

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
FRANKLIN COUNTY**

**REGULAR AUDIT**

**FOR THE YEAR ENDED DECEMBER 31, 2015**



**Dave Yost • Auditor of State**



**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
FRANKLIN COUNTY**

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# Dave Yost • Auditor of State

## INDEPENDENT AUDITOR'S REPORT

Franklin County Convention Facilities Authority  
Franklin County  
400 North High Street, 4<sup>th</sup> Floor  
Columbus, Ohio 43215

To the Board of Directors:

### ***Report on the Financial Statements***

We have audited the accompanying financial statements of the business-type activities and each major fund of the Franklin County Convention Facilities Authority, Franklin County, Ohio (the Authority), as of and for the year ended December 31, 2015, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Authority's internal control. Accordingly, we express no opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinions.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and each major fund of the Franklin County Convention Facilities Authority, Franklin County, Ohio, as of December 31, 2015, and the respective changes in financial position and cash flows thereof for the year then ended in accordance with the accounting principles generally accepted in the United States of America.

**Emphasis of Matter**

As discussed in Note 17 to the financial statements, during the year ended June 30, 2015, the Authority adopted Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27* and also GASB Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date*. We did not modify our opinion regarding this matter.

**Other Matters**

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require this presentation to include *Management's discussion and analysis* and schedules of net pension liabilities and pension contributions, listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, consisting of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, to the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not opine or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to opine or provide any other assurance.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated May 06, 2016, on our consideration of the Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.



**Dave Yost**  
Auditor of State  
Columbus, Ohio

May 6, 2016

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The following Management's Discussion and Analysis (MD&A) provides an overview of the financial performance of the Franklin County Convention Facilities Authority (herein referred to as the Authority) and provides an introduction to the Authority's basic financial statements for the year ended December 31, 2015. The information contained in this MD&A should be considered in conjunction with information presented in the Authority's basic financial statements and corresponding notes to the basic financial statements.

#### **OVERVIEW OF THE AUTHORITY**

The Authority is a public authority responsible for the development and operation of the Greater Columbus Convention Center (herein referred to as Convention Center), the Hilton Columbus Downtown (herein referred to as Hilton Hotel) and Nationwide Arena (herein referred to as Arena) in Columbus, Ohio. As owner/developer of the Convention Center, Hilton Hotel and Arena, the Authority is responsible for the development, construction, improvement, management and successful operation of these facilities and related properties. In addition, the Authority is responsible for ensuring the continued success and growth of the convention business within the Greater Columbus community. These responsibilities are directly linked to the Authority's continued investment in and support of services, resources, facilities and projects that enhance the use and improvement of the convention business within the Columbus community.

#### **OVERVIEW OF THE BASIC FINANCIAL STATEMENTS**

The Authority's basic financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). The financial information of the Authority is accounted for in three separate proprietary (enterprise) funds in order to reflect limitations and restrictions placed on the use of available resources. The Arena Fund is used to account for financial resources used for the acquisition and capital improvement of the Arena, as well as the accumulations of resources for, and the payment of capital debt principal, interest and related costs. The Hotel Fund is used to account for financial resources used for the development and construction of the Hilton Hotel, as well as the accumulations of resources for, and the payment of capital debt principal, interest and related costs. The Convention Center Fund is used to account for financial resources used for the acquisition, development and construction of the Convention Center, as well as the accumulations of resources for, and the payment of capital debt principal, interest and related costs. The Convention Center Fund is used to account for all financial resources and expenses of the Authority except those required to be accounted for in the Hotel Fund and the Arena Fund.

Following this MD&A, are the basic financial statements of the Authority together with notes, which are essential to a full understanding of the data contained in the basic financial statements. The basic financial statements for the Authority are the following:

- Statement of Net Position – This statement presents information on all of the Authority's assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the difference reported as net position.
- Statement of Revenues, Expenses and Changes in Net Position - This statement shows how the Authority's net position has changed during the most recent year. This includes operating and non-operating revenues and expenses of the Authority.

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- Statement of Cash Flows – This statement reports cash and cash equivalent activities for the fiscal year resulting from operating, non capital financing, capital and related financing and investing activities. A reconciliation of operating income with net cash provided by (used for) operating activities is provided.

**FINANCIAL POSITION OF THE AUTHORITY**

The following represents the Authority's financial position within the Convention Center Fund for the years ended December 31:

	<b>Convention Center Fund</b>		
	Restated 2014	2015	Increase (Decrease) over/ (under) 2014
Current and other assets	\$ 195,601,122	\$ 173,315,143	\$ (22,285,979)
Capital assets, Net	176,993,086	209,010,373	32,017,287
Total assets	<u>372,594,208</u>	<u>382,325,516</u>	<u>9,731,308</u>
Deferred outflows of resources	6,622,828	4,922,259	(1,700,569)
Current liabilities	11,828,611	22,839,763	11,011,152
Noncurrent liabilities	<u>308,542,727</u>	<u>296,229,480</u>	<u>(12,313,247)</u>
Total liabilities	<u>320,371,338</u>	<u>319,069,243</u>	<u>(1,302,095)</u>
Deferred inflows of resources	525,000	462,816	(62,184)
Net investment in capital assets	42,577,775	46,675,706	4,097,931
Restricted for debt service	8,843,925	6,710,411	(2,133,514)
Restricted for capital projects	176,749	348,002	171,253
Unrestricted	<u>6,722,249</u>	<u>13,981,597</u>	<u>7,259,348</u>
<b>Total net position</b>	<b><u>\$ 58,320,698</u></b>	<b><u>\$ 67,715,716</u></b>	<b><u>\$ 9,395,018</u></b>

In the Convention Center Fund, total assets plus deferred outflows of resources exceeded total liabilities plus deferred inflows of resources by \$67.7 million (net position) at December 31, 2015. A large portion of net position, \$46.7 million at December 31, 2015, represents the Authority's investment in capital assets, less the related debt outstanding used to acquire those capital assets. These capital assets are property, facilities, equipment and related items that support the initial construction, as well as the continual expansion and improvement of the convention center and related facilities. Although the Authority's investment in capital assets is reported net of debt; it is noted that the resources needed to repay the debt associated with the Convention Center are provided annually from collection of hotel/motel excise taxes, since capital assets themselves cannot be used to liquidate liabilities.



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An additional component of Convention Center Fund net position, \$6.7 million at December 31, 2015, is subject to restrictions as set forth in the Authority's bond indentures. These assets are not available for new spending, as the majority of these assets are held in reserve to meet debt service requirements should other revenue sources prove inadequate. The component of net position restricted for capital projects, \$348,002, is held in reserve for future Convention Center capital improvement projects. Interest earned on Construction Fund investments is designated to be used for purposes of the Convention Center's capital project expenses.

The Convention Center Fund's remaining unrestricted net position of \$14.0 million may be used to meet any of the Authority's ongoing obligations.

The following represents the Authority's financial position within the Hotel Fund for the years ended December 31:

	<b>Hotel Fund</b>		
	2014	2015	Increase (Decrease) over/ (under) 2014
Current and other assets	\$ 28,856,312	\$ 35,956,802	\$ 7,100,490
Capital assets, Net	132,521,527	128,918,625	(3,602,902)
Total assets	161,377,839	164,875,427	3,497,588
Current liabilities	840,198	3,376,235	2,536,037
Noncurrent liabilities	160,000,000	157,635,000	(2,365,000)
Total liabilities	160,840,198	161,011,235	171,037
Net investment in capital assets	(21,087,209)	(24,690,111)	(3,602,902)
Restricted for debt service	18,727,826	24,291,923	5,564,097
Restricted for capital projects	497,024	1,862,380	1,365,356
Restricted for other	2,400,000	2,400,000	-
<b>Total net position</b>	<b>\$ 537,641</b>	<b>\$ 3,864,192</b>	<b>\$ 3,326,551</b>

In the Hotel Fund, total assets exceeded total liabilities by \$3.9 million (net position) at December 31, 2015. A large portion of net position, negative \$24.7 million at December 31, 2015, represents the Authority's investment in capital assets, less the related debt outstanding used to acquire those capital assets. The reported negative net investment in capital assets within the Hotel Fund reflects the difference between the value of bonds issued for the hotel development project and the value of items capitalized as a result of the implementation of the hotel development project. Most of the bond proceeds received as a result of the hotel development project bond issue have been used to construct the hotel. All these costs were capitalized.

Bond proceeds were also deposited into a debt service reserve fund and a rental reserve fund established per terms of the bond indenture. Such deposits were not capitalized. In addition, bond proceeds were used to purchase items for the Hilton Hotel that were not capitalized per guidelines provided by the Authority's

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approved capital asset program. These items were planned as part of the hotel development project and included hotel operating supplies, furniture, and equipment.

An additional component of Hotel Fund net position, \$24.3 million at December 31, 2015, is subject to restrictions as set forth in the Authority's bond indenture for the hotel development project. These assets are not available for new spending, as the majority of these assets are held in reserve to meet debt service requirements should other revenue sources prove inadequate.

Net income from hotel operations is used to pay debt service associated with bonds issued for the hotel development project. Net income that exceeds the annual debt service obligation is restricted and is held in reserve to meet future debt service obligations.

The Hotel Fund net position also includes \$2.4 million in restricted funds (other) held in reserve for hotel operations and \$1.9 million in restricted funds held in reserve for future hotel capital improvement projects and FF&E purchases.

The following represents the Authority's financial position within the Arena Fund for the years ended December 31:

	<b>Arena Fund</b>		
	2014	2015	Increase (Decrease) over/ (under) 2014
Current and other assets	\$ 536,347	\$ 200,653	\$ (335,694)
Capital assets, Net	44,403,183	43,018,978	(1,384,205)
Total assets	44,939,530	43,219,631	(1,719,899)
Current liabilities	7,041,852	9,243,410	2,201,558
Noncurrent liabilities	53,208,764	52,708,764	(500,000)
Total liabilities	60,250,616	61,952,174	1,701,558
Net investment in capital assets	(5,331,817)	(6,216,022)	(884,205)
Restricted for capital projects	83,789	90,653	6,864
Unrestricted	(10,063,058)	(12,607,174)	(2,544,116)
<b>Total net position</b>	<b>\$ (15,311,086)</b>	<b>\$ (18,732,543)</b>	<b>\$ (3,421,457)</b>

In the Arena Fund, total liabilities exceeded total assets by \$18.7 million (negative net position) at December 31, 2015. The net position of the Arena Fund is negative because intergovernmental revenue from casino taxes was less than expected and, as a result, revenues into the Arena Fund were not available to cover all expenses. All 2015 expenses for which the Authority is responsible for with respect to the Arena, including debt service payments, are funded solely from, and only to the extent of the Authority's receipt of casino tax revenue from the City of Columbus and Franklin County.

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The following represents the changes in revenues, expenses and net position in the Convention Center Fund for the years ended December 31:

	<b>Convention Center Fund</b>		
	2014	2015	Increase (Decrease) over/ (under) 2014
<b>Operating Revenues</b>			
Lease rent	\$ 1,314,765	\$ 1,984,523	\$ 669,758
Gain from operations	3,294,966	2,861,310	(433,656)
Miscellaneous	761	100,037	99,276
<b>Nonoperating Revenues</b>			
Hotel/motel excise tax	20,203,554	22,190,146	1,986,592
Decrease in fair value of investments	(369,692)	(293,650)	76,042
Interest earnings	377,718	1,202,382	824,664
<b>Total Revenues</b>	<b>24,822,072</b>	<b>28,044,748</b>	<b>3,222,676</b>
<b>Operating Expenses</b>			
Salary and fringe benefits	1,011,691	1,163,855	152,164
Insurance	380,356	413,012	32,656
Purchased services	531,735	1,131,857	600,122
Materials and supplies	218,369	493,704	275,335
Depreciation	7,670,153	7,535,425	(134,728)
Other	9,915	9,780	(135)
<b>Nonoperating Expenses</b>			
Interest expense	6,064,598	6,745,072	680,474
Bond issuance costs	1,320,492	-	(1,320,492)
<b>Total Expenses</b>	<b>17,207,309</b>	<b>17,492,705</b>	<b>285,396</b>
<b>Change before Transfers</b>	<b>7,614,763</b>	<b>10,552,043</b>	<b>2,937,280</b>
Transfers out	(2,733,654)	(1,157,025)	1,576,629
<b>Change in Net Position</b>	<b>4,881,109</b>	<b>9,395,018</b>	<b>4,513,909</b>
Beginning Net Position	n/a	58,320,698	n/a
<b>Ending Net Position</b>	<b>\$ 58,320,698</b>	<b>\$ 67,715,716</b>	<b>\$ 9,395,018</b>

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Key descriptions of Convention Center revenues, expenses and net position, as listed, are as follows:

- In July 1988, the Authority was established by the Franklin County Commissioners to construct a new Convention Center in downtown Columbus. The Authority was also given the ability to levy excise taxes on lodging transactions to pay for costs associated with the actual construction and operation of the Convention Center. Since completion of the original Convention Center in 1993, the Authority has continued to expand and grow the Convention Center into an active, self-sustaining facility. The Convention Center is currently 1.7 million square feet in size and features over 336,000 square feet of contiguous exhibit hall space, three large ballrooms/multipurpose space, meeting rooms, café and concourse/prefunction space. The Convention Center is connected to and located near several parking facilities owned by the Authority.
- To support the cost of the original construction, expansion and continual improvement of the Convention Center, the Authority issues tax and lease revenue anticipation bonds. Annual hotel tax revenue is used to pay for principal and interest due on these bonds. Both the City of Columbus and Franklin County provide credit support for the bonds and have agreed to cover outstanding debt obligations in equal shares if all indentured lease revenues prove insufficient to cover debt costs.
- The Authority levies a 4.0 percent countywide bed tax on occupied hotel rooms and an additional 0.9 percent bed tax on City of Columbus occupied hotel rooms. Revenue collected from this excise tax as well as earnings from investments of funds held in reserve are first used to pay for annual Convention Center debt service obligations of the Authority. Revenues and earnings in excess of center debt service obligations are deposited into the Convention Center Fund as available equity. Hotel tax collections during 2015 proved to be 9.8 percent or \$2.0 million above prior year collections. This increase was due to improved occupancy and average daily rates within the local hotel market. When hotel tax collections are combined with revenue received from interest earnings in reserve funds, collections and related earnings for the year exceeded Convention Center debt service obligations by approximately \$8.4 million.
- Lease rent is annual lease payments received for the use of property owned or leased by the Authority. The Authority currently manages two such lease agreements; the first with the Hyatt Regency Hotel connected to the Convention Center and the second with Drury Inn, also connected to the Convention Center. Both lease payments include both a fixed lease payment which is consistent from year to year and a performance based lease payment which varies from year to year pending the financial success of the hotels. In 2015, lease rent payments increased substantially due to the successful performance of the Hyatt Regency Hotel.

The Authority also receives a land lease payment from the Arena per terms of the Arena transaction. This lease payment is fixed and is payable only to the extent casino tax revenues are available to cover the expense.

- The management, operation and marketing of the Convention Center is facilitated through the Authority's management agreement with SMG. As part of this management agreement, SMG is responsible for the financial activity of the Convention Center. SMG financially manages all revenues collected through the operation of the Convention Center and utilizes these revenues to pay for all expenses associated with operating the facility. Net operating income from the Convention Center is recorded as "gain from operations" in the Convention Center Fund.

