each accident year.
6. This section of 10 rows shows how each policy year's net incurred claims increased or decreased as of the end of successive years. This annual re-estimation results from new information received on known claims, re-evaluation of existing information on known claims, as well as emergence of new claims not previously known.
7. This line compares the latest re-estimated net incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of net claims cost is greater or less than originally thought. As data for individual policy years matures, the correlation between original estimates and re-estimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

**THE JEFFERSON HEALTH PLAN
SCHEDULE OF CLAIMS DEVELOPMENT**

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1. Required contributions and investment income:										
Earned	\$ 135,428,856	\$ 168,824,791	\$ 155,562,774	\$ 129,085,873	\$ 180,427,044	\$ 242,496,728	\$ 275,786,307	\$ 275,786,307	\$ 275,786,307	\$ 275,787,616
Ceded	4,343,051	5,936,989	7,024,558	3,704,364	4,365,154	5,208,571	3,091,244	3,091,244	3,091,244	7,404,394
Net	131,085,805	162,887,802	148,538,216	125,381,509	176,061,890	237,288,157	272,695,063	272,695,063	272,695,063	268,383,222
2. Expenses other than allocated claim adjustment expenses										
Expenses other than allocated claim adjustment expenses	13,876,444	13,556,724	14,226,106	12,099,161	17,793,432	17,678,574	22,170,930	17,678,574	22,170,930	20,362,684
3. Estimated claims and allocated claim adjustment expenses - End of policy year:										
Incurred:	118,884,608	113,056,190	110,499,438	116,656,705	164,313,118	219,007,551	264,496,467	219,007,551	264,496,467	238,759,720
Ceded:	1,357,227	1,150,157	814,924	413,646	12,259	279,886	1,486,412	279,886	1,486,412	65,844
Net	117,527,381	111,906,033	109,684,514	116,243,059	164,300,859	218,727,665	263,010,055	218,727,665	263,010,055	238,693,876
4. Cumulative paid claims and allocated claim adjustment expenses										
End of policy year	100,967,271	95,439,280	94,918,262	104,814,284	146,486,040	192,470,710	230,385,509	192,470,710	230,385,509	210,790,504
One year later	113,447,764	106,924,136	106,912,856	116,640,750	160,932,916	213,272,208	263,429,827	213,272,208	263,429,827	-
Two years later	113,466,750	107,118,432	106,944,683	116,691,166	161,058,258	213,272,208	-	213,272,208	-	-
Three years later	113,466,750	107,118,432	106,944,683	116,691,166	161,058,258	-	-	-	-	-
Four years later	113,466,750	107,118,432	106,944,683	116,691,166	-	-	-	-	-	-
Five years later	113,466,750	107,118,432	106,944,683	-	-	-	-	-	-	-
Six years later	113,466,750	107,118,432	-	-	-	-	-	-	-	-
Seven years later	-	-	-	-	-	-	-	-	-	-
Eight years later	-	-	-	-	-	-	-	-	-	-
Nine years later	-	-	-	-	-	-	-	-	-	-
Re-estimated ceded claims and expenses	1,357,227	1,150,157	814,924	413,646	12,259	279,886	1,486,412	279,886	1,486,412	65,844
5. Re-estimated ceded claims and expenses										
Re-estimated incurred claims and allocated claim adjustment expenses	117,527,381	111,906,033	109,684,514	116,243,059	164,300,859	218,727,665	263,010,055	218,727,665	263,010,055	238,693,876
End of policy year	113,447,764	106,924,136	106,912,856	116,640,750	160,932,916	213,272,208	263,409,827	213,272,208	263,409,827	-
One year later	113,466,750	107,118,432	106,944,683	116,691,166	161,058,258	213,272,208	-	213,272,208	-	-
Two years later	113,466,750	107,118,432	106,944,683	116,691,166	161,058,258	-	-	-	-	-
Three years later	113,466,750	107,118,432	106,944,683	116,691,166	-	-	-	-	-	-
Four years later	113,466,750	107,118,432	106,944,683	-	-	-	-	-	-	-
Five years later	113,466,750	107,118,432	106,944,683	-	-	-	-	-	-	-
Six years later	113,466,750	107,118,432	-	-	-	-	-	-	-	-
Seven years later	-	-	-	-	-	-	-	-	-	-
Eight years later	-	-	-	-	-	-	-	-	-	-
Nine years later	-	-	-	-	-	-	-	-	-	-
(Depreciate) increase in estimated incurred claims and allocated claim adjustment expenses subsequent to initial policy year end	\$ 4,060,631	\$ 4,787,601	\$ 2,739,831	\$ (448,107)	\$ 3,242,601	\$ 5,455,456	\$ (399,772)	\$ 5,455,456	\$ (399,772)	\$ -