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- 2015 interest earnings are mainly acquired through investment of resources in U.S. Agency Securities and Treasuries consistent with an investment policy approved by the Authority. While investments will be held until maturity, there is a reported decrease in investment income for 2015 due to the valuation of such investments at current market and sales associated with planned cash flow needs of construction. The current decrease in fair value of investments is temporary as reported gains and losses will fluctuate throughout the investment period.
- The Authority has an office that is responsible for implementing policies and programs of the board. Most operating expenses as listed are used to support this office.
- Insurance is a major expense for the Convention Center Fund. Included in this line item are costs associated with purchasing property, general liability, umbrella and public official's liability insurance.
- Beginning in February of 2015, the Authority entered into an agreement with Volume Services, Inc. (dba Centerplate) to provide food and beverage services for the Convention Center. Included within this agreement is the requirement that a capital reserve fund equal to 3.5 percent of gross sales be established to fund the repair, maintenance and replacement of food/beverage service equipment. Expenses made using resources from the capital reserve fund are recorded as an operating expense unless such purchases are capitalized. Any funds within the capital reserve that are not used during the year remain in the fund and are reserved for future purchases of food/beverage service equipment.
- In December 2011, the Authority issued \$16.0 million in parking garage improvement revenue bonds to finance the expansion of the Vine Street parking facility. In July 2014, the Authority issued \$18.0 million in parking garage improvement revenue bonds for the development of a new multi-level parking facility near the Convention Center. Both bond issues were thirty year, taxable bonds purchased by the Franklin County Treasurer. Debt service associated with these bonds are paid through revenue received from use of parking facilities owned by the Authority and managed by SMG. The Authority has signed a long term agreement with Nationwide Realty Investors for a license to use parking spaces within the Authority's Vine Street Garage. Revenue from this agreement was approximately \$823,000 in 2015 and was included within the revenue reported as a "gain from operations".
- Given the current demand for high quality convention center space, the Authority is implementing a comprehensive improvement project that will update and expand the Convention Center. Renovation of the Convention Center will include a complete redesign of the interior and exterior that will refresh and modernize the facility as well as enhance a client's use of and experience within and without the facility. In addition, the Authority will expand the Convention Center by adding 36,000 square feet of exhibit hall space, 11,000 square feet of meeting space, 28,000 square feet of concourse/prefunction space and a new grand two-story entrance into the Convention Center. Construction of the renovation and expansion project began in September 2015 and will be completed by June 2017. The renovation and expansion project is financed through tax and lease revenue anticipation and refunding bonds issued December, 2014. Bond issuance costs associated with this issue were included as a non-operating expense in 2014.

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The following represents the changes in revenues, expenses and net position in the Hotel Fund for the years ended December 31:

	<b>Hotel Fund</b>		
	2014	2015	Increase (Decrease) over/ (under) 2014
<b>Operating Revenues</b>			
Gain from operations	\$ 11,140,904	\$ 12,031,285	\$ 890,381
<b>Nonoperating Revenues</b>			
Decrease in fair value of investments	(227,062)	(28,831)	198,231
Interest earnings	270,830	193,475	(77,355)
Intergovernmental revenue	977,372	1,185,095	207,723
Interest subsidy revenue	3,272,994	3,280,051	7,057
<b>Total Revenues</b>	<b>15,435,038</b>	<b>16,661,075</b>	<b>1,226,037</b>
<b>Operating Expenses</b>			
Purchased services	5,708	-	(5,708)
Materials and supplies	308,845	371,894	63,049
Depreciation	3,814,230	3,880,599	66,369
Other	35,000	93,430	58,430
<b>Nonoperating Expenses</b>			
Interest expense	10,082,383	10,082,383	-
<b>Total Expenses</b>	<b>14,246,166</b>	<b>14,428,306</b>	<b>182,140</b>
Change before Transfers	1,188,872	2,232,769	1,043,897
Transfers in	2,716,156	1,093,782	(1,622,374)
<b>Change in Net Position</b>	<b>3,905,028</b>	<b>3,326,551</b>	<b>(578,477)</b>
Beginning Net Position	(3,367,387)	537,641	3,905,028
<b>Ending Net Position</b>	<b>\$ 537,641</b>	<b>\$ 3,864,192</b>	<b>\$ 3,326,551</b>

Key descriptions of Hotel Fund revenues, expenses and net position, as listed, are as follows:

- In answer to increasing demand for hotel rooms near and connected to the Convention Center, the Authority in partnership with the City of Columbus and Franklin County, constructed a new hotel on property near the Convention Center. Opened in October 2012, the Hilton Hotel, branded and managed by Hilton Management LLC, includes 532 guest rooms of which 48 are suites, a ballroom, meeting/banquet rooms, lobby, a three meal restaurant, bar/lounge area, coffee shop, pool, fitness center and walkway to the Convention Center. Parking for the Hilton Hotel is provided by the Vine Street Parking Facility located next to the Hilton Hotel site. The Hilton Hotel is 14 floors with over 429,600 square feet of usable space.

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- To finance the development and construction of the new Hilton Hotel, the Authority issued lease revenue anticipation bonds backed by Franklin County. Bonds were issued in February 2010 as Build America Bonds. Interest payments began in 2013. Principal payments will begin in 2016; with net debt service escalating one percent annually after that point in time through 2042 when the last debt service payment is due. Income from the Hilton Hotel as well as revenue equivalent to the Hilton Hotel's occupancy (hotel) tax and revenue received from the U.S. Treasury is used to cover debt service.
- The management, operation, marketing and branding of the Hilton Hotel is facilitated through the Authority's management agreement with Hilton Management LLC. As part of this management agreement, Hilton is responsible for the financial activity of the Hilton Hotel. Hilton financially manages all revenues collected through the operation of the Hilton Hotel and utilizes these revenues to pay for all expenses associated with operating the facility. Bottom line performance of the Hilton Hotel is recorded as "gain from operations" in the Hotel Fund. Income from hotel operations is used to pay debt service associated with the hotel project
- U.S. Treasury interest subsidy payments of \$3.3 million were made to the Authority in 2015 for debt service pursuant to bond requirements. These payments are impacted by mandatory budget reductions made to the Build America Bond program at the federal level (sequestration).
- Hotel tax revenue generated from the operation of the Hilton Hotel equaled approximately \$2.1 million in 2015. Hotel occupancy taxes generated through the Hilton Hotel (both the City of Columbus' and the Authority's tax) are used to pay debt service associated with the Hilton Hotel project. The city's occupancy tax from the Hilton Hotel equaled \$1.2 million in 2015 and is recorded as intergovernmental revenue. The Authority's occupancy tax received from the operation of the Hilton Hotel equaled approximately \$900,000 and is recorded as a transfer from the Convention Center Fund. The transfer from the Convention Center Fund occurs only if the Authority is able to meet all Convention Center related debt service obligations for the year.
- Capital improvement projects and FF&E purchases for the Hilton Hotel are funded through a capital reserve fund that was established with the opening of the Hilton Hotel. Every year, a percent of gross revenues from hotel operations is deposited into this fund. In 2015, this deposit equaled 6.0 percent of gross revenues. Capital improvement projects or FF&E purchases completed during the year using resources from the capital reserve fund are recorded as either an operating expense or a capital asset. Any funds within the capital reserve that are not used during the year remain in the fund and are reserved for future improvements and FF& E purchases.
- At December 31, 2015, available resources within the Hotel Fund to pay for debt service was approximately \$15.7 million. This available balance exceeded the required debt service interest payment for the year. These funds will remain in the Hotel Fund and are reserved for future debt service payments.

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The following represents the changes in revenues, expenses and net position in the Arena Fund for the years ended December 31:

	<b>Arena Fund</b>		
	2014	2015	Increase (Decrease) over/ (under) 2014
<b>Nonoperating Revenues</b>			
Interest earnings	\$ 95	\$ 180	\$ 85
Capital contributions	-	366,525	366,525
Intergovernmental revenue	4,995,084	4,905,729	(89,355)
<b>Total Revenues</b>	<b>4,995,179</b>	<b>5,272,434</b>	<b>277,255</b>
<b>Operating Expenses</b>			
Purchased services	4,083,577	4,250,746	167,169
Depreciation	1,714,973	1,750,730	35,757
Other	191,595	179,098	(12,497)
<b>Nonoperating Expenses</b>			
Interest expense	2,466,019	2,576,560	110,541
<b>Total Expenses</b>	<b>8,456,164</b>	<b>8,757,134</b>	<b>300,970</b>
Change before Transfers	(3,460,985)	(3,484,700)	(23,715)
Transfers in	17,498	63,243	45,745
<b>Change in Net Position</b>	<b>(3,443,487)</b>	<b>(3,421,457)</b>	<b>22,030</b>
Beginning Net Position	(11,867,599)	(15,311,086)	(3,443,487)
<b>Ending Net Position</b>	<b>\$ (15,311,086)</b>	<b>\$ (18,732,543)</b>	<b>\$ (3,421,457)</b>

Key descriptions of Arena Fund revenues, expenses and net position, as listed, are as follows:

- In March 2012, the City of Columbus, Franklin County, Nationwide Realty Investors (Nationwide), Columbus Blue Jackets, The Ohio State University (OSU) and the Authority agreed to a plan for Nationwide Arena that transitioned the Arena from private to public ownership. This transition was designed to strengthen the facility's financial position thus ensuring that the Arena remained a valuable asset within the community for years to come. Terms of this agreement are as follows:
  - Since the Authority already owned the land under Nationwide Arena, the Authority purchased the physical facilities of the Arena including the Ice Haus, parking garage, restaurant space and offices for \$42.5 million. To do so, the Authority borrowed \$32.5 million from Nationwide Realty Investors and \$10 million from the State of Ohio. (The Authority also borrowed \$11.7 million from Nationwide to support an initial capital improvement program for the facility as well as to pay for Arena operating expenses in 2012.)
  - The Columbus Blue Jackets agreed to make Nationwide Arena their home until September 15, 2039. Should the Columbus Blue Jackets breach this home ice covenant, they are liable for



Franklin County Convention Facilities Authority  
Management's Discussion and Analysis  
For the Year Ended December 31, 2015  
UNAUDITED

- liquidated damages. When not in use by the Columbus Blue Jackets, the Arena is available for concerts, family shows, conventions and other events.
- The Arena is managed by a new entity called Columbus Arena Management LLC or CAM. CAM consists of representatives from the Authority, Columbus Blue Jackets, OSU and Nationwide. CAM approves the operating and capital budgets for the facility. The Authority administers the capital improvements program. OSU provides day to day management services for the Arena.
  - Beginning in 2013, the city and county began paying the Authority a percentage of casino tax collections as lease/sublease payment for the Arena. These payments cover operating, capital and debt service expenses associated with the Arena. The financial statements classify this as intergovernmental revenue.
  - Casino tax revenue is first used to pay for operating, land lease and capital expenses associated with the Arena (such payments were pre-determined as part of the transaction process). Only if casino revenues exceed operating, land lease and capital expenses will revenues be used to cover debt service obligations in any given year. If revenue from casino lease/sublease payments is not sufficient to cover debt service obligations, Nationwide has agreed to defer payments until revenues are available to cover debt service. Such payments and related interest will accrue. There is no obligation on the part of the Authority to cover outstanding debt obligations for the Arena if casino tax revenues prove inadequate.
  - If casino lease/sublease payments are not sufficient to cover the operating and capital programs for the Arena; Nationwide, the Columbus Blue Jackets and OSU have agreed to cover operating and capital shortfalls. OSU has a \$7.0 million cap on this obligation. Should OSU reach this cap, the Authority will begin to help fund the Arena.
- 2015 was the third year the Authority received casino tax revenues from the City of Columbus and Franklin County to pay for costs associated with the Arena. Total revenue received by the Authority from the city and county was \$4.4 million. Of this revenue, \$4.2 million was transferred to CAM for Arena operations, \$165,000 was used to pay the land lease payment and \$17,884 was set aside for capital improvements. Actual distribution of revenues was consistent with distribution requirements outlined in the arena transaction documents.
  - 2015 casino tax revenues received by the Authority were below revenue levels needed to meet debt service obligations for the year. Because revenues were below expectations, the State of Ohio was asked to defer interest due on the State of Ohio loan. The State of Ohio did reduce the principal amount due on the loan by \$500,000 as a result of meeting job commitment and payroll requirements as outlined in the loan agreement.
  - Revenues were also not available in 2015 to meet debt service obligations due on the Arena Lease Revenue Bonds purchased by Nationwide. While Nationwide agreed, as part of the transaction process, to defer interest and principal payments on these bonds if casino tax revenue is not available to meet obligations; interest on the bonds will continue to accrue during the deferral period.
  - Under the terms of the Arena transaction, the Authority is not required to cover costs associated with the Arena; including principal and interest due on outstanding debt service obligations. Such obligations are payable solely from, and only to the extent of, the Authority receiving casino tax revenue payments from the city and county.

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**CAPITAL ASSETS**

At the end of fiscal year 2015, the Authority had \$380.9 million (net of accumulated depreciation) invested in capital assets. This investment in capital assets includes land; a 1800 car parking facility and 500 car underground parking garage; a convention center with over 430,000 square feet of exhibit hall space, three large ballrooms, and related meeting and back of house space; a 532 room full service hotel with supporting meeting room, ballroom, restaurant, and lobby space; and a 20,000 seat Arena with related concourses, suites, practice facility and parking garage.

The Authority's net capital assets increased by \$27.0 million in fiscal year 2015. This increase is the result of current year depreciation expense of \$13.2 million; building and improvements, works of art, and equipment and furnishings additions of \$1.1 million; and construction in progress of \$39.1 million.

**DEBT ADMINISTRATION**

At December 31, 2015, the Authority had \$525.0 million in bonds and related long term liabilities outstanding; of which \$270.7 million are bonds associated with the Convention Center, \$160.0 million are bonds issued for development of the Hilton Hotel, \$16.0 million are bonds related to the expansion of the Vine Street parking facility, \$18.0 million are bonds related to the development of the Goodale Street parking facility, and \$60.3 million bonds from the Arena transaction.

Annual debt service requirements for the Convention Center are met through the collection of hotel/motel excise taxes. The bond indenture requires that proceeds from the hotel/motel excise tax as well as from earnings received through investments must first be used to meet annual debt service obligations. Only after these obligations are met can tax proceeds and investment earnings be used to offset on-going improvements and operations of the Convention Center or related expenses.

Annual debt service for the Hilton Hotel is met through income received from the operation of the Hilton Hotel as well as from hotel/motel taxes generated through the operation of the Hilton Hotel, interest earnings and a subsidy payment from the U.S. Treasury.

Annual debt service for the parking garage improvement revenue bonds (Series 2012 and Series 2014) is covered through parking revenue generated from parking facilities owned by the Authority.

Annual debt service obligations for the lease revenue bonds associated with the acquisition of Nationwide Arena is paid with casino tax revenue received by the Authority from the city and county. Debt service payments are made only to the extent such revenues are available. The Authority has no obligation to cover debt service if casino tax revenues prove to be insufficient.

In accordance with all bond indentures, debt service reserve funds and rental reserve funds have been established as special trust funds to provide for the payment of bond principal and interest in the event the amount in the debt service fund is insufficient. The bond indenture prescribes the amount to be placed into each of these special trust funds as well as the minimum reserve balances. Per bond indenture requirements, reserve balances are valued on a cash basis. These reserves totaled \$69.7 million at December 31, 2015.

Total debt for the Convention Center Fund decreased during 2015 due to the refund of outstanding 2005 bond series and the payment of principal due on series 2007 and 2012. Total debt for the Hotel Fund

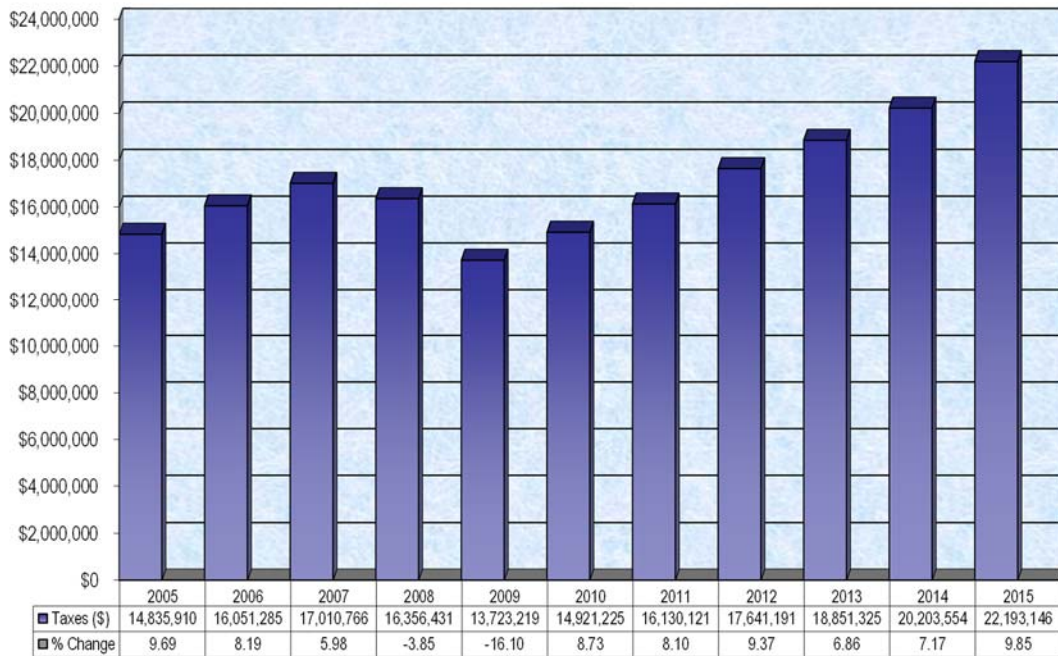
Franklin County Convention Facilities Authority  
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remained unchanged, as no principal payments were required in 2015. Total debt for the Arena Fund increased by \$1.9 million due to a \$500,000 loan forgiveness on the State loan and \$2.4 million of interest on the Nationwide Loan. Interest was added because casino tax collections were insufficient during 2015 to meet the interest payment due, as outlined in the bond agreement.

**ECONOMIC FACTORS**

The success of the Convention Center, Hilton Hotel and Nationwide Arena relies on the economic health of the convention and travel industry not only within the Columbus market but within the national market as well. Local hotel tax collections serve as an excellent indicator of how this industry is performing especially within the Columbus market. As illustrated in the following graph, the Authority experienced a significant decline in tax collections during 2008 and 2009 due to pressures and challenges imposed by the economy. Collections improved significantly in 2010 and have continued to do so as occupancy rates, average daily rates and supply of hotels within the Columbus community increase due, in part, to a thriving convention industry. Current projections, based upon actual bookings within the local hotel industry as well as within the Convention Center, suggest that this growth trend will continue into 2016.

**Franklin County Convention Facilities Authority  
Hotel Tax Collections**



**REQUEST FOR INFORMATION**

This financial report is designed to provide a general overview of the Authority's finances and to show accountability for money received by the Authority. For questions or for additional information regarding this report, please contact Maria Mercurio, Finance Director, at 614.827.2805 or [mmercurio@fccfa.org](mailto:mmercurio@fccfa.org).

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FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
STATEMENT OF NET POSITION  
DECEMBER 31, 2015

	Business-type Activities - Enterprise Funds			
	Convention Center	Hotel	Arena	Total
<b>ASSETS</b>				
Current Assets:				
Cash and cash equivalents	\$ 482,683	\$ -	\$ -	\$ 482,683
Investments	12,928,960	-	-	12,928,960
Restricted assets:				
Investments	19,300,828	1,011,235	-	20,312,063
Hotel/motel excise tax receivable	1,222,388	-	-	1,222,388
Lease receivable	1,423,988	-	-	1,423,988
Interest receivable	226,748	38,251	-	264,999
Operations receivable	1,887,898	-	-	1,887,898
Prepaid items	89,642	-	110,000	199,642
Total current assets	<u>37,563,135</u>	<u>1,049,486</u>	<u>110,000</u>	<u>38,722,621</u>
Noncurrent Assets:				
Restricted cash	180,293	13,276,999	-	13,457,292
Restricted investments	135,571,715	21,630,317	90,653	157,292,685
Capital Assets:				
Nondepreciable capital assets	32,762,532	529,913	-	33,292,445
Construction in progress	44,536,624	43,647	-	44,580,271
Depreciable capital assets, net	131,711,217	128,345,065	43,018,978	303,075,260
Total capital assets	<u>209,010,373</u>	<u>128,918,625</u>	<u>43,018,978</u>	<u>380,947,976</u>
Total noncurrent assets	<u>344,762,381</u>	<u>163,825,941</u>	<u>43,109,631</u>	<u>551,697,953</u>
Total assets	<u>382,325,516</u>	<u>164,875,427</u>	<u>43,219,631</u>	<u>590,420,574</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>				
Unamortized deferred amount on refunding	4,775,319	-	-	4,775,319
Pension	146,940	-	-	146,940
Total deferred outflows of resources	<u>4,922,259</u>	<u>-</u>	<u>-</u>	<u>4,922,259</u>
<b>LIABILITIES</b>				
Current Liabilities:				
Accounts payable	9,732,695	-	-	9,732,695
Retainage payable	2,426,935	-	-	2,426,935
Accrued liabilities and other	157,377	171,037	14,098	342,512
Interest payable	1,155,756	840,198	1,613,814	3,609,768
Bonds payable	9,367,000	2,365,000	7,615,498	19,347,498
Total current liabilities	<u>22,839,763</u>	<u>3,376,235</u>	<u>9,243,410</u>	<u>35,459,408</u>
Noncurrent liabilities				
Compensated absences payable	132,463	-	-	132,463
Bonds payable, net	295,367,561	157,635,000	52,708,764	505,711,325
Net pension liability	729,456	-	-	729,456
Total noncurrent liabilities	<u>296,229,480</u>	<u>157,635,000</u>	<u>52,708,764</u>	<u>506,573,244</u>
Total liabilities	<u>319,069,243</u>	<u>161,011,235</u>	<u>61,952,174</u>	<u>542,032,652</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>				
Unamortized up-front service concession payment	450,000	-	-	450,000
Pension	12,816	-	-	12,816
Total deferred inflows of resources	<u>462,816</u>	<u>-</u>	<u>-</u>	<u>462,816</u>
<b>NET POSITION</b>				
Net investment in capital assets	46,675,706	(24,690,111)	(6,216,022)	15,769,573
Restricted for debt service	6,710,411	24,291,923	-	31,002,334
Restricted for capital projects	348,002	1,862,380	90,653	2,301,035
Restricted for other	-	2,400,000	-	2,400,000
Unrestricted	13,981,597	-	(12,607,174)	1,374,423
Total net position	<u>\$ 67,715,716</u>	<u>\$ 3,864,192</u>	<u>\$ (18,732,543)</u>	<u>\$ 52,847,365</u>

See accompanying notes to the basic financial statements.

FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEAR ENDED DECEMBER 31, 2015

	Business-type Activities - Enterprise Funds			
	Convention Center	Hotel	Arena	Total
<b>OPERATING REVENUES:</b>				
Lease rent	\$ 1,984,523	\$ -	\$ -	\$ 1,984,523
Gain from operations	2,861,310	12,031,285	-	14,892,595
Miscellaneous	100,037	-	-	100,037
Total operating revenues	<u>4,945,870</u>	<u>12,031,285</u>	<u>-</u>	<u>16,977,155</u>
<b>OPERATING EXPENSES</b>				
Salaries and fringe benefits	1,163,855	-	-	1,163,855
Insurances	413,012	-	-	413,012
Purchased services	1,131,857	-	4,250,746	5,382,603
Materials and supplies	493,704	371,894	-	865,598
Other	9,780	93,430	179,098	282,308
Total operating expenses	<u>3,212,208</u>	<u>465,324</u>	<u>4,429,844</u>	<u>8,107,376</u>
Operating income/(loss) before depreciation	<u>1,733,662</u>	<u>11,565,961</u>	<u>(4,429,844)</u>	<u>8,869,779</u>
Depreciation	7,535,425	3,880,599	1,750,730	13,166,754
Operating income/(loss) before nonoperating revenues and expenses	<u>(5,801,763)</u>	<u>7,685,362</u>	<u>(6,180,574)</u>	<u>(4,296,975)</u>
<b>NONOPERATING REVENUES (EXPENSES)</b>				
Hotel/motel excise tax	22,190,146	-	-	22,190,146
Decrease in fair value of investments	(293,650)	(28,831)	-	(322,481)
Interest earnings	1,202,382	193,475	180	1,396,037
Interest expense	(6,745,072)	(10,082,383)	(2,576,560)	(19,404,015)
Intergovernmental revenue	-	1,185,095	4,905,729	6,090,824
Capital contributions	-	-	366,525	366,525
Interest subsidy revenue	-	3,280,051	-	3,280,051
Total nonoperating revenues (expenses)	<u>16,353,806</u>	<u>(5,452,593)</u>	<u>2,695,874</u>	<u>13,597,087</u>
Income/(Loss) before transfers	<u>10,552,043</u>	<u>2,232,769</u>	<u>(3,484,700)</u>	<u>9,300,112</u>
Transfers in	-	1,093,782	63,243	1,157,025
Transfers out	(1,157,025)	-	-	(1,157,025)
Change in net position	<u>9,395,018</u>	<u>3,326,551</u>	<u>(3,421,457)</u>	<u>9,300,112</u>
Total net position - beginning, as restated	58,320,698	537,641	(15,311,086)	43,547,253
Total net position - ending	<u>\$ 67,715,716</u>	<u>\$ 3,864,192</u>	<u>\$ (18,732,543)</u>	<u>\$ 52,847,365</u>

See accompanying notes to the basic financial statements.

FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2015

	Business-Type Activities - Enterprise Funds			
	Convention Center	Hotel	Arena	Total
<b>Cash Flows from Operating Activities</b>				
Receipts from leases	\$ 1,343,025	\$ -	\$ -	\$ 1,343,025
Receipts from services	3,534,454	12,565,055	-	16,099,509
Payments for professional services and operations	(2,266,172)	(406,894)	(4,442,341)	(7,115,407)
Payments to employees for services	(1,016,491)	-	-	(1,016,491)
Payments for retirement	(212,681)	-	-	(212,681)
Receipts from other	273,127	-	-	273,127
Net cash provided by (used in) operating activities	<u>1,655,262</u>	<u>12,158,161</u>	<u>(4,442,341)</u>	<u>9,371,082</u>
<b>Cash Flows from NonCapital Financing Activities</b>				
Hotel/motel excise taxes received	23,644,407	-	-	23,644,407
Intergovernmental	-	1,185,095	4,405,729	5,590,824
Advances in (out)	11,250	-	(11,250)	-
Transfers in (out)	(1,157,025)	1,093,782	63,243	-
Net cash provided by noncapital financing activities	<u>22,498,632</u>	<u>2,278,877</u>	<u>4,457,722</u>	<u>29,235,231</u>
<b>Cash Flows from Capital and related Financing Activities</b>				
Purchases of capital assets	(24,932,475)	(277,697)	(318,755)	(25,528,927)
Proceeds from the sale of refunding bonds	56,150,000	-	-	56,150,000
Payments for bond issuance costs	(269,800)	-	-	(269,800)
Cash paid on bond interest and fiscal charges	(12,612,105)	(10,082,383)	(32,500)	(22,726,988)
Cash paid on bond principal	(63,905,000)	-	-	(63,905,000)
Cash received from federal interest subsidy	-	3,280,051	-	3,280,051
Net cash used in capital and related financing activities	<u>(45,569,380)</u>	<u>(7,080,029)</u>	<u>(351,255)</u>	<u>(53,000,664)</u>
<b>Cash Flows from Investing Activities</b>				
Interest received from investments	1,210,709	198,983	180	1,409,872
Investment sales	155,766,678	30,848,309	6,354,546	192,969,533
Investment purchases	(135,097,098)	(25,127,302)	(6,018,852)	(166,243,252)
Net cash provided by investing activities	<u>21,880,289</u>	<u>5,919,990</u>	<u>335,874</u>	<u>28,136,153</u>
Net increase in cash and cash equivalents	464,803	13,276,999	-	13,741,802
Cash- January 1	198,173	-	-	198,173
Cash- December 31	<u>\$ 662,976</u>	<u>\$ 13,276,999</u>	<u>\$ -</u>	<u>\$ 13,939,975</u>

See accompanying notes to the basic financial statements.

FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2015

	Business-Type Activities - Enterprise Funds			
	Convention Center	Hotel	Arena	Total
<b>Reconciliation of operating income/(loss) to net cash provided by (used in) operating activities:</b>				
Operating income (loss)	\$ (5,801,763)	\$ 7,685,362	\$ (6,180,574)	\$ (4,296,975)
Adjustments to reconcile operating income/(loss) to net cash provided by (used in) operating activities:				
Depreciation	7,535,425	3,880,599	1,750,730	13,166,754
Increase in lease receivable	(641,498)	-	-	(641,498)
Decrease in operations receivable	748,144	421,163	-	1,169,307
Increase in prepaid items and other	(3,778)	-	-	(3,778)
Increase/(Decrease) in accounts payable	80,909	-	(12,497)	68,412
Increase/(Decrease) in accrued liabilities and other related items	(233,801)	171,037	-	(62,764)
Decrease in net pension liability and related deferred inflows/outflows	(28,376)	-	-	(28,376)
Total adjustments	<u>7,457,025</u>	<u>4,472,799</u>	<u>1,738,233</u>	<u>13,668,057</u>
Net cash provided by (used in) operating activities	<u>\$ 1,655,262</u>	<u>\$ 12,158,161</u>	<u>\$ (4,442,341)</u>	<u>\$ 9,371,082</u>

**Noncash financing activities:**

Net amortization related to the capital debt	\$ (1,030,522)	\$ -	\$ -	\$ (1,030,522)
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**Schedule of noncash transactions:**

During the year, the Authority met the annual incentive target for the State Loan. In accordance with the State Loan Agreement, the Authority's principal balance was reduced by \$500,000.

During the year, the Authority's Arena lease payments were insufficient to pay the interest payment due the bondholder. In accordance with the bond agreement, \$2,408,994 of unpaid interest was added to the Authority's principal balance outstanding.

During the year, the Authority capitalized interest related to the parking garage facility and convention center renovation and expansion construction projects in the amounts of \$645,086 and \$4,308,415, respectively.

During the year, the arena operator contributed capital assets to the Authority totaling \$366,525.



**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2015**

**1. DESCRIPTION OF ENTITY**

**Organization** – The Franklin County Convention Facilities Authority (the “Authority”) was established by the Board of County Commissioners of Franklin County, Ohio on July 12, 1988. The Authority is exempt from Federal corporate income taxes. The Authority was formed to acquire, construct, equip, and operate a Convention Center and entertainment and sports facilities in Columbus, Ohio.

The Authority levies an excise tax on hotels and motels in the amount of 4% of each transaction occurring within the boundaries of Franklin County, Ohio and an additional excise tax in the amount of .9% of each transaction occurring within the municipal limits of Columbus located within the boundaries of Franklin County. The Columbus City Auditor administers and collects these excise taxes on behalf of the Authority. The Columbus City Auditor remits taxes collected to the Authority’s trustee on a monthly basis.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Significant Accounting Policies** – The significant accounting policies followed in preparation of these basic financial statements are summarized below. These policies conform to accounting principles generally accepted in the United States of America (GAAP) for governmental units as prescribed in the statements issued by the Governmental Accounting Standards Board (GASB) and other recognized authoritative sources.

The Authority follows the business-type activities reporting requirements of GASB Statement No. 34. In accordance with GASB Statement No. 34, the accompanying basic financial statements are reported on an Authority-wide basis.

GASB Statement No. 34 requires the following, which collectively make up the Authority’s basic financial statements:

- Management’s Discussion and Analysis
- Basic financial statements
  - Statement of Net Position
  - Statement of Revenues, Expenses, and Changes in Net Position
  - Statement of Cash Flows
- Notes to the basic financial statements
- Required Pension Schedules

**Measurement Focus and Basis of Accounting** – The accounting and financial reporting treatment is determined by the applicable measurement focus and basis of accounting. Measurement focus indicates the types of resources being measured and the basis of accounting indicates the timing of transactions or events for recognition in the financial statements.