* The effect and cost to recreate financial information for the previous two years was not practical.
** Additional years will be displayed as they become available.

**THE JEFFERSON HEALTH PLAN
SCHEDULE OF THE CONSORTIUM'S PROPORTIONATE
SHARE OF THE NET PENSION LIABILITY
OHIO PUBLIC EMPLOYEES RETIREMENT SYSTEM - TRADITIONAL PLAN**

*/**

2018

Traditional pension plan

Consortium's proportion of the net pension liability	0.004833 %
Consortium's proportionate share of the net pension liability	\$ 770,023
Consortium's covered payroll	\$ 1,238,054
Consortium's proportionate share of the net pension liability as a percentage of its covered payroll	62.20 %
Plan fiduciary net position as a percentage of the total pension liability	84.66 %

* Information prior to 2018 was not available. The Consortium will continue to present information for years available until a full ten-year trend is compiled.

** Amounts presented for each year were determined as of the Consortium's measurement date, which is the prior calendar year-end.

Notes to the Schedule:

Changes in Assumptions: In 2017, changes in assumptions were made based on upon an updated experience study that was completed for the five-year period ended December 31, 2015. Significant changes included a reduction of the discount rate from 8.0% to 7.5%, a reduction in the wage inflation rate from 3.75% to 3.25%, a reduction of future salary increases, and transition from the RP-2000 mortality tables to the RP-2014 mortality tables.

The independent auditor's report should be read with this schedule.

THE JEFFERSON HEALTH PLAN
 SCHEDULE OF THE CONSORTIUM'S CONTRIBUTIONS
 OHIO PUBLIC EMPLOYEES RETIREMENT SYSTEM - TRADITIONAL PLAN

	2018	**	2017	*	2016	*	2015	*	2014	*	2013	*	2012	*	2011	*	2010	*	2009	
Contractually required contributions	\$		160,947																	
Contributions in relation to the contractually required contributions			(160,947)																	
Contribution deficiency (excess)	\$		0																	
Consortium covered payroll	\$		1,238,054																	
Contributions as a percentage of covered payroll			13.00%																	

* The Consortium did not have employees until March 1, 2017.

** OPERS information unavailable for Fiscal Year 2017.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors
The Jefferson Health Plan
Steubenville, Ohio 43952

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Jefferson Health Plan (the Consortium), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Consortium's basic financial statements, and have issued our report thereon dated December 28, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Consortium's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Consortium's internal control. Accordingly, we do not express an opinion on the effectiveness of the Consortium's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses might exist that have not been identified.

Schneider Downs & Co., Inc.
www.schneiderdowns.com



One PPG Place, Suite 1700
Pittsburgh, PA 15222
TEL 412.261.3644
FAX 412.261.4876

65 E. State Street, Suite 2000
Columbus, OH 43215
TEL 614.621.4060
FAX 614.621.4062

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Consortium's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Schneider Downs & Co., Inc.

Columbus, Ohio
December 28, 2018

OHIO AUDITOR OF STATE KEITH FABER



JEFFERSON HEALTH PLAN

JEFFERSON COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
MARCH 19, 2019**