The Authority’s financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned, or for derived tax revenue, when the exchange transaction on which the tax is imposed occurs, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

**Proprietary Funds** – The Authority operates using enterprise fund reporting. Enterprise funds are used to account for the costs of providing goods or services to the general public on a continuing basis which are financed or recovered primarily through user charges or to report any activity for which a fee is charged to external users for goods or services, regardless of whether the Authority intends to fully recover the cost of the goods or services provided.

Proprietary funds distinguish *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund’s principal ongoing operations.

The Authority’s principal operating revenues consist of land lease rent and gain/loss from day-to-day operations of the facilities. Operating expenses for the Authority include administrative expenses, routine repairs and maintenance, and depreciation on capital assets. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Authority’s policy to use restricted resources first, then unrestricted resources as they are needed.

**Fund Accounting** – The accounts of the Authority are maintained in accordance with the principles of “Fund Accounting” in order to reflect limitations and restrictions placed on the use of available resources. The following proprietary funds are used by the Authority:

**Convention Center Fund** – The Convention Center Fund accounts for the operation of the Convention Center and related expenses, including construction of and improvements to the facility, as well as the accumulation of financial resources for, and the payment of, debt principal, interest, and related costs.

**Hotel Fund** – The Hotel Fund accounts for the operation of the Hilton Hotel and related expenses, including construction of and improvements to the facility, as well as the accumulation of financial resources for, and the payment of, debt principal, interest, and related costs.

**Arena Fund** – The Arena Fund accounts for the operation of the Arena and related expenses, including improvements to the facility, as well as the accumulation of financial resources for, and the payment of, debt principal, interest, and related costs.

**Cash and Cash Equivalents** – Cash and cash equivalents includes demand deposits and short-term investments with original maturities of less than three months from the date of acquisition, excluding STAR Ohio and trust funds, which are reported as investments.

**Investments** – Investments for the Authority are reported at fair value (generally based on quoted market prices) except for the position in STAROhio, an investment pool managed by the State Treasurer’s Office. STAROhio allows governments within the State to pool their funds for investment purposes. STAROhio is not registered with the Securities Exchange Commission as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAROhio are valued at STAROhio’s share price, which is the price the investment could be sold for on December 31, 2015.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

***Restricted Assets*** – Certain resources set aside for the construction of facilities and repayment of bonds are classified as restricted on the Statement of Net Position because their use is limited by applicable revenue bond indentures.

***Prepaid Items*** – Payments made to vendors for services that will benefit periods beyond year end are recorded as prepaid items under the consumption method.

***Capital Assets and Depreciation*** – Office equipment, construction costs (including capitalized interest), and improvements are capitalized at cost. Generally, items purchased with individual costs ranging from \$5,000 to \$25,000 or more are capitalized based on the nature of the asset. Completed facilities are transferred from construction in progress to the appropriate category. Depreciation is provided on the straight-line basis over the estimated useful lives of the assets, which range from 13 to 40 years for Buildings and Improvements, 20 to 30 years for Improvements other than Buildings, 3 to 60 years for Furnishings and Equipment, 40 years for Parking lots, and 7 years for major building equipment.

***Deferred outflows/inflows of resources*** – In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflows of resources. Deferred outflows of resources represent a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense) until then. For the Authority, deferred outflows of resources are reported on the Statement of Net Position for deferred charges on refundings and for pension. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The deferred outflows of resources related to pension are explained in Note 10.

In addition to liabilities, the Statement of Net Position reports a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to a future period and will not be recognized until that time. For the Authority, deferred inflows of resources include the up-front service concession payment received from the Convention Center operator and pension. The up-front service concession payment received from the Convention Center operator is deferred and amortized using the straight-line method over one hundred twenty months, commencing January 1, 2012, with the Authority responsible for repayment of the unamortized portion if the Convention Center operator is not retained for the full duration of such amortization period. The deferred inflow of resources related to pension is explained in Note 10.

***Bond Discounts and Premiums*** – Bond discounts and premiums are netted against the outstanding bonds, as a liability valuation account, and are being accreted or amortized using the straight-line method over the life of the applicable bond issues.

***Net Position*** – Net position represents assets, plus deferred outflows of resources, less liabilities, less deferred inflows of resources. Net position is displayed in three components – net investment in capital assets; restricted; and unrestricted. The net investment in capital assets component consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowings used for acquisition, construction or improvement of those assets. The restricted component consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets. The unrestricted component is the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

*Estimates* – The preparation of basic financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

*Interfund Activity* – Exchange transactions between funds are reported as revenues in the seller funds and as expenses in the purchaser funds. Flows of cash or goods from one fund to another without a requirement for repayment are reported as interfund transfers. Interfund transfers are reported as nonoperating revenues/expenses. Transfers during the calendar year are considered allowable based upon the Authority's policies and the purpose of intended transfers.

*Extraordinary and Special Items* – Extraordinary items are transactions or events that are both unusual in nature and infrequent in occurrence. Special items are transactions or events that are within the control of the Authority and that are either unusual in nature or infrequent in occurrence. Neither type of transaction occurred during the calendar year.

*Budgetary Accounting* - Although not required under the Ohio Revised Code, an annual Operating Budget, which lapses at the end of the year, is adopted for management purposes. The budget is adopted on a budgetary accounting basis in which purchase orders, contracts, and other commitments for the expense of monies are recorded as the equivalent of expenses. The defined legal level of control established by the Authority to monitor expenses is at the fund/function level.

*Pensions* – For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the pension plans and additions to/deductions from their fiduciary net position have been determined on the same basis as they are reported by the pension systems. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. The pension systems report investments at fair value.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**3. DEPOSITS AND INVESTMENTS**

Ohio law requires that deposits be placed in eligible banks or savings and loan associations located in Ohio. Any public depository in which the Authority places deposits must pledge as collateral eligible securities of aggregate market value equal to the excess of deposits not insured by the Federal Deposit Insurance Corporation (FDIC). The securities pledged as collateral are pledged to a pool for each individual financial institution in amounts equal to at least 105% of the carrying value of all public deposits held by each institution. Obligations that may be pledged as collateral are limited to obligations of the United States and its agencies and obligations of any state, county, municipal corporation, or other legally constituted authority of any other state or any instrumentality of such county, municipal corporation or other authority.

***Deposits***

Custodial credit risk for deposits is the risk that in the event of bank failure, the Authority will not be able to recover deposits or collateral securities that are in the possession of an outside party. At December 31, 2015, the carrying amount of the Authority's deposits was \$9,797,875, which includes \$251,436 in retainage cash held in escrow and \$49,137 in cash held by the Authority's trustee, both of which are reported as Restricted Investments on the Statement of Net Position, and the bank balance was \$9,866,069. Of the bank balance, \$9,563,756 was covered by Federal Deposit Insurance and \$302,313 was uninsured and collateralized with securities held by the financial institution or by its trust department or agent but not in the Authority's name.

In addition, the Authority had \$2,400,000 and \$1,862,380 on deposit with the Hilton Hotel operator for operating reserves and furniture, fixtures and equipment reserves, respectively, and \$180,293 on deposit with the Convention Center food and beverage operator for furniture, fixtures and equipment reserves, in accordance with the operating agreements. These amounts are also reported as Restricted Cash on the Statement of Net Position.

The Authority has no deposit policy for custodial credit risk beyond the requirements of State statute. Ohio law requires that deposits be either insured or be protected by eligible securities pledged to the Authority and deposited either with the Authority or a qualified trustee by the financial institution as security for repayment, or by a collateral pool of eligible securities deposited with a qualified trustee and pledged to secure the repayment of all public monies deposited in the financial institution whose market value at all times shall be at least 105% of the deposits being secured.

***Investments***

The Authority has adopted a formal investment policy. The objectives of the policy are the preservation of capital and protection of principal while earning investment interest. Safety of principal is the primary objective of the investment program. Funds are invested in accordance with Section 135 "Uniform Depository Act" of the Ohio Revised Code.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**3. DEPOSITS AND INVESTMENTS - CONTINUED**

The types of obligations eligible for investment and deposits include:

1. U.S. Treasury Bills, Notes, and Bonds; various federal agency securities, including issues of Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corp. (FHLMC) , Federal Home Loan Bank (FHLB), Federal Farm Credit Bank (FFCB), and other agencies or instrumentalities of the United States. Eligible investments include securities that may be “called” (by the issuer) prior to the final maturity date. All eligible investments may be purchased at a premium or a discount. All federal agency securities shall be direct issuances of federal government agencies or instrumentalities.
2. Commercial paper notes issued by companies incorporated under the laws of the United States; specific limitations apply as defined under Ohio Revised Code Section 135.14(B) (7).
3. Bankers acceptances issued by banks insured by the FDIC; specific limitations apply as defined under Ohio Revised Code Section 135.14(B)(7).
4. Certificates of deposit from any eligible institution mentioned in Ohio Revised Code Section 135.32 and Certificate of Deposit Account Registry Services (CDARS) programs, including STAR Plus.
5. No-load money market mutual funds rated in the highest category by at least one nationally recognized rating agency, investing exclusively in the same types of eligible securities as defined in Ohio Revised Code Sections 135.14(B)(1) and 135.14(B)(2) and repurchase agreements secured by such obligations. Eligible money market funds shall comply with ORC Section 135.01 regarding limitations and restrictions.
6. Repurchase agreements with any eligible institutions mentioned in Ohio Revised Code Section 135.32, or any eligible securities dealer pursuant to Ohio Revised Code Section 135.32(J), except that such eligible securities dealers shall be restricted to primary government securities dealers. Repurchase agreements will settle on a delivery versus payment basis with collateral held in the safekeeping by a third party custodian. The market value of securities subject to a repurchase agreement must exceed the principal value of the repurchase agreement by at least two percent as defined under the Ohio Revised Code.
7. The State Treasurer’s investment pool (STAR Ohio), pursuant to Ohio Revised Code Section 135.45.

The Authority intends to hold its investments until maturity but reports the investments at fair value in accordance with GASB Statement No. 31 and discloses the investments according to risk in accordance with GASB Statement No. 40.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**3. DEPOSITS AND INVESTMENTS – CONTINUED**

The following chart illustrates the Authority’s investments at fair value as of December 31:

	<b>Fair Value</b>	<b>Credit Rating</b>	<b>Maturity in Years</b>		
			<b>&lt;1</b>	<b>1-3</b>	<b>≥3</b>
<b><u>Convention Center Fund:</u></b>					
STAR Ohio	46,920,076	AAAm	46,920,076	-	-
Money Market Funds	2,115,692	NR	2,115,692	-	-
U.S. Treasuries	18,259,537	AAA <sup>1</sup>	13,933,978	4,325,559	-
Federal Agency Securities	100,239,893	AA+ <sup>1</sup>	76,609,397	18,102,281	5,528,215
	<u>167,535,198</u>		<u>139,579,143</u>	<u>22,427,840</u>	<u>5,528,215</u>
<b><u>Hotel Fund:</u></b>					
STAR Ohio	9,891,369	AAAm	9,891,369	-	-
Money Market Funds	3	NR	3	-	-
Federal Agency Securities	12,715,912	AA+ <sup>1</sup>	4,128,107	4,115,955	4,471,850
	<u>22,607,284</u>		<u>14,019,479</u>	<u>4,115,955</u>	<u>4,471,850</u>
<b><u>Arena Fund:</u></b>					
STAR Ohio	90,653	AAAm	90,653	-	-
	<u>90,653</u>		<u>90,653</u>	-	-
<b>Totals</b>	<u>\$ 190,233,135</u>		<u>\$ 153,689,275</u>	<u>\$ 26,543,795</u>	<u>\$ 10,000,065</u>

<sup>1</sup> Standard & Poors

Reconciliation of the Authority’s deposits and investments to the Statements of Net Position is as follows:

	<b>Convention Center</b>	<b>Hotel</b>	<b>Arena</b>
<b>Per Deposits and Investments Note:</b>			
Deposits	\$ 748,988	\$ 9,048,887	\$ -
On Deposit with Operators	180,293	4,262,380	-
Investments	167,535,198	22,607,284	90,653
Totals	<u>\$ 168,464,479</u>	<u>\$ 35,918,551</u>	<u>\$ 90,653</u>
<b>Per Statement of Net Position:</b>			
Cash and Cash Equivalents	\$ 482,683	\$ -	\$ -
Investments	12,928,960	-	-
Restricted Cash	180,293	13,276,999	-
Restricted Investments	154,872,543	22,641,552	90,653
Totals	<u>\$ 168,464,479</u>	<u>\$ 35,918,551</u>	<u>\$ 90,653</u>

**Concentration of Credit Risk** - The Authority’s investment policy does not limit the amounts that may be invested in any one issuer.

As further discussed in Note 6, a portion of cash and investments is restricted for debt service and construction projects.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**4. CAPITAL ASSETS**

Capital Asset activity for the year ended December 31, 2015 is as follows:

	<b>Beginning Balance</b>	<b>Additions</b>	<b>Disposals/ Transfers</b>	<b>Ending Balance</b>
<b>Convention Center Fund</b>				
Capital assets, not being depreciated:				
Land	\$ 32,556,992	\$ -	\$ -	\$ 32,556,992
Works of Art	-	205,540	-	205,540
Construction in progress	5,452,202	39,084,422	-	44,536,624
Total capital assets, not being depreciated	<u>38,009,194</u>	<u>39,289,962</u>	<u>-</u>	<u>77,299,156</u>
Capital assets, being depreciated				
Buildings & improvements	260,995,222	74,509	-	261,069,731
Improvements other than buildings	1,558,675	33,554	-	1,592,229
Major building equipment	8,449,743	-	-	8,449,743
Parking lot	1,144,557	-	-	1,144,557
Equipment & Furnishings	4,807,809	154,687	-	4,962,496
Total capital assets, being depreciated	<u>276,956,006</u>	<u>262,750</u>	<u>-</u>	<u>277,218,756</u>
Less accumulated depreciation for:				
Buildings & improvements	(124,903,896)	(7,083,709)	-	(131,987,605)
Improvements other than buildings	(1,002,967)	(62,471)	-	(1,065,438)
Major building equipment	(8,449,743)	-	-	(8,449,743)
Parking lot	(715,347)	(28,614)	-	(743,961)
Equipment & Furnishings	(2,900,161)	(360,631)	-	(3,260,792)
Total accumulated depreciation	<u>(137,972,114)</u>	<u>(7,535,425)</u>	<u>-</u>	<u>(145,507,539)</u>
Total capital assets, being depreciated, net	<u>138,983,892</u>	<u>(7,272,675)</u>	<u>-</u>	<u>131,711,217</u>
Total capital assets, net	<u>\$ 176,993,086</u>	<u>\$ 32,017,287</u>	<u>\$ -</u>	<u>\$ 209,010,373</u>
<b>Hotel Fund</b>				
Capital assets, not being depreciated:				
Land	\$ 300,513	\$ -	\$ -	\$ 300,513
Works of Art	229,400	-	-	229,400
Construction in progress	-	43,647	-	43,647
Total capital assets, not being depreciated	<u>529,913</u>	<u>43,647</u>	<u>-</u>	<u>573,560</u>
Capital assets, being depreciated				
Buildings & improvements	141,812,962	-	-	141,812,962
Equipment & Furnishings	1,211,754	234,050	-	1,445,804
Total capital assets, being depreciated	<u>143,024,716</u>	<u>234,050</u>	<u>-</u>	<u>143,258,766</u>
Less accumulated depreciation for:				
Buildings & improvements	(10,414,155)	(3,566,992)	-	(13,981,147)
Equipment & Furnishings	(618,947)	(313,607)	-	(932,554)
Total accumulated depreciation	<u>(11,033,102)</u>	<u>(3,880,599)</u>	<u>-</u>	<u>(14,913,701)</u>
Total capital assets, being depreciated, net	<u>131,991,614</u>	<u>(3,646,549)</u>	<u>-</u>	<u>128,345,065</u>
Total capital assets, net	<u>\$ 132,521,527</u>	<u>\$ (3,602,902)</u>	<u>\$ -</u>	<u>\$ 128,918,625</u>



**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**4. CAPITAL ASSETS – CONTINUED**

<b>Arena Fund</b>	<b>Beginning Balance</b>	<b>Additions</b>	<b>Disposals/ Transfers</b>	<b>Ending Balance</b>
Capital assets, being depreciated				
Buildings & improvements	\$ 43,916,011	\$ 292,344	\$ -	\$ 44,208,355
Equipment & Furnishings	5,462,397	74,181	-	5,536,578
Total capital assets, being depreciated	<u>49,378,408</u>	<u>366,525</u>	<u>-</u>	<u>49,744,933</u>
Less accumulated depreciation for:				
Buildings & improvements	(3,385,954)	(1,187,763)	-	(4,573,717)
Equipment & Furnishings	(1,589,271)	(562,967)	-	(2,152,238)
Total accumulated depreciation	<u>(4,975,225)</u>	<u>(1,750,730)</u>	<u>-</u>	<u>(6,725,955)</u>
Total capital assets, net	<u>\$ 44,403,183</u>	<u>\$ (1,384,205)</u>	<u>\$ -</u>	<u>\$ 43,018,978</u>

In July 2014, the Authority issued \$18,000,000 in Parking Garage Improvement Revenue Bonds, Series 2014, for the purpose of financing the construction of a parking garage facility. In December 2014, the Authority issued \$160,140,000 in Tax and Lease Revenue Anticipation and Refunding Bonds, Series 2014, for the purpose of providing funds to (i) pay costs of the renovation and expansion project presently contemplated for the Authority’s convention center, including, but not limited to, an expansion of exhibit space as well as ceilings, carpeting, paint, wall coverings and signage, (ii) advance refund a portion of the outstanding principal of the Authority’s Tax and Lease Revenue Anticipation and Refunding Bonds, Series 2007, (iii) fund certain required deposits into the Debt Service Reserve Fund and the Rental Reserve Fund; (iv) fund capitalized interest; and (v) pay certain expenses incurred in connection with the issuance of the Series 2014 Bonds.

In accordance with Governmental Accounting Standards Board Statement No. 62, from the date the debt was issued, the Authority capitalizes the net effect of interest expense and related interest revenue on the portion of the debt issued to fund the construction projects. Interest costs related to the parking garage facility and convention center renovation and expansion during 2015 were \$662,400 and \$6,221,250, respectively, of which \$645,086 and \$4,308,415 has been capitalized, respectively. Interest costs not capitalized are expensed.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**5. LONG TERM OBLIGATIONS**

Convention Center Fund bonds outstanding at December 31, 2015 are as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending Balance</u>	<u>Due within One Year</u>
<b>Convention Center Fund</b>					
Series 2005 Refunding	57,240,000	-	(57,240,000)	-	-
Series 2007 Renovation and Refunding	6,890,000	-	(700,000)	6,190,000	725,000
Series 2011 Parking Garage	16,000,000	-	-	16,000,000	1,367,000
Series 2012 Refunding	30,920,000	-	(5,965,000)	24,955,000	6,065,000
Series 2014 Parking Garage	18,000,000	-	-	18,000,000	-
Series 2014 Renovation and Refunding	160,140,000	-	-	160,140,000	-
Series 2015 Refunding	-	56,150,000	-	56,150,000	1,210,000
Total	<u>289,190,000</u>	<u>56,150,000</u>	<u>(63,905,000)</u>	<u>281,435,000</u>	<u>9,367,000</u>
Plus: Unamortized premiums	26,286,923	-	(2,987,362)	23,299,561	-
Total Convention Center Fund	<u><u>315,476,923</u></u>	<u><u>56,150,000</u></u>	<u><u>(66,892,362)</u></u>	<u><u>304,734,561</u></u>	<u><u>9,367,000</u></u>

***Series 2005 Refunding Bonds***

On July 15, 2005, the Authority issued \$63,925,000 of tax and lease revenue anticipation refunding bonds with a true cost of 3.65%, to advance refund \$61,600,000 of outstanding 1997 refunded term serial bonds and \$2,320,000 of outstanding 1997 refunded serial bonds with a true interest cost of 4.5%. The proceeds of \$67,677,842 (net of \$923,311 in underwriting fees, insurance and other issuance costs) provided for a deposit of \$66,757,531 into an irrevocable trust with an escrow agent to provide for all future debt service payments on the 1997 serial and term bonds. As a result, the 1997 bonds are considered to be defeased and the liability for those bonds was removed from the bonds payable balance.

The 2005 refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$4,970,387. This difference, reported in the accompanying basic financial statements as a deferred outflow of resources, is being charged to operations through calendar year 2027 using the straight-line method. The Authority completed the advance refunding to reduce its total bond payments through the year 2027 by \$4,334,940 and to obtain an economic gain (difference between the present values of the old and new bond payments) of \$766,005.

In 2015, the outstanding Series 2005 refunding bonds, totaling \$56,150,000, was refunded.

***Series 2007 Renovation and Refunding Bonds***

On October 16, 2007, the Authority issued \$47,465,000 of tax and lease revenue anticipation and refunding bonds of which \$38,535,000 represented new money for renovations to Battelle Hall and \$8,930,000 represented refunding bonds. The Series 2007 serial bonds mature December 1, 2008 through December 1, 2027. All Series 2007 serial bonds maturing on or after December 1, 2018 are callable at par beginning December 1, 2017. The stated interest rate on the Series 2007 serial bonds ranges from 4% to 5%.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**5. LONG TERM OBLIGATIONS – CONTINUED**

The Authority issued \$8,930,000 of refunding bonds with a true interest cost of 4.39% to refund \$8,680,000 of outstanding Series 1997 serial and term bonds. The proceeds of \$8,986,376 (including a net bond premium of \$114,388 less \$58,012 in underwriting fees and other issuance costs) provided for a deposit of \$8,982,675 into an irrevocable trust with an escrow agent to provide for all future debt service payments on the Series 1997 serial and term bonds. As a result, the refunded bonds are considered to be defeased and the liability has been removed from the Statement of Net Position. The reacquisition price exceeded the net carrying amount of the old debt by \$274,350. This amount, reported in the accompanying basic financial statements as a deferred outflow of resources, is being amortized over the remaining life of the refunded debt, which is shorter than the life of the new debt issued. This refunding was undertaken to reduce total debt service payments over the next 14 years by \$348,419 and resulted in an economic gain (difference between the present values of the old and new bond payments) of \$336,046.

In 2014, a portion of the outstanding Series 2007 refunding bonds, totaling \$36,385,000, was refunded.

***Series 2011 Parking Garage***

On December 6, 2011, the Authority issued \$16 million in parking garage improvement revenue bonds to finance the expansion of the Vine Street parking facility. The Series 2011 term bonds mature December 1, 2016, 2021, 2026, 2031, 2036 and 2041. The stated interest rate on the Series 2011 term bonds ranges from 2.92% to 5.02%.

***Series 2012 Refunding Bonds***

On September 4, 2012, the Authority issued \$42,455,000 of tax and lease revenue anticipation refunding bonds with a true cost of 1.65%, to advance refund \$42,370,000 of outstanding 2002 bonds with a true interest cost of 4.18%. The proceeds of \$42,455,000 (net of \$85,000 in issuance costs) provided for a deposit of \$42,370,000 into an irrevocable trust with an escrow agent to provide for all future debt service payments on the 2002 bonds. As a result, the 2002 bonds are considered to be defeased and the liability for those bonds was removed from the bonds payable balance.

The 2012 refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$481,375. This difference, reported in the accompanying basic financial statements as a deferred outflow of resources, is being charged to operations through calendar year 2019 using the straight-line method. The Authority completed the advance refunding to reduce its total bond payments through calendar year 2019 by \$6,240,778 and to obtain an economic gain (difference between the present values of the old and new bond payments) of \$5,836,980.

***Series 2014 Parking Garage***

On July 28, 2014, the Authority issued \$18 million in parking garage improvement revenue bonds to finance the expansion of the Goodale Street parking facility. The Series 2014 term bonds mature December 1, 2018, 2023, 2028, 2033, 2038 and 2043. The stated interest rate on the Series 2014 term bonds ranges from 3.68% to 5.26%.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**5. LONG TERM OBLIGATIONS – CONTINUED**

***Series 2014 Renovation and Refunding Bonds***

On December 1, 2014, the Authority issued \$160,140,000 of tax and lease revenue anticipation and refunding bonds of which \$125,105,000 represented new money for convention center renovations and expansion and \$35,035,000 represented refunding bonds. The Series 2014 serial bonds mature December 1, 2018 through December 1, 2033. The Series 2014 term bond matures December 1, 2035. All Series 2014 bonds except one maturing on or after December 1, 2024 are callable at par beginning December 1, 2024. The stated interest rate on the Series 2014 serial bonds ranges from 3% to 5%.

The Authority issued \$35,035,000 of refunding bonds with a true interest cost of 2.63% to refund \$36,385,000 of outstanding Series 2007 serial bonds. The net proceeds of \$40,575,557 (including a net bond premium of \$5,801,367 less \$260,810 in underwriting fees and other issuance costs) provided for a deposit of \$40,572,448 into an irrevocable trust with an escrow agent to provide for all future debt service payments on the refunded Series 2007 serial bonds. As a result, the refunded bonds are considered to be defeased and the liability has been removed from the Statement of Net Position. The reacquisition price exceeded the net carrying amount of the old debt by \$3,344,539. This amount, reported in the accompanying basic financial statements as a deferred outflow of resources, is being amortized over the remaining life of the refunded debt, which is shorter than the life of the new debt issued. This refunding was undertaken to reduce total debt service payments over the next 21 years by \$2,785,050 and resulted in an economic gain (difference between the present values of the old and new bond payments) of \$2,223,931.

***Series 2015 Refunding Bonds***

On October 15, 2015, the Authority issued \$56,150,000 of tax and lease revenue anticipation refunding bonds with a true cost of 2.95%, to refund \$56,150,000 of outstanding 2005 bonds with a true interest cost of 3.65%. The proceeds of \$56,150,000 provided for a deposit of \$56,150,000 into an irrevocable trust with an escrow agent to provide for payment on the 2005 bonds, which were called on December 1, 2015. As a result, the liability for those bonds was removed from the bonds payable balance.

The 2015 refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$713,281. This difference, reported in the accompanying basic financial statements as a deferred outflow of resources, is being charged to operations through calendar year 2027 using the straight-line method. The Authority completed the current refunding to reduce its total bond payments through calendar year 2027 by \$9,484,969 and to obtain an economic gain (difference between the present values of the old and new bond payments) of \$7,827,874.

Hotel Fund bonds outstanding at December 31, 2015 are as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending Balance</u>	<u>Due within One Year</u>
<b>Hotel Fund</b>					
Series 2010	160,000,000	-	-	160,000,000	2,365,000

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**5. LONG TERM OBLIGATIONS – CONTINUED**

*Series 2010*

On February 10, 2010, the Authority issued \$160 million in Series 2010 lease revenue anticipation bonds for the purpose of providing funds to (i) pay costs of constructing, equipping, and furnishing a full-service convention center hotel and auxiliary facilities, (ii) fund a bond reserve fund, (iii) pay capitalized interest through August 31, 2012, and (iv) pay costs incurred in connection with the issuance of the Series 2010 Bonds. The Series 2010 serial and term bonds mature December 1, 2016 through December 1, 2042. The stated interest rate on the Series 2010 serial and term bonds ranges from 4.47% to 6.64%.

Arena Fund bonds outstanding at December 31, 2015 are as follows:

	<b>Beginning Balance</b>	<b>Additions</b>	<b>Reductions</b>	<b>Ending Balance</b>	<b>Due within One Year</b>
<b>Arena Fund</b>					
First Lien Lease Revenue Bonds	9,000,000	-	(500,000)	8,500,000	-
Second Lien Lease Revenue Bonds	49,415,268	2,408,994	-	51,824,262	7,615,498
Total Arena Fund	<u>58,415,268</u>	<u>2,408,994</u>	<u>(500,000)</u>	<u>60,324,262</u>	<u>7,615,498</u>

***2012 First Lien Arena Lease Revenue Bonds***

On March 28, 2012, the Authority issued \$10 million first lien arena lease revenue bonds to finance a portion of the purchase of Nationwide Arena. The first lien arena lease revenue bonds were acquired by the Director of Development on behalf of the State of Ohio. The arena lease revenue bonds mature on December 30, 2017, 2018, 2019, 2020 and 2021, with the final maturity subject to limited extension to accommodate principal forgiveness. The principal amount due at the final maturity may be reduced by up to \$500,000 for each year in which certain economic development incentive targets are met to the satisfaction of the State of Ohio in the manner described in the Bond Legislation. During the year, the Authority met the annual incentive target. In accordance with the State Loan Agreement, the Authority's principal balance was reduced by \$500,000.

The stated interest rate on the arena lease revenue bonds is 1.00%. In addition, during any time that principal amounts remain outstanding under the bonds, the Authority shall pay a servicing fee equal to one half of one quarter of one percent of the remaining principal amount then outstanding on the bonds, payable in arrears on a semi-annual basis as of June 30<sup>th</sup> and December 31<sup>st</sup> of each year.

***2012 Second Lien Arena Lease Revenue Bonds***

On March 28, 2012, the Authority issued \$44,208,764 in second lien arena lease revenue bonds to finance a portion of the purchase of Nationwide Arena and to finance other capital and operating activities. The second lien arena lease revenue bonds were acquired by Nationwide Arena LLC. The second lien arena lease revenue bonds mature on December 30, 2039 and are callable for redemption at the option of the Authority, in whole or in part in such series as the Authority shall determine at any time at the redemption price of 100% of the principal amount to be redeemed plus accrued interest to the redemption date. The stated interest rate on the arena lease revenue bonds is 4.875%.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**5. LONG TERM OBLIGATIONS – CONTINUED**

Beginning in calendar year 2013, the Authority began receiving a percentage of casino tax collections from the City and County. These collections will be used first to fund operations and capital improvements of the arena, and second to repay the loans noted above. If casino tax collections are insufficient, Nationwide has agreed to defer payments until revenues are available. There is no obligation on the part of the Authority to cover outstanding debt for the arena if casino tax collections prove inadequate. During the year, casino tax collections from the City and County were insufficient to pay the interest payment due to bondholder. In accordance with the bond agreement, \$2,408,994 was added to the Authority’s principal balance.

***Defeased Debt Outstanding***

As noted above, the Authority has defeased various bond issues by creating separate irrevocable trust funds. When such debt has been issued, the proceeds have been used to purchase U.S. government securities that were placed in the trust funds. The investments and fixed earnings from the investments are sufficient to fully service the defeased debt until the debt is called or matures. For financial reporting purposes, the debt has been considered defeased and therefore removed as a liability from the Authority’s financial statements. As of December 31, 2015 the amount of defeased debt outstanding was \$36,385,000 and the irrevocable trust account balance was \$39,180,247.

***Bond Principal and Interest Payments***

Bonds mature on December 1. Interest on the term and serial bonds is payable semiannually on June 1 and December 1. Interest has been accrued on all bonds through December 31, 2015. Excise taxes and rents collected after the issuance date of the bonds, to the extent these taxes and rents are necessary to satisfy debt service requirements, are appropriated for principal and interest payments due and payable until the bonds are fully retired on December 1, 2043. Principal and interest requirements to retire the Authority’s bonds are as follows:

	<u>Convention Center Fund</u>		<u>Hotel Fund</u>		<u>Arena Fund</u>	
	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>
2016	\$ 9,367,000	\$ 11,573,803	\$ 2,365,000	\$ 10,082,384	\$ 7,615,498	\$ 2,611,433
2017	8,385,000	11,319,472	2,525,000	9,976,668	1,000,000	2,611,433
2018	11,420,000	11,144,663	2,690,000	9,857,741	1,000,000	2,601,433
2019	8,590,000	10,982,086	2,870,000	9,720,551	1,000,000	2,591,433
2020	9,660,000	10,806,826	3,055,000	9,572,746	1,000,000	2,581,433
2021-2025	59,260,000	47,586,602	18,400,000	45,189,163	4,500,000	12,849,651
2026-2030	71,260,000	35,637,970	24,815,000	39,030,798	-	12,632,164
2031-2035	89,551,000	17,010,162	33,220,000	29,985,369	-	12,632,164
2036-2040	6,506,000	2,519,118	43,835,000	17,746,192	44,208,764	10,105,731
2041-2043	7,436,000	696,087	26,225,000	2,800,752	-	-
	<u>\$ 281,435,000</u>	<u>\$ 159,276,789</u>	<u>\$ 160,000,000</u>	<u>\$ 183,962,364</u>	<u>\$ 60,324,262</u>	<u>\$ 61,216,875</u>

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**6. RESTRICTED CASH AND INVESTMENTS**

In accordance with the Convention Center Fund bond indentures, the Authority created the project construction and bond payment funds to provide for the payment of construction costs and bond principal and interest, as well as the debt service and rental reserve funds to provide for the payment of bond principal and interest in the event the amount in the bond payment fund is insufficient. The debt service reserve requirement is an amount equal to the maximum bond service charges payable with respect to the outstanding bonds during any bond year, without regard to any optional redemption. The rental reserve requirement is an amount equal to one-half of the maximum bond service charges payable with respect to the outstanding bonds during any bond year, without regard to optional redemption.

In accordance with the Hotel Fund bond indenture, the Authority created the project construction and bond payment funds to provide for the payment of construction costs and bond principal and interest, as well as the debt service and rental reserve funds to provide for the payment of bond principal and interest in the event the amount in the bond payment fund is insufficient. The debt service reserve and rental reserve requirements are both an amount equal to one-half of the maximum bond service charges payable with respect to the outstanding bonds during any bond year (excluding the final bond year), without regard to any optional redemption.

Additionally, for the Convention Center Fund, in accordance with lease and sublease agreements between the Authority and the City of Columbus and Franklin County, the City and County will provide necessary funds for the payment of bond principal and interest if the rental reserve and debt service funds are depleted. These amounts are subject to annual appropriation by the City and County. As an additional precaution, the lease with the City and County provides for the application of Convention and Visitors Bureau Taxes levied and collected by the City to deficiencies in debt service payments after the rental reserve fund has been depleted. If after the application of foregoing amounts, additional amounts are required to meet the City's and the County's obligations under the lease, such amounts will be paid by the City and the County, in equal shares, from their general resources, provided that their respective legislative bodies have appropriated funds for such purpose.

Additionally, for the Hotel Fund, in accordance with the Cooperative Agreement among the Authority, Franklin County, and the City of Columbus, the County will provide necessary funds for the payment of bond principal and interest if the rental reserve and debt service funds are depleted. These amounts are subject to annual appropriation by the County. As an additional precaution, the Cooperative Agreement provides for the City to establish by January 1, 2012, a Parking Meter Contribution Fund with a balance of \$1.4 million to assist with debt service payments if the rental reserve fund has been depleted.

The Hotel Cooperative Agreement also provides for the Authority to establish a Ground Lease Rents Fund with a balance equal to the value of ground lease rents received by the Authority during the previous year to assist with debt service payments if the rental reserve fund has been depleted. Both the Parking Meter Contribution Fund and the Ground Lease Fund will be used prior to use of the debt service reserve fund. Both funds are replenished annually to required balances if such funds are used for debt service.

For the Arena Fund, in accordance with the Arena Management Agreement, the Authority is required to maintain an Arena capital improvements fund. The Authority established the fund with \$7,035,000 in 2012 and is required to make annual contributions to the fund of \$1,071,225 beginning in 2013 and increasing such contributions by 3.5% annually through September 15, 2039. The fund shall be used for capital additions and/or improvements to the Arena. At year-end, the balance in this fund was \$90,653. The entire balance is reported as Restricted Investments in the Statement of Net Position.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**6. RESTRICTED CASH AND INVESTMENTS - CONTINUED**

The balances in the Convention Center and Hotel funds at year-end, which are also reported as Restricted Cash and Restricted Investments in the Statement of Net Position, as well as the required balances, were as follows:

	Convention Center Fund		Hotel Fund	
	Required Balance	Restricted Balance	Required Balance	Restricted Balance
Construction Fund	\$ 117,584,990	\$ 117,584,990	\$ -	\$ -
Bond Payment Fund	8,942,659	8,942,659	15,693,747	15,693,747
Debt Service Reserve Fund	19,354,000	19,354,958	6,391,264	6,418,574
Rental Reserve Fund	9,677,000	9,677,784	8,000,000	8,095,867
Operating Reserve Fund	-	-	2,400,000	2,400,000
FF&E Reserve Fund	180,293	180,293	1,862,380	1,862,380
Ground Lease Rents Fund	-	-	1,525,764	1,525,764
Total	\$ 155,738,942	\$ 155,740,684	\$ 35,873,155	\$ 35,996,332

**7. FACILITY OPERATOR AGREEMENTS**

**A. Convention Center**

The management, operations and marketing of the Greater Columbus Convention Center (herein referred to as Convention Center) is facilitated through a Consulting, Marketing and Management Agreement with SMG. The main term of the current agreement commenced on January 1, 2012 and ends at midnight on December 31, 2014, unless earlier terminated pursuant to the provisions of the agreement. In accordance with the terms of the agreement, the Authority extended the term of the agreement on the same terms and conditions for an additional two-year period commencing January 1, 2015 and ending December 31, 2016 by giving written notice of such extension to SMG. At the end of the renewal term, the Authority has the option to extend the agreement for an additional three-year term with a two-year renewal term on the same terms and conditions as this agreement.

As part of this agreement SMG is responsible for the financial activity of the Convention Center. SMG financially manages all revenues collected by the Convention Center from rental income; income from food and beverage sales; retail mall and food court lease income and revenue received from the operation of parking lots. In turn, SMG utilizes these revenues to pay for expenses associated with operating the facility (i.e., salaries of permanent and temporary staff who orchestrate events and handle administrative functions; utility expenses; the promotion and advertising of the Convention Center; and general facility maintenance and repair expenses). Financial activity of the Convention Center is audited annually and reviewed by management.

Bottom line performance of the Convention Center is incorporated annually into the Authority's basic financial statements as a reported change to gain/loss from center operations. The \$1,887,898 receivable due to the Authority at year-end is comprised of the excess of revenues over expenses from Convention Center operations for the year ended December 31, 2015. During the fiscal year, SMG paid the Authority \$2,383,872, primarily for amounts owed at December 31, 2014.



**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**7. FACILITY OPERATOR AGREEMENTS – CONTINUED**

As base compensation to SMG for providing services, the Authority shall pay SMG during each fiscal year of the main term and the renewal term, if any, an annual fixed fee as follows:

Year	Fixed Fee
2012	2010 Base Fee under the 2006 Management Agreement as adjusted by change in CPI-U from January 1, 2011 through December 31, 2011.
2013-2016	Based upon prior year, as adjusted below by change in CPI-U

For each of the calendar years during the main term (commencing with the 2013 calendar year), the fixed fee shall be equal to the fixed fee for the immediately preceding calendar year, increased or decreased by the lesser of (i) the percentage change in the CPI-U, during the one year period ending in November 30 immediately preceding such calendar year, or (ii) three percent (3%). The foregoing annual fixed compensation shall be payable in equal monthly installments due on or before the last day of each month during such calendar year.

SMG is also entitled to annual quantitative and qualitative incentive fees, as defined, with respect to each calendar year. The quantitative incentive fee is based on the greater of 15% of the expense reduction, as defined, or 30% of any revenue increase, as defined. However, the quantitative incentive fee may not exceed 70% of the fixed fee payable as discussed above. The qualitative incentive fee cannot exceed 30% of the fixed fee payable as discussed above and is based on various defined criteria including but not limited to client satisfaction exit surveys, community involvement of operator personnel, quality maintenance and operation of the facilities and compliance with the terms of the management agreement. SMG’s incentive fees during the calendar year were \$311,820.

In accordance with the terms of the Management Agreement, the Authority is required to provide the operator certain operating funds sufficient to meet operating expenses. During the calendar year, the Authority provided SMG with \$0 to meet operating expenses.

SMG is required to provide \$90,000 annually to the facility for FF&E purchases and minor capital improvements. The ownership and title to the purchases and improvements will be transferred to the Authority upon termination of this Agreement. At termination of the Agreement the Authority is required to pay SMG for any unamortized balance on these improvements.

In 1998, Hyatt, a lessor, acquired a 50% ownership of SMG.

In addition to the Authority’s agreement with SMG, food and beverage operations are facilitated through a contract with Volume Services, Inc. (dba Centerplate). The five-year contract commenced on March 2, 2015 and ends on February 28, 2020, and the Authority has an option to extend for an additional two years by providing written notice at least 60 days prior to the end of the current term. The Authority also has the option to terminate the contract agreement at any time if Centerplate breaches any term of the agreement and the breach is not cured within 10 days or cannot be cured.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY  
 NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED  
 FOR THE YEAR ENDED DECEMBER 31, 2015**

**7. FACILITY OPERATOR AGREEMENTS – CONTINUED**

As base compensation to Centerplate for providing services, the Authority shall pay Centerplate a Base Management Fee equal to the lesser of (a) \$700,000 per contract year, adjusted annually by the consumer price index increase, earned in 12 equal monthly installments, or (b) 10% of gross receipts per contract year. In addition, if all incentives outlined in the contract for services are met, the Authority shall pay Centerplate an Annual Incentive Fee equal to 2.5% of gross receipts per contract year up to a cap of 20% of the sum of the Base Management Fee and Annual Incentive Fee.

**B. Hotel**

On July 16, 2010, the Authority executed a hotel operating agreement with Hilton Management, LLC (Manager) to manage and operate the Hotel, consisting of approximately 532 hotel guest rooms, approximately 22,750 square feet of net usable meeting space, a ballroom of at least 12,000 square feet, a pedestrian skybridge connecting directly to the Convention Center and other supporting facilities associated therewith. The term of the hotel operating agreement commenced on the opening date and continues for a period of 15 years from the date from and after the opening date.

*Executive Bonus Fee* – Commencing with the first full calendar year following the year in which the opening date occurs and continuing for each operating year thereafter during the operating term, the Manager shall be paid the amount of \$322,000, as the then applicable fixed executive bonus fee, provided that such amount for each operating year after the first calendar year shall be increased by a percentage equal to the percentage change in the REVPAR (revenue per available room) index from the prior operating year and as established at the annual budget meeting. Bonuses to executive staff shall be payable from the fixed executive bonus fee. However, to the extent the amount of bonuses earned by executive staff members is greater than the fixed executive bonus fee, the Manager shall be paid an additional variable executive bonus fee equal to the amount that actual bonuses to executive staff members is greater than the available fixed executive bonus fee, up to an amount that does not exceed five percent of the total amount of the management fees plus the fixed executive bonus fee paid to Manager for the respective operating year.

*Base Management Fee* – The base management fee shall mean that portion of the management fee set forth opposite the applicable period of time as set forth in the table below:

Opening Date through the immediately succeeding December 31	\$502,000 multiplied by the number of days occurring from the opening date through the immediately succeeding December 31, divided by 365.
First Full Operating Year	\$502,000
Second Full Operating Year	\$691,000
Third Full Operating Year	\$898,000
Fourth Full Operating Year and thereafter	\$937,000, provided that the base management fee payable for each succeeding operating year shall be increased or decreased by the percentage increase or decrease in the REVPAR of the competitive set from the prior operating year.

One twelfth of the annual base management fee for the applicable operating year shall be paid on the first business day of each month in each operating year in arrears.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**7. FACILITY OPERATOR AGREEMENTS - CONTINUED**

Subordinate Management Fee – The subordinate management fee shall mean that portion of the management fee set forth opposite the applicable period of time as set forth in the table below:

Fourth Full Operating Year	\$234,000
Fifth Full Operating Year	\$270,000
Sixth Full Operating Year and thereafter	\$324,000, provided that the subordinate management fee payable for each succeeding operating year shall be increased or decreased by the REVPAR change.

The Subordinate Management Fee will be subordinated to certain other payments as provided for in the hotel operating agreement.

**C. Arena**

On March 28, 2012, the Authority entered into an Arena Management Agreement with Columbus Arena Management LLC (CAM) to manage and operate Nationwide Arena. The agreement provided that CAM be responsible for the financial results of the Arena operations effective January 1, 2012.

The Arena Management Agreement requires the Authority to provide a pre-determined annual funding amount to be used for Arena operational expenses. For calendar year 2015, the Authority contributed \$4,222,845, and such funding will increase by 3.5% per year for the term of the agreement, which expires September 15, 2039.

**8. VACATION, SICK AND PERSONAL LEAVE**

Authority employees are granted vacation, sick, and personal leave at amounts which vary by length of service. In the event of termination, employees are reimbursed for accumulated vacation and personal leave, along with a percentage of their sick leave balance based on years of service at the employee’s current wage.

Vacation, sick, and personal leave earned by the Authority’s employees has been recorded in the Convention Center Fund. The Authority calculates sick leave based on the termination method. Payment of vacation, sick, and personal leave is dependent upon many factors; therefore, timing of future payments is not readily determinable. However, management believes the payment of vacation and sick leave will not have a material adverse impact on the availability of the Authority’s cash balances.

Changes in compensated absences balances for the fiscal year are as follows:

	Beginning Balance	Earned	Used	Ending Balance	Due Within One Year
Fiscal Year 2015	\$ 280,016	\$ 104,132	\$ (251,685)	\$ 132,463	\$ -

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**9. OPERATING LEASES**

On November 27, 1996 the Authority entered into a Master Lease Agreement with the City of Columbus (the “City”) which created leasehold estate interests for certain property, plant, and equipment (the “South Facility”), the site of the Convention Center, and the Columbus Hotel Community Urban Redevelopment Corporation lease.

In addition to the lease agreements noted below, the Authority owns all rights, title and interest in, to and under any and all leases, tenancy or occupancy agreements affecting the South Facility premises, as well as all security deposits and guaranties. These leases are retail leases with various retail terms. The retail lease revenue is recognized by the operators of the facility in accordance with the operating method.

***Columbus Hotel Community Urban Redevelopment Corporation***

The Authority leases land to the Columbus Hotel Community Urban Redevelopment Corporation (the Hyatt) for a term that commenced on December 23, 1978 and ends on July 19, 2051, unless sooner terminated in accordance with the lease agreement. The Hyatt pays the Authority lease rent at the annual rate of \$125,000. The Authority receives additional compensation from the Hyatt if the Hyatt meets certain targets for cash flow. Additional compensation for the calendar year was \$1,378,981. SMG, the Authority’s facility operator, also recorded revenues of \$1,124,547 during the calendar year from Ohio Center Hotel Company, LTD. (an affiliate of Hyatt) for providing services consisting primarily of utilities, parking and meeting space rentals.

***Drury Inns, Inc.***

On February 20, 2001, the Authority entered into a ground lease agreement with Drury Inns, Inc. (the Tenant) under which the Tenant leased land from the Authority and developed the land with a hotel and related improvements. The term of the lease commenced on February 20, 2001 and expires on the last day of the 25<sup>th</sup> lease year, unless the term is extended or the lease is validly canceled before then.

The Tenant has the option to extend the term for a period of ten lease years by giving notice of the exercise of the option any time prior to the 365<sup>th</sup> day before the last day of the 25<sup>th</sup> lease year. If the Tenant exercises the option to extend the term for a period of ten lease years, the Tenant shall have an additional option to extend the term for another period of ten lease years by giving notice of the exercise of the option any time prior to the 365<sup>th</sup> day before the extended expiration date. If the Tenant exercises the second option granted, the Tenant shall have the additional option to extend the term through July 19, 2051 by giving notice of the exercise of the option any time prior to the 365<sup>th</sup> day before the extended expiration date.

The Tenant pays the Authority basic rent, as well as percentage rent, which is the amount by which a certain percentage of revenue exceeds basic rent. Applicable amounts are as follows:

Lease Years	Basic Rent	Percentage Rent
Years 1 through 5, per annum	\$125,000	4%
Years 6 through 10, per annum	\$150,000	4.75%
Years 11 and after, per annum	\$175,000	4.75% of the first \$6,000,000 and 5.5% of any excess of \$6,000,000

For the year 2015, the Tenant paid the Authority \$175,000 in base rent. Additional compensation for calendar year 2015 was \$124,542, of which \$45,007 was receivable at year-end.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN**

For fiscal year 2015, Governmental Accounting Standards Board (GASB) Statement No. 68, “Accounting and Financial Reporting for Pensions” and GASB Statement No. 71, “Pension Transition for Contributions Made Subsequent to the Measurement Date—an amendment of GASB Statement No. 68” were effective. These GASB pronouncements had an impact on beginning net position as reported December 31, 2014 (see Note 17).

Pensions are a component of exchange transactions—between an employer and its employees—of salaries and benefits for employee services. Pensions are provided to an employee—on a deferred-payment basis—as part of the total compensation package offered by an employer for employee services each financial period.

The net pension liability represents the Authority’s proportionate share of the Ohio Public Employee Retirement System (OPERS) Pension Plan’s collective actuarial present value of projected benefit payments attributable to past periods of service, net of its fiduciary net position. The net pension liability calculation is dependent on critical long-term variables, including estimated average life expectancies, earnings on investments, cost of living adjustments and others. While these estimates use the best information available, unknowable future events require adjusting this estimate annually.

Ohio Revised Code limits the Authority’s obligation for this liability to annually required payments. The Authority cannot control benefit terms or the manner in which pensions are financed; however, the Authority does receive the benefit of employees’ services in exchange for compensation including pension.

GASB 68 assumes the liability is solely the obligation of the employer, because (1) they benefit from employee services; and (2) State statute requires all funding to come from these employers. All contributions to date have come solely from these employers (which also includes costs paid in the form of withholdings from employees). State statute requires the OPERS to amortize unfunded liabilities within 30 years. If the amortization period exceeds 30 years, the OPERS Board of Trustees must propose corrective action to the State legislature. Any resulting legislative change to benefits or funding could significantly affect the net pension liability. Resulting adjustments to the net pension liability would be effective when the changes are legally enforceable.

***Plan Description***

**Organization** - OPERS is a cost-sharing, multiple-employer public employee retirement system comprised of three separate pension plans: The Traditional Plan, a defined benefit plan; the Combined Plan, a defined benefit plan with contribution features; and the Member-Directed Plan, a defined contribution plan. All public employees in Ohio, except those covered by one of the other state or local retirement systems in Ohio, are members of OPERS. New public employees (those who establish membership in OPERS on or after January 1, 2003) have 180 days from the commencement of employment to select membership in one of the three pension plans. Contributions to OPERS are effective with the first day of the employee’s employment. Contributions made prior to the employee’s plan selection are maintained in the Traditional Pension Plan and later transferred to the plan elected by the member, as appropriate.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

All public employees, except those covered by another state retirement system in Ohio or the Cincinnati Retirement System, are required to become contributing members of OPERS when they begin public employment unless they are exempted or excluded as defined by the Ohio Revised Code. For actuarial purposes, employees who have earned sufficient service credit (60 contributing months) are entitled to a future benefit from OPERS. Employer, employee and retiree data as of December 31, 2014 can be found in the OPERS 2014 Comprehensive Annual Financial Report, which can be obtained at <https://www.opers.org/financial/reports.shtml>, or by writing to OPERS, 277 East Town Street, Columbus, Ohio 43215-4642 or by calling (800) 222-7377.

**Pension Benefits** – All benefits of the OPERS, and any benefit increases, are established by the legislature pursuant to Ohio Revised Code Chapter 145.

Senate Bill (SB) 343 was enacted into law with an effective date of January 7, 2013. In the legislation, members were categorized into three groups with varying provisions of the law applicable to each group. Members who were eligible to retire under law in effect prior to SB 343 or will be eligible to retire no later than five years after January 7, 2013, comprise transition Group A. Members who have 20 years of service credit prior to January 7, 2013, or will be eligible to retire no later than 10 years after January 7, 2013, are included in transition Group B. Group C includes those members who are not in either of the other groups and members who were hired on or after January 7, 2013. Benefits of each age group are described below:

Age-and-Service Defined Benefits – Benefits in the Pension Plan are calculated on the basis of age, final average salary (FAS), and service credit. Members in transition Groups A and B are eligible for retirement benefits at age 60 with 60 contributing months of service credit or at age 55 with 35 or more years of service credit. Group C is eligible for retirement at age 57 with 25 years of service credit or at age 62 with 5 years of service credit. For Groups A and B, the annual benefit is based on 2.2% of final average salary multiplied by the actual years of service for the first 30 years of service credit and 2.5% for years of service in excess of 30 years. For Group C, the annual benefit applies a factor of 2.2% for the first 35 years and a factor of 2.5% for the years of service in excess of 35. FAS represents the average of the three highest years of earnings over a member's career for Groups A and B. Group C is based on the average of the five highest years of earnings over a member's career. Refer to the age-and-service tables located in the OPERS 2014 CAFR Plan Statement for additional information regarding the requirements for reduced and unreduced benefits. Members who retire before meeting the age and years of service credit requirement for unreduced benefit receive a percentage reduction in the benefit amount. The base amount of a member's pension benefit is locked in upon receipt of the initial benefit payment for calculation of annual cost-of-living adjustment.

Prior to 2000, payments to OPERS benefit recipients were limited under Section 415(b) of the Internal Revenue Code (IRC). OPERS entered into a Qualified Excess Benefit Arrangement (QEBA) with the Internal Revenue Service (IRS) to all OPERS benefit recipients to receive their full statutory benefit even when the benefit exceeds IRC 415(b) limitations. Monthly QEBA payments start when the total amount of benefits received by the recipients exceeds the IRC limit each year. The portion of the benefit in excess of the IRC 415(b) limit is paid out of the QEBA and taxed as employee payroll in accordance with IRS regulations.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

Benefits in the Combined Plan consist of both an age-and-service formula benefit (defined benefit) and a defined contribution element. The defined benefit element is calculated on the basis of age, FAS, and years of service. Eligibility regarding age and years of service in the Combined Plan is the same as the Traditional Pension Plan. The benefit formula for the defined benefit component of the plan for members in transition Groups A and B applies a factor of 1.0% to the member's FAS for the first 30 years of service. A factor of 1.25% is applied to years of service in excess of 30. The benefit formula for transition Group C applies a factor of 1.0% to the members' FAS for the first 35 years of service and a factor of 1.25% is applied to years in excess of 35. Persons retiring before age 65 with less than 30 years of service credit receive a percentage reduction in benefit. The defined contribution portion of the benefit is based on accumulated member contributions plus or minus any investment gains or losses on those contributions.

Defined Contribution Benefits – Defined contribution plan benefits are established in the plan documents, which may be amended by the Board of Trustees. Member-Directed Plan and Combined Plan members who have met the retirement eligibility requirements may apply for retirement benefits. The amount available for defined contribution benefits in the Combined Plan consists of the member's contributions plus or minus the investment gains or losses resulting from the member's investment selections. Combined Plan members wishing to receive benefits must meet the requirements for both the defined benefit and defined contribution plans. Member-Directed participants must have attained the age of 55, have money on deposit in the defined contribution plan and have terminated public service to apply for retirement benefits.

The amount available for defined contribution benefits in the Member-Directed Plan consists of the members' contributions, vested employer contributions and investment gains or losses resulting from the members' investment selections. Employee contributions and associated investment earnings vest over a five-year period, at a rate of 20% each year. At retirement, members may select one of several distribution options for payment of the vested balance of their individual OPERS accounts. Options include the purchase of a monthly annuity from OPERS (which includes joint and survivor options), partial lump-sum payments (subject to limitations), a rollover of the vest account balance to another financial institution, receipt of entire account balance, net of taxes withheld, or a combination of these options.

Disability Benefits – OPERS administers two disability plans for participants in the Traditional Pension and Combined plans. Members in the plan as of July 29, 1992, could elect, by April 7, 1993, coverage under either the original plan or the revised plan. All members who entered OPERS after July 29, 1992, are automatically covered under the revised plan. Under the original plan, a member who becomes disabled before age 60 and has completed 60 contributing months is eligible for a disability benefit. Benefits are funded by the employee and employer contributions and terminate if the member is able to return to work. The revised plan differs in that a member who becomes disabled at any age with 60 contributing months will be eligible for disability benefits until a determined age. The benefit is funded by reserves accumulated from employer contributions. After the disability benefit ends, the member may apply for a service retirement benefit or a refund of contributions, which are not reduced by the amount of disability benefits received. Members participating in the Member-Directed Plan are not eligible for disability benefits.

Survivor Benefits – Dependents of deceased members who participated in either the Traditional Pension Plan or the Combined Plan may qualify for survivor benefits if the deceased employee had at least one and a half years of service credit with the plan, and at least one quarter year of credit within the two and one-half years prior to the date of death. Ohio Revised Code Chapter 145 specifies the dependents and the conditions under which they qualify for survivor benefits.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

Other Benefits – Once a benefit recipient retiring under the Traditional Pension Plan has received benefits for 12 months, an annual 3% cost-of-living adjustment is provided on the member's base benefit. Members retiring under the Combined Plan receive an annual 3% cost-of-living adjustment on the defined benefit portion of their benefit. A death benefit of \$500-\$2,500, determined by the number of years of service credit of the retiree, is paid to the beneficiary of a deceased retiree or disability benefit recipient under the Traditional Pension Plan and Combed Plan. Death benefits are not available to beneficiaries of Member-Direct Plan participants.

Money Purchase Annuity - Age-and-service retirees who become re-employed in an OPERS-covered position must contribute the regular contribution rates, which are applied towards a money purchase annuity. The money purchase annuity calculation is based on the accumulated contributions of the retiree for the period of re-employment, and an amount of the employer contributions determined by the Board of Trustees. Upon termination of service, members over the age of 65 can elect to receive a lump-sum payout or a monthly annuity. Members under age 65 may leave the funds on deposit with OPERS to receive an annuity benefit at age 65, or may elect to receive a refund of their employee contributions made during the period of re-employment, plus interest.

Refunds – Members who have terminated service in OPERS-covered employment may file an application for refund of their account. The Ohio Revised Code requires a three-month waiting period after service termination before the refund may be paid. The acceptance of a refund payment cancels the individual's rights and benefits in OPERS.

Refunds processed for the Traditional Pension Plan members include the member's accumulated contributions, interest and any qualifying employer funds. A Combined Plan member's refund may consist of member contributions for the purchase of service plus interest, qualifying employer funds, and the value of their account in the defined contribution plan consisting of member contributions adjusted by the gains or losses incurred based on their investment selections. Refunds paid to members in the Member-Direct Plan include member contributions and vested employer contributions adjusted by the gains or losses incurred based on their investment selections.

**Contributions** – The OPERS funding policy provides for periodic employee and employer contributions to all three plans (Traditional Pension, Combined and Member-Directed) at rates established by the Board of Trustees, subject to limits set in statute. The rates established for member and employer contributions were approved based upon the recommendations of the OPERS external actuary. All contribution rates were within the limits authorized by the Ohio Revised Code.



**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

Member and employer contribution rates, as a percent of covered payroll, were the same for each covered group across all three plans for the year ended December 31, 2015. Within the Traditional Pension Plan and Combined Plan, member and employer contributions (employer contributions only for the Combined Plan) and an actuarially determined rate of return are adequate to accumulate sufficient assets to pay defined benefits when due. Employee contributions within the Combined Plan are not used to fund the defined benefit retirement allowance. Employer contribution rates as a level percent of payroll dollars are determined using the entry age actuarial funding method. This formula determines the amount of contributions necessary to fund: (1) the current service cost, representing the estimated amount necessary to pay for defined benefits earned by the employees during the current service year; and (2) the prior service cost for service earned prior to the current year and subsequent benefit increases. These contributions represent the amount necessary to fund accrued liabilities for retirement allowances and survivor benefits over a period of time.

The employee and employer contribution rates are currently set at the maximums authorized by Ohio Revised Code of 10% and 14%, respectively. Based upon the recommendation of the OPERS external actuary, a portion of each employer's contributions to OPERS is set aside for the funding of post-employment health care coverage. The portion of Traditional Pension Plan and Combined Plan employer contributions allocated to health care was 2.0% for fiscal year 2015. The employer contribution as a percent of covered payroll deposited to the VEBA for participants in the Member-Directed Plan for fiscal year 2015 was 4.5%. The amount of contributions recognized by the OPERS from the Authority during calendar year 2015 was \$108,019, which represented 100% of the Authority's required contribution, and the Authority's proportionate share of pension expense during the same period was \$79,642.

Ohio Revised Code Chapter 145 assigned authority to the OPERS Board of Trustees to amend the funding policy. As of December 31, 2014, the OPERS Board of Trustees adopted the contribution rates that were recommended by the external actuary. The contribution rates were included in a new funding policy adopted by the OPERS Board of Trustees in October 2013, and are certified biennially by the OPERS Board of Trustees as required by the Ohio Revised Code.

As of December 31, 2014, the date of the last actuarial study, the funding period for all defined benefits of the OPERS was 21 years.

***Net Pension Liability***

The net pension liability was measured as of December 31, 2014, and the total pension liabilities were determined by an actuarial valuation as of that date. The Authority's proportion of the net pension liability was based on both member and employer contributions to OPERS relative to the projected contributions of all participating entities. Following is information related to the proportionate share:

Proportionate Share of the Net Pension Liability	\$	729,456
Proportion of the Net Pension Liability		0.006048%

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

*Actuarial Methods and Assumptions*

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of the occurrence of events far into the future. Examples include assumptions about future employment, mortality, and cost trends. Actuarially determined amounts are subject to continual review or modification as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employers and plan members) and include the types of benefits provided at the time of each valuation. The total pension liability was determined by an actuarial valuation as of December 31, 2014, using the following actuarial assumptions applied to all prior periods included in the measurement in accordance with the requires of GASB 67. Key methods and assumptions used in the latest actuarial valuations are presented below:

<u>Actuarial Information</u>	<u>Traditional Pension Plan</u>
Valuation Date	December 31, 2014
Experience Study	5 Year Period Ending December 31, 2010
Actuarial Cost Method	Individual entry age
Actuarial Assumptions:	
Investment Rate of Return	8.00%
Wage Inflation	3.75%
Projected Salary Increases	4.25 - 10.05% (includes wage inflation at 3.75%)
Cost-of-living Adjustments	3.00% Simple

Mortality rates are the RP-2000 mortality table projected 20 years using Projection Scale AA. For males, 105% of the combined healthy male mortality rates were used. For females, 100% of the combined healthy female mortality rates were used. The mortality rates used in evaluating disability allowances were based on the RP-2000 mortality table with no projections. For males, 120% of the disabled female mortality rates were used, set forward two years. For females, 100% of the disabled female mortality rates were used.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

The discount rate, used to measure the total pension liability was 8.0% for both the Traditional Pension Plan and the Combined Plan. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and those of the contributing employers are made at the statutorily required rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments for both the Traditional Pension Plan and the Combined Plan was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of Net Pension Liability to Changes in the Discount Rate - The following table presents the net pension liability calculated using the discount rate of 8.0% and the expected net pension liability if it were calculated using a discount rate that is 1.0% lower or higher than the current rate.

	1% Decrease (7.00%)	Current Discount Rate (8.00%)	1% Increase (9.00%)
The Authority's proportionate share of the net pension liability	\$ 1,342,003	\$ 729,456	\$ 213,555

The allocation of investment assets within the Defined Benefit portfolio is approved by the Board of Trustees as outlined in the annual investment plan. Plan assets are managed on a total return basis with a long-term objective of achieving and maintaining a fully funded status for the benefits provided through the defined benefit pension plans. The following table displays the OPERS Board of Trustees approved asset allocation policy for 2014 and the long-term expected real rates of return.

Asset Class	Target Allocation	Long Term Expected Real Rate of Return
Fixed Income	23.00%	2.31%
Domestic Equities	19.90%	5.84%
Real Estate	10.00%	4.25%
Private Equity	10.00%	9.25%
International Equities	19.10%	7.40%
Other Investments	18.00%	4.59%
Total	100%	5.28%

The long-term expected rate of return on defined benefit investment assets was determined using a building-block method in which best-estimate ranges of expected future real rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage, adjusted for inflation.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

OPERS manages investments in four investment portfolios: the Defined Benefit portfolio, the Health Care portfolio, the 115 Health Care Trust portfolio and the Defined Contribution portfolio. The Defined Benefit portfolio includes the investment assets of the Traditional Pension Plan, the defined benefit component of the Combined Plan, the annuitized accounts of the Member-Directed Plan, and the VEBA Plan. Within the Defined Benefit portfolio, contributions into the plans are all recorded at the same time, and benefit payments all occur on the first of the month. Accordingly, the money-weighted rate of return is considered to be the same for all plans within the portfolio. The money-weighted rate of return, net of investment expense, for the Defined Benefit portfolio was 6.95% for 2014.

*Average Remaining Service Life*

GASB 68 requires that changes arising from differences between expected and actual experience or from changes in actuarial assumptions be recognized in pension expense over the average remaining service life of all employees provided with benefits through the pension plan (active and inactive). This is to consider these differences on a pooled basis, rather than an individual basis, to reflect the expected remaining service life of the entire pool of employees with the understanding that inactive employees have no remaining service period. As of December 31, 2014, the average of the expected remaining service lives of all employees calculated by our external actuaries for the Traditional Pension Plan was 3.1673 years.

*Deferred Inflows and Deferred Outflows*

The deferred inflows and outflows reported in the Statement of Net Position do not include the layer of amortization that is recognized in current year pension expense and represents the balances of deferred amounts as of December 31, 2015. The table below discloses the original amounts of the deferred inflows and outflows, calculated by OPERS external actuaries, and the current year amortization on those amounts included in pension expense as of and for the year ended December 31, 2015.

<u>Deferred Inflows/(Outflows)</u>	<u>Total Deferred Inflows/(Outflows) Arising in Current Reporting Period</u>	<u>2015 Amortization Period</u>	<u>First Year of Amortization Recognized in Pension Expense</u>	<u>Balance of Deferred Inflows/(Outflows) in Current Reporting Period</u>
Difference between Expected and Actual Experience	\$ 18,728	3.1673 years	\$ 5,912	\$ 12,816
Net Difference Between Projected and Actual Investment Earnings on Pension Plan Investments	\$ (48,652)	5 years	\$ (9,731)	\$ (38,921)

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**10. PENSION PLAN - CONTINUED**

\$108,019 reported as deferred outflows of resources related to pensions resulting from employer contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the Authority's financial statements for the year ended December 31, 2016. Other amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense as disclosed in the table below:

<u>Calendar Year Ending December 31</u>	<u>Traditional Pension Plan Net Deferred Outflows of Resources</u>
2016	\$ (3,817)
2017	(3,817)
2018	(8,741)
2019	(9,730)
Total	<u>\$ (26,105)</u>

**11. OTHER POST-EMPLOYMENT BENEFITS**

**Plan Description** - OPERS administers three separate pension plans: The Traditional Pension Plan – a cost-sharing, multiple-employer defined benefit pension plan; the Member-Directed Plan – a defined contribution plan; and the Combined Plan – a cost sharing, multiple-employer defined benefit pension plan that has elements of both a defined benefit and defined contribution plan.

OPERS maintains a cost-sharing multiple-employer defined benefit post-employment healthcare plan, which includes a medical plan, prescription drug program and Medicare Part B premium reimbursement, to qualifying members of both the Traditional Pension and the Combined Plans. Members of the Member-Directed Plan do not qualify for ancillary benefits, including post-employment health care coverage.

In order to qualify for post-employment health care coverage, age-and-service retirees under the Traditional Pension and Combined Plans must have 10 or more years of qualifying Ohio service credit. Health care coverage for disability benefit recipients and qualified survivor benefit recipients is available.

The Ohio Revised Code permits, but does not mandate, OPERS to provide healthcare benefits to its eligible members and beneficiaries. Authority to establish and amend benefits is provided in Chapter 145 of the Ohio Revised Code.

OPERS issues a stand-alone financial report. Interested parties may obtain a copy by visiting <https://www.opers.org/investments/cafr.shtml>, writing to OPERS, 277 East Town Street, Columbus, Ohio 43215-4642 or by calling (614) 222-5601 or (800) 222-PERS (7377).

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
FOR THE YEAR ENDED DECEMBER 31, 2015

**11. OTHER POST-EMPLOYMENT BENEFITS - CONTINUED**

*Funding Policy* – The Ohio Revised Code provides the statutory authority requiring public employers to fund post retirement health care through their contributions to OPERS. A portion of each employer's contribution to OPERS is set aside for the funding of post retirement health care coverage.

Employer contribution rates are expressed as a percentage of covered payroll of active members. In 2014, local employers contributed at a rate of 14% of covered payroll. This is the maximum employer contribution rate permitted by the Ohio Revised Code. Active members do not make contributions to the OPEB Plan.

OPERS' Post Employment Health Care Plan was established under, and is administrated in accordance with, Internal Revenue Code 401(h). Each year, the OPERS Board of Trustees determines the portion of the employer contribution rate that will be set aside for funding of post employment health care benefits. The portion of employer contributions allocated to health care for members in the Traditional Pension Plan and Combined Plan was 2.0% during calendar year 2015. The OPERS Board of Trustees is also authorized to establish rules for the retiree or their surviving beneficiaries to pay a portion of the health care benefits provided. Payment amounts vary depending on the number of covered dependents and the coverage selected.

The rates stated above are the contractually required contribution rates for OPERS. The portion of the Authority's 2015, 2014, and 2013 required contributions that were used to fund post-employment benefits were \$18,003, \$15,166, and \$6,033, respectively. 100 percent has been contributed for all three years.

Changes to the health care plan were adopted by the OPERS Board of Trustees on September 19, 2012, with a transition plan that commenced January 1, 2014. With the recent passage of pension legislation under SB 343 and the approved health care changes, OPERS expects to be able to consistently allocate 4 percent of the employer contributions toward the health care fund after the end of the transition period.

**12. RISK MANAGEMENT**

The Authority is subjected to certain types of risks in the performance of its normal functions. They include risks the Authority might be subjected to by its employees in the performance of their normal duties. The Authority manages these types of risks through commercial insurance. The amount of settlements has not exceeded insurance coverage for any of the past three calendar years. There has not been a significant reduction of coverage since the prior year in any of the major categories of risk.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**13. JOINT VENTURE**

On March 28, 2012, the Authority, COLHOC Limited Partnership (COLHOC), Nationwide Arena, LLC (Nationwide), and The Ohio State University (Ohio State) formed Columbus Arena Management, LLC (CAM), a limited liability company, to operate, manage, maintain, repair and improve Nationwide Arena (Arena), and to serve as a joint undertaking to share expenses in connection therewith.

The Authority has entered into a long-term Arena Management Agreement with CAM. The agreement requires the Authority to provide pre-determined annual funding amount to be used for Arena operational expenses and capital improvements. These funding amounts are scheduled to increase 3.5% per year for the term of the agreement, which expires September 15, 2039.

The Authority's obligation to provide these annual funding amounts are contingent upon receiving sufficient proceeds from the City of Columbus and Franklin County based a percentage of casino receipts. Such amounts are currently and projected to continue to be insufficient to provide the necessary funding to the Authority and thus resulting in the Authority's inability to adequately fund capital improvements and debt service.

For calendar year 2015, the Authority's required and actual annual funding amounts were as follows:

<u>Description</u>	<u>Required Funding Amount</u>	<u>Actual Funding Amount</u>
Operational Expenses	\$ 4,222,845	\$ 4,222,845
Land Lease Expense	165,000	165,000
Capital Improvements	2,934,175	17,884
Debt Service	2,444,688	-
Total Receipts from City and County:		<u>\$ 4,405,729</u>

COLHOC, Nationwide, and Ohio State are required to contribute towards any operating deficit exceeding the Authority's annual funding amount plus any available operating reserves established from prior years' operating surpluses. These priority and extraordinary contributions would be made on an annual basis and COLHOC, Nationwide, and Ohio State each would contribute a proportionate share, except that Ohio State is not obliged to make aggregate contributions exceeding \$7 million. This commitment extends until September 15, 2039.

Operating surpluses in any fiscal year will be allocated (1) to reimburse extraordinary contributions from prior fiscal years; (2) to fund an operating reserve account to the target amount, currently \$6 million; (3) to reimburse priority contributions from prior fiscal years; and (4) to the Authority for the purpose of the advancement and promotion of arena, convention facilities, and sports purposes in the Franklin County, Ohio area. At June 30, 2015 (most recent audited information available), CAM's operating reserve account balance was \$2,398,689. CAM financial statements were audited independently and are available upon request.

**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**14. DISAGGREGATED PAYABLE BALANCES**

The details of accrued liabilities and other, as reported in the Statement of Net Position, are as follows:

Accrued Salaries Payable	\$	14,063
Accrued Pension and Taxes Payable		23,534
Accrued Property Taxes Payable		9,780
Unearned Revenue - Land Lease		110,000
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Accrued liabilities and other	\$	<u>157,377</u>

**15. INTERFUND ACTIVITY**

The Authority committed \$15 million of unrestricted net position in the Convention Center Fund to various aspects of the Hotel Project. Interfund transfers in the amount of \$1,093,782 from the Convention Center Fund to the Hotel Fund during the calendar year are the result of this commitment. In addition, the Authority transferred funds in the amount of \$63,243 from the Convention Center Fund to the Arena Fund. This amount represents expenses related to the Arena Fund that the Convention Center Fund does not expect to receive reimbursement.

**16. CONTRACTUAL COMMITMENTS**

At calendar year-end, the Authority had the following outstanding contractual commitments:

<u>Vendor</u>	<u>Contract</u>	<u>Contract Amount</u>	<u>Amount Outstanding</u>
<b>Goodale Street Parking Garage Project:</b>			
NBBJ	Design and Engineering Services	\$ 1,233,005	\$ 5,600
Igel Construction Company	Waterline Relocation	277,915	22,233
Smoot Construction	Construction Services	17,512,289	4,999,606
Amano McGann	Parking Equipment	323,848	161,924
		<hr/>	<hr/>
		\$ 19,347,057	\$ 5,189,363
<b>Expansion and Renovation Project:</b>			
LMN Architects	Design and Engineering Services	\$ 9,856,562	\$ 1,835,908
Reese Brothers	Art Consulting Services	130,000	58,996
Corna Kokosing Construction	Construction Services	103,000,000	89,520,687
		<hr/>	<hr/>
		\$ 112,986,562	\$ 91,415,591

The outstanding balance noted above represents the difference between the contract amount and total services completed and stored to-date through the end of the year.



**FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS - CONTINUED**  
 FOR THE YEAR ENDED DECEMBER 31, 2015

**17. CHANGES IN ACCOUNTING PRINCIPLES AND RESTATEMENT OF NET POSITION**

For fiscal year 2015, the Authority implemented *GASB Statement No. 69 “Government Combinations and Disposals of Government Operations”* which provides specific accounting and financial reporting guidance for combinations in the governmental environment. This Statement improves the decision usefulness of financial reporting by requiring that disclosures be made by governments about combination arrangements in which they engage and for disposals of government operations. The implementation of this statement did not have an effect on the financial statements of the Authority.

For fiscal year 2015, the Authority also implemented the Governmental Accounting Standards Board (GASB) Statement No. 68, “Accounting and Financial Reporting for Pensions” and GASB Statement No. 71, “Pension Transition for Contributions Made Subsequent to the Measurement Date—an amendment of GASB Statement No. 68.” These statements established standards for measuring and recognizing pension liabilities, deferred outflows of resources deferred inflows of resources and expense/expenditure. The implementation of this pronouncement had the following effect on net position as reported December 31, 2014:

	Convention Center
Net Position December 31, 2014	58,944,405
Adjustments:	
Net Pension Liability	(712,980)
Deferred Outflows - Payments Subsequent to Measurement Date	89,273
Restated Net Position January 1, 2015	58,320,698

Other than employer contributions subsequent to the measurement date, the Authority made no restatement for deferred inflows/outflows of resources as the information needed to generate these restatements was not available.

**Franklin County Convention Facilities Authority**  
**Required Supplementary Information**  
**Schedule of Authority's Proportionate Share of the Net Pension Liability**  
**Ohio Public Employees Retirement System**

**Last Two Years (1)**

	<u>2014</u>	<u>2013</u>
Authority's Proportion of the Net Pension Liability	0.006048%	0.006048%
Authority's Proportionate Share of the Net Pension Liability	\$ 729,456	\$ 712,980
Authority's Covered-Employee Payroll	\$ 743,942	\$ 603,300
Authority's Proportionate Share of the Net Pension Liability as a Percentage of its Covered-Employee Payroll	98.05%	118.18%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	86.45%	86.36%

(1) Information prior to 2013 is not available.

Amounts presented as of the Authority's measurement date, which is the prior year-end.

**Franklin County Convention Facilities Authority  
Required Supplementary Information  
Schedule of Authority Contributions  
Ohio Public Employees Retirement System**

**Last Three Years (1)**

	<u>2015</u>	<u>2014</u>	<u>2013</u>
Contractually Required Contribution	\$ 108,019	\$ 89,273	\$ 78,429
Contributions in relation to the contractually required contribution	<u>\$ 108,019</u>	<u>\$ 89,273</u>	<u>\$ 78,429</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Covered-employee payroll	\$ 900,158	\$ 743,942	\$ 603,300
Contributions as a percentage of covered-employee payroll	12.00%	12.00%	13.00%

(1) Information prior to 2013 is not available.

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# Dave Yost • Auditor of State

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY *GOVERNMENT AUDITING STANDARDS*

Franklin County Convention Facilities Authority  
Franklin County  
400 North High Street, 4<sup>th</sup> Floor  
Columbus, OH 43215

To the Board of Directors:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of the business-type activities and each major fund of the Franklin County Convention Facilities Authority, Franklin County, Ohio, (the Authority) as of and for the year ended December 31, 2015, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements and have issued our report thereon dated May 6, 2016, wherein we noted the Authority adopted Governmental Accounting Standard No. 68, *Accounting and Financial Reporting for Pensions* – an amendment of GASB Statement No. 27 and GASB Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date*.

### ***Internal Control Over Financial Reporting***

As part of our financial statement audit, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures appropriate in the circumstances to the extent necessary to support our opinions on the financial statements, but not to the extent necessary to opine on the effectiveness of the Authority's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Authority's financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

***Compliance and Other Matters***

As part of reasonably assuring whether the Authority's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

***Purpose of this Report***

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Dave Yost". The signature is written in a cursive style with a large, looping "D" and "Y".

**Dave Yost**  
Auditor of State  
Columbus, Ohio

May 6, 2016



# Dave Yost • Auditor of State

**FRANKLIN CONVENTION FACILITIES AUTHORITY**

**FRANKLIN COUNTY**

**CLERK'S CERTIFICATION**

**This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.**

*Susan Babbitt*

**CLERK OF THE BUREAU**

**CERTIFIED  
MAY 31, 2016